

Political row after Bedford cuts 1500 jobs

By Edward Townsend and Richard Evans

The depressed motor industry suffered another serious blow yesterday with the decision by Bedford, which is American-owned, to end all production of lorry and bus chassis in Britain with the loss of 1,500 jobs.

The news comes after Bedford's decision in June to call for 1,700 voluntary redundancies, will reduce the workforce at the company's Luton and Dunstable subsidiaries in Bedfordshire to 4,150 by the end of the year.

With Bedford losing £1 million a week, further measures were expected, but the severity of the new round of cuts last night threatened to create a renewed political storm over the previous abortive attempts by General Motors, which owns Bedford, to take over the Land-Rover Leyland subsidiary of the Rover Group.

General Motors began

putting together a takeover plan last summer, but the talks foundered this year when pressure from Tory backbench MPs forced the Government to withdraw Land-Rover from the sale. General Motors had hoped to phase out its ageing truck range and concentrate on the more modern Leyland vehicles.

The cuts will leave the Dunstable plant with about 1,000 workers and Luton with 3,000.

Conservative MPs last night saw the decision as a vindication of the Prime Minister's determined but unsuccessful attempt to push through the merger of General Motors and much of British Leyland.

Mr John Carlisle, MP for Luton, North, said: "The blame lies directly at the door of Mr John Smith, the Opposition spokesman on trade, whose relentless campaign to persuade the Government against the GM/BL merger has resulted in the decision of the truck industry of this country."

Union leaders last night reacted angrily at GM's decision and accused the company of starving Bedford of investment. Mass meetings are to be held today, but officials said they were not optimistic of persuading General Motors to change its mind.

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Mr John Carlisle, MP for Luton, North, said: "The blame lies directly at the door of Mr John Smith, the Opposition spokesman on trade, whose relentless campaign to persuade the Government against the GM/BL merger has resulted in the decision of the truck industry of this country."

"I do not know how he can sleep at night," Mr Paul Channon, the Trade and Industry Secretary, must also take some responsibility because he persuaded the Cabinet to block the merger.

Lawson warning on pay rises

By Edward Townsend

The Government's aim of cutting income tax to 25 per cent will not be achieved unless pay rises are halved in the coming year, Mr Nigel Lawson, Chancellor of the Exchequer, said yesterday.

Mr Lawson, issuing one of his toughest warnings on the effects of what the Government sees as the main enemy in the fight to restore Britain's international competitiveness, said that wage increases must at least match or fall below the level of inflation.

The Chancellor's pay warning came as official figures, released by the Bank of England, hit hopes of an early cut in base rates. A surge in borrowing by individuals, some of it reflecting the August new car sales boom, pushed up bank lending by £2.5 billion last month.

There is concern at the Bank of England about the strength of bank lending - it rose by £3 billion in July and has averaged a record £2.3 billion over the past six months - which could signal an upturn in inflation.

Mr Lawson, speaking to journalists in London, said inflation had been cut to 2.5 per cent and a reduction in the rate of pay rises to 3.5 per cent would be "a considerable improvement".

Mr Lawson placed full responsibility for curbing pay on employers. Managements are no longer caught between



Miss Joanna Toff, a stewardess on the ill-fated jet, who told yesterday how she rescued passengers amid the panic

Brave air hostess praised at inquest

By Peter Davenport

A stewardess on the holiday jet in which 55 passengers and crew died at Manchester airport last summer was praised for her courage yesterday at the inquest on the victims.

Miss Joanna Toff, aged 27, who lost two of her colleagues when flames engulfed the British Airtours Boeing 737 after an engine explosion, told how she helped to evacuate the jet.

Under questioning by the coroner the story of her bravery emerged. She rescued one small girl who was being trapped, pulled a boy from a meerkat of passengers, dragged a man from his seat by his collar to push him down the escape chute, rescued an unconscious woman, and finally crawled along the floor of the cabin in a six-inch air tunnel beneath clouds of black smoke to check for survivors.

Mr Leonard Gorodkin, the coroner, said: "You acted magnificently on that day. It is clear that a good number of the people who are alive today probably owe their lives to your actions."

On the second day of the inquest at Manchester Town Hall, 12 passengers also described the panic and confusion in the smoke-filled jet.

Miss Toff said that the purser, Mr Arthur Bradbury, had difficulty trying to open the starboard front exit door to begin the evacuation after an order from the captain. He went instead to the port exit, opened that door and deployed the escape chute.

The inquest heard that the starboard door was then successfully opened and passengers evacuated from both sides.

Miss Toff said the cabin crew thought the initial explosion of the port engine was a tyre bursting, and therefore passengers were told to remain seated, with safety belts fastened, the correct procedure for such an incident.

However, the captain then used the public address system to order an evacuation from the starboard side.

There was panic on board and a bottle-neck of passengers built up in the aisle. Miss Toff said that she pulled a young boy from the group of passengers to start the escape flow.

She finally escaped herself after a fireman yelled at her to jump. Once on the ground she revived an unconscious man who was lying in the foam sprayed from fire appliances.

Full report, page 3

Motorists face fixed penalties of £12 and £24

By Peter Evans, Home Affairs Correspondent

Drivers face a revolution in the enforcement of the traffic law with the introduction on October 1 of fixed penalty tickets for most offences.

They range from speeding to lighting offences, having an insecure load or carrying more than one passenger on a motorcycle - about 250 offences, of which 50 are endorsable.

The Government is determined that in future all tickets, including those for parking, will be enforced. That is expected to have dramatic effect in London.

If tickets for offences are ignored, the penalty will be increased by 50 per cent. The sum outstanding will be "registered" in the driver's local court, which means it will be treated just like a fine, with the court able to use its powers to ensure payment.

A ticket will cost £12 for a non-endorsable offence and £24 for an endorsable offence. The latter offences are those for which the driving licence will be endorsed with penalty points, their number depending on the offence. A total of 12 penalty points normally brings disqualification from driving.

Among the endorsable offences carrying three points, for which a £24 ticket could be issued, will be the following:

- Speeding (though the court remains an option for bad cases);
- Driving a vehicle in a dangerous or defective condition;
- Motorway offences such as reversing or stopping in the carriageway;
- Contravening a constable or warden on traffic duty;
- Contravening an automatic level crossing.

If a motorist receives a fixed penalty he or she will have the choice of paying within 28 days or contesting the case in court.

The purpose of fixed penalties is to save time and money in handling over six million of the less serious motoring offences a year, thus enabling other criminal offences to be dealt with promptly.

The number of fixed penalty notices issued in 1984 was 4.2 million, most for parking and waiting offences.

In the case of fixed penalty notices, the police will decide whether to warn, give a ticket or prosecute. Only a police officer will have the discretion

Legal change page 2

to issue the new fixed penalty notices. Traffic wardens will continue to deal with parking.

The Home Office says it is not a move towards the continental system of on-the-spot fine but adding to the options available to the police, who retain the right to prosecute in all serious cases.

The RAC and AA gave a broad welcome to the scheme but the AA thought the new system would be complicated and confusing for many drivers and could also lead to police getting tougher with minor offences.

Mr John Over, Chief Constable of Gwent and secretary of the Association of Chief Police Officers, thought warnings should be given for the same sort of behaviour as in the past; dangerousness should be prosecuted as at present and for the offences in between the fixed penalty ticket would be suitable.

Reagan spy case warning ignored

From Christopher Walker, Moscow

The Soviet authorities yesterday ignored President Reagan's warning that a failure to release the imprisoned US journalist Mr Nicholas Daniloff would become a major obstacle to US-Soviet relations, and chose instead to accuse Washington of using the ten-day affair as a pretext for avoiding talks on arms control.

The uncompromising tone of the response, and the Kremlin's continued insistence that Mr Daniloff was caught "red-handed" in the act of spying, increased concern among Western diplomats that the incident will have serious repercussions for the chances of a second super-power summit this year.

Continued on page 20, col 6

Tomorrow Cop of the North



Times Profile of James Anderson, Manchester's controversial Chief Constable

Portfolio Gold

● The Times Portfolio Gold daily competition prize was won by two readers yesterday. They share £12,000, treble the usual amount because there were no winners on two previous days. Details page 3.

● Portfolio list, page 25; rules and how to play, information service, page 20.

Editor shot

Señor José Carrasco, international editor of the Chilean magazine *Analisis* who was arrested on Monday by men who said they were police, was found shot ten times in the head. Army hope, page 7

On This Day

Benin, formerly Dahomey, was once a "perpetual disgrace of humanity" with its slave hunts from which the captured were shipped to coastal villages for an export duty of 22s 6d. Page 13

Young money

Cleaning banks, building societies and insurance companies are competing hard for the custom of students and children. Pages 26 to 30

Degree results

Degrees awarded by the University of Glasgow are published today and tomorrow. Page 8

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Fans face Heysel charges

By Stewart Tisdall

Twenty-six British football supporters linked to the Heysel Stadium disaster in Belgium last year were yesterday formally accused of manslaughter at Bow Street magistrates court.

Extradition warrants for the 26 were signed at the court and today police will start making arrests. The supporters, mostly from the Liverpool area, will be given police bail.

The warrants follow an investigation by Belgian police and the serious crime squad on Merseyside into events during the European Cup Final last year when 39 people died after Liverpool fans set upon Juventus supporters.

Yesterday's issue of warrants is the first step in a long legal process before the supporters can be sent for trial in Belgium, where a number of supporters have been tried on incidents linked to the Cup Final last year. Next week dates will be set for the hearing of the evidence against the supporters.

England's test, page 3

Pretoria hangs 3 ANC men

By Our Foreign Staff

Three members of the banned African National Congress (ANC) were hanged along with three other convicted murderers in Pretoria Central Prison yesterday.

The controversial executions created a furor and Mrs Coretta Scott King, widow of the late US civil rights leader, Dr Martin Luther King, cancelled a meeting with President Botha due to coincide with the hangings after pressure from black opponents of the Government.

Dr Robert Runcie, the Archbishop of Canterbury, repeated the Anglican Church's opposition to apartheid on his return to Britain yesterday from his first visit to South Africa.

The weekend visit was to attend a service honouring Bishop Desmond Tutu as Archbishop of Cape Town and to make a stand against apartheid.

Dr Runcie said he saw little hope for optimism for the future and supported the case for escalating selective sanctions. Reports, page 5

American kidnapped in west Beirut

From Robert Fisk Beirut

In one of the most ominous developments to have taken place in west Beirut since the arrival of the Syrian Army here two months ago, the extremist pro-Iranian Islamic Jihad movement yesterday kidnapped another American - only 100 yards from the Syrian Army's intelligence headquarters.

The victim was Mr Frank Herbert Reed, the director of the new Lebanese International School, who has lived in the Muslim sector of west Beirut for eight years. Apparently reassured by the presence of the Syrian Army and the apparent end of kidnap attempts on foreigners here, he was blandly travelling to



Mr Reed: Abducted near Syrian Army HQ

play golf near the international airport when gunmen in a Volvo forced his chauffeur-driven car to stop.

In the space of less than a minute - the time it took to

bundle the two men into the Volvo - the kidnappers struck a deeply embarrassing blow at the Syrians who had promised to end such abductions in west Beirut and focused American attention upon Lebanon at the very moment when US public opinion is already angry at the Karachi airport murders.

Islamic Jihad, which still holds three Americans captive in Lebanon, issued a statement to Western news agency in Beirut four hours after the kidnapping, claiming that Mr Reed, who comes from Malden in Massachusetts and who is married to a Syrian woman, was "a new agent for the CIA."

The victim, the organization said in semi-judicial proceedings, was "a new agent for the CIA."

Continued on page 20, col 8

Gatting spells out terms to Botham

By Paul Martin

Mike Gatting, the England cricket captain, has spelt out the conditions under which Ian Botham was picked to tour Australia with the squad announced yesterday.

He had sought and received assurances that the Somerset all-rounder would "conform with our set-up" and maintain satisfactory conduct on and off the field.

Botham had managed this "magnificently" in the last Test match against New Zealand, he added. Gatting had previously told him that "if he didn't like the arrangements, we would have to manage without him."

The tour management is to lay down a "tour policy" that "protects the English game of cricket in the right way", said the tour's assistant manager, Micki Stewart. He accepted a special responsibility to ensure firm control after criticism of England's conduct during the West Indian tour last winter.

All training and net sessions would be compulsory, the tour manager, Peter Lush, said, but there would be no set bed-times, on the grounds that "they are grown men who have different sleeping habits". Mr Lush added that the handling of Botham was "a matter that will be dealt with privately - between the management team and the player himself."

Gatting said all players would be treated equally and "I am confident they will all be sensible".

The previous tour manager, Tony Brown, was sceptical that tour rules would cure all the ills. "You cannot make a rule to punish a bad attitude," he said.

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SDP warned by Liberals not to rock nuclear boat

By Philip Webster, Chief Political Correspondent

Liberal leaders are giving warning that the careful efforts to resolve the differences with their Alliance partners over nuclear defence could be severely set back if Dr David Owen and the SDP takes too aggressive a line at its conference next week over the future of the Polaris nuclear deterrent.

Concessions which the Liberals have already made over the deployment of cruise missiles, in an attempt to move nearer to the SDP, could be overturned if it appears that Dr Owen and his colleagues are unprepared to work towards a compromise on Polaris.

The implied threat was being made privately yesterday by several senior Liberal figures close to Dr David Steel, as it was confirmed that the Liberal assembly, in two weeks, will be asked to change the party's policy on defence to enable cruise missiles already stationed in Britain to remain.

Mr Steel was defeated on the issue in 1984 when the assembly voted for the removal of all cruise missiles, a decision which angered the SDP.

Last year Mr Steel put forward the proposal that those cruise missiles already stationed in Britain should be allowed to remain, and in an astonishing about-turn, Mr Paddy Ashdown, the MP for Yeovil who led the revolt against Mr Steel in 1984, went to the SDP conference and announced that he supported the change.

Nuclear defence was kept off the Liberal assembly agenda last year, but in Eastbourne in two weeks Mr Jim

Wallace, the Liberal defence spokesman, will move that the policy be changed to stop the deployment of new missiles but, crucially, to allow those missiles already in Britain to remain.

Although the change will be bitterly opposed by the Liberal CND and other groups of activists, Mr Steel is fairly confident that he can carry the day.

However, it was pointed out yesterday, Liberals will be less inclined to back the change if the wrong message on Polaris comes from the SDP Harrogate conference.

The parties' differences on the independent deterrent remained unresolved by the work of the joint commission on defence, which sat for 18 months. It reached a compromise which left open the question of whether Polaris should be replaced, but Dr Owen promptly angered the Liberals and many of his own colleagues by restating his commitment to the principle of an independent deterrent.

Dr Owen and Mr John Cartwright, the SDP defence spokesman, have constantly made clear that they have been advocating SDP policy, as agreed last year at Torquay.

That stated that "the Social Democrats would not abandon Britain's existing nuclear capability and are willing to replace Polaris".

At Harrogate on Sunday the SDP will be debating a motion from its policy committee which reaffirms the Torquay policy, but at the same time welcomes the joint commission's report as a contribution.

Journalist has appeal rejected

By Clifford Longley

Mr Clifford Longley, a journalist on *The Times*, failed in his Court of Appeal attempt yesterday to prevent union disciplinary proceedings being taken against him.

The appeal coincided with the third day of talks aimed at resolving the eight-month dispute between News International and the print unions.

The three appeal judges, Lord Justice Nourse, Lord Justice Ralph Gibson and Lord Justice Woolf, unanimously dismissed his appeal against the High Court decision to refuse him an injunction against the National Union of Journalists.

The judges will give their full reasons on Friday.

Mr Longley, the Religious Affairs Correspondent of *The Times* and an NUJ member for 25 years, disobeyed a union instruction not to work at News International's plant or cross picket lines.

He said that while the union's national executive committee decided not to take disciplinary action against members who disobeyed instructions and continued to work at Wapping, a complaint had been made by an individual member against him.

Four FOCs, including Mr Longley, no final agreement was expected to be reached last night between News International and the print unions and it is likely that they will hold further meetings at a later date.

The talks, being held at the offices of the Advisory Conciliation and Arbitration Service, revolve around increased compensation, jobs for dismissed workers and recognition for traditional print unions within the company's plant in east London.

Pay rise angers miners

By David Cross

Leaders of the National Union of Mineworkers' 13,600 members in South Wales yesterday reacted angrily to British Coal's offer to pay them an immediate £3 a week wage rise by refusing to call off a five-week-old overtime ban.

Mr Les Duffield, the local NUM leader, said his members were furious at the decision by Sir Robert Haslam, the new chairman, not to backdate the increase for miners who took part in the year-long strike. "We will keep up our ban until the money which we have been denied is agreed."

Mr Duffield, an ardent supporter of Mr Arthur Scargill, NUM president, said that he believed the union's supporters in other coalfields would react equally strongly because they also thought that they had been deprived of their "just reward".

British Coal said that the overtime ban, which had cost about £1 million, was causing "self-inflicted" wounds. It was damaging miners' earnings and harming the coalfield's recovery programme and future prospects.

About 12,000 miners in Co Durham could be thrown into conflict with British Coal if a disputed pit closure went ahead, Mr David Goy, the union's area president, said yesterday. The coal board plans to cease operations in the Seaham area with ensuing redundancies and transfers of men.

British Coal announced the closure yesterday of Comrie colliery in Fife, where production was halted two years ago after a main roof fall at the pit.

British Coal said that there would be no compulsory redundancies.



WPC Carol Andrews standing between banner-waving protesters and the Saudi Arabian Embassy in London yesterday (Photograph: Harry Kerr).

Libyan protesters back on the streets

By David Sapsted

Libyan opponents of the Gaddafi regime yesterday staged their first demonstration outside a London embassy since the arrest of the Gaddafi regime's ambassador, Youssef Fletcher, was shot dead more than two years ago.

About fifty demonstrators, many of them hiding their faces behind scarves and bala-

clavas, chanted anti-Gaddafi slogans outside the embassy in Belgrave Square of Saudi Arabia, which now represents Libyan interests in Britain.

The organizers of the demonstration, the National Front for the Liberation of Libya, last took to the streets on April 17, 1984, for a demonstration outside the Libyan People's Bureau in St James's Square. WPC

Fletcher was killed by an unknown gunman who fired from inside the building.

Another policewoman, Miss Carol Andrews, was on duty yesterday, standing between the protesters and the embassy, just as Miss Fletcher did. The demonstration passed off without incident.

The protesters, many of them students, chanted slogans in Arabic and English, branding Colonel Gaddafi a terrorist and a murderer and handed in a letter demanding that the Saudis should end their diplomatic representation of Libya in Britain.

The front, which has its headquarters in Chicago, is based mainly on university campuses in Britain. It urges the overthrow of Colonel Gaddafi and the establishment of democratic rule in Libya.

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Evils of IRA to be taught

By Richard Ford

A directive from the Irish Republic's education minister urging teachers to lecture pupils on the "evils of the IRA" was criticized yesterday by opposition politicians and teachers' unions.

Mr Patrick Cooney, a senior minister in the coalition, described the IRA as the "most appalling bunch of hoodlums" who were not within the political process.

Mr Cooney said that awareness of the IRA was probably high among most pupils in secondary schools, but because it had been around for so long people were inclined to forget the sheer horror perpetrated by the organization.

But the controversy indicates how delicate is the teaching of history on both sides of the border, with the different interpretations of events leading to the founding of the Irish State and partition.

Leaders of Provisional Sinn Féin, the political wing of the Provisional IRA, argue that they are inheritors of a tradition that led to the 1916 rising and the fight for the independence of the Irish Republic.

Mr Cooney's advice to primary schools was part of a circular on the International Year of Peace. It said teachers should promote the ideas of international co-operation, harmony and peace.

As criticism grew of his comments, Mr Cooney said he was horrified and that it was time to "stop pussy-footing around" and tell pupils the IRA was an evil organization whose aims included the overthrow of the republic's constitution.

But teachers' organizations believe the circular will encourage a revival of Provisional IRA sympathies within schools.

The teaching of history on both sides of the border has developed along similar lines during the past 20 years, with greater emphasis on themes, European and US history rather than on dates and purely domestic events.

In Roman Catholic and Protestant schools in the North teaching emphasizes the interdependence of the British Isles.

The Irish National Teachers' Organization said that history was always a delicate matter. "It is not so long ago that Robert Mugabe was a terrorist."

Mr Sinn Féin's leader in Londonderry, Mr Martin McGuinness, was released from custody yesterday after a £20 fine for assaulting a police officer was paid anonymously on his behalf (the Press Association reports).

Bedford truck job cuts GM shake-up spelt trouble

By Edward Townsend, Industrial Correspondent

The writing was on the wall for Bedford's General Motors UK truck business from early this year, when the American corporation began a shake-up of its European operations that clearly was designed to weed out the loss-makers.

With the European truck industry suffering from over capacity which some observers put as high as 25 per cent, and Bedford badly in need of new investment and new models, it became obvious to union leaders and ministers that the "crunch" had arrived.

In March, GM announced that its net losses in Europe from its Opel subsidiary in West Germany and Vauxhall and Bedford operations in Britain had risen from £198 million in 1984 to £253 million.

More significantly, GM's indebtedness in Europe, plus other liabilities, amounted to \$765.7 million (£517 million). Meanwhile, Ford was increasing its profits in Europe.

GM executives, mindful of a previous decision to use Britain as the company's European truck headquarters, decided to make a bid for Leyland, the commercial vehicles subsidiary of BL. It was

the culmination of a process that began in 1984 when talk of cooperation between Bedford and Leyland had led to consideration of a merger.

By the summer of 1985, a plan had been formed to replace Bedford's heavy truck range with Leyland's newer models. GM thought that the Freight Rover business was especially attractive, particularly as Leyland's Sherpa vans and Bedford vans were soon to be in need of replacement, and because it would be possible to combine investment costs.

Knowing that the Government was keen to privatize as much of BL as possible, GM slipped in a bid for Leyland and Land-Rover combined - a move that was to prove fatal for the negotiations.

By March 18, it was clear that the BL board preferred the GM bid to any other, but within a few days the talks were in difficulty.

Strong pressure from Midlands ministers and Conservative MPs opposed to a US takeover of Land-Rover forced Mr Paul Channon, Secretary of State for Trade and Industry, to seek a compromise deal, with GM not assuming full control of Land-Rover Leyland.

GM refused and on the night of Friday, March 21, the Government withdrew Land-Rover from the auction.

The previous month, Mr Bob Price, executive vice president of GM's overseas group, had warned of the inevitable consolidation that would occur if the bid was successful and hinted that Bedford would be in dire straits if the bid failed.

Mr Price, having unsuccessfully scoured Europe for a partner, had decided that a merger in Britain was the best way of ensuring a strong commercial vehicle base.

By June, MPs were fully expecting an announcement of redundancies and possible closures and Bedford was in the need for "drastic action". On June 23, it announced 1,700 voluntary redundancies from the 7,200 workforce.

Bedford's fate was signalled in a recent report from DRI Europe, the forecasting group, which said that Europe's small, independent truck makers would continue to be vulnerable. Companies such as Bedford, Leyland and ENASA of Spain were strategically ill-equipped to cope with expected rise in demand for trucks.

Fixed penalties Revolution in motoring law

By Frances Gibb, Legal Affairs Correspondent

The change in the law on October 1 which will revolutionize the handling of traffic offences by the criminal justice system will have the biggest impact on motorists since the breathalyzer test.

For the first time, the "conviction by inertia" will be brought into the English legal system, in that motorists failing to respond to the new fixed penalty notices may be presumed to be guilty and be convicted without benefit of any court hearing.

Under the new provisions, contained in the Transport Act, 1982, the number of road traffic offences covered by the fixed penalty procedure will be widened beyond parking offences and will for the first time cover endorsable offences.

The Act will also introduce radical changes in the way that fixed penalties are enforced. The police will have the power, when a fixed penalty is not paid, to increase it by half as much again.

Mr James Mathers, a solicitor and author of *The Motorist's Guide to the Law*, said yesterday that the new system had advantages and disadvantages.

"The motorist who pays the penalty within the time limit could escape with less to pay than if taken before the courts, where the offence is an endorsable one such as speeding. But there are disadvantages for any motorist who wants to argue the toss."

The system introduces a financial deterrent to the motorist who wants to dispute whether, for instance, he

TRANSPORT ACT 1982

Summary of endorsable fixed penalty offences

Category Pts

Learner drivers: Unaccompanied; With unqualified passenger; No L plates; Towing trailer

Defective vehicle condition: Tyres; Brakes; Steering; Dangerous parts; Unsuitable/dangerous use

Exceeding limits: Speeding; Exceeding limits; Motorway offences: Use by excluded traffic; Stopping on carriageway

Reversing; Central reservation/verge use; Driving on hard shoulder; Prohibited traffic in offside lane; Driving in wrong direction; U-turn

Neglect of Traffic Directions: Contravening: Red light; Stop sign; Automatic level crossing; Double white lines; Traffic duty instructions; No entry sign

Neglect of Pedestrian Rights: Drive in designated play area; Stop in subway crossing area; Stop in pedestrian crossing area; Obstruction

Vehicle in dangerous position: Lorry; Dangerous; Insecure

Motorcycles: More than one passenger; Passenger not sitting astride

crossed traffic lights on red or amber.

If he decides not to pay the fixed penalty but to go to court and is then convicted, he will face not just the usual fine imposed by magistrates, as at present, but also the

prosecution's costs. That could amount to a further £60 or £70.

Under the system, there is also provision for making car owners liable for minor penalties incurred by drivers of their vehicles if the police are unable to find the offender. That could lead to injustice, Mr Mathers said.

The new system is aimed at relieving magistrates' courts of much routine traffic work and could - according to Mr C.E. Bazell, clerk to the Tyneside justices - clear the way for the Government to transfer some Crown court business to magistrates' courts in the Criminal Justice Bill.

Even though the vast majority of the 1.4 million motoring offences prosecuted annually are dealt with by post and a guilty plea, the courts are under considerable strain coping with the paper work.

The new system is also aimed at encouraging motorists to pay more promptly for their mistakes. It is estimated that of the 4.4 million parking tickets issued each year, only 1.4 million are paid.

"What is new for the ordinary motorist who finds he has a parking ticket", Mr Mathers said, "is that he must pay within 21 days or find the penalty increased to £18."

"If he still fails to pay, the courts may issue a warrant for his arrest and he could find himself before the court, obliged to give a good reason why he should not face imprisonment. That is not something the ordinary motorist usually contemplates when parking illegally."

World Chess Championship

Karpov yields and slips to 8-6 deficit

By Raymond Keene, Chess Correspondent

The challenger Anatoly Karpov came to the conclusion overnight that his position in the adjourned fourteenth game of his title match with Gary Kasparov was hopeless.

At 10am Leningrad time yesterday rumours were rife that Karpov would resign without resumption. At 4pm Karpov's resignation was announced.

The result brings the score in the 24-game series to 8-6 in favour of Kasparov, who needs only four points from 10 games to keep his title.

During the pause for adjournment experts assembled in Leningrad had reached the view that Karpov would probably abandon the game without appearing for a useless struggle.

Grandmaster Yuri Averbach, the world's leading expert on chess endgames, sounded the death knell for Karpov's position when he pronounced that black was helpless.

The game has been widely praised as the most profound strategic achievement of the match so far.

Some experts have even described it as the most correct win by Kasparov as ever managed against Karpov.

This game brought back memories of Bobby Fischer at his best. Observers were impressed by the apparent ease with which Kasparov reworked hallowed strategic precepts.

The opening, the first Ruy Lopez of the championship, led to extremely complex play. Karpov seemed surprised by Kasparov's twenty-second move, whereby the champion declined a pawn sacrifice that

evidently had been prepared by Karpov.

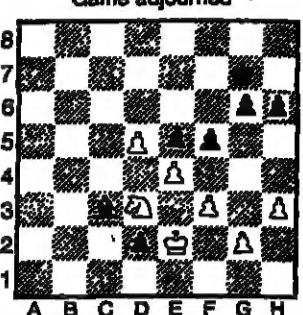
The subsequent manoeuvres by both players virtually defied comprehension. In particular, the toing and froing of White's Rook left experts baffled.

White's Rook manoeuvres also seem to have baffled Karpov, and in a time scramble, in the dying minutes of the first session, he blundered with 31... Q d6. That move, permitted Kasparov to play an exchanging combination which led by force to an advantageous ending.

Kasparov (White)

1	Bd3	21	Bd3	40
2	Nb5	22	Bd2	41
3	Bb5	23	Nf5	42
4	Ba4	24	Ba5	43
5	Qd4	25	Nb3	44
6	Rd1	26	Qc3	45
7	Bb3	27	Rc1	46
8	c3	28	Nd3	47
9	Bb7	29	Rd1	48
10	Qd4	30	Nd4	49
11	Nbd2	31	Rd1	50
12	Qd4	32	Nd5	51
13	Bc2	33	Rd1	52
14	Qd4	34	Nd7	53
15	Bb7	35	Nd6	54
16	Qd4	36	Rd1	55
17	Rd3	37	Rd1	56
18	Qd5	38	Nd2	57
19	Nd4	39	Kd2	58
20	Bx3	40	Nd3	59

Game adjourned



COMMENTARY

United States where the in-and-out, the person who moves readily between government and academic or business life or one of the professions, is a familiar figure.

It is no use being hard on proposals. Unsubstantiated types. As it is, we all ministers have found it easy to attract special advisers of the right calibre. To set up policy units which would require the recruitment of many more outsiders, without knowing where they would come from, might simply lead to a proliferation of the second class.

Also the more formal a new arrangement the more likely it would be to provoke conflict with the established Civil Service. There are some who would disregard this consideration because they would prefer all the principal posts in a department to be filled by political appointees, as in the United States.

When a particular reform attracts the support of Neil Kinnock, the two Davids; the first head of Mrs Thatcher's Policy Unit, Sir John Hoskyns; and the Treasury and Civil Service Select Committee, something unusual is happening. Either this is an idea whose time is come or it is a fashionable notion which needs to be examined a little more closely before it is put into practice.

An adaptation of the French cabinet system for British ministers was the centrepiece of a paper which Sir John presented to a seminar on Monday at the Institute of Directors on overhauling the machinery of government.

The attractions of the proposal are clear. It offers ministers the prospect of a high-powered policy unit composed of outside experts, political appointees and the more dynamic Civil Servants; it is reputed to work well in France; and it is a bold response to a genuine problem.

But that is surely one of the features of American government that we ought not to copy. Every fresh American administration wastes so much time and causes so much confusion while it comes to terms with itself, establishes its lines of communication and learns about the job.

The challenge in Britain is to open up the processes of government without politicizing the Civil Service. This should mean increasing the number of special advisers according to the requirements of individual ministers.

The Prime Minister has become less cautious about special advisers, but it would be better still if she were to indicate that she would regard it as a positive sign of ministerial imagination to engage a number of the right quality.

More movement in and out of the Civil Service should be encouraged - whether on a long-term basis or for short periods of secondment.

The Central Policy Review Staff - the old government Think Tank, which Mrs Thatcher abolished - should be restored. Sir John's paper seems to favour this as a contribution to more strategic thinking. So it would be, provided that it saw its task in terms of the original idea: to help ministers stand back and see the game director in which their individual policies were leading.

Altogether I would favour a rather less dramatic approach than that taken by Sir John. But effective reform generally depends upon the modification of daring proposals, without which fewer people would be thinking of moving at all.

There are two principal reasons why a more flexible approach would seem better. The key objection is that the number of outsiders with the necessary qualifications who are ready to do a stint in government is not unlimited. We do not have the same professional culture as in the

Ministers need better advice

British ministers do need reader access to a wider range of advice and experience than is available among the established Civil Servants in their departments. They need alternative expert opinions on the work of the department, better briefing on proposals from other ministers and to be kept more closely in touch with party and political opinion.

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Aircraft ban for Tories

By Richard Evans, Political Correspondent

Aircraft will be restricted from flying over Bournemouth during the Conservative Party conference next month as part of a security clampdown to protect the Prime Minister and the Cabinet.

Inquest on 55 deaths is told of fireball and choking smoke

Survivors relive horror and panic as holiday jet burst into flames

By Peter Davenport

The desperate fight for survival by passengers trapped aboard a burning, smoke-filled holiday jet was relived yesterday at the inquest on the 55 victims of the Manchester airport disaster.

Survivors described the moment at about 7.15am on August 22 last year, when their thoughts of a holiday in Corfu were transformed into horror.

The jury of six men and five women heard accounts of bravery, panic, fear and sheer helplessness as flames and smoke engulfed the cabin of the British Airways Boeing 737, KT328 as it was about to take off from Manchester International Airport.

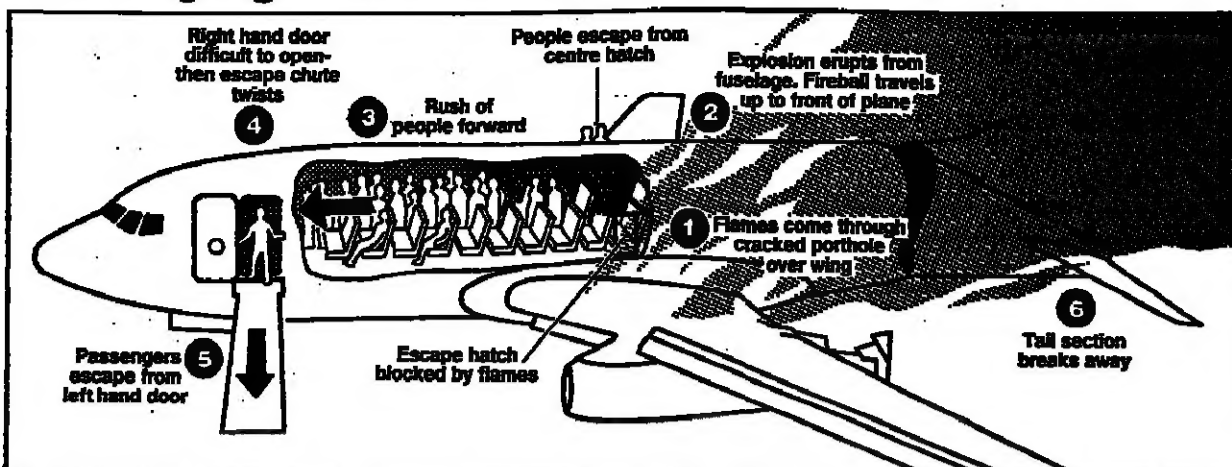
It began with a noise which sounded like a shotgun blast or a bursting tyre, but was the port engine exploding into flames. One woman passenger screamed: "Oh my God, the plane's on fire".

There was a scramble to leave the burning aircraft through blinding smoke, with passengers trying to open emergency exits and with a steward struggling to open one door and then having to correct the deployment of an escape chute before it could be used.

On the second day of the inquest at Manchester Town Hall into a disaster which some experts have called "a survivable accident", the most graphic account came from Mr Royston Metcalf, aged 50, a dental technician, of Long Edge Lane, Chesterfield, Derbyshire, who lost his fiancée in the disaster.



Passengers who lived to tell the tale of the British Airways jet disaster at the inquest yesterday. Left to right, Mr Royston Metcalf, Mr Michael Mather and Miss Anna Findlay.



He said that the jet was almost at take-off, with its nose up, when he heard a bang like a shotgun blast on the left side. Someone shouted that a tyre had burst. One and a half seconds later the nose went down, and the duty-free bottles rattled in their bins as the jet veered from side to side under extreme braking.

Mr Metcalf told how his fiancée said: "Oh, look the engine's on fire". He looked and realized it was more serious. "There was a tremendous fireball, 15ft high, it was too big for just an engine".

As the jet came to a standstill he looked back in the cabin to see "tongues of flame, like fingers" coming through windows and shooting to the ceiling. Smoke was pouring in with the flames.

"It was absolute chaos, some people were screaming and jumping about. People appeared to be on fire by the

windows, their clothes smoking.

He said that he heard no announcements over the aircraft's intercom.

Mr Leonard Gorodkin, the corner, asked Mr Metcalf about the conditions on board. He replied: "Oh God, it was really bad. You could feel your skin creeping with the heat".

As the jet stopped conditions for the 131 passengers on board deteriorated badly, he said. "Within four seconds it was as black as night. The smoke was so thick it was drowning the noise of the flames roaring across the ceiling. It was incredible.

"I turned to get my fiancée out. She said: 'What about my handbag?' I told her to forget the blessed thing."

Arm in arm they struggled to move forward along the aisle to the front exit doors. "People on fire were running forward," he said.



"I passed out at some stage. I woke aware of a burning in my mouth. I put my finger in and brought this stuff out, it was like an Oxo cube. Chunks of black muck were in my eyes, nose and ears too. I lost my glasses and took a handkerchief out of my shirt pocket, dragged it across my eyes and saw a chunk of light, like a postage stamp down to the left, and I went for it. I managed to get out."

Mr John Beardmore, of Holmes Chapel Road, Congleton, Cheshire, was travelling with his wife. He thought the initial explosion was a burst tyre.

However, screaming from the back section of the jet and black smoke pouring into the cabin made him quickly realize it was more serious.

He said: "The expression on the face of the stewardess was one of horror. It quickly became obvious to me and my wife that as passengers we were on our own. The cabin crew couldn't assist us greatly."

He found it difficult to get into the aisle from his seat to move forward as the jet taxied off the runway. He checked an emergency over-wing exit but realized it was next to the burning engine and of no use. As he tried to return he found he could not breathe in the dense smoke.

He fell into a row of seats but glimpsed daylight through the smoke and managed to stagger towards an open exit door and escape down the chute.

The survivors told of confusion about what they should do in the emergency. Some

said they instinctively unfastened their seat belt and stood up, only to hear instructions from the cabin crew to remain seated and with belt fastened.

Mr Michael Mather, of Northwich, Cheshire, was travelling with his wife and two other couples. He told the coroner that the acceleration on take-off had not been as smooth as that which he had experienced in previous flights.

On the first day of the inquest the jury heard that the jet's technical log had recorded problems of slow acceleration on an earlier flight, which could be caused by engine combustion chamber problems, and that the aircraft had been due for a detailed engine examination the day after the accident.

Another survivor, Miss Anna Louise Cutler Findlay, aged 21, a student of Bingley, West Yorkshire, told of the panic to escape. She had to fight her way towards the exit doors, climbing over seats.

She said that she noticed a woman standing holding a little girl by the hand. She was saying: "Push, Becky, push". Miss Findlay said that with the crush of people behind her she knocked the little girl's hand away from her mother's. The mother got out, she said, but she saw that the little girl did not.

She then lost consciousness, collapsed in the doorway and the momentum of the people behind her pushed her out onto the wing and to safety.

The inquest was adjourned until today.

Discounts report clears way for cheaper holidays

By Derek Harris, Industrial Editor

More price competition in foreign package holidays was signalled yesterday when the Monopolies and Mergers Commission condemned agreements by which many tour operators restricted agents from giving inducements to sell holidays.

The commission recommended that Sir Gordon Borrie, Director General of Fair Trading, should open consultations with the Association of British Travel Agents to change its code of practice so that travel agents would in future be free to offer inducements.

However, it recommended that tour operators should be protected so that they could control the price of their holidays.

The likely result is that travel agents would not directly cut the price of a holiday but would offer inducements of their own, some involving cash benefits, which would produce a better deal for holidaymakers.

There should be "significant benefits" for holidaymakers, according to the commission. But the scope for inducements has limitations because of

tight margins in the industry. Profit margins for large tour operators in 1984 were less than 1 per cent, the commission found. The average commission for travel agents was 10 per cent.

Until now agreements between tour operators and travel agents have precluded discounts and restricted other inducements.

The commission had been asked to investigate by the Office of Fair Trading after the refusal by some leading tour operators to supply holidays to the Ilkeshon Consumer Co-operative Society in Derbyshire. The society operated a voucher scheme that allowed those booking holidays to get a discount on goods sold in the society's store.

The commission decided that the tour operator agreements with retail agents had restricted competition between travel agents, discouraged innovation, and had deprived customers of an advantageous mix of prices and services.

Foreign Package Holidays: Monopolies and Mergers Commission report (Command 9879, Stationery Office: £5.80).

Acne tests 'aid young sufferers'

A vaccine to relieve acne has been developed, the International Congress of Microbiology in Manchester heard yesterday.

Tests on young people resulted in 60 per cent showing an improvement compared with 30 per cent using standard treatments. Mr A. K. Kasprzowicz, of the Institute of Microbiology in Krakow, Poland, said.

Dr Stephen Arnon told yesterday's session that research pointed to a possible link in the United States between infant botulism — a type of food poisoning — and cot deaths. In California, where Dr Arnon is a senior investigator with the department of health, the disease originated in soil and dust.

"We advise mothers to breast feed babies to avoid the disease and ask them not to give honey to babies under 12 months."

Wine firm fined over chemicals

A wine wholesaler that sold Italian wines laced with an illegal chemical was fined £500 with £369 costs in a Warwickshire magistrates' court yesterday.

Magistrates in Leamington Spa were told that bottles of Lambrusco and Chianti at Mojo Ltd contained between 34 and 42 milligrams of diethylene glycol. The chemical was not considered dangerous in its diluted form.

Mr Lawrence Messing, for Warwickshire Trading Standards Department, said the contaminated bottles were discovered during an investigation after an alert last year.

Mojo, of Leamington Spa, pleaded guilty under the Food Act, 1984, to selling wine containing illegal additives. It was the first prosecution under the Act involving wine to be brought by trading standards officers.

Portfolio — Gold — Two share the treble prize fund

Mrs Anne Hulbert, from Manaccan in Cornwall, and Mr Richard Haigh, from Barns Green in West Sussex, share yesterday's Portfolio Gold prize of £12,000, three times the normal amount because there was no winner on Monday and Saturday.

Mrs Hulbert, a mother of three children and the author of eight books on handicrafts and needlework, has been playing Portfolio on and off since it started.

"I'm not normally a winner of money, so I'm absolutely delighted with my good fortune", she said.

Mr Haigh, aged 27, who is a research technician for a leading pharmaceutical company, has been playing the game since it was launched.

"Of course I'm excited about the news, though I'm not yet sure what I'll spend it on", he said.

Readers who wish to play the game can obtain a Portfolio Gold card by sending a stamped addressed envelope to: Portfolio Gold, The Times, PO Box 40, Blackburn, BB1 6AJ.



Mrs Anne Hulbert, author of handicraft books.

Gun deaths remand

A man aged 21 was yesterday remanded in custody until Friday accused of murdering two girls by shooting them last Monday.

Dean Westwood, of Beach Road, Weston-super-Mare, is charged with murdering Miss Karen Hastings, aged 19, an auxiliary nurse, of Worle, and her friend, Miss Mandy Cotton, aged 18, a part-time barmaid, of Locking.

Auction record for mascot

A glass car mascot bought from a junk shop in 1953 for 7s 6d (37p) was sold for a record £6,600 at Sotheby's Chester yesterday.

Made by the French glass craftsman René Lalique in the 1920s, the mascot was modelled as a girl's head, her hair streaming behind her to give the impression of speed.

Called Victoire, or, as collectors know it, "Spirit of the Wind", it was sent for sale by an anonymous couple from Colwyn Bay, North Wales, who had no idea of its value.

They found it in a junk shop in Gloucester, having remembered it from the days when they drove around in an open-top Sunbeam sports car which had one on its bonnet.

Princess tops style survey

The Princess of Wales is Britain's undisputed queen of style and sophistication, and her husband is the country's most elegant male, according to a Gallup opinion poll commissioned by Polaroid and published yesterday.

The Princess topped the list of the country's 50 most stylish people and led seven members of the Royal Family who were placed in the top 10.

Court fracas

Shirley Reid, wife of Mike Reid, the comedian, was bound over to keep the peace in the sum of £50 yesterday after being arrested on September 2 during a fracas outside Croydon Magistrates' Court, south London. She was charged with threatening behaviour.

Swan warning

Markers are to be hung on overhead power lines in the Ouse Valley between Tarring Neville and Beddington, East Sussex, by the South Eastern Electricity Board after 14 swans were killed last year flying into the lines.

Jury out

The jury in the trial at Birmingham Crown Court of James Hazell, of Winslow Green, an alleged petrol bomber in the Handsworth riots last year, retired yesterday to consider its verdict.

Times Crossword
Answers: 1. The Times crossword puzzle. 2. The Times crossword puzzle. 3. The Times crossword puzzle. 4. The Times crossword puzzle. 5. The Times crossword puzzle. 6. The Times crossword puzzle. 7. The Times crossword puzzle. 8. The Times crossword puzzle. 9. The Times crossword puzzle. 10. The Times crossword puzzle. 11. The Times crossword puzzle. 12. The Times crossword puzzle. 13. The Times crossword puzzle. 14. The Times crossword puzzle. 15. The Times crossword puzzle. 16. The Times crossword puzzle. 17. The Times crossword puzzle. 18. The Times crossword puzzle. 19. The Times crossword puzzle. 20. The Times crossword puzzle. 21. The Times crossword puzzle. 22. The Times crossword puzzle. 23. The Times crossword puzzle. 24. The Times crossword puzzle. 25. The Times crossword puzzle. 26. The Times crossword puzzle. 27. The Times crossword puzzle. 28. The Times crossword puzzle. 29. The Times crossword puzzle. 30. The Times crossword puzzle. 31. The Times crossword puzzle. 32. The Times crossword puzzle. 33. The Times crossword puzzle. 34. The Times crossword puzzle. 35. The Times crossword puzzle. 36. The Times crossword puzzle. 37. The Times crossword puzzle. 38. The Times crossword puzzle. 39. The Times crossword puzzle. 40. The Times crossword puzzle. 41. The Times crossword puzzle. 42. The Times crossword puzzle. 43. The Times crossword puzzle. 44. The Times crossword puzzle. 45. The Times crossword puzzle. 46. The Times crossword puzzle. 47. The Times crossword puzzle. 48. The Times crossword puzzle. 49. The Times crossword puzzle. 50. The Times crossword puzzle. 51. The Times crossword puzzle. 52. The Times crossword puzzle. 53. The Times crossword puzzle. 54. The Times crossword puzzle. 55. The Times crossword puzzle. 56. The Times crossword puzzle. 57. The Times crossword puzzle. 58. The Times crossword puzzle. 59. The Times crossword puzzle. 60. The Times crossword puzzle. 61. The Times crossword puzzle. 62. The Times crossword puzzle. 63. The Times crossword puzzle. 64. The Times crossword puzzle. 65. The Times crossword puzzle. 66. The Times crossword puzzle. 67. The Times crossword puzzle. 68. The Times crossword puzzle. 69. The Times crossword puzzle. 70. The Times crossword puzzle. 71. The Times crossword puzzle. 72. The Times crossword puzzle. 73. The Times crossword puzzle. 74. The Times crossword puzzle. 75. The Times crossword puzzle. 76. The Times crossword puzzle. 77. The Times crossword puzzle. 78. The Times crossword puzzle. 79. The Times crossword puzzle. 80. The Times crossword puzzle. 81. The Times crossword puzzle. 82. The Times crossword puzzle. 83. The Times crossword puzzle. 84. The Times crossword puzzle. 85. The Times crossword puzzle. 86. The Times crossword puzzle. 87. The Times crossword puzzle. 88. The Times crossword puzzle. 89. The Times crossword puzzle. 90. The Times crossword puzzle. 91. The Times crossword puzzle. 92. The Times crossword puzzle. 93. The Times crossword puzzle. 94. The Times crossword puzzle. 95. The Times crossword puzzle. 96. The Times crossword puzzle. 97. The Times crossword puzzle. 98. The Times crossword puzzle. 99. The Times crossword puzzle. 100. The Times crossword puzzle.

Funding urged for disabled children

County councillors yesterday warned the Government not to renege on its commitment to provide extra resources to implement the Disabled Persons Act, 1986.

The Association of County Councils' social services committee called for the immediate allocation of funds to implement the first phase of the Act, which will apply to disabled children leaving special education.

That phase, due to be implemented next April, is alone expected to cost up to £50 million. The total cost could be £150 million.

Mr Tony Du Sautoy, the association's under-secretary for social services, said the cost of assessing up to 15,000 children and providing the extra services for about half of them had not been fully realized when the Bill was debated in Parliament earlier this year.

The costs would include more day care centres for the mentally handicapped and ill, further employment opportunities at adult training centres and extra health and social service provisions.

Mr Du Sautoy said that because of this unforeseen need for resources, the association should ask the Government to defer the implementation of this phase for a further year.

"It will be very difficult to physically undertake all the work necessary before the next school-leaving date in 1987," he said.

But county councillors from all parties have said that the phase should be implemented as soon as practicable to avoid a whole school year missing the added provision.

Mr Tony Greaves, the Alliance spokesman for the association and a former chairman of the social services committee, said: "The Government gave a commitment to give extra resources. We want those resources now."

To implement the first phase, local authorities will need to identify all children aged between 14 and 19 who might be eligible for assessment.

Mr Du Sautoy estimated that between £100 million and £150 million would be needed to cover the cost of employing social workers and occupational therapists to undertake the assessment, and to provide the extra services for disabled people.

The Department of Health and Social Security said yesterday that the Government had said that it would implement the provisions when it could secure the money to do so.

Football violence

English fans put to the test

By David Sapsted

England's infamous football fans will face their latest trial today when several hundred are expected to watch the national squad take on Sweden in a friendly match in Stockholm.

It will be the first international for the England side since clubs were banned from competition by UEFA after the Brussels disaster in 1985.

The match has already attracted adverse publicity with the crew of one British ferry refusing to transport fans and a Danish company banning English supporters for fear of vandalism.

The Swedish police have drafted reinforcements into the capital to control any outbreak of unruly behaviour by fans.

The Department of the Environment, which has overall responsibility for the Government's drive against soccer thugs, said last night that the fixture — and the risk

of crowd trouble — had been discussed at an inter-ministerial meeting earlier this summer and with the police, the Football Association and the Association of British Travel Agents.

"We have drawn up our plans with the Swedish authorities according to the European Convention on Football Spectator Violence", the department said.

Last month Manchester United and West Ham supporters clashed in knife fights on a Sealink ferry from Harwich to The Hook of Holland.

The ferry was forced to return to Harwich half way through its journey.

As a result of that bloody clash the Danish line, DFDS Torline, said yesterday that it had been refusing group bookings from English fans on its route from Harwich to Gothenburg, Sweden.

BBC chief attacks radio plan

The managing director of BBC radio yesterday denounced the Peacock committee's proposal to privatize Radios One and Two and branded the idea "a phony bill of goods".


Mr Brian Wenham, in his first public comments on the Peacock report since he took over the post nine weeks ago, said it was a fraud to suggest that the two radio stations could be turned into commercial stations and retain their present character.

Speaking at the Glasgow Radio Festival, Mr Wenham said that a reduction of BBC networks would inevitably change the nature of those that are retained.

Public service programmes now carried on Radios One and Two would have to be rescheduled on Radios Three and Four and would inevitably displace something.

He said the BBC did not oppose the creation of new commercial and community radio stations because it was believed that fresh competition "will surely be good for both the future and the flavour of radio".

The Government's forthcoming Green Paper on radio will be examined by the BBC with an open mind. Mr Wenham promised. But nobody should mistake an open mind for a lack of resolve.



PEARSON

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Engineering

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Group Results for the half year to 30 June 1986

£millions (unaudited)	1986 Half year	1985 Half year	1985 Full year
Turnover	455.0	450.5	970.1
Profit before interest	50.6	49.0	124.6
Profit before taxation	44.1	41.7	109.3
Profit after taxation and minority interests	24.3	20.7	57.6
Earnings per ordinary share	12.4p	11.0p	30.0p

The results for the year 1985 are an abridged version of the full accounts which received an unqualified report by the auditors and have been filed with the Registrar of Companies.

Statement by the Chairman, Lord Blakenham

The Group's pre-tax profits for the first half of 1986 were up on last year, increasing from £41.7 million to £44.1 million and earnings per share improved from 11.0p to 12.4p, an increase of 13 per cent. These gains were achieved despite the weakening of the dollar against sterling which affected the figures adversely since a significant part of the Group's profits arises in North America.

Two sectors, investment banking and information and entertainment, produced excellent results with the main improvement in the latter coming from the Financial Times. The lower contribution from the oil and oil services sector was due to the effect of lower oil prices but Camco's was nonetheless an outstanding performance as many comparable US companies made losses during this period. Profits of the fine china sector remained about the same as last year, not helped by the strength of sterling and the smaller number of American tourists.

In May we raised US\$75 million through a convertible eurobond issue. Pearson has also started to use the US commercial paper market, following the award of high credit ratings, as a means of raising short term finance on attractive terms. On the home front the most important news was the announcement of a \$55 million two year development plan by the Financial Times to strengthen its competitive position by setting up a new printing and publishing plant. We have sold a number of engineering businesses and provincial

newspapers: the lower oil price provided an attractive opportunity to increase our oil holdings in the North Sea and the United States.

Mr John Hale retired as managing director on 1 September and we are grateful for the major contribution he has made in focussing the Group and strengthening our structure and organisation. I am continuing as chief executive and Mr Frank Barlow, who is the chief executive of the Financial Times and of Westminster Press, and Mr Mark Burrell, who is a managing director of Lazard Brothers and has been a non-executive director since 1977, have both become executive directors of Pearson. They have joined myself, James Joll, group finance director, and David Veit, who is in charge of our US business, in forming a new executive team. We shall continue the strategy of concentrating our activities on businesses where we see long-term competitive advantage.

Your directors have declared an interim dividend of 5.0p per ordinary share (4.25p in 1985) which will be paid on 3 November 1986 to shareholders on the register on 3 October 1986. This reflects our policy of paying an interim equal to half the dividend of the previous year.

Michael Blakenham

9 September 1986

A copy of the full announcement, which has been sent to all shareholders, is available from the Secretary, Pearson plc, Millbank Tower, London SW1P 1QZ. Telephone: 01-828 9020.

the Intel microprocessor which is set to have a profound impact on the computer industry and its customers

Compaq set to be first past post

FOR personal computer manufacturers, the 386 represents "a major step up in performance capability, without sacrificing compatibility," says Mike Swavely, marketing vice president of Compaq Computer, the leading US manufacturer of IBM-compatible personal computers.

Compaq is expected to be one of the first major personal computer vendors to introduce a 386-based system. Although the company will not say exactly when it will launch the new computer, industry reports suggest that it may come as early as next month. This would give Compaq an easy lead over IBM, which is not expected to introduce a 386-based computer until next year.

The 386 is ideally suited to the personal computer market because it can run the wealth of software applications designed for the IBM PC, but IBM's tardiness



THE FINANCIAL TIMES, 14.8.1986.

THANKS FOR PLUGGING THE LEAK.

Oh well, people were bound to talk. The 386 microchip is big news.

It has the potential to address an awesome 4,000,000,000 bytes of working memory.

It can also run your present industry-standard software two to three times faster than today's fastest desktops.

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Lawyers asked for shorter speeches to ease delays

By Frances Gibb, Legal Affairs Correspondent

Shorter speeches by lawyers and greater use of written documents are among measures urged yesterday in a guide aimed at tackling severe congestion at the Commercial Court in London.

The court, which handles large commercial transactions, is struggling to cope with a huge rise in business. In four years its workload has doubled and Sir John Donaldson, Master of the Rolls, recently said it was "being strangled by its own success".

The reforms are put forward in the wake of a report published in January by members of the Commercial Court Committee, under Mr Nicholas Phillips, which called for urgent radical measures to speed procedures.

The guide, aimed at users of the court, says changes are needed to promote greater speed, economy and efficiency.

They include shorter opening speeches by lawyers, an end to protracted reading aloud from documents and legal authorities, and more use of written, rather than oral, lists of issues, propositions, events and persons.

In many cases, the guide says, it will be desirable for a counsel's opening speech to be

confined to a brief and uncontroversial summary of the commercial story, the issues and oral evidence he will adduce, with sparing reference only to the most central documents.

Disclosure of evidence from one side to another is encouraged and counsel should always try to submit summaries of their arguments, where there is no need to express them orally, as well as the findings of fact.

"Throughout the hearing every effort must be made to avoid prolonged reading aloud of documents and authorities", the guide says.

The document also draws lawyers' attention to certain rules of the court which tend to be overlooked.

The court, described as a "dispute-settling service with an international clientele", was described by the Commercial Court Committee as "an invisible export of importance".

It sits in the Royal Courts of Justice in London and deals with cases relating to banking, insurance, shipping, commodities, carriage of goods, international markets and exchanges, arbitration appeals and mercantile contracts.

Moves to help conviction for fraud

By Our Legal Affairs Correspondent

The Government is to take steps to end an anomaly in the law which is enabling fraudsters to escape conviction or to get away with lighter penalties than they deserve.

It intends to include a clause in the forthcoming Criminal Justice Bill to reverse the effect of a House of Lords ruling in 1984 which is preventing those guilty of conspiracy to defraud being charged with the appropriate offence.

In a report published yesterday, the Criminal Law Revision Committee, a group of judges and lawyers who monitor the working of the criminal law, said that the Lords' ruling has "on occasion led to justice not being done".

It cites cases showing how "rogues can escape punishment, or adequate punishment."

The appeals were brought, not on the basis that the charge was unfair or produced a wrong verdict, but "on technical grounds".

The effect of the Law Lords' ruling in 1984 in a case called *Ayres* was that prosecuting authorities must charge a defendant with conspiracy to commit a statutory offence, however trivial, in preference to the common law charge with its open-ended penalties.



Dr Martin Tatnell, of Salford University, demonstrating his "clip-on" engine designed to take the work out of cycling. The 21 cc motor powers the back wheel, allowing the bicycle to reach a speed of 20 mph. It will do about 300 miles to the gallon.

Farmer killed wife and himself

A wealthy farmer who was dying of cancer killed his young wife with a sawn-off shotgun and then shot himself, an inquest at Diss, Norfolk, was told yesterday.

The estranged couple's child, Victoria, aged two, was saved by her grandmother, Mrs Sally Goodier, who escaped from the cottage at Upper Billington when Mr James Bell confronted her daughter, Augusta, aged 22, in July.

Mrs Goodier told the coroner that Mr Bell, a former clay pigeon shooting champion, forced his way into the cottage and said: "I'm going to kill you all".

The coroner was told that the couple married in 1983. In May this year they separated and Mrs Bell returned to live with her parents at Upper Billington. She gained an injunction preventing Mr Bell, who farmed at Coggeshall, Essex, from seeing her.

After the separation, the inquest was told, he had made many threats to kill himself, his wife and the child. The coroner, Mr Ernest Clark, said: "The real tragedy is that no one took them seriously".

He recorded a verdict that Mr Bell had killed himself while the balance of his mind was disturbed, after unlawfully killing his wife.

Football hooligans 'should be birched'

A judge who jailed a gang of soccer thugs yesterday told them: "If it was up to me I would order you all to be birched".

The six youths — one a policeman's son — had kicked and punched a young man on his way to work before crashing a beer bottle over his head and leaving him as the bottom of escalators in a London Underground station. Snaresbrook Crown Court, east London, was told.

Judge Stabile, QC, attacked soccer violence saying: "You have driven English football out of Europe."

"The public no longer wishes to go to grounds any more. For a year law-abiding citizens have called for stronger sentences against marauding gangs and bunches of savages like yourselves."

Mark Lee, 20, of Ingal, Preston, Lancashire, was sentenced to three years youth custody; Mark Forshaw, 18, of Leyland, Lancashire, to 12 months; and Mark Helms, 16, of Bamber Bridge, Preston, to eight months after they each admitted assault with intent to rob.

Gary McGrath, 20, of Bamber Bridge, Lancashire, and Ronald Taylor, 18, were sentenced to 12 months youth custody after admitting attempted robbery. John Dixon, 22, of Bamber Bridge, was jailed for 10 months after admitting assault causing actual bodily harm.

Data bank set up to beat hazards

By Thomson Prentice, Science Correspondent

A catalogue of the world's worst chemical disasters over the past 25 years is being offered to help experts and researchers to prevent further catastrophes.

Detailed "flashbacks" of accidents, such as those at Bhopal in India two years ago when about 2,600 were killed and 170,000 injured by toxic fumes, have been gathered in a computerized store by safety specialists.

The chemical plant in Mexico City which exploded two years ago, killing more than 500 and injuring 2,500, and the blast at Flixborough, Lincolnshire, in June 1974, when 28 workers were killed and 89 hurt, may offer clues to stop more disasters.

More than 200 serious chemical industry accidents happen throughout the world annually and details of their causes and effects are to be added to the system.

The international data bank, known as the Major Hazard Incident Data Service (MHIDAS), has been set up by the United Kingdom Atomic Energy Reliability Direc-

torate, and the Health and Safety Executive.

It will be able to carry more than 10,000 items of information about incidents.

Mr John Clifton, head of the directorate team which will operate the system, said yesterday: "There are hundreds of incidents a year which are potentially hazardous to the local community."

"We want information about all these accidents to enable us to identify possible dangers and give more precise risk assessments to industry. This should make installations safer and more reliable, and so protect the public."

Users of the service will be able to get information by joining a "club", paying an annual subscription, or by paying for data as it is needed, or on a "swopping" system, in which details can be obtained on a give-and-take basis.

Individuals or pressure groups campaigning for environmental safety on specific issues may also apply for background information, officials said yesterday.

The system is being based at the UKAEA Directorate at Culcheth, Warrington.

Man's suicide feast of yew leaves

Colin Murray, an architect who also did research into trees, gorged himself to death on yew tree leaves because he was worried about his failing business, an inquest was told yesterday.

Mrs Jane Murray, his wife, told the inquest in Hammersmith, west London, that she found her husband, aged 43, dead at their home in Antrobus Road, Acton, on August 12.

There were some yew tree leaves near his body.

Dr Margaret Lot, a pathologist, told the inquest that Mr Murray's stomach was swollen because of the vast amount of leaves he had eaten.

"I first thought they were grass cuttings but I later identified them as yew tree leaves", she said.

Dr Lot said death would have occurred within four hours and gave toxin poisoning as the cause of death.

A verdict of suicide was recorded.

NUT's court move on teacher ban

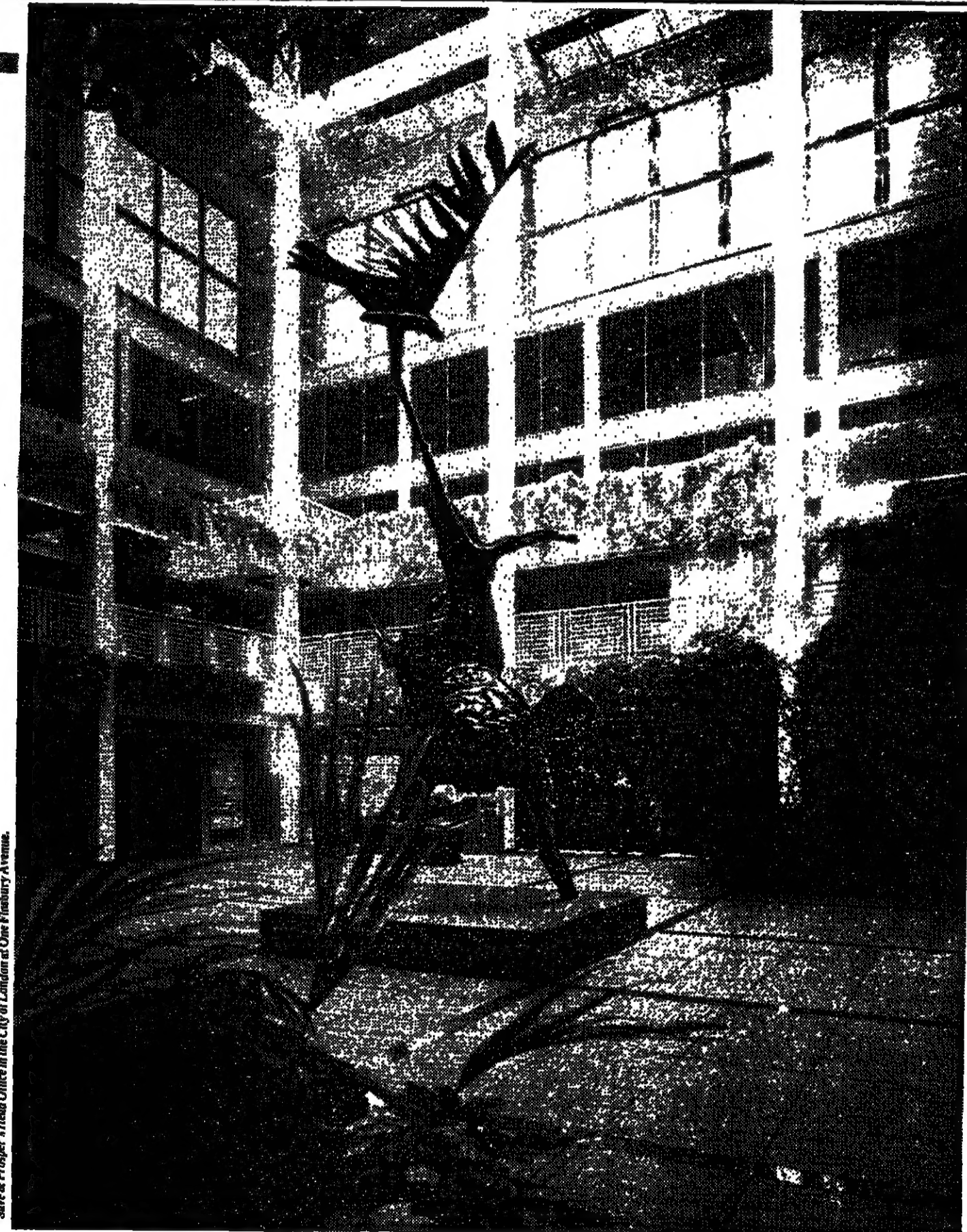
The National Union of Teachers won approval in the High Court yesterday to seek to stop a disciplinary hearing against Miss Maureen McGoldrick, headmistress of Sudbury Infants School, who was suspended by Brent Council after allegations of racism.

At a 15-minute private hearing, Mr Justice Garland said the application for an injunction should be heard on Friday morning, immediately before the council intends to start the disciplinary hearing.

Teachers at the school walked out after the suspension.

Miss McGoldrick, aged 39, denies the allegation that she told a junior official of the Labour controlled authority that she did not want any more coloured staff at her school.

She maintained that she simply said she did not want any more unqualified staff.



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THE INVESTMENT HOUSE

Old-fashioned limes for Hampton Court

By Hugh Clayton, Environment Correspondent

Tradition has won the battle of the Hampton Court lime trees, with the Government deciding to replant the famous tree avenues with old-fashioned limes and not a tougher, up-to-date variety.

The decision was one of the last by Lord Elton, who told the Prime Minister last week that he was resigning as Minister of State at the Department of the Environment, which is responsible for historic monuments.

In June Lord Elton announced that the symmetrical pattern of tree avenues needed complete restoration. He wanted a full set of new trees to be growing in time for the 300th anniversary of the Glorious Revolution in 1988.

Almost 200 lime trees were planted in the seventeenth

century to a design by Sir Christopher Wren, who was commissioned by King William III to extend the Tudor palace.

A few of the original trees survive, but most have been replaced with several varieties of lime.

The result is a mixture of different sizes and varieties and a few depressions where trees have not been replaced.

Lord Elton said public comment about his plans had been strongly in favour of complete replanting, which would eventually give a consistent pattern of mature trees.

He said they would be traditional limes and not a proposed new variety with paler leaves that was more resistant to attack by greenfly.

Botha snubbed as three African National Congress men go to gallows

King cancels meeting after warning from leading black activists

From Michael Hornsby, Johannesburg

Mrs Coretta Scott King, widow of the late US civil rights leader, Dr Martin Luther King, kept President Botha waiting for 20 minutes before she cancelled a meeting with him yesterday, after she came under pressure from black opponents of the Government.

President Botha said last night that Mrs King's "frustrated attempt" to call on him and to be "informed of the positive socio-economic and political reform in South Africa" was "yet again a sad reflection on those who find themselves in a make-believe world of political fraud".

Mrs King, who was among scores of foreign guests at the entombment of Archbishop Tutu in Cape Town last Sunday, said she felt she needed "more time to acquire a better understanding of the complex problems here".

She said she would like to meet Mr Botha "at a later date", but she did not suggest when that might be. She had come to South Africa, Mrs King maintained, in a Christ-like spirit to gather information about the human suffering here and to pursue dialogue with as many people as possible.

Government sources said Mrs King had also failed to keep an appointment on Monday with Mr Barend du Plessis, the Minister of Finance, who is Acting Foreign Minister in the absence of Mr

R. F. "Pik" Botha, who is abroad.

Trouble over Mrs King's schedule of appointments began last weekend when Mrs Winnie Mandela and Dr Allan Boesak, a senior figure in the coloured branch of the Dutch Reformed Church and an outspoken opponent of the Government, said they would

The UN Security Council on Monday privately decided against a plan to halt the execution of the two ANC members in Pretoria, because Britain and the United States said that it was inappropriate to intervene, according to a council source (Reuters reports from New York).

not see her if she met Mr Botha.

Dr Boesak and Mrs Mandela said Mrs King's hands were "dripping with the blood of our children". They also urged Mrs King not to meet Chief Gatsha Buthezi, the conservative Zulu leader, who is anathema to most politically militant blacks.

In an apparent allusion to Dr Boesak and Mrs Mandela, Mr Botha last night said Mrs King had been pressured by people who "fear that the truth about South Africa may influence influential but uninformed persons to be less glib and better equipped to act objectively".

Had Mrs King's meeting

with Mr Botha taken place, it would have coincided with the hanging of three members of the African National Congress (ANC), along with three other convicted murderers, all blacks, in Pretoria Central Prison, which has gallows designed for multiple executions.

The executions were carried out despite pleas from Amnesty International and local anti-apartheid organizations here to Mr Botha to grant the three ANC men clemency and accord them prisoner-of-war status. It seems this might also have influenced Mrs King's decision to cancel her meeting.

One of the ANC men, Andrew Sibusiso Zondo, aged 20, was sentenced to death for planting the limpet mine which killed five people and injured many others in a shopping centre south of Durban last December.

The other two, Sipho Bridget Xulu, aged 25, and Clarence Lucky Payi, aged 20, were convicted of killing Mr Benjamin Langa, a former associate of Mr Steve Biko, the black leader who died from injuries sustained in police detention in 1977.

Civil rights groups here pointed out that Mr Botha used his powers of clemency in July to quash the trial of four white South African soldiers accused of murdering a black man in northern Namibia.



Relatives of the hanged ANC men at a prayer service in Pretoria Roman Catholic Cathedral after the executions. At left, Mrs Eugenia Payi and Mrs Leonora Swartbooi, aunts of Lucky Payi; and Mrs Johanna Xulu, mother of Sipho Xulu.

Reform at Unesco falls short of target

From Diana Geddes, Paris

The 49-member executive board of Unesco begins its month-long autumn session today, with little sign of the fundamental reforms taking place, which would be needed to tempt Britain and the US back into the troubled organization.

The withdrawal of the US in December 1983, followed by Britain last December, deprived Unesco of 30 per cent of its income and the two main leaders pressing for reform. Several of those still in the organization feel that the reform movement has now come to a virtual halt.

There is also deep gloom among Western members about the prospect of the re-election for a third six-year term of the organization's much-criticized director general, Mr Amadou M'bow.

Some feel that he is the main source of Unesco's problems and talk privately of having to reconsider their membership if he is re-elected.

Mr M'bow has not yet said whether he will stand again, but he has been lobbying hard and sent delegations to the recent summit of the Non-Aligned Movement and the Organization of African Unity. He is thought to be assured of the majority of votes from Third World and Soviet bloc countries.

Mr Richard Miller, head of the US observer mission to Unesco, said he was feeling "unhappy and depressed" about the organization.

"The withdrawal of the US and Britain led to some cosmetic changes, but for us to rejoin would require some very fundamental reforms, and nothing even approaching that is happening right now."

"All the other Western countries seem completely taken up with the issue of Mr M'bow's re-election, and the poll isn't due to take place until next fall. Reform has gone on to a back burner. If indeed the burner is on at all."

In terms of programme execution, there's probably been a regression, largely due to the tremendous loss of staff. Morale here is terrible compared with anywhere else in the UN. It's a really sad state of affairs."

Several Western European countries are astonished at the insensitive and autocratic way in which Mr M'bow continues to behave. In drawing up the critical draft programme for 1988-89, for example, he appears to have ignored totally the priorities recommended by Western states and to have bowed to the wishes of the Soviet bloc.

"The draft programme provides an illuminating insight into the way the USSR and the Eastern bloc are seeking to manipulate the organization and to use it for their own propaganda purposes," one Western diplomat said. "There has been no change in such highly-politicized activities as the new world information order or the peace education programme."

Another point of continuing irritation is the high-handed way in which the last session of the executive board, which is dominated by the Soviet bloc and Third World countries, dismissed the independent British auditors, who have been auditing Unesco's accounts for the past 36 years.

It was agreed that Mr M'bow should ask the UN if Unesco could use its auditors, but that request has been refused.

Only a full general conference of the organization has the power to appoint new auditors, and the next general conference is not due to be held for another year.

The only way out of the dilemma is to call an extraordinary general conference or to call back the British auditor, Sir John Downey, neither of which is going to be attractive to members.

Infringement accusations mar weapons conference

From A Correspondent, Geneva

The United States and the Soviet Union yesterday traded accusations here, alleging that each was violating the 1972 convention on biological and chemical weapons.

The American Ambassador, Mr Donald Lowitz, told the review conference of the 1972 convention that Washington believed Moscow was not living up to its commitments.

"The US believes that the Soviet Union, in violation of the convention, has continued to maintain an offensive biological warfare programme and capability, and has been involved in the production and use of toxins for hostile purposes in Laos, Cambodia and Afghanistan," he said.

The Soviet delegate, Mr Viktor Israelyan, did not reply in the meeting itself. But at a

press conference later he accused the US "and others" of trying to undermine the convention over the past six years.

"I would not be surprised to hear again false stories that the Soviet Union is not abiding by this convention," he said. "But this will not provoke us. We shall go on working for the complete enforcement of this convention."

The 1972 convention was signed by 35 countries and covers prohibition of the development, production and stockpiling of bacteriological and toxic weapons and the destruction of existing ones.

In recent years, Western scientists have served warning that advances in genetic engineering and other fields of bio-technology have opened

the way towards abuses of the convention in the future.

Both Mr Israelyan and Mr Lowitz said yesterday that they intended to work to ensure that this did not happen. Both cautioned, however, that they did not see any real progress being made on revising the convention to make it foolproof, even though both the US and the Soviet Union saw this as their main aim.

Mr Israelyan, asked at his press conference whether he saw the arrest of American journalist, Nicholas Daniloff, in Moscow emerging as an issue at the talks, said: "This is not on the agenda."

Mr Lowitz said it was not the intention of the US Government to raise the issue in the talks.

Russia back at disarmament talks

Stockholm (Reuters) - The Soviet Union's two senior negotiators at the European Disarmament Conference returned from Moscow yesterday with instructions on Kremlin strategy after the 35-nation talks end in nine days' time.

Nato remains confident that an agreement on how to avoid an accidental war in Europe can be reached by the time the conference ends on September 19, but the Warsaw Pact has recently been more pessimistic. The talks began in January 1984.

The Soviet Union and the United States appear determined not to let recent strains in other spheres of the super-power relationship affect the work of the conference.

"We have not heard the slightest whisper in Stockholm

about Daniloff," a Soviet diplomat said, referring to the American reporter charged with spying in Moscow.

President Reagan warned Moscow on Monday that the case could damage US-Soviet relations, and the White House spokesman, Mr Larry Speakes, said: "We will raise the Daniloff issue in every appropriate forum in which we meet the Soviets."

But Nato diplomats said that Washington had far too much at stake in Stockholm to raise anything that could jeopardize the talks at this crucial stage. The United States, Canada and all European states except Albania are taking part.

The Stockholm conference deals mainly with the notification, inspection and observation of military exercises.

In Western eyes, the added publicity to be given to such activities if agreement is reached in Stockholm would make it politically impossible for the Warsaw Pact to repeat such events as the 1968 Soviet-led invasion of Czechoslovakia.

Nato is expecting a Soviet concession on a Nato-sponsored plan to give neutral countries a role in monitoring any arms control agreements reached in Stockholm.

Switzerland quoted the Soviet Foreign Minister, Mr Eduard Shevardnadze, as saying that he could accept the idea.

Five neutral countries - Austria, Finland, Ireland, Sweden and Switzerland - plus non-aligned Yugoslavia are expected to take part.

Computer check speaks volumes as sacked editor brought to book

From Paul Valley, New York

It was a peculiarly bookish form of revenge. There were, if we are to believe the *privy* reports, no dramatic scenes. Only a quiet retribution, as silent as that of a pen.

It was in July that a certain editor at the *Encyclopaedia Britannica* received his redundancy notice. A month later he left. Some days ago it was discovered that the disaffected former employee had left a hidden legacy.

He had rewritten sections of the world's most respected reference book in a most disrespectful fashion. Talding advantage of the computer technology which the 218-year-old encyclopaedia now employs, he had mischievously deleted the name of Jesus Christ throughout crucial passages and replaced it with the embarrassing alternative of Allah.

He had also inserted the names of certain *Britannica* executives as historical figures in unflattering circumstances in other articles not due to have been changed between the 1986 and 1987 editions.

The alterations were discovered during a routine proof-reading: the technology which made such illicit amendments possible also enabled a reader with a higher level of access to the system to see that changes had been made.

"Over the years we have developed a programme called the integrated publishing system to protect the integrity of the data base," Mr Norman Braun, a vice-president of the *Encyclopaedia* said at the headquarters of the august institution in Chicago. "As a result, within six hours of the discovery the system had revealed not only who made the changes but the date and even the time he did it."

"We were not amused," he said, refusing to identify the man or to elaborate on the number of illegal substitutions made. "When he was confronted he confessed, and co-operated by confirming the number of changes which the system had in any case already identified."

An arrangement has also been made whereby the sacked man, who had worked on the *Encyclopaedia* for some years, would make financial compensation for the extra work he had caused, he said.

The dismissed man was one of 150 editors who prepare the 44 million-odd words in the 32 volumes published at the University of Chicago.

"We have a very low turnover of staff here," Mr Braun said. "A few people have been made redundant before, but nothing like this has ever happened."

Kohl sees Chirac on Paris trip

From Diana Geddes, Paris

Chancellor Kohl of West Germany flew to Paris yesterday for talks with M Jacques Chirac, the French Prime Minister, barely two weeks after a meeting in Heidelberg with President Mitterrand.

M Chirac, who feels that he and his right-wing Government now control foreign policy, has been irritated by Herr Kohl's apparent preference to do business with a Socialist president rather than a Gaullist prime minister.

Before yesterday, he had met M Mitterrand three times for private talks since the French election in March, and M Chirac only once.

Nor did he miss the chance to visit M Mitterrand last night before going on.

On the agenda were terrorism, industrial co-operation, German interest rates and nuclear power safety.

Another plague follows the locust swarms

Rats destroy African grain

From Charles Harrison, Yamoussoukro, Ivory Coast

The threat to African food production from widespread locust swarms is being added to by an explosion of the rat population in the Sahel region of West Africa. The rodents are thriving on a diet of millions of dead Senegalese grasshoppers.

Millions of rats are destroying stocks of stored grain in Niger, Mali, Burkina Faso and Chad. "The rats have learnt to avoid the poison we put down for them. We are trying to organize night hunts to control the rats, but this is not enough," a Niger delegate told the conference of African food ministers taking place here.

Experts say the insecticides used to kill the grasshoppers are at such a low concentration that they do not effect the rats.

Dr Lukas Brader, director of the UN Food and Agriculture Organization's plant protection division and an international expert on locusts, said operations against the

desert locust in northern Ethiopia and the Sudan, from the red locust in western Tanzania and eastern Zaire, and from the brown locust in Botswana and parts of South Africa.

All these species are breeding simultaneously as a result of the return of the rains.

Mr Edouard Saouma, director general of the FAO, told the regional conference: "The ending of the drought has been a mixed blessing. The threat from locusts and grasshoppers is now threatening to assume catastrophic proportions."

He said there had been a gratifying response to the appeals for aid to combat the locusts, but international co-operation must be strengthened further to co-ordinate the fight.

More than £20 million has been raised from donors including the European Community and the United States in response to appeals from the FAO.

Warning that sanctions may hamper action on apartheid

By Rodney Cowton

Sanctions could prevent South Africa from moving away from apartheid and towards an acceptable system of power-sharing, Mr Gavin Relly, chairman of the Anglo-American Corporation of South Africa, told *The Times* in an exclusive interview in London.

He also said that the release of Mr Nelson Mandela and lifting of the ban on the African National Congress were essential before a proper process of negotiation on political change could begin.

His comments came a few days after President Reagan renewed a limited programme of economic measures against South Africa and a week before EEC foreign ministers decide whether to adopt a package of sanctions.

Speaking of the "unwisdom" of sanctions, Mr Relly said there could be no doubt that over the longer term the effect of them would be "to debilitate an economy that is already failing to cope with the socio-economic demands of its people".

But "it is not possible to talk about reform under a process of declining national wealth. Reform is an extremely expensive business. If it is to be effective and catch hold it must compromise, giving more and more of the people a better way of life. But that is not possible in a declining economy without such radical

deprivation of the people who currently enjoy a better way of life than it becomes impossible to fulfil."

Mr Relly advocates almost the reverse of sanctions, although he realizes that in the present international political climate his ideas will not have universal appeal.

He says the international community should see southern Africa as a whole; should provide development funds for these countries that need them; and should allow South Africa to resume its normal international banking arrangements.

This would help to prevent southern Africa from sinking into a morass of poverty, and assist South Africa to achieve the economic vitality necessary for political and social reform.

But would there be any genuine political progress



Mr Gavin Relly. Release of Nelson Mandela essential.

Hazards for the unwary visitor

Pretoria's treacherous reefs

From Michael Hornsby, Johannesburg

The shoals of black South African politics, with their hidden reefs and treacherous cross-currents, can be hazardous for the inexperienced navigator, as Mrs Coretta Scott King, widow of the assassinated American civil rights leader, Dr Martin Luther King, discovered in Cape Town this week.

She came to South Africa, as she put it, "in a Christ-like spirit", determined to play the stateswoman by seeing a "broad spectrum" of South African leaders, including President Botha, and then to report to President Reagan.

Now, after being warned by Mrs Winnie Mandela, wife of the jailed African National Congress (ANC) leader, Mr Nelson Mandela, and Dr Allan Boesak, the turbulent Coloured Dutch Reformed Church priest, that they would not meet her if she saw Mr Botha, she has stood the South African President up.

Howe and Shultz discuss policy

Washington - Sir Geoffrey Howe, the Foreign Secretary, held talks yesterday with Mr George Shultz, the US Secretary of State, on international terrorism, the crisis in South Africa and the growing tensions in superpower relations (Christopher Thomas writes).

He also saw Mr Caspar Weinberger, the Defence Secretary, and Mr James Baker, the Treasury Secretary, and discussed growing pressure in

It remains to be seen if the Zulu leader, Chief Gatsha Buthezi, whose conservative and Zulu-dominated Inkatha organization is a deadly rival of more radical groups, will also be struck from her list of appointments.

Mrs King is not the first American visitor to have misjudged the complexity of the black political scene. Senator Edward Kennedy had an unexpectedly rough ride when he came here in 1985 at the invitation of the then Bishop Tutu, who failed to brief his guest properly.

Senator Kennedy was repeatedly heckled by a small but vociferous group of blacks belonging to the black consciousness-oriented Azanian People's Organisation (Azapo), which sees no role for white liberal allies in the struggle for black liberation.

On the last day of his visit, Senator Kennedy, who had apparently not heard of black consciousness before coming

to South Africa, abandoned a meeting he was to have addressed in a Soweto church when he was shouted down by a well-dressed Azapo faction in the audience.

The South African security police could hardly believe their luck, and allowed the Azapo protesters a leeway seldom granted to black demonstrators here, even, it is reliably said, giving them precise details of the senator's movements.

Some years earlier, the Reverend Jesse Jackson also paid a visit to South Africa. Thinking that there were no differences that talks over good wine and food could not iron out, he invited Chief Buthezi and Dr Ntshato Motlana, leader of the ANC-leaning Soweto Civic Association, to dinner.

As Dr Motlana recalls, he and the Zulu chief were soon within an ace of trading punches across the table, and Mr Jackson was left wondering what he had let himself in for.

more decisive stand against the Pretoria Government. He has just extended a year-old package of limited sanctions for another 12 months.

Sir Geoffrey was particularly anxious to hear Mr Shultz's assessment of why the Kremlin has endangered superpower relations by the imprisonment in Moscow of Nicholas Daniloff, the American journalist, on a charge of spying, which the US rejects as trumped up.

100 die in Death Zone collision

Lagos (AP) - About 100 people are feared dead after a collision between two vessels off Port Harcourt in southern Nigeria.

Two motor vessels, the Nembu and the Assei, collided while trying to navigate around a dangerous area off the Niger River delta known as the "Death Zone".

The Nembu was carrying about 400 passengers, mostly women taking produce to markets, while 300 people were on board the Assei.

Some passengers managed to swim ashore. Rescue operations were still going on yesterday for other survivors.

Confession wins release

Warsaw (Reuters) - Mr Zbigniew Wroniak, the senior Polish Foreign Ministry official accused of hiding Mr Zbigniew Bujak, Solidarity's underground leader from police, has been released from jail.

He appeared on television a week ago to confess his crime and ask for pardon.

Demand fails

Cairo (Reuters) - An Egyptian gunman holding the Italian consul and three employees hostage and demanding ransom surrendered after a two-hour siege of the Italian consulate.

Officers free

Abidjan (Reuters) - The Liberian leader, General Samuel Doe, has ordered the release of Brigadier Emmanuel Seyon and Major Ernest Wreh, former presidential guard officers held after an attempt on his life last year.

Tough justice

Peking (Reuters) - China's Supreme People's Court has sentenced 14 people to death for corruption, fraud and tax evasion and prosecuted 120 government officials, including some in high positions.

Ottawa talks

Ottawa - Mr Eduard Shevardnadze, the Soviet Foreign Minister, will visit Ottawa from September 30 to October 3 for talks with Canada's External Affairs Minister, Mr Joe Clark.

Suspect held

Chandigarh (Reuters) - Baljit Singh, a 19-year-old Sikh extremist suspected of murdering 14 Hindus, was captured by police after a car chase and shoot-out in the centre of Chandigarh.

Canal clear

Brussels (Reuters) - Traffic on the main Brussels canal returned to normal after firefighters siphoned off 440,000 gallons of petrol from a stricken barge, holding up traffic for 10 hours.

Crack haul

Sydney (AP) - Australian police have seized the first shipment in this country of crack, the cocaine-based drug causing concern in the US.

Up in smoke

Bergrade (AP) - Eleven West German tourists have been sentenced or fined this summer for publicly burning Yugoslav bank notes.

Camper killed

Darwin (Reuters) - A crocodile ate a sleeping camper beside a river outside a north Australian fishing village, leaving only his severed legs behind.

Road hazard

Bahrain (Reuters) - Health officials who rounded up 114 stray goats in the capital, Manama, will fine their owners for endangering road traffic safety.

Karachi deaths reach 20

Leader of 747 hijack gunmen fails in attempt to flee hospital

From Michael Hamlyn, Karachi

The leader of the four Palestinian gunmen held after the Karachi hijack of a Pan American Airways jumbo made an unsuccessful attempt to escape from hospital, according to Pakistani police sources yesterday.

A local English-language daily reported that the hijacker, known variously as Boonmar Hussain or Mustafa, hit a security guard at Jinnah Medical Centre, where he was being treated for gunshot wounds suffered at the time of his arrest.

Weakened by his wounds, he was not able to strike with sufficient force, and the guard raised the alarm. A second guard grabbed him, and between them they fastened him to his bed. The report said he had been moved to a more secure place of detention.

All four hijackers have now been formally identified by passengers and other witnesses before a local magistrate.

Criminal proceedings have been officially launched against the four and their unknown accomplices for conspiracy, air piracy, multiple murder, attempted murder, possession of unauthorized arms and explosives and wrongful confinement of the passengers.

It was also disclosed yesterday that the death toll in the incident had risen to 20 with the death of a Mexican who had been critically ill with bullets lodged in his head and neck.

The initial questioning of the group is reported to have brought hints of a link with the Abu Nidal group of Palestin-

ian commandos, and the Pakistan authorities have now asked their Western counterparts for information on the Abu Nidal network.

Raids have been continuing on the homes of Arab students in Karachi, although they are said to have yielded nothing of substance. Many students said they were firm PLO supporters.

Local magistrates have been made available to supervise a series of raids by four teams of detectives. So far about 50 people have been questioned, and other investigators have gathered weapons, empty cartridge cases, bullets and splinters of shrapnel to try to ascertain where the gang's arsenal came from.

Detectives have revealed that, in addition to Airport Security Force uniforms, the gang also had ASF identity cards.

Pan Am is reported here to have suspended its flights to Karachi until assurances of "better" security arrangements are made.

Meanwhile, Miss Narja Mishra, the flight stewardess who took advantage of the darkness when the lights failed on the aircraft to open the emergency door and chute, and was shot dead by the hijackers for her courage, was yesterday given the first of what will no doubt be many posthumous bravery awards.

The Prisoners' Aid Society said that its humane award would be given through the Indian consul-general in Karachi to Miss Mishra, who, like all the cabin crew, was Indian.

Chile's united opposition pins hopes on Army moderates

From Lake Sagaris, Santiago

As President Pinochet announced harsh measures in response to an attempt on his life on Sunday night, opposition groups here signed a new accord, based on the hope that someone within the armed forces would be willing to negotiate a return to democracy.

The opposition groups, covering a broad spectrum that included the Christian Democratic Party, the conservative National Party and several moderate left-wing parties, say the agreement lays the foundation for a stable democracy that could replace the military Government, which celebrates its 13th anniversary tomorrow.

However, judging from declarations by high-ranking military officers, the attack on General Pinochet has left them more united than ever behind their Commander-in-Chief, and he is speaking of war not negotiations.

"Now the war is going to begin on our side and we are going to be very harsh," General Pinochet said. "All those people involved in human rights will have to be expelled."

News bulletins throughout Monday and yesterday reported the arrest of more and more opposition leaders. Four foreign priests were also reported to be under arrest.

There are unconfirmed reports that the Interior Ministry has ordered the arrest of more than 50 people, and it is



Secret policemen forcing four Chilean students at gunpoint from a Dutch Embassy car into police vehicles in Santiago.

rumoured that some may be expelled from Chile or exiled to remote villages.

Arguments are raging in Chile over whether the attack on President Pinochet was really the work of an armed opposition group or a Government "show" to shore up his support in the armed forces.

One of the attackers is believed to have been César

Bunster, son of a former Chilean Ambassador to Britain.

He is accused of renting the house where the ambush was planned, and several of the vehicles used in the attack were also hired in his name. Señor Bunster returned to Chile last March after living in exile in England.

Police estimate that 12 to 15

well-trained men carried out the attack on the President, with support from another 50 people.

According to official reports, General Pinochet escaped with his life because the attackers had left the road behind his car uncovered.

President Reagan was reported to have condemned the attack on General Pinochet

but added that the introduction of a state of siege was far too "extreme" a measure.

Meanwhile, Mr Rene Aquarone, the Cultural Attache at the Dutch Embassy here, announced that he would protest against the state of siege when he tried to drive four Chilean university students out of the embassy on Monday.

The four entered the embassy apparently to bring student problems to the attention of the international community. However, they were suspected by police of involvement in the attack on General Pinochet.

When they left the embassy in two diplomatic cars they were surrounded by armed police and secret police, who forced the car doors open and dragged the students out kicking and punching them. They were eventually bundled into vehicles without licence plates.

Four other students, who were apparently on a similar mission, spent the night in the Peruvian Embassy.

● THE HAGUE: The Netherlands yesterday protested strongly to Chile over the incident involving the four Chilean students, in which armed police also threatened Dutch diplomats (Reuter reports).

● MADRID: Police arrested 21 left-wing demonstrators who occupied the Chilean consulate here yesterday in protest against the state of siege imposed by President Pinochet (Reuter reports).

They left the building after painting anti-Pinochet slogans around the consulate door and hanging a Chilean flag from the window.

● BUENOS AIRES: Some 30 Chilean exiles will try to return home despite the state of siege in Chile to mark the 13th anniversary of the military coup, a spokesman for the exiles said here yesterday (Reuter reports).

Another US air strike might be less precise

From Nicholas Beeston, Valletta

A future US raid against a hardline Arab state suspected of supporting terrorism would be "more destructive" and could cost more lives if Europe refused to co-operate in the attack, a senior Western diplomatic source warned here.

The diplomat said that the US Sixth Fleet in the Mediterranean was capable of a punitive strike, but that aircraft available had less sophisticated weaponry than that used on the raid against Libya.

"The last strike was very small and surgical because the planes carried very precise,

sophisticated missiles," said the source. "It would be much more difficult to limit the damage if they used aircraft from the carriers."

In the last raid, US bombers flew from bases in Britain. If Britain was to refuse a second request, the planes would most probably come from two US carriers.

● Rome: A small bomb found in a bag with a stolen pistol outside a building inhabited by several Libyan exile families here was defused after anonymous telephone calls (Reuter reports).

Summit hinges on Taba agreement

From David Bernstein, Jerusalem

Negotiators from Israel, Egypt and the United States were yesterday trying to salvage this week's planned summit meeting between the Israeli Prime Minister, Mr Shimon Peres, and President Mubarak of Egypt.

No official date has been announced for the meeting, pending a final agreement between the two sides on the Taba arbitration dispute. But Israel has been acting on the assumption that it would take place today or at the latest tomorrow.

Weeks of intensive work to complete the arbitration agreement appeared to have gone up in smoke yesterday morning when Mr Peres ordered the Israeli negotiating team to return home after Egypt refused to accept Israel's demarcation of what it claims to be the international border between the two countries.

The dispute involves 75 square yards of desert sand at border stone 91, just north of Taba. Israel claims that agreement has already been reached and Egypt has back-tracked.

Despite the breakdown in the Taba talks efforts were being made yesterday to find a way out of the impasse and if possible salvage the summit. The Egyptian Foreign Minister, Mr Esmat Abdel-Meguid, met the two negotiating teams in the early afternoon and scheduled another meeting later.

The US Assistant Secretary of State, Mr Richard Murphy, was also said to be involved in

the effort to save the situation, which threatened to precipitate a serious crisis in Israeli-Egyptian relations.

He was back in Cairo yesterday after a brief visit to Saudi Arabia, where it was speculated that he had tried to persuade the Saudis to lend at least their tacit support to the planned meeting between Mr Peres and Mr Mubarak.

One possible outcome of any failure to reach agreement could be an Israeli military strike against the Palestinian terrorists it believes were responsible for Saturday's massacre in the Istanbul synagogue. This has been considered here to be less likely as long as the summit was in the offing, for fear of embarrassing Mr Mubarak.

● Ship intercepted: An Army spokesman confirmed yesterday that an Israeli naval patrol intercepted a ship midway between Cyprus and the Lebanese coast nine days ago which was carrying arms and ammunition for Mr Yasser Arafat's Fatah guerrillas in Lebanon. The arms were seized and the ship and crew permitted to proceed, the spokesman said.

● Spanish Minister arrives: The Spanish Foreign Minister, Señor Francisco Fernández Ordóñez, arrived in Israel yesterday to start a three-day official visit, the first ever by a Spanish minister to Israel. The countries established diplomatic relations in February this year.

Australian link opened

Sydney - The final link of a road around Australia has been completed, making it possible to drive around the country on a tarmac surface (Stephen Taylor writes).

The last stretch, about 170 miles, was sealed in the Kimberley region of the north-west more than a year before its scheduled completion date - the 1988 bicentenary of European settlement.

A road more than 10,000 miles long now runs north from Sydney along the

Queensland coast, across the tropical top of the continent through the Northern Territory, down the Indian Ocean coast of Western Australia to Perth and directly east to the Pacific Ocean and Sydney.

The Government believes completion of the road will stimulate tourism to the north-west and make it easier to keep the region supplied. During the wet season, from December to March, many outlying cattle stations in the Kimberley region were cut off



On the 25th of July the new Social Security Act 1986 became law. Reforming Social Security is under way.

The basic state retirement pension - the 'old age pension' - goes on as before, and will be increased regularly to cover price rises.

But in addition there will be important new opportunities for occupational and personal pensions. Child benefit too will continue for every child in every family.

But many other benefits, such as FIS, Supplementary Benefit, Housing Benefit, Maternity Allow-

ance, will either change or be replaced by new ones.

The aim is to make them simpler, and help social security do a better job for those in greatest need.

The reforms will start coming in from the 6th April 1987.

If you are receiving one of the benefits that are going to change, there will be more information for you later.

In the meantime, there are two general leaflets which you can get now from social security offices, or by sending off this coupon.

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P.O. Box 21, Stanmore HA7 1AY.
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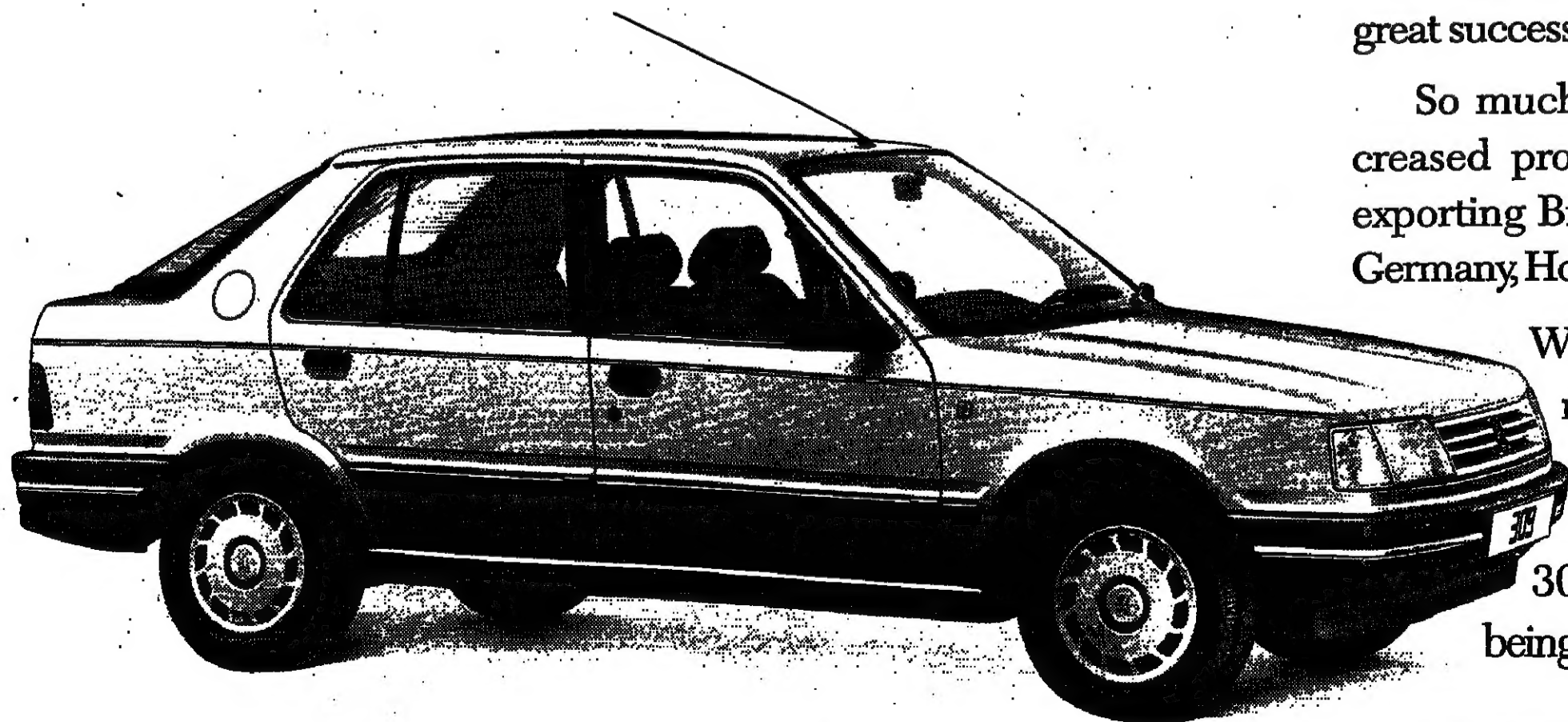
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1985 WORLD RALLY CHAMPIONS

Japan join Star Wars project

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SPECTRUM

The vanishing faces of Anglicanism

The Church in Crisis

The Church of England is fading as a physical presence. Demolition and conversion, often over fierce protests by priests and parishioners, are now an obsession. Gavin Stamp charts causes and consequences

Many modern clergymen regard the traditional concept of ecclesiastical architecture as at best an irrelevance. A prominent site and auspicious monumental character are not seen as assets in the work of the Church of England; the existence of large church buildings is looked upon rather as a liability, for they involve maintenance and repair costs that the parish does not consider should be its responsibility.

Churchmen are heard to speak of "ecclesiastical plant" and to evaluate the usefulness of buildings purely in terms of cost-effectiveness. The result of this attitude, apparently justified by declining congregations and an increasingly secular society, has been more and more redundant churches, many of which are demolished — to the bewilderment and distress of parishioners who still regard church buildings as the visible and reassuring symbol of the place of religion in the world.

Since 1958, nearly 2,000 of the 16,000 parish churches in England have been made redundant, and a quarter of those demolished. If the church is still in use, it may no longer be a "parish church" in the accepted sense, with its own vicar or rector looking after the souls of those living in a precisely defined geographical area.

There are many who would like to see the extinction of the parish as such. The establishment of team ministries and the uniting of parishes tends towards this end, an outcome which would confirm that the Church of England is no longer national, no longer established. Without a parish and a public church building, a clergyman merely becomes a minister to an introverted and exclusive flock. The Church of England today — at parish level just as at Synodical or episcopal level — presents no unified, consistent face to an outside, but not wholly indifferent, secular world.

The Archbishop of Canterbury, Dr Runcie, said in July 1985 that

Main feature extracted from *The Church in Crisis*, by Charles Moore, A. N. Wilson and Gavin Stamp, published by Hodder & Stoughton on September 15 at £6.50

"we attach too little importance to the significance of buildings and of sacred associations". Such words are rare from the episcopate. To judge by their policies towards church buildings in recent decades, neither most Commissioners seem to attach much importance to the significance of sacred and historic architecture. Buildings are regarded as secondary, trivial.

This attitude is responsible for one of the most serious problems the Church of England faces today in its relationship with the nation and with a wider public. All over England people see abandoned, mutilated, or demolished churches, the legacies of optimism, sacrifice and love, and draw their own conclusions about the real state of the church.

Buildings have a powerful effect on people, both within and without the Anglican communion. The destruction of familiar, beautiful or ancient landmarks makes parishioners and others extremely angry. Yet, in its increasingly introverted and defeatist obsession with itself at the expense of its wider established responsibilities, the church persists in regarding buildings as unimportant.

In 1983, while the Church Commissioners spent 6 per cent of their income of £114.4 million on "administration", a mere 1 per cent was spent on church buildings.

It is not a joke that many clergymen refer to church buildings as "plant", in the language of the chartered accountant. Indeed, there is a wealth of literature available advising clergymen how to deal with or dispense with old buildings.

A typical and tellingly-titled example is *Centres for the Servants: Parish Plant Up-Dated* by Kenneth White. It begins with such sentiments as: "Propagating the Gospel is difficult enough without the frustration of buildings which hamstring our progress. Holy stones have become millstones."

There are, of course, good reasons for declaring churches redundant. Some parts of the country, like Norfolk, are embarrassingly well-endowed with village churches or, because of Victorian



magnificence and social concern, inner-city parishes may have large churches with poor congregations, depleted by "urban renewal", which they cannot maintain.

Despite all the talk of the church's response to inner-city problems, working-class city areas have suffered the most closures. Areas desperately needing an architectural focus and landmark have often been deprived of a monumental church which performed that function. The result is usually disillusionment, bitterness and the disappearance altogether of a Christian presence.

The pattern of church closure varies. Few have gone in Truro or Carlisle, yet in Wakefield, since 1968, 12 out of 25 redundant churches have been pulled down and, in Liverpool, 16 out of 27.

What this pattern of redundancies and closure suggests is that there is no such thing, *per se*, as a redundant church; what there is, often, is a redundant clergyman.

In 1968, the Church of England established the Pastoral Measure to deal with redundant churches. By the end of 1983, 1,043 had been closed. Of these, 238 have been demolished and 187, considered to be of exceptional architectural quality, have been vested in the Redundant Churches Fund.

The shortcomings of the Pastoral Measure are painfully highlighted by the case of St Alban's, Teddington. This vast and once-magnificent Anglo-Catholic church, built on a cathedral scale, was closed by the diocese of London in 1977, even though the Council for the Care of Churches

recommended the closure of St Mary's, Teddington, instead. St Alban's was the more architecturally distinguished of the two and one for which an alternative use could not easily be found. Despite this, the Church Commissioners pursued a totally impractical scheme to convert the building into squash courts and flats while, during the "waiting period", the diocese allowed the building to be seriously vandalised. Today every window is smashed, copper has been stolen from the roof and the furnishings damaged or dispersed.

An odd aspect of the case is that in 1983 a still-unknown person hired a demolition company to pull the building down, although the police stopped this work before much damage was done. More

recently, the diocese has been markedly unco-operative in letting people with a serious interest in using the building even have a key to inspect it. The present state of St Alban's is a disgrace.

Canon David Wyatt, who fought successfully to save St Paul's, Salford, from demolition, believes: "Our response to God cannot be less than physical, tangible and costly. People believe what they see; beauty is truth."

The Church of England would do well to contemplate this truth as it plans further retreat, further change, further dispersal of its potent legacy from the past and the closure of at least another thousand churches before the end of this century.

© Charles Moore, A. N. Wilson and Gavin Stamp, 1986

St Clements in Barnsbury, north London, above, is currently being tastefully converted into 23 luxury flats. It is a magnificent early English Gothic-style church, built in 1865 by George Gilbert Scott and now Grade II listed.

The flats are ultra-modern and "wacky" with Osborne and Little wallpaper, central heating and video entry-phones. The roof of the nave has been removed to provide patio gardens below for some of the flats. But typical features like arches, roof trusses and pillars have been retained. Most of the flats in phase one have been sold, and work on the second phase starts next month with prices ranging from £79,500 to £132,000. Berkley House, the developer, stands to make huge profits, since the dwellings are selling at almost double what was expected when the scheme was approved less than two years ago.

Happily, St Clements is an example of how both the diocese and conservationists can agree on the suitable re-use of a redundant church. But after its closure in 1977 it fell into disrepair, became vandalised, and the Diocese of London wanted to demolish it. The Greater London Council stopped that happening.

St Mark's church in Mayfair, left, is not yet a Garfunkel's restaurant. But if the Diocese of London sets its way, this splendid early 19th century building in Greek Revival style will become just that.

The scheme is being strenuously opposed. Opponents say that it is not compatible with the dignity of the church, which was built in 1828 to a design by John Peter Gaudy-Deering and is now Grade I listed. Westminster city council has refused planning permission. But the diocese and Garfunkel's have appealed to the Department of the Environment and a public inquiry began last week.

Archbishop Derek Howard, general secretary of the diocese, and the designers, defend their scheme, maintaining that it will be a "high class" Mayfair restaurant with the atmosphere of a gentleman's club. "A restaurant is not a bad use", says Howard. "Very little in the church will be altered."

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Silent city writes

That book you would have written but for the kids yelling and the phone ringing? Now you had better find another excuse

Clerkenwell is an unlikely part of London for a writer to find complete peace and serenity. But since April, when Nick Dabrul, a 29-year-old film maker, opened the London Writing Rooms in a converted warehouse, it has become a haven for any writer wrestling with deadlines, distractions, noise and what one author has called "the true enemy of promise" — the pram in the hall.

The London Writing Rooms are open 24 hours a day, 365 days a year. Once you have paid £100 for a month's rental, you have the key to creative freedom. Or, to be precise, a key that will let you, at any time of the day or night, into a large, bright, soundproofed room, with 29 desks. Once in service with the Ministry of Agriculture and Fisheries, the desks are separated from each other by a partition covered in green baize that looks as though it might have formerly adorned expensive casino tables.



Nick Dabrul calls the atmosphere "deliberately monastic". There are no distractions, not even a dictionary or a reference book. No talking is allowed, and the only sound ever heard is the tapping of typewriters (or word-processors) keys. Law libraries are confined to a power point at each desk, a locker and a kitchenette with a coffee machine. A single pay phone will accept only outgoing calls.

Justin Connolly, who is writing a symphony for the BBC Scottish Orchestra, is a regular user of the rooms; he found too many distractions at home: "The beauty of this place is the complete silence: sometimes I need eight hours of that. And I like its bright starkness. I don't need a piano to help me to compose, so I just sit at the desk and knock it out."

To the relief of Dabrul, Connolly has recommended the rooms to other composers. "It has been a quiet start, partly because writers in London don't seem to talk to each other as much as in New York," Dabrul says. "New York is two sets of writing rooms, but their atmosphere is less gentlemanly than ours. It's more like a high-pressure working office over there, with exercise mats in the corridor."

As a film producer and writer, Dabrul is familiar with all the problems and excuses writers have: "They all seem to hate the actual business of getting down to writing. To get some space and peace, they disappear to country cottages, rent hotel rooms or even chamber on board oil tankers. It seemed sensible to offer writers some permanent peace in a convenient part of London."

As I left, Dabrul said: "It's particularly quiet today because all the people here are writing in longhand."

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David Browne

Richard Gilbert

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The film *Salvador* had the wrong message for US studios, but its director found British backing

It's not easy making an anti-war film in America these days: all the big money wants to outgun *Rambo*. So American film maker Oliver Stone has had to rely on British funding for his latest venture. The irony has not been lost on Stone, whose script credits include *Midnight Express*, for which he won an Oscar; *Al Pacino's Scarface* and *Year of the Dragon*.

"I guess I'm one American who depends on British money to make it in America. And that's a pretty unique situation." The 39-year-old New Yorker was speaking before the screening of *Salvador*, a tough, uncompromising expose of US involvement in Central America, which he directed and co-authored with San Francisco photo-journalist Richard Boyle.

"In the States it's easy to get the money to make a film that glorifies war. But when you want to make a film that shows the reality of war you can't get it. I find it really hilarious and sad. The cowardice of American studios is staggering," says Stone, a highly decorated, twice-wounded Vietnam veteran, who gives a *Guardian* lecture at the National Film Theatre today.

The similarities between Vietnam and America's support of right-wing dictatorships in its "back-yard", as interpreted by Stone, are striking: saturation bombing, anti-



Stone: "cowardice of American studios is staggering"

Communist rhetoric; Uncle Sam as tutor and patron of death squads — and all in a country the size of Massachusetts with a population of 4.5 million.

Such sentiments, in the age of Reagan and *Rambo*, are defined as subversive, says Stone, and studio after studio rejected his project until Londoner John Daly's Hemdale Film Corporation came to the

rescue. Hemdale is also financing Stone's next picture, a Vietnam story called *Platoon*.

"People tend to stay away from the issue of American involvement in Central America because it smacks of the early 1960s debate on Vietnam," says Stone. "I think that Americans sense that something is going to happen and they would rather not know about it."

"The United States — at least under Reagan — seems determined to overthrow the Sandinistas. I think Reagan wants one more notch under his belt before he goes out of office."

Stone calls the making and release of *Salvador*, which is scheduled to open here around the end of the year, "a miracle and major victory". Starring James Woods — probably best known to film audiences as the violent cop killer in *The Untouchables* — and John Savage of *Deerhunter* fame, his shooting in Mexico and Nevada on a tight \$4.5m budget was plagued with production problems. But with a crew of 200, 40 locations, 93 speaking roles, over 1,000 extras and a spectacular battle scene featuring a cavalry charge, tanks, aircraft and helicopter gunships, it is a very "big" small picture indeed.

The film is based on the real-life experiences of Richard Boyle, who has covered wars and revolutions all over the world in a distinguished but chequered 20-year career.

Boyle, played by Woods, leaves San Francisco and sets out for El Salvador in his battered Ford Mustang convertible, with his naive but madcap friend Dr Rock, portrayed with manic comic intensity by James Belushi.

The two men drink their way through Central America, oblivious to the political maelstrom set to break about them. But they are arrested by national guardsmen and only an old military acquaintance of Boyle's saves them from execution — and the full tragedy of El Salvador begins.

Salvador has been savaged by some conservative American commentators as "political propaganda and claptrap", says Stone. But he is adamant in its defence. "Based on my own experiences in Vietnam I would like to move my country away from militarism. Films like *Rambo* and *Top Gun* are only messages for war. They glorify nationalism, as the man said, nationalism is the greatest curse of mankind."

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David Browne

Richard Gilbert

CONCISE CROSSWORD NO 1050

ACROSS
1 Ride wave crest (6)
2 Empty (6)
3 Argue violently (4)
4 Smashing (8)
5 One of three rulers (8)
6 In capacity of (3)
7 German literary anti-rationalism (5,5,5)
8 Dread (3)
9 Representative (8)
10 London club street (4,4)
11 Wander (4)
12 Warning (6)
13 Avant garde (3,3)

DOWN
1 Ride wave crest (4)
2 Tyre inflatable (5,4)
3 Muslim widow (5)
4 Rigorous composer (5)
5 Master Cook (4)
6 Pleasant island (5)
7 Elm (5)
8 Snake poison (5)
9 Wireless (5)
10 Notre Dame church-back (9)
11 Water growth (4)
12 Largest continent (4)
13 Angel (5)
14 Baker's agent (5)
15 Local ordinance (5)
16 Him (4)
17 Most excellent (4)

SOLUTION TO NO 1049
ACROSS: 1 Pampas 5 Peak 8 Argon 9 Extract 11 Elegance 13 Scent 23 Stub 24 Yonder
DOWN: 2 Argue 3 Pan 4 Speech therapy 5 Pith 6 Adamant 7 Jane Austen 10 Theophilus 12 Gauge 14 Crag 16 Aqueduct 19 Fable 20 Slob 22 Sin

WEDNESDAY PAGE

Defining a capital Dad

In the second part of her series, Libby Purves explores society's vague ideas about what a good father should be and do

"Our concept of good fathering is almost non-existent", said a feminist writer. "At present, a good father is one who does not drink all the housekeeping and does not scar the children."

Even today, when we are added to social analysis, fatherhood is a vague area. Defining paternal duties is hard: almost the only consensus of opinion is that he should be "a good provider" and keep a roof over the family's head — a dry, mercenary sort of qualification for so momentous a job. The psychologist Tom Crabtree reckoned that, above all, "a father should be a friend; someone to have fun with; but again, that felt like oversimplification."

And despite the vogue for "new fatherhood", with its emphasis on birth and bonding and baby baths, few people would dare to stereotype a good father in the same way they do a good mother: one of the kindest family men I know, a father of three, has only changed a nappy once (he was sick).

In fact, if you think about it, a father does not even need to be a playmate; a romping, cuddling daddy is definitely an asset, yet it is hard to ignore the fact that in cultures and classes where fathers are almost godlike in their remoteness and grandeur, plenty of perfectly well-adjusted and loving citizens manage to grow up.

Successful styles of fatherhood vary, far more widely than motherhood ever can (somewhat to the rage of mothers). You can even, with a pinch of salt, embrace Nancy Mitford's comforting theory about nature's own balancing mechanism: that children of roaring, raging, whacking fathers like her own "have enough of their father in them to enable them to weather storms in which ordinary children would lose their nerve completely."

Men do not, on the whole, agonize like women about the "right age" to have children. There is little research on the subject, although there is some doubt about the desirability of being a very young father. Zelda West-Meads of the Marriage Guidance Council says that when boys are from unhappy homes themselves, they often fail to cope with the reality of their new life. But in a survey of young fathers by Madeleine Simms and Christopher Smith of the Institute for Social Studies and Medical



Rock me, daddy: Mick Jagger lets girlfriend Jerry Hall hold the baby but the McCartney infant is firmly under Paul's wing



family life preached and practised by Paul McCartney. "Normal" family life, however, is itself a bone of contention. A small row blew up recently when the Social Affairs Unit published an opinion that children from fatherless families — especially those brought about by divorce, desertion, or female choice — were more likely to suffer in development and become criminal. Sue Slipman of the National Council for One-Parent Families reacted angrily, pointing out that there was insufficient research to prove this, and quoting a 1985 Home Office study which found no evidence that children brought up by one parent become more disturbed or delinquent.

Trevor Berry of the fathers' pressure group Families Need Fathers promptly stepped in to defend the father's role, which the one-parent family lobby, he considers, "constantly seeks to dispute". Berry regrets the public argument. "I had hoped, in the early days of this organization, that the feminists who complained that men don't do enough at home would be natural allies for us, since we are fathers who want to be allowed to be involved in our children's lives." But they are not allies; relations remain "cool".

Trevor Berry — himself a divorced father — not only champions the importance of fathers as models of affectionate maleness; he is also prepared to support the theory about fatherless delinquents. "It's common sense. Like it or not, a father's love tends to be conditional on performance, assure them, and all secretaries, that the immaculately groomed, well-breakfasted executive, briefcase and lunch box in hand, who beams good morning and exchanges good-humoured salutes with them each morning bears no resemblance whatsoever to the man who has grumbled and grunted his way through breakfast, departed bestowing a reluctant connubial kiss and who arrives home in the evening to take out the frustrations of the day on his wife.

or behaviour. A mother's love is all-pervading." Children, he says, need rules and limits which they are more likely to get from a father: "I had many arguments about behaviour with my own father, and I am grateful to him for putting his foot down."

It is a very traditional view of the father's role, at first sight, a slightly chilling one. But beyond the discipline, Berry's memories are warmer. "He took me to Shooter's Hill on the crosbar of his bike. We had a train set. He taught me tennis; and do you know, I've

Good fathers cannot be blueprinted

played a lot of sports, but I've had most enjoyment from tennis."

Human behaviour and human love, as usual, crumble a lot of social theories. The good father cannot be blueprinted; sons and daughters down the ages have acknowledged love and debt to fairly unlikely progenitors. One of the most moving statements by a son in our time is John Mortimer's play *A Voyage Around My Father*, although on the face of it the eccentric, self-willed and bristlingly ironic old barrister, who would never admit that he was quite blind and told his son that sex was overrated, is not an obvious social worker's profile of perfect fatherhood.

Nor is James Morris, who actually changed sex when his children were in their late teens, and became Jan; yet she has written movingly of the love and faith within the

family, "which can bridge chasms and reconcile opposites". Morris has remained well-loved and fiercely defended by her children.

Given the right family chemistry, fatherhood can work by bolstering and protecting, or by energizing. In later years fathers can be remembered with amused affection, as the Mifford girls remember their roving Pa, or with awe and reverence, as when Margaret Thatcher speaks of Alderman Roberts of Grantham.

In a way, the vagueness of our ideal of fatherhood may be no bad thing; actually, it might be a good thing if society's ideal of motherhood were a bit vaguer, too, and less concerned with soft voices and constant ironing. Perhaps a good father is simply a good man, whose love commits him to your welfare, mistakes and failings and eccentricities and all. At the end of his play, at his father's deathbed, John Mortimer says: "I've been told of all the things you're meant to feel. Sudden freedom — growing up — the end of dependence. You step into the sunlight where no-one is taller than you and you're in no one's shadow. And I know what I felt. Lonely."

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FRIDAY

The fathers who failed to grow up

The little girl who laughed at death

It took 10 months for cancer to kill Victoria Holt, but in that time she taught all who knew her about life, and living

In the middle of the lawn at Elizabeth Hart's home in West Sussex stands an old apple tree. It is gnarled and unsightly, but Elizabeth will never cut it down. For in her mind's eye, she can still see her daughter Victoria climbing it.

When, in August 1982, 10-year-old Victoria came into the house and announced that her left knee hurt, her mother was not particularly concerned. Suffering knocks and bruises is a part of childhood, and soon Victoria and her younger sister Joanna were back out in the garden doing hand-stands.

But a few days later Victoria was still complaining of pain and after a visit to their GP, who ordered X-rays, Elizabeth and her husband Alan had to face the terrible news: their daughter was suffering from osteogenic sarcoma, a virulent form of cancer, particularly in children. In an effort to stop the spread of the cancer Victoria's left leg was amputated, but 10 months later, on June 27, 1983, she died.

Elizabeth remembers: "At first it seemed as though the pain and heartache would never diminish. We could not think of how we were going to cope without her."

But for Elizabeth, Victoria's death provided the impetus for starting something she had talked about for ages — writing a book. Now, three years later, that book is being published.

But *Victoria, My Daughter* is not merely an account of the tragedy of losing a child, it is a tribute to a girl whose courage has lessons for us all.

It wasn't an easy book to write. There were times when Elizabeth broke down at having to recall incidents she had pushed to the back of her mind. But she says: "I have no regrets about doing it. I wanted other people to know what Victoria was like. I wanted to show that what happened to us doesn't have to be the end of the world, which was what Victoria showed us. We learned an awful lot from her."

Victoria constantly surprised her parents, the medical profession and her teachers with her courage and determination. When she was told she was going to lose a leg Elizabeth expected hysterics. Instead, Victoria asked if she would be able to run and swim with an artificial leg. In fact, Victoria's achievements, with or without her artificial leg (which was too heavy to wear for any sport), were quite remarkable. Not only did she swim, but she rode her bike, climbed trees, played netball, took part in the school Nativity play and joined the gymnastic club.

"It never occurred to me," Elizabeth says, "that she would want to attempt gym and games. But she took to heart what the doctor told her

and died shortly after being admitted. Elizabeth says: "Victoria had such a zest for living that the one thing I was thankful for was that she didn't spend any time bedridden. She would have hated that. She was probably more energetic in the last 10 months than most of us are in a lifetime. Even when she was in pain she tried to hide it from others."

"She made you feel humble. She was never depressed or angry. She taught us how to live for today and she will always be part of our lives."

Victoria's bedroom is now used as a spare room, but it will always be referred to as "Victoria's room". And Victoria's memory will live on, too, in the cancer research fund set up after her death and named after her. Proceeds from Elizabeth's book will go to this fund.

After accidents, cancer is the biggest killer of children. Although some forms of the disease respond quite well to modern methods of treatment — fewer children now die of leukaemia, for example — there is still much research that needs to be carried out.

As Elizabeth says: "Victoria has left us with much to be grateful for, not least the great courage she showed. But she left us, too, with a legacy of hope for the future."

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Courage at play: Victoria did not let cancer slow her down

From Jane Castor-Perry, Oakwood Avenue, Beckenham, Kent. I am relieved that Wendy Savage is to be reinstated. Not all is lost in the fight for choice in the way we have our babies. But not everyone finds birth a thrilling experience. I went into hospital hoping that I would only have to resort to gas rather than the more intensive forms of pain relief. After 10 hours of pain and exhaustion, salvation came in the form of an

TALKBACK

anaesthetist and an epidural. I am worried that Dr Savage's vision might find new friends among the people anxious to cut childbirth costs.

From N Allen, Maple Road, Surbiton, Surrey. So Diana Duggan and Heather Kirby consider the boss/secretary partnership analogous to a marriage, do they? (Friday Page, August 22) I can

assure them, and all secretaries, that the immaculately groomed, well-breakfasted executive, briefcase and lunch box in hand, who beams good morning and exchanges good-humoured salutes with them each morning bears no resemblance whatsoever to the man who has grumbled and grunted his way through breakfast, departed bestowing a reluctant connubial kiss and who arrives home in the evening to take out the frustrations of the day on his wife.

Women: there's a lot of them about

I abandoned my lifelong quest for the perfect size 10 when I read in an interview with Britt Ekland that to maintain her measurements necessitated a constantly rumbling tummy and permanent hunger pangs. Britt's metabolism and my own are obviously similar, but as my career is not founded on my waistline, I cast aside the notion that slenderness is next to godliness, and invested in half a dozen pairs of Dynasty-like shoulder pads to distract artfully from Rubenesque undulations. I still have them, but I am no longer afraid to show my arms in public, nor do I suck my stomach in when I walk into a crowded room. Believe me, times must have changed.

This is the year of The Body, the female form in all its statuette glory. The campaign for real women — with the generous hips and ample bosom nature designed — was, of course, pioneered by the Duchess of York. Her refusal to starve herself to recede into a waif whose anorexia have been out of step with fashion for 30 years.

Suddenly, it is all right not to be slim. More than all right, this autumn's slipped-in waists require curves above and below for proportion. For years 95 per cent of women, whose basic anatomical structure precluded their achievement of a model's girth, have believed that a 34-24-34 body was the only way to be. Flare arms have been hidden under baggy shirts and charming little Marilyn Monroe tum-tummies — of the kind women are supposed to have — have been concealed under loose, long-line clothing.

Season after season, women with real bodies have been practising stylish deception. Then along came a plump Sarah Ferguson, whose large-

ness — of personality as well as form — made her friend the Princess of Wales look, in every sense, lightweight.

And, because it is no longer necessary to be skinny, it is now possible to eat shamelessly in public. The Duke of York did us all a favour when he challenged his bride-to-be to another preface.

Women with generous curves are coming out of the wardrobe and declaring their appetite, not just for life, but for puddings. "I don't feel like anyone's staring at me if I order crêpe Suzette", confessed a friend.

Fashion buyers are swift to respond to demand, and major department stores report an increase in the sales of clothes in sizes 12, 14 and upwards. One of the most successful additions to the Harvey Nichols' range is the Marina Nikolai range by Sportmax. The curve-hugging garments, sized 16-24, are a far cry from the marquee-like clothes from which larger women had to choose in the past.

An ironing-board shape is no longer the prerequisite of a top mannequin. In many fashion houses, the androgynous model has been replaced by the girl who looks less like a coat hanger and more like a well-upholstered tailor's dummy. And several highly paid models have even visited plastic surgeons for breast implants.

Such extreme tactics are unnecessary for most of us, since nature, rather than the surgeon's knife, has already given us the basics.

So this autumn I shall be slipping into my clinging cashmere undergarment, knotting my strong skirt, and sailing forth, knowing that I look, if not perfect, then real.

Josephine Fairley

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The Autumn Programme of Evening Demonstrations with Supper at the Cordon Bleu starts on Tuesday, 23rd September.

Each demonstration covers approximately 5 exciting recipes suitable for seasonal entertaining of family, friends and business colleagues.

Demonstrations are held on Tuesday evenings with supper being served from 6.00-6.30 p.m. followed by the demonstration lasting approximately 1½ hours.

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THE TIMES DIARY

The booze in blue

Sir Kenneth Newman, the Metropolitan police commissioner, is cracking down on officers convicted of drinking and driving, off or on duty. I understand that he is alarmed at the growing number of offending coppers and is facing pressure from other forces who take a harder line. Geoffrey Dear, chief constable of West Midlands, is particularly strict. It is pointed out, although not in favour of automatic dismissal as in other forces, Newman has ordered that a senior police officer will attend each court hearing involving a policeman on a drink-drive charge and file a report to the Complaints Investigation Bureau. It will consider disciplinary action, including dismissal, if there are any "aggravating factors". These include: a previous drink conviction, an attempt to evade detection, lack of car tax or insurance, being on duty at the time, being outrageously over the top on the breath-test - or having a bad attitude to arresting officers.

Knives out

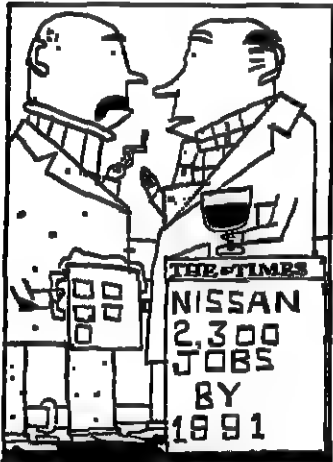
Plots are afoot to evert the prospect of Dennis Skinner, the far-left MP for Bolton, becoming chairman of the Labour Party. Under the time-honoured system of Buggins's turn, the current vice-chairman, Sid Tierny, succeeds Neville Hough as chairman after this year's party conference. The next longest-serving members of the national executive, in line to become vice-chairman and thence chairman, are Skinner and Neil Kinnock, exact equals in seniority. The thought of having a man who has difficulty in applauding the present party leader's speeches banging the gavel at a future Labour conference is apparently proving too much for the Kinnock faction. So, unusual though it would be, when the national executive meets after next month's conference to elect a new vice-chairman, they might well propose that Kinnock himself should stand for the job.

● Sign over a caged parrot in a Manchester pet shop: "Mother's Whistler."

Homecoming

Bad news for Transport minister, Peter Bottomley when he arrives back from Australia this week. His colleague, David Mitchell, has just approved the route for the new bypass around Millford in Surrey. It will run about 30 feet from the bottom of the Bottomleys' garden.

BARRY FANTONI



Bishop's move

Father Pat Buckley, who refuses to give up his County Antrim curacy after being sacked for criticising the Roman Catholic hierarchy, has returned a £1,000 cheque from his bishop. In a letter accompanying the cheque, Bishop Cahal Daly said: "I send it on the assumption that you will in good faith make alternative arrangements for your residence and an appointment elsewhere." He also offered to help find Buckley another appointment. Although facing eviction from his church house, Buckley is standing firm and applies to the Belfast High Court soon for judicial review of his dismissal. An attempt to take his case to an industrial tribunal failed when it was ruled that a priest was technically self-employed. "This is not a personal vendetta," says Buckley, "but an attempt on behalf of the church rank and file to introduce justice by making the bishops properly accountable." The bishop was not available for comment.

Just friends

Tory MP Eldon Griffiths speaks in Belfast tonight at the Friends of the Union's first public gathering since it was formed in June to maintain the union between Great Britain and Northern Ireland. Also speaking is Mrs Thatcher's former PPS, Ian Gow, who resigned as Treasury minister last year because he could not stomach the Anglo-Irish agreement. I wonder if Griffiths, a patron of the 750-member body, will admit to the resentful Prots in the audience that, love the union though he may, he voted for the agreement.

Not as sweet

Whom should I spy at the Royal National Rose Society's autumn show but Michael Heseltine, whose interest in landscape gardening is of course well known. He was sniffing every rose in sight until he came to a small pink one labelled "Margaret Thatcher". He walked past without a second glance, let alone a sniff. PHS

"The world must unite in taking decisive action against terrorists, against nations which sponsor terrorism and against nations which offer terrorists safe haven," said President Reagan last year after the release of the TWA flight hostages held captive in Beirut. But since that declaration, progress in international cooperation has been slow and the bombings and hijackings have continued.

As well as the physical casualties and financial losses caused by terrorism there are now many millions of psychological victims - terrorist incidents have influenced, for example, almost every airline passenger in some way. Too often the reaction to an incident is an increase in visible security because it satisfies the political requirement that something be seen to be done.

But there is a hidden danger in this type of ill-thought-out response. It can be counter-productive and may lead to the alienation of the public from familiar institutions, such as the police. Sometimes there may be a need for a temporary show of strength, but there is always the danger that "temporary" measures become permanent and have significant social consequences.

All but the least sophisticated terrorist campaigns are designed to foster alienation and loss of faith. The terrorist or those behind him want to goad governments into introducing measures which will disrupt normal life and lower the morale of the target population. It is always easy to be pushed into hasty action that plays into the enemy's hands.

What we must do to curb the terrorists

by Michael Yardley

Security systems should be designed to be as unobtrusive as possible and should always present a human face when they come into contact with the public. A bullying, arrogant security guard is rarely effective and does the terrorists' work for them by increasing the general level of anxiety. In the British context a policeman with a machinegun at Heathrow is a visible sign of insecurity and hence a victory for the terrorists.

There is clearly room for improvement in some specific areas. It is still far too easy to achieve access to the airside area of most airports (many pilots tell me that they frequently wander into these areas without any checks at all). It is still too easy to smuggle weapons and explosives and get them through most airport security screens.

What can be done? One might ask why the Israelis have been so successful. The simple answer is motivation of people. One crucial

factor is that an El Al officer checking passengers before they get on an aircraft may well be flying on the same aircraft himself.

There is an urgent need for action to promote a display of unity and confidence to boost public morale. This could begin with an international conference at which terrorism and the response to it is the sole issue. Such a conference would be a statement of will. It would also be extremely useful as a forum where politicians and the right experts from the participating countries could hammer out standardized procedures.

Terrorism sometimes seems to be perceived far too narrowly by decision-makers. Trade embargoes against countries that sponsor terrorism may have significant consequences.

Consensus is going to be difficult to achieve, but there are some areas where real progress is likely. Aerial piracy is condemned by all responsible nations. There is evidence that at last, the will is

building up to tackle this particular problem at last.

An international civil aviation hostage rescue unit has been suggested in some quarters. There has already been successful co-operation between special units such as the British SAS, the German GSG9 and the American Delta force. These groups, which have accumulated enormous expertise, are known to exchange both information and personnel. The rescue operation at Mogadishu in 1977 was carried out by a GSG9 unit with assistance (including the provision of stunguns) from SAS officers.

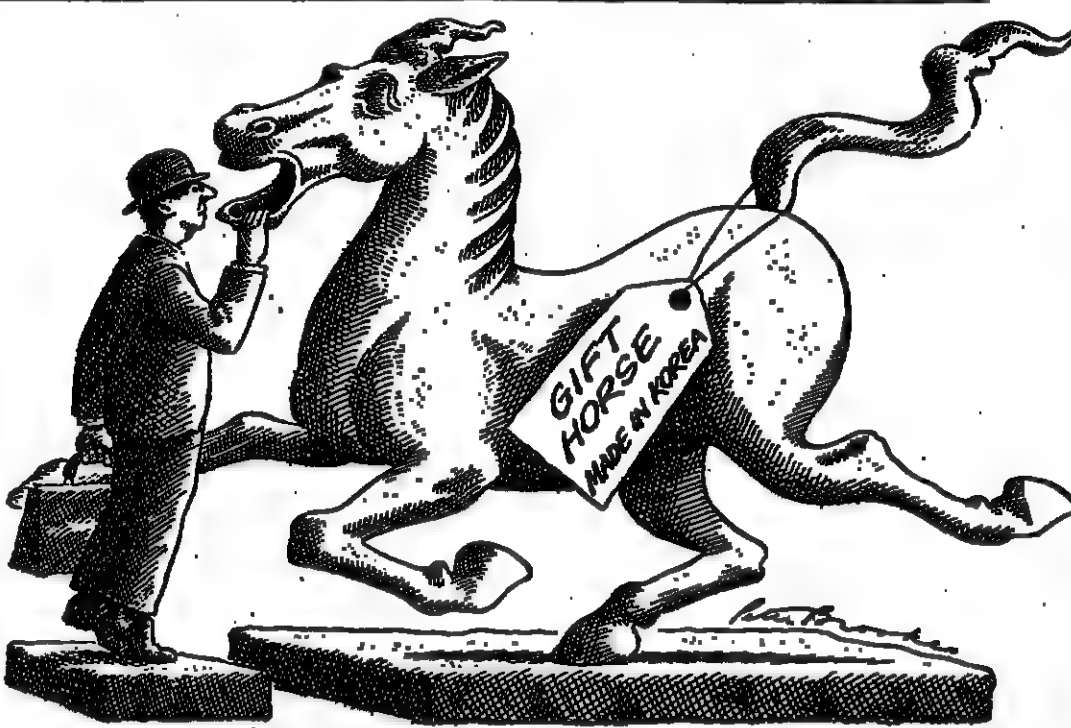
The problem at the moment is that when a terrorist incident occurs the host country is often reluctant to call in experts of another nation who could probably act far more efficiently than their own people. The terrorists are of course aware of this and plan their operations accordingly.

A truly international unit created within either the International Civil Aviation Organization or the International Air Transport Association might seem an attractive option. Such a unit need not be large. It would offer an acceptable alternative to countries without an adequately trained and equipped unit of their own. It would avoid the political problems that might arise from calling in the forces of a foreign power.

The fight against terrorism necessitates action that is both practical and symbolic. At the moment we are failing at both levels.

© Times Newspapers, 1986. The author is a security consultant.

David Watts on opportunities lost in a resurgent South Korea



idently exports sales in the US to reach 200,000 in 1990.

South Korea's success - to be crowned by Seoul staging the 1988 Olympics - is all the more remarkable considering its history of the past 30 years: Japanese colonialism, followed in the early 1950s by the war against the communist North which reduced the people to starvation level and left their capital in ruins. There was nowhere to go but up. In 1961 per capita gross national product was \$82 a year. Now it is about \$2,000, still below that of Japan and Singapore but well ahead of most other Asian countries.

But such figures can be misleading. Life is harsh in a country with few natural resources aside from its people. Working hours are long, holidays almost unknown and there is always reason to try harder than yesterday.

Fifty-six per cent of blue-collar workers earn so little that they pay no income tax; company presidents do not pay themselves fat bonuses. There are no Rolls-Royces, Mercedes or Jaguars outside company offices and even many well educated Koreans regard the external debt of \$47 billion as a national disgrace.

South Korea is enjoying a second take-off because of a happy combination of cheaper oil, low interest rates and the high yen, which makes Japanese goods less competitive in foreign markets. How long this situation will continue Koreans do not know, but they are working flat out to capitalize on it.

The cloud of optimism on

which they now ride nevertheless has a dark side. The United States takes 40 per cent of South Korea's exports and these could be threatened by America's growing mood of protectionism. America's chief concern is Japan, but it is common knowledge in the US that Korean video-recorders and cars have Japanese components. The cost of importing them has risen with the value of the yen, so that South Korea's deficit with the Japanese this year could reach \$6 billion.

The government recognizes the danger of over-dependence on Japanese technology. Mrs Thatcher's visit in May - following President Chun Doo Hwan's visit to Britain - was in response to Korean appeals for Europe to become more involved in South Korea at this crucial stage in its development. When Japan was at the same point in the 1960s, British and other European countries missed their chance.

Mrs Thatcher's powerful advocacy was crucial in winning two big contracts in steel and defence technology. Britain is poised to win another big defence contract, but although President Chun's government has drawn up a list of things it would like Britain to supply, British industry has failed to make the most of opportunities virtually there for the taking.

Few British companies appreciate the value of appointing a permanent representative who would build the kind of contacts essential to doing business in the Far East. GEC did well to win contracts for the Seoul underground railway, but it too has failed to instal a full-time repre-

sentative to pave the way for future business.

The importance of personal contacts was illustrated recently by the decision of the Goldstar electronics company to build a plant in West Germany. It went there principally because Siemens had previously built a 20-year relationship with Goldstar when an investment was not always apparent. A similar British commitment might have won the Goldstar factory, especially as many Koreans speak English, giving Britain a communication advantage.

Lack of British interest is also apparent in the small and medium enterprises which South Korea is trying to build up. Both France and West Germany have appointed full-time officials to help in their development. Both countries have signed a number of contracts, and others are pending. It is especially ironic that Britain figures nowhere in these plans since it was the British example that inspired the concept of small and medium-sized industries.

There are British success stories, among them insurance, financial dealings and chemicals, but they are vastly outnumbered by the missed opportunities. With only two years to go to the Olympics, British Airways has not taken up its right to serve Seoul. No doubt there would be few passengers at present, but once the Olympics are over the South Korean government will find it increasingly difficult to maintain the present foreign travel restrictions on its citizens, and a new tourist market will open up.

Is the Coal Board dumping the breakaway miners?

simple. The pay rise it negotiated last year was paid only to its members where they were in a majority - leaving 6,000 in other areas without an increase and still subject to NUM harassment. It is in these areas that the UDM had to expand, but as George Hunter, the vice-president, conceded, "There's no point in joining if you cannot get the rise."

Initially relations between the UDM and the Coal Board were good. As soon as the new union was granted its certificate of independence the board invited all the unions in the industry for talks to establish a new conciliation agreement. The NUM, claiming exclusive recognition, refused to have anything to do with it. Although the board wanted to deal with the NUM and the UDM together, it gave in to the new union's wish for separate negotiations.

The problems over pay began when the board decided that it would pay the increase only to members who constituted a clear majority in any given pit. The UDM served a writ on the board compelling it to pay all the members. The NUM then won a

court action against the board, arguing that such payments discouraged membership of the established union.

The board appealed to the High Court, which ruled that differential rates were not unlawful. By August 14 the way was finally open for all UDM members to receive their pay increase. But the board continued to drag its feet.

Last Thursday night, Dick Emery, the new secretary of South Derbyshire UDM, addressed a bitter and frustrated meeting in Stoke-on-Trent. "The lads felt they have been fobbed off," he said. "They had not been paid a penny of their wage increase and they couldn't understand why."

For the moment, however, his members were staying loyal. There is no such consolation for John Blackley, president of the UDM in Scotland. He says: "Our members are asking, 'What has the union done for me?' - and the answer is not much." Betty Wadell, chairman of the Scottish Conservative Trade Unionists, says: "It's ridiculous, they're strangling the union at birth."

Although all UDM members will now receive their increase -

along with the NUM - they still have no separate conciliation agreement. Some UDM officials are not ruling out strike action.

But why should the Coal Board not want to help the UDM? One senior trade unionist said: "The UDM has served its purpose. At the moment the board doesn't have to worry much about the NUM and so has no incentive to help the UDM. But if the NUM started to flex its muscles, it would be forced into action. The UDM is fighting for its life: the board is being hypocritical and stupid to act like this."

It is difficult not to feel that Sir Robert Haslam, the new chairman of British Coal, is looking forward to negotiating with one de-Scargillized union.

In its defence, the board points out that it has settled the issue of pay, has held discussions with the UDM on conciliation agreements, and is fully aware of the need to reach a conclusion. "They must be bloody joking," says Emery. "They haven't given us an inch in the last 12 months. Everything we have achieved is by the court."

There can be few unions so disgusted and bitter towards their management. There are not many unions that have to expand to guarantee their long-term survival. If the board continues to stall on the demands of the UDM, it fears that history could repeat itself: the spectre of Spencerism looms again.

Roland Rudd

Ian Bradley

Time to spread that tenderness

Does the Social Democratic Party have the political will and the courage to stand unequivocally for the redistribution of income at the risk of upsetting the middle-class voters on whom its support has so far largely rested? That, perhaps, is the key question which the party will face at its assembly in Harrogate next week.

Five years ago, on the train which took journalists and delegates the length of Britain as the SDP held its first touring conference, there was much talk of how the new party would turn out. Would it be a Mark-2 Labour Party offering socialism in a slightly less statist and centralized form or the vehicle of what Roy Jenkins called the radical centre with a firm commitment to the mixed economy? It was clear that there was also a third direction which the SDP might take.

Given its overwhelmingly middle-class membership, its metropolitan bias and courtship by the media, it seemed quite likely to become a party of progressive social and political ideas but without a real commitment to alter the economic status quo and re-order the distribution of wealth in a society which was becoming poorer and more polarized between haves and have-nots.

In the event, the SDP has managed to steer a broad middle course between these three alternatives. Under David Owen's leadership the style may seem to have become more abrasive and less middle-of-the-road, indeed more Thatcherite, according to some of his critics within the party and among the Liberals.

But the party is still generally careful to avoid radical departures in policy of either a free market or a socialist kind, to stress values of consensus and common sense, and, in Owen's words, to combine toughness and tenderness. There has always been a distinct fuzziness when it comes to establishing whether the party is in favour of real changes to the existing balance of income and property in Britain.

This fuzziness is well displayed in the consultative paper *Partnership for Progress* issued jointly with the Liberals in July and which is to form the basis of many of the scheduled debates at Harrogate. It makes virtually no mention of the need for redistribution. Rather it seems to support the status quo with the repeated assertion that taxation will form a stable proportion of national wealth and it looks to economic growth, rather than redistribution of existing resources, to finance any increases in public spending.

By contrast, the SDP's policy paper on tax and benefits reforms published last month adopts an uncompromising redistributionist stance. It proposes a new deal which would make the unemployed and low earners better off at the expense of those earning more than £10,000 a year. The

proposals in the policy paper for a merging of the tax and social security systems and for a redistributive package paving the way for a national minimum income scheme offer a practical way of tackling the great inequalities which are emerging in Britain as a result of changing industrial patterns and the spread of mass, long-term unemployment. They are also more radical than the policies of any other party, including Labour. Some at Harrogate will feel they go too far and will want to water them down.

The SDP has a habit of jettisoning the more radical proposals to emerge from its plethora of policy



Owen: a move at last to greater equality?

groups and working parties when it fears that they might alienate its middle-class supporters. One recalls the hasty burial early on in the party's history of a bold proposal that tax relief on mortgage interest payments should be abolished. All that is left of that particular suggestion now, as set out in *Partnership for Progress*, is a call to limit relief to the basic rate of tax, a commendable enough policy but considerably less effective as a way of ending the present over-subsidization of the better off than the original proposal.

There are other instances where *Partnership for Progress* waters down policy initiatives which have come up from some of the more radical elements in the SDP, for example in the section devoted to reviving the rural economy where it fights shy of taxing land values and taking land into public ownership for letting out as smallholdings and allotments.

The substance and tone of the policy paper on taxation and benefits suggests that the SDP may at last be prepared to grasp the nettle of redistribution and show not only that it stands clearly for creating a fairer and more equal society, but is also prepared to act by taking away money from middle and higher income earners. Harrogate seems an unlikely place in which to cast off a middle-class mantle, but it may be the last opportunity for the Social Democrats to do so before the next election and to show that they do have something to offer to that large and growing section of the British electorate which is fast losing hope and which has so far seen little to choose between the Alliance and the Conservatives.

Ian Bradley is the author of *The Strange Rebirth of Liberal Britain* (Chatto & Windus).

moreover... Miles Kington

Greenscreen was my delight...

Oh, once I worked for IBM. Once I was the crème de la crème. But now I work no more for them. Not since the Big Bang came, boys. Not since the Big Bang came.

The City of London is rich in traditional folk songs, but this year's drastic change of regulations at the Stock Exchange seems to have produced a new burst of creativity. The tape recorders of our musical field researchers have caught many a new variant on old themes, such as this folksong recorded in a wine-bar near the Bank.

Young Jeremy was a jobber. 'E ran around the floor. Buying shares below their worth. And selling 'em for more.

'E 'ad a house in Epping. And a Volvo painted green. But now he ain't got nothing at all. 'Cos his work's done by machine. Young Jeremy's a cleaner now. Sweeping the Stock Exchange floor.

And all around, the machines go "click."

Doing what he done before. The full version runs to many more verses than that, of course, detailing how Jeremy made a fortune before the collapse came, and spent most of it on valuable wines as an investment, and there are some poignant verses which depict him, penniless and dejected, getting pitifully drunk on some of the greatest clarets known to man. This feeling of impending doom, of the end of a golden age, runs through all current folksongs sung in the City, including this one heard in a first-class carriage on a train to Guildford.

As I walked out one midsummer's day. I met a fair maiden a-coming my way. Trying to carry a large cardboard crate.

And bending and straining beneath its weight. "Tell me, fair maiden, can I be of aid?"

"Oh yes, you can, sir," replied the fair maid. And so unsuspecting I bore to my room.

The Amstrad computer which promised my doom. So listen, all brokers who work in the City. Don't trust a young maiden, no

matter how pretty. Who comes with a large cardboard box to your floor. Pretend to be out, and lock up your door!

Quite why love and the Big Bang should be mixed together is not certain, but lots of folksongs bring them together, as this brief fragment illustrates:

Oh, I loved a girl who worked next door. And we strolled arm in arm on the Stock Exchange floor. But now her work's all done by machine. And I'm in love with a flickering screen.

All these, of course, are urban folksongs. The idea of a rural City of London folksong is almost a contradiction in terms, but we did come across one very unusual exception, brought about by the short-lived involvement of some investors in agriculture, the *Ballad of the Pension Fund*. Here's just a taste:

It was a great big pension fund. And they bought a farm in the Lincoln Wold. For to grow the wheat for the folk to eat. But now they're gone and the farm is sold.

Chorus: We don't want 'ee, pension man. Go on back to Lunnun again! Your hair's too short and you don't talk proper - Get 'ee on back, and buy and sell copper!

We consider it a vital task to gather this traditional material before it is all lost, and many of these songs can be heard on our new LP, *The Moreover City Folksong Sampler: Vol 23, The Big Bang*. Of them all, perhaps the most poignant is this last one, heard sung in a City tube station by a man once reputed to earn £20,000 a week.

I sing a song of Guinness. And a song of ITT. But I sing no thanks to the merchant banks Who brought me penury. I sing a song of dollars. And the odd commodity. I will sing about anything. If you throw me 20p. I sing here in the station. For a busker now I be. Singing away the livelong day. Since the Big Bang came to me.



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

THE LABOUR EXCHANGE

In the light of Labour re-nationalisation (alias social ownership) plans, is British Telecom a share to sell or to keep? That is the question now being asked by both the many small investors whose first experience of share-ownership was their stake in British Telecom, and by the large financial institutions whose judgment will be decisive in the market.

Labour's plan gives the investor more choice than the original confiscatory proposal of simply taking the shares back at the issue price. The investor now knows that, in the event of a Labour victory, he could alternatively choose participating certificates which offer a share in the company's capital growth, or interest-bearing securities linked to market interest rates (which would in effect be a floating-rate gilt-edged stock). By these devices Labour seeks to escape damage to its electoral prospects from those with whom nationalisation is deeply unpopular. In narrowly political terms, Labour's scheme for British Telecom and the still-to-be privatized British Gas, does not lack ingenuity.

But there is a more important question to be asked than what the plan would mean to shareholders: how would it affect the national interest? There is only one answer to that: badly.

British Telecom was privatized to benefit the economy and the company's customers. It was to be subjected to improved financial discipline from having to respond more to market forces and by being freed from state direction.

The public purse was likewise liberated from its obligation to feed the state-owned giant's appetite for capital. Competition is the heart of the matter and although the initial provisions for this were weaker than they should have been, there is real prospect of growing competition so long as BT is free from state control.

Labour's plan would put an end to that. British Telecom would remain a public limited company, but owners of the new securities would be deprived of all voting rights. Control would again fall to government. Moreover, competition would be extinguished by reintegrating Mercury (BT's competitor for business calls in a number of major cities) into a single national network.

Yet Mercury has already had a beneficial impact on British Telecom's business charges, and a liberated telecommunications system offers the prospect of independent cable companies, linked with the main network, which could offer a rival service to the consumer. All this would be

sacrificed to Labour's faith in state control.

That, of course, fits logically into Labour's strategy as a whole, reaffirmed in the National Executive Committee's statement for the Labour conference. It would be a heavily directed society in which Whitehall and its agents (having listened politely to the private sector's opinion) would know best.

The re-nationalisation plans for British Telecom and British Gas reflect the dilemma of a party which knows that the old socialist model of straightforward state ownership is deeply unpopular but which relies on activists who see state control as the hallmark of virtue. And as Labour's industry spokesman, Mr John Smith, has reaffirmed, these plans are only part of a wider plan for taking a strategic interest in key industries (potentially an open-ended definition) by various government shareholding devices.

Labour has no faith in competition and much in bureaucracy. Its compromise for British Telecom is only the appearance of something new. There is not the slightest reason to believe that a "socially owned" British Telecom would be any more responsive to the public or economically efficient than the old-style nationalised industries were.

A TALE OF TWO UNIONS

Sir Robert Haslam's first major decision as chairman of British Coal is a shrewd but short-term response to the complicated set of problems about pay that he inherited from Sir Ian MacGregor. The complications themselves arise essentially from the new but fundamental fact of two unions in the mining industry — the National Union of Mineworkers, still led by Mr Arthur Scargill but apparently in a tamer mood, and the breakaway Union of Democratic Miners, drawn very largely from miners who worked during the 1984-85 strike.

Locked in hostile competition, the two unions refused to negotiate jointly with British Coal. The NUM hoped to freeze the new union out of pay negotiations altogether and thus to destroy it by degrees. And the UDM, in order to retain and expand its membership, sought to negotiate an attractive (and separate) pay deal with British Coal. A deal giving 5.9 per cent more to UDM members was duly signed and survived court challenges from the NUM.

British Coal, however, refused to pay the extra money to UDM members in those pits where they happened to be in a minority. That may have been a management decision to minimise conflict at the pithead, but it naturally infuriated the UDM whose members in those same pits had risked violence and intimidation to carry on working during the dispute.

The Coal Board sought, secondly, to negotiate a similar 5.9 per cent pay increase with the NUM, but to dock from

their pay the money needed to cover strikers' contributions to the miners' pension fund. (These had been paid in by the working miners, and simple justice requires that if people receive equal benefits, they must pay equal contributions.) The pension fund payments would have been modest and gradual — one per cent of earnings over five years. But the NUM, under Mr Scargill, rejected a deal which would seem to show that UDM members had gained even a slight advantage.

There matters stood when Sir Robert, without consulting the NUM, announced on Monday that all miners would receive 5.9 per cent extra. But UDM members and NUM members who had worked during the strike would receive the award backdated to November 1985, whereas strikers would forfeit the backdated increase to the pension fund. This *diktat* seems to solve all the Coal Board's problems. It ingeniously combines an equal pay award for both the NUM and the UDM with an immediate, and justified, benefit to most UDM members over most NUM members. And despite the opposition of Mr Scargill and the decision of the South Wales miners to continue their overtime ban, it may succeed in the short term.

Viewed in a longer perspective, however, the Board's decision suggests that it is determined to avoid striking a better bargain with the UDM than with the NUM. It is, indeed, the latest of several signals that British Coal does not wish to encourage the UDM. Other such portents

include the Board's early attempt to hold joint negotiations with both unions, and the continuing reluctance to establish UDM-British Coal conciliation procedures. Would British Coal really prefer to negotiate with a single union representing all miners? The UDM must sometimes think so.

It is easy to sympathise with managers who see the everyday advantages of dealing with a single union covering all their employees — even when these advantages are purchased with union greater bargaining power. In many industries the gains will outweigh this central disadvantage. But the recent history of coal disputes, their political significance, the economic importance of the coal industry, and the possibility, however remote it now seems, of a Scargillite resurgence in the NUM all argue against encouraging its revival and reunion. Sir Robert would probably not face so tentative a challenge from the NUM if the UDM did not offer a silent warning against militancy.

In the long term, moreover, the coal industry will need to be re-structured and split into financially independent parts which might subsequently be transferred to private, possibly employee, ownership. The pit closures and British Coal's plans for a movement from national pay negotiations to smaller "bargaining units" both fit into this pattern. A single national union, likely to be committed to the traditional structure of nationalisation for some time to come, could only obstruct this.

MAO WITHOUT MAOISM

Rarely can a country have experienced so profound a change of direction as China has done in the 10 years since the death of Mao Tse-tung. When Khrushchev denounced Stalin, he revised only the Soviet past. China's leaders since Mao have set out to revise the future as well.

Their success can be gauged by the degree to which the face of China has been transformed since 1976. When Mao died, the country was in turmoil. Its social order had been wrecked by the Cultural Revolution. Egalitarianism ruled: the poverty of all was preferable to the wealth of a few; high culture and higher education were rejected; the intellectual classes were suspect. Rural living was the paradigm of Chinese life, the standard by which all China was to be judged. The Mainland had barricaded itself against the world, and those who tried to penetrate its wall were branded spies and subversives.

A decade later it is the values that have changed quite as much as the appearance. A limited reintroduction of market mechanisms has revitalized most cities and many rural areas. Prosperity is now regarded as the model for China's future. Education for the twenty-first century is

creating a new technical and cultural elite.

There remain, of course, many vestiges of the past — two sorts of past: the weight of Chinese tradition, with its established hierarchies and attitudes, and the years of Mao Tse-tung. The harshest sufferings of the Mao era are now blamed on the wickedness of Mao's last wife, Jiang Qing (still languishing, unreformed, in a Chinese prison), and the "Gang of Four".

The retention of Mao's image as revolutionary soldier and unifier of a Communist China — flawed but almost intact — has allowed the present leadership of Deng Xiaoping to accomplish its reorientation of values without undue damage to the mythology from which it draws its power. But the consequences of economic and cultural change have recently provoked questions of a more overtly political nature which challenge the existing ruling structure.

If the legacy of Mao Tse-tung is to be forewarned completely, as it might eventually be, it is the political structure which will have to change. Mao, like most totalitarian leaders, took power by virtue of his military strength and capacity for leadership. He

ruled partly by committee and partly by *diktat*. There was no provision for elections other than within the Communist Party organizations; appointments and dismissals, favour and disgrace, were distributed arbitrarily — at the behest of the Party.

To a large extent, that is still the order in China today, which is why it is so difficult for Deng Xiaoping to retire, even at 82. There is no constitutional guarantee that the years of relative stability Deng has brought to China will survive him. There is no mechanism for the transition of power. There is no certainty that the changes, above all the change in economic attitudes, wrought in China over the past 10 years will continue.

That the mood and opportunities available in China today are more palatable to the majority of Chinese than the chaos of the Cultural Revolution goes without saying. But the speed with which they have come into being calls for apprehension. Without political change in the direction of democratic forms more appropriate to a decentralized economy, there is always the possibility that China's post-Mao transformation will be just as swiftly reversed.

Oxygen and the K2 disaster

From Dr B. L. Holt
Sir, As the doctor with the British K2 expedition, I wish to reply to the letter of Messrs Lloyd, Ward and Warren (August 30). Throughout the British attempt on the north-west ridge of K2 this summer all the team members were well briefed and well aware of the hazards of high altitude and there was always support from lower camps when the lead climbers were going high. The whole team was never committed to going high on the mountain at the same time.

The use of oxygen is debatable — the cost of using it is now prohibitive in itself. To rely on it at high altitude is worth while only if there is no danger of failure of supply. If there is a failure then the effects of pulmonary or cerebral oedema are very much increased. It was shown by the American Scientific Expedition to Everest that it is possible to exist on the very low pressures of oxygen available at 28,000ft.

The modern method of climbing can be compared with divers who make "bounce" dives to great depth, spending only a very short time before returning to the surface. The high-altitude climber makes only short trips to extreme altitude and spends only the minimum time establishing camps and fixing ropes before descending to base camp. Once all the facilities are in place, a rapid ascent to the summit is made.

This is exactly what happened on the Abruzzi ridge of K2 and most of an international team, including Alan Rouse, made a very fast ascent through camps previously established. Unfortunately two climbers considerably older than any of the others also attempted the climb.

They subsequently spent the night of August 4 high on the mountain. They then descended to camp IV, where the other climbers were waiting, and all seven were trapped by a storm. Five subsequently died.

Most of the deaths that occurred on K2 this summer were the result of avalanches and falls and the very poor weather conditions.

The use of oxygen would have had no effect on the outcome because it would have run out long before the climbers were able to descend.

Yours faithfully
BEV HOLT,
Deerfield,
Storrs Park,
Widmersea, Cumbria.
September 3.

Prison design

From the Director General of HM Prison Service

Sir, I have not had the benefit of hearing from the Prison Reform Trust about their criticisms of prison design, which Peter Evans reports in your issue of Monday, September 8. However, the article contains one specific and misleading reference which purportedly relies upon a letter from me to the trust. I am writing to set matters straight immediately.

The new prison at Full Sutton will be used for the purpose for which it was designed, as a dispersal prison. I should add that it will not repeat the shortcomings which experience revealed at HMP Frankland and which have been corrected there.

As to the other points, the Government has already responded fully to the report of the Public Accounts Committee on the prison building programme, upon which the Prison Reform Trust's comments appear largely to be based.

Yours faithfully,
C. J. TRAIN, Director General,
HM Prison Service,
Cleveland House,
Page Street, SW1,
September 9.

Soap and the admen

From Mr Winston Fletcher

Sir, Lord Beloff's attack on political advertising (article, August 30) seems strangely naive. Political advertising is certainly not — as its over-zealous protagonists and detractors imply — irresistibly powerful. But it has a marginal influence on some undecided voters, and bolsters the enthusiasm and commitment of the party workers, upon whom Lord Beloff pins so much faith.

The tone of his article, however, suggests that it is not just the effects of political advertising which Lord Beloff questions, it is its very existence — which he dislikes.

He may nostalgically prefer traditional oratory and doorstep canvassing to party political broadcasts and media advertising, but that does not make the former innately superior to (or any more truthful than) the latter.

Yours faithfully,
WINSTON FLETCHER,
Delaney Fletcher Delaney,
40-42 King Street, WC2,
September 1.

Looking askance

From Mr S. A. Cotton

Sir, If the illuminated sign showing that a taxi is free is visible from behind as well as in front I would know that the taxi held up at the lights ahead was worthy of a quick sprint. At present I am usually out of luck as well as out of breath.

Yours faithfully,
S. A. COTTON,
28 Sauncey Avenue,
Harpenden,
Hertfordshire,
September 4.

Home fit for the British Library

From the Chairman of the British Library Board

Sir, Lord Thomas of Swynnerton (September 5) has revived his counter-proposal for the use of the British Library's new building now being constructed at St Pancras.

The purpose of this building is to house the British Library's reference collections (now occupying about 250 miles of shelving in London) in the clean, controlled atmosphere needed for their protection and in one place, where research can proceed unhindered by their present dispersion (cutting across many fields of study) in 15 storage buildings.

Virtually all the books, manuscripts and microfilms will need to remain in the protective environment of the St Pancras building to arrest the demonstrable environmental damage to which they are still exposed. The greater part will be accommodated in those stages of the building now being constructed.

There could be no logic in a long-term policy of transporting them to and from the round reading room at the British Museum or any other of the library's present 12 reading rooms in London.

The round reading room must continue as one of the humanities reading rooms of the British Library until the turn of the century. Thereafter, it will revert to the Trustees of the British Museum, who are already planning for the preservation both of its appearance and of its scholarly associations and use.

Art treasures in EEC

From Mr Norman St John-Stevias, MP for Chelmsford (Conservative)

Sir, I know that August is the "silly season" for newspapers but the recent item (August 29) in the diary of your newspaper about myself and the Royal Fine Art and Museum and Galleries Commissions encouraging freer movement of art treasures across EEC boundaries is more than usually absurd.

What is happening is that a seminar organised jointly by the European Movement and the Royal Fine Art Commission to discuss the topic of "Freedom for the arts" is to be held at St James's Square on October 21. There will be discussions on "Freedom and culture", "Exhibiting Europe's heritage", "Trade in works of art", "Freedom of movement for musicians" and "Music broadcasting in Europe". And why not? No doubt export restrictions on export of works of art may

come into the matter but why should they not be discussed?

The Royal Fine Art Commission is now playing a more active role in the arts world and along with all other arts bodies, official or unofficial, wants to promote freedom for arts and artists. The need for such freedom was brought home to me when I led the British delegation to the Cultural Forum held at Budapest last autumn under the Helsinki agreements. You made the forum the subject of an insightful and encouraging leading article.

There is one further point. The London art market is the most important in the world: it may well be affected in future by EEC regulations especially in the field of VAT. We need to be prepared and a seminar is an important means of becoming so.

Yours faithfully,
NORMAN ST JOHN-STEVAS,
House of Commons,
August 31.

Alliance nuclear fear

From Mrs Elizabeth Young

Sir, George Hill's report, "Alliance fears laid to rest" (September 3) could be read to imply that the Joint SDP/Liberal Commission on Defence and Disarmament had advocated "closing Britain's nuclear option". It did not do that, and it would be pity if anyone thought it did.

May I, as member of that commission, quote the relevant passage in our unanimously adopted report? We said (paragraph 68):

No decision on whether and if so how British nuclear weapons should be maintained beyond 1995 can properly be made except in the light of:

1. The progress of arms control and disarmament
2. The balance of relationships

Treating cancer

From Dr S. B. Field

Sir, Your Science Report (August 30) described a new method of treating cancer being tried in the United States. The technique involves raising the temperature of a tumour, often by microwaves including application by insertion of antennae into the lesion, and the treatment is usually combined with radiotherapy. The article states that the method is not available in Britain.

For several years the Medical Research Council, Cancer Research Campaign and other British organisations have supported research into the potential use of hyperthermia in cancer therapy. As pointed out in *The Times* article, the method is still very much in the early stages of development, but selected patients are being treated at a number of centres in the UK, including the use of interstitial antennae for application of the hyperthermia.

Yours faithfully,
STANLEY B. FIELD,
Medical Research Council Cyclotron Unit,
Hammersmith Hospital,
Ducane Road, W12,
September 1.

Getting on terms

From Mr Leslie Dunkling

Sir, Digby Anderson (September 2) is disconcerted by the casual and immediate use of Christian names in modern times. He should perhaps take note of a comment made by Charles Lamb in one of the *Essays of Elia* ("Mackery End. in Hertfordshire"):

In five minutes we were as thoroughly acquainted as if we had been born and bred up together: were familiar, even to the calling each other by our Christian names. So Christians should call one another.

Yours sincerely,
LESLIE DUNKLING,
32 Speer Road,
Thames Ditton,
Surrey,
September 3.

What would not be secure for future generations without the St Pancras building is the intellectual unity and indeed the very survival of the British Library's London collections, now eight times greater than the one-and-a-half million books foreseen when Smirke's round reading room first opened.

The British Library Board, comprising both scholars and others eminent in public life, is in no doubt that investment in a new building designed for the preservation and consultation of the totality of these great and growing collections is an urgent and necessary response to the investment over more than two centuries which the collections represent. The artificial prolongation of arrangements designed to service a fraction of the present stock would be ineffectual, as successive ministers have recognised.

That architectural fitness has not been neglected, however, will become apparent when the St Pancras building, designed by Professor Colin St John Wilson, is opened. To elevate affection for Smirke's celebrated room, however noble, above the responsibility for preserving and making available the contents of one of the world's supreme libraries would be a curiously misguided interpretation of the board's duties and priorities.

Yours faithfully,
QUINTON, Chairman,
The British Library Board,
2 Stratford Street, W1,
September 8.

Slave trade in Dahomey

From the Editor of THE TIMES

Sir, — Of all the Princes in western Africa, Baddahung, King of Dahomey, is in local power and significance inferior only to the King of Ashantee. With us at home, who seek the well-being of that corner of the Gulf of Guinea, he should stand, perhaps, more prominently forth in our sight than stands his brother and cousin at Comassie. The King of Ashantee is partly restrained by us from general and outrageous wrong because the Ashantees carry on a brisk trade with our people. . . . Between his kingdom and the sea our settlements stretch.

With the King of Dahomey the case is widely different. . . . He commands a seaboard and converts it to the perpetual disgrace of humanity. . . . The average number of slaves exported from Dahomey in 12 months is 6,000. In addition to these 6,000 another 1,000 may be safely stated to be brought from the interior and kept in servitude in the villages which fringe the coast. When well behaved this batch of 1,000 can enjoy some share of freedom, and can partake in seeming comfort and abundance of the native necessities of life. The poor creatures are nevertheless amenable to the caprice of their masters, and may be shipped across the seas for acts of disobedience as well as for aggravated social offences.

The annual supply of the 6,000 slaves is chiefly drawn from a systematic course of slave-hunting. . . . The slave-hunts are something like the fashionable European "battles". They are attended by the King in person. He goes forth with his army, and he pursues the sport for two or three months in every year. His wretched prey are the detached and feeble tribes living on the borders of his dominion. He works in detail; he assaults and captures each tribe one by one, and when he has sacked the hamlets contiguous to his State of their human treasure, his feast of apollation will be extended to distances varying between 12 and 24 days' march from his capital of Abomey. A battle is rarely fought. In truth, the African is no warrior. War is not his vein. . . .

The slave-hunts are managed in this fashion:— Traders, who are black, are sent out to act as spies. The spies bear their petty merchandise upon their heads to the Croons in the midst of the jungle. They make their observations and they scan and master the means of defence possessed by each Croon. After a lapse of some months the spies return to the King, report by word of mouth the gleanings of their journey, and assume the guidance of the army. They instruct the chiefs how the unsuspecting Croons can be surrounded and how the inhabitants can be surprised. . . . On occasions when African Kings of strength and mettle nearly poised are emulous of trying their muscle and their prowess, those slaughter occur which close in the extermination of an entire tribe.

When a Croon has surrendered the captives are presented to the King by their captors. The captors are rewarded with a payment of cowries, a kind of shell picked up upon the coast of Zaire and the value of cowries thus paid does not exceed the value of a couple of dollars, or nine shillings sterling, for each captive. The captive is therefor the King's slave. Those who are not selected for employment and for sacrifice are sent down to the slave merchant.

The slave merchant, frequently anticipates the consent and sells the goods on credit. . . . An export duty of 15 or 22s. 6d. sterling is paid on each slave who is shipped. . . .

Sept. 8. AN AFRICAN

ON THIS DAY

SEPTEMBER 10 1863

The colonization of this part of Africa by the major Powers had not yet begun in earnest: a few settlements inland, coastal forts, and men-of-war lying offshore in the hope of intercepting slave ships. Dahomey was occupied by France in 1892 and became fully independent in 1958, taking the name of Benin in December 1975.

[SLAVE TRADE IN DAHOMEY]

TO THE EDITOR OF THE TIMES
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The average number of slaves exported from Dahomey in 12 months is 6,000. In addition to these 6,000 another 1,000 may be safely stated to be brought from the interior and kept in servitude in the villages which fringe the coast. When well behaved this batch of 1,000 can enjoy some share of freedom, and can partake in seeming comfort and abundance of the native necessities of life. The poor creatures are nevertheless amenable to the caprice of their masters, and may be shipped across the seas for acts of disobedience as well as for aggravated social offences.

The annual supply of the 6,000 slaves is chiefly drawn from a systematic course of slave-hunting. . . . The slave-hunts are something like the fashionable European "battles". They are attended by the King in person. He goes forth with his army, and he pursues the sport for two or three months in every year. His wretched prey are the detached and feeble tribes living on the borders of his dominion. He works in detail; he assaults and captures each tribe one by one, and when he has sacked the hamlets contiguous to his State of their human treasure, his feast of apollation will be extended to distances varying between 12 and 24 days' march from his capital of Abomey. A battle is rarely fought. In truth, the African is no warrior. War is not his vein. . . .

The slave-hunts are managed in this fashion:— Traders, who are black, are sent out to act as spies. The spies bear their petty merchandise upon their heads to the Croons in the midst of the jungle. They make their observations and they scan and master the means of defence possessed by each Croon. After a lapse of some months the spies return to the King, report by word of mouth the gleanings of their journey, and assume the guidance of the army. They instruct the chiefs how the unsuspecting Croons can be surrounded and how the inhabitants can be surprised. . . . On occasions when African Kings of strength and mettle nearly poised are emulous of trying their muscle and their prowess, those slaughter occur which close in the extermination of an entire tribe.

When a Croon has surrendered the captives are presented to the King by their captors. The captors are rewarded with a payment of cowries, a kind of shell picked up upon the coast of Zaire and the value of cowries thus paid does not exceed the value of a couple of dollars, or nine shillings sterling, for each captive. The captive is therefor the King's slave. Those who are not selected for employment and for sacrifice are sent down to the slave merchant.

The slave merchant, frequently anticipates the consent and sells the goods on credit. . . . An export duty of 15 or 22s. 6d. sterling is paid on each slave who is shipped. . . .

Sept. 8. AN AFRICAN

Question for Labour

From Professor Robert Skidelsky
Sir, Amid the general acclamation which greeted Mr Kinnock's speech to the TUC conference, one point seems not to have been noticed.

Mr Kinnock, as reported by your correspondent (September 3), called for "government with agreement. Shared objectives. Consensus". The Labour Party is committed by its constitution to the "common ownership" of "the means of production, distribution and exchange".

How does Mr Kinnock reconcile his quest for consensus with his party's commitment to abolish the private enterprise system?

Yours faithfully,
ROBERT SKIDELSKY,
Warwick University,
Department of International Studies,
Coventry, West Midlands,
September 5.

Tainted revenue

From Mrs P. K. Walker

Sir, I wonder what my grandmother would have thought about five newspapers whose revenue depends on advertisements? I remember so well her instructions to us as children in the thirties, delivered in a solemn tone of voice: "You can't buy that, it has been advertised".

Yours faithfully,
JEAN WALKER,
The Bishop's House,
Ely, Cambridgeshire.

RESIDENTIAL PROPERTY/2

Cotswold dream built by Wren's man

Outside the Cotswold town of Burford stands a historic house built in 1696 by Christopher Kempster, Sir Christopher Wren's master mason, who was responsible for work on St Paul's cathedral including the dome. At the rear of the house are the ancient quarries which provided much of the stone for the rebuilding of the City churches.

The house was built on to an older edifice by Kempster, who was also responsible for many other buildings in Burford. The stone-built house, with stone-tiled roof, has four reception rooms and four bedrooms, with spacious attics. Adjoining it is a medieval barn and a three-bedroomed cottage. The nine-acre grounds also contain a grange converted to a studio.

The property is to be auctioned in Burford on September 25. Jackson-Stops and Staff of Chipping Campden, Gloucestershire expect more than £250,000.

The Ramsey office of Jackson and Jackson is selling Kempster's cottage, at Brook in the New Forest, a restored farmhouse dating from the mid-17th century. The cottage has five bedrooms and four reception rooms, with outbuildings including stables and a thatched goat house, and stands in about 11 acres. The price is £330,000.

Old beamed barn

Beldam Lake House at Chobham, Surrey, is a re-sited and converted former timber-frame barn standing in 17 acres of park-like grounds, including two stream-fed lakes. This secluded property, dating from the 16th century, has four bedrooms and a living area 52 feet by 20 feet which was the original barn, with fine beams and a central log-burner fireplace, and a massive mahogany table costing £10,000.

The house has various outbuildings and a summer house. McCartney Estates of Odham and Messenger Way and Baverstock's Guildford Office are seeking offers over £400,000.

Duckled away in London's Docklands

The Docklands is a medieval house built as part of a gatehouse to Bermondsey Abbey, which was demolished during the Reformation. Number 5, Grange Walk, SE1, built between 1480 and 1540, has three bedrooms, two reception rooms — and a Norman wall in the cellar. Chesterton's Docklands office is asking £225,000 for this unusual property, close to the City.

Anyone for trout?

The White House, Donnington, Newbury, Berkshire, is a Grade II listed Georgian village house standing in about one acre, with a secluded walled garden leading down to the River Lambourn and 70 yards of single-bank trout fishing.

The house, dating from the 18th century, with later additions, has a reception hall, drawing-room, dining-room and family room, four bedrooms, and a converted stable block adjoining, which has a bedroom and study. Built of brick under a slate roof, the house is within the Donnington Village conservation area, two miles from Newbury, and three miles from the M4. Knight Frank and Rutley's Hungerford office is asking £275,000.

The Old Rectory at Saxlingham Nethergate, a village seven miles from Norwich, was built by Sir John Soane in 1784 for the Reverend John Gooch. It is one of the only two country houses designed by him still surviving in their original form. After buying the property, the present owner commissioned a restoration project which gained a Civic Trust award in 1971. Listed Grade II*, the house stands in grounds of nearly nine acres within a conservation area. It has a main hall, three reception rooms and a billiard room, with seven bedrooms, and a guest pavilion and staff cottage. The gardens have ponds and a lake, with an obelisk from a French chateau as a focal point. This fine country house, for which the plans and drawings are kept at the Soane Museum in London, is for sale at £400,000 through Smith-Woodley of Norwich.

Racing certainties

By Christopher Warman
Property Correspondent

"They're off!" always signals the start of a horse race, but it seems equally appropriate for racing establishments at present. Suddenly, perhaps indicating the approaching end of the English flat racing classics this year (the St Leger is on Saturday), there is a positive race card of studs and training stables awaiting interest from shrewd punters.

The favourite, at almost prohibitive odds, is the Warren Hill Stud, which combines one of the most — the estate agents say the most — beautiful homes at Newmarket, headquarters of racing, with its own private and public stud farms. Owned by the owner-breeder, Captain Marcus Lemos, it is undoubtedly one of the finest stud complexes in Europe.

Warren Hill, adjoining the Jockey Club gallops, was founded nearly 60 years ago by the Earl of Durham, and its public stud has bred many classic winners, the most famous being Pebbles, winner of the 1,000 Guineas in 1984. The private stud, formed in 1968 when Captain Lemos acquired the property, stands in about 300 acres, and has 40 loose boxes and six staff cottages.

The public stud has 69 loose boxes, a manager's house and five staff cottages. Warren Hill House, built in the style of a French chateau, has four main reception rooms and five bedrooms, with an indoor swimming pool. The whole property is likely to attract interest from home and abroad, and Knight Frank and Rutley, in association with Christopher Stephenson International, are giving a guide price of more than £10 million.

Another fancied runner is the Swettenham Stud and Swettenham Hall, Congleton, Cheshire, part of the Swettenham Stud organization, which is being sold by Robert Sangster, who established it in 1968, and P.J. McAlpine, larger because of its investment in the 2,300-acre establishment at Manton in Wiltshire has left it surplus to requirements.

Swettenham Hall is a Grade II listed 18th-century house with four or five reception rooms, eight bedrooms, a detached cottage, swimming pool, chapel, trout pool and paddocks set in about 10 acres. The stud has a fine range of 17th-century buildings, 50 boxes, and 167 acres. In 1985 it won the Goffs Thoroughbred Breeders Award for winners bred there, achieving the best aggregate prize money in England.

Jackpot-Stops and Staff's Chester office is asking more than £1 million for the whole property, or offers over £400,000 for the Hall and over £500,000 for the Stud.

Geoffrey van Cutsem of Savills lays odds on Dullingham House, three miles from Newmarket, being one of four top quality country houses in the area.

Surrounded by 100 acres of parkland, the house was built in about 1700 and landscaped in 1799 by Humphrey Repton, and has three reception rooms and six bedrooms. There are two cottages and stabling and planning permission for buildings which could establish a stud. Savills' London and Cambridge offices expect more than £1 million for Dullingham House. By coincidence, a 50-acre block of stud land adjacent to Dullingham House is also for sale through the same agents.

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REMARKABLE PINE. This spacious ground floor flat, bedroom, reception, large kitchen/breakfast room, 2 bathrooms, 2 bedrooms, 2 living rooms, 2 reception rooms, 2 study, 2 library, 2 billiard room, 2 gym, 2 swimming pool, 2 tennis court, 2 garden, 2 garage, and 2 driveway. Price £225,000.

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THE ARTS

Television
Tartan
earns its
stripes

Accusations of an anti-Scottish bias in the BBC's new rambling series seem a little unfair in light of the fact that the bulk of its audience is Sassenach. Meanwhile, it is left to the regional independent company, STV, to scoop the pool by networking its flagship drama series.

By British standards, Tartan is commercial hot property. Its last outing attracted a domestic audience in excess of 14 million and was sold to 20 countries, although one wonders how many (non-Anglophone) viewers who have inherited a misty perception of Billy Connolly, Tartan shortbread and Inverclyde Park to appreciate the programme's Scottishness.

As the first victim of the present series had time to observe before she was turned into a floating carriage, "Glasgow's bit like Chicago". With its blend of magnificence and squalor, not to mention its tradition of belittling violence, it is certainly no mean city in which to set a police procedural.

The actual feel it gives of Glasgow — even the brave new PK's dream of glowing pink tenements — is decidedly thinner, and it can be no accident that Glenn Chandler's scathingly viewer-friendly script eschews all but the most intelligible elements of dialect, Jimmy.

The drama itself follows the well-tried formula of a gritty, antagonistic older cop (Mark McManis) and handsome, perkier younger cop (Neil Duncan), with a coeval brute (Stuart Hepburn) thrown in for good measure. There is also a brace of glossy brunettes and a misanthropic young man (Alan Cumming) whom we saw last night leaping into the river to evade the flaties: they will keep trying to pin this misty double murder on him. Stills proliferate.

The strengths of the programme are its clear characterization and (mostly) careful plotting. One simply cannot wait to discover whodunnit.

Martin Cropper

Concert
Crisp,
German
efficiencyBavarian RSO/
Davis
Albert Hall/Radio 3

With the massiveness of Bruckner and the novelty of Hartmann reserved for their later Proms, you might have thought that the Bavarian Radio Symphony Orchestra would be tempted to use their first one as something of a limbering-up exercise. What better combination than a good dose of neo-classical Stravinsky to sharpen the wits and some reliable, well-known Beethoven to acclimatize to the surroundings?

Actually, it was not like that at all. For the Bavarians were marvellously responsive, relaying every subtlety in Sir Colin Davis's beat. In Stravinsky's Symphony in Three Movements the result was a performance which was pugnacious where it needed to be but always absolutely crisp. The strings never hinted at the scratchiness that can bedevil such music, while the indisputably Germanic character of both brass and woodwind was no impediment to the work's underlying expressivity.

Yet even this music-making was capped by Sir Colin's reading of Beethoven's "Eroica" Symphony. His broad tempo at the outset seemed even a little too daring at first, but the orchestra sustained and shaped the line beautifully, lending the work a not inapposite Brahmsian quality. More importantly, it also restored all the tragic nobility so often lost in the workday performance.

Stephen Pettitt

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Theatre



Power and the passion: Glenda Jackson (left), Patricia Hayes (centre) and Joan Plowright

Maternal tyrant's iron rule

The House of
Bernarda Alba
Lyric, Hammersmith

The Lorca trail, after two superb Spanish-language productions in Edinburgh, now leads to Hammersmith for the last of his three rural tragedies played in a new translation (by Robert David Macdonald) which at last breaks the stranglehold of the Lorca Estate.

The production, resplendently cast and directed by Nuria Espert, could sport no more impressive credentials; and it is, perhaps, only the memory of the Edinburgh shows that leaves you feeling that English actors still have some way to go.

It is reported of Lorca that, during a reading of *Bernarda Alba*, he proudly declared after every scene: "Not one drop of poetry. Reality." Instead of putting poetry into the lines he put it into the structure and

setting: the waterless village, the invasion of the young men at harvest time, the stamping stallion in the yard, and the impenetrable walls of the house itself all dynamic symbols, reinforcing the unnatural seclusion which Bernarda's class and bigotry enforce upon her wretched children.

The piece is Lorca's most complete and controlled expression of the plight of Spanish womanhood, also forecasting the long silence of feminism.

In essence, however, the play comes down to the image of Bernarda, the maternal tyrant holding absolute sway over her five daughters: plunged into mourning at the start, and finally locked into perpetual captivity by the suicide of the youngest girl. If ever a play demanded a coherent playing style to match the decorum of the writing this is it. And it is here that Espert's version fails to deliver.

From Ezio Frigerio's set, a

massive white-washed wall of classically sustained lines. She leaves you feeling that anyone with such unquestioned authority would have no need to raise her voice so much. But if harsh egoism, social pride, and voluptuous fascination with suffering and death are Spanish qualities, Jackson is Spanish as much in her courteous hospitality to a respectable neighbour as in her ecstatic call for the village mob to slaughter an unmarried mother.

Another side of Spain appears in Joan Plowright's performance as the bawdy old servant Paccia, who has sharper eyes than her vigilant mistress for what is happening under her roof, but who still breathes the air of the fields and olive groves.

To see Plowright imparting a tatty bit of scandal to Bernarda, so that it changes from a healthy joke into a prurient secret, takes you to the heart of the play. Left alone together, they play marvellously. So, too, does Patricia Hayes in the amazing role of Bernarda's mad old mother, lost in reading a toy lamb while the act of darkness is taking place under the stars.

speech, she delivers long arcs of classically sustained lines. She leaves you feeling that anyone with such unquestioned authority would have no need to raise her voice so much. But if harsh egoism, social pride, and voluptuous fascination with suffering and death are Spanish qualities, Jackson is Spanish as much in her courteous hospitality to a respectable neighbour as in her ecstatic call for the village mob to slaughter an unmarried mother.

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Irving Wardle

Caroline Moorhead talks to Booker Prize winner Penelope Fitzgerald (right), whose new book, *Innocence*, is published this week

A modest
mistress
of words

Penelope Fitzgerald is not the lucky kind of writer to whom subjects come naturally, head-on, without ambiguity. Rather, they crop up unexpectedly, sneak up on her out of other matters, arrive when least expected. *Innocence*, published this week, might never have come to her at all had she not decided to spend a few spring weeks in Florence, with the idea of identifying the flowers in Botticelli's *Primavera*, and found herself instead absorbed in the marital squabbling of a contessa with whom she was lodging and her doctor husband from the south of Italy.

The flowers turned out disappointing: Botticelli had left them to assistants with no keen eye for botany — though the absence from the painting of the wild iris, now to be found all over the place, made her speculate, with a true scholar's curiosity, about the date it was introduced to Italy — and she discovered that the university gardens, supposed to contain an example of every Tuscan plant, had been given over to vegetables instead. However, the contessa's quarrels provided her with another sort of thread, and *Innocence* came to be written about "people who don't fit too well — as many don't, I suppose".

Though convincingly Italian in feeling, *Innocence* is not based on detailed research, over-attention to such matters. "I don't think novels are about information", she says. "If you wanted to know about Florence, you'd read a guide book." She was more worried about getting the Italians right, as people, not comic characters with funny accents.

Penelope Fitzgerald is one of those rare people who discovers a real talent only when well into middle age. In the Fifties she helped edit a literary magazine called *World Review*, but it was not until her husband fell ill 10 years ago that she thought to entertain him by writing "what, in my opinion, men most like reading: thrillers and history". The first two books

were a biography of Burne-Jones — whose red and pink glass windows at Birmingham Cathedral were the first things in her life that had struck her as beautiful — and what she insists on calling a "mystery", as if the word "thriller" were to give it too much dignity, centred around the Tutankhamun exhibition, which she has always suspected was made up not of original objects but of fakes. Thinking she stood more chance with a publisher not known for its crime list, she took it to Duckworth, who had not got one, but who accepted her book.

Then she moved towards straight fiction. "In spite of being so old and of such a literary family, I was very green. I didn't know you were supposed to write five thrillers before readers knew you. Anyway, I couldn't think of four more."

Among the literary family was her father, E. G. V. Knox, editor of *Punch*, and the Catholic priest and writer Ronald Knox, and later she turned to a biography of the family. She wonders now why literature did not seem obvious to her earlier. Instead of a somewhat haphazard progression from Somerville College to wartime work in the Ministry of Food and then the BBC. After the war, married and soon mother of three children, she stayed at home, living at Chelsea Reach on a houseboat until it sank.

In 1979, Penelope Fitzgerald won the Booker Prize for fiction, with her second novel, *Offshore*. It has altered her life considerably. It was the year the prize money reached £10,000, awarded free of tax, and though she was embarrassed to find herself lined up in a row at the prize-giving as if still at school, with Kingsley Amis in the queue nearby, it has made her life as a novelist more possible. But she has not given up the coaching at Westminster Tutors, to which she says she is addicted: "Perhaps I ought to

stop. I'm an impostor, you know. I have no certificate. Anyway, I'm like wine in a bottle: I think I'm deteriorating."

About her plans and about the future she is, as on all topics, modest. Penelope Fitzgerald has that endearing combination of extreme self-deprecation and the natural sharpness of someone whose entire life has revolved around intelligence and the use of the mind. She has just completed a number of introductions for Virago books and says that, while she pictures other writers dashing theirs off between coming back from the theatre and going to bed, she takes ages to do hers and worries incessantly about whether they are good enough. A plan to write a biography of L. B. Hartley, who was a friend, may be abandoned as she says has become alarmingly competitive.

What there will be, though, is another novel. To get going, she needs a title, a first paragraph and a feeling about how the book will end. After that, it is endless work, on old envelopes, losing bits, enjoying best of all the dialogue, which she sees as the moment in a novel when "you feel close to the people and hear their voices". Not, however, conversation, which she finds hard, and for which she admires Lawrence, who made it sound easy to do.

Penelope Fitzgerald divides her time between three rooms at the top of a friend's house near St John's Wood, with an old-fashioned gas-fire and postcards pinned to the walls, and her older daughter's house in Somerset. "I don't really know where I live. It doesn't worry me. I know it's become immoral not to be busy, but I think I like pottering." In Somerset, she is in charge of the garden. "Gardening, I think, is even worse than writing. There's all that worry about things not doing out and vegetables not being what they ought to do."

David Robinson reports from the Venice Film Festival, where the prizes are announced today

Purity of black and white: Kazuo Hayashi's *To Sleep As If To Dream*

Tributes and nostalgia

The signs are that we are on the verge of a wave of nostalgia among film-makers for the cinema's own past. The Taviani Brothers have moved away from their familiar Italian pastures to locations in Hollywood, for *Good Morning Babylon*, a tribute to the pioneer days of D. W. Griffith. The Japanese cinema badly, both Japanese films in Venice were tributes to movie history.

Yoji Yamada's *Land of the Cinema* is frankly a piece of occasion made to celebrate the 50th anniversary of the Shochiku Film Company. (As director of the "Tora-san" comedies, the longest-running film series in history, Yamada is the company's current star director). The film takes some pains to reproduce the physical ambience of the film studios and urban movie houses of the Thirties: the problem is that the scenario of the film also seems rooted in the corner commercial conventions of half a century ago, as it mixed sentiment and farce in the saga of a poor girl's rocky road to stardom.

Kazuo Hayashi's *To Sleep As If To Dream* is more sympathetic. It is clearly made with minimal financial resources, and by a director uncorrupted

by any studio experience whatsoever. Hayashi is, though, clearly passionate about old films, and looks back longingly to the purity of days of black and white and silence and of "a discretion which excluded anything that was not pleasing".

He takes one historical fact — that the first time an actress played a female role in a Japanese film was in 1918 — and around this weaves a fantastic detective story involving a kidnapping and an ancient diva. For the historians the film has a special charm: Hayashi has found one of the last surviving "benshi" — the performers who stood by the screen in Japanese cinemas, accompanying the film with colourful verbal descriptions, not only in silent days, but right into the early years of sound — and permits him once more to demonstrate this lost art.

Massimo Mazzucco is a 32-year-old Italian director who began his career as a fashion photographer, but turned to film direction three years ago with a minimal-budget film, *Summertime*, which was seen at a number of festivals. This year a second film, with more substantial resources, was one of the more notable films in a generally disappointing Venice competition.

Mazzucco's *Romance* seems characteristic of a new spirit in Italian films, involving a less formal approach to structure and performance and, concomitantly, a rebellion against the long-established Italian practice of post-synchronism. The credit title for "direct sound recording" is given great prominence on *Romance* as on another Italian competition entry, Pupi

Avati's *The Christmas Present*.

The new style is obviously stimulating to the actors. Walter Chiari returns to the screen in what is perhaps his best performance. Worthy partner by a stage actor, Luca Laurenti. They play a father and son who meet after a long period of estrangement and a lifetime of suspicion. The relationship which grows between them in their three-day meeting is not so much liking or even sympathy (the son is a low-grade yuppie, the father a drop-out: both are moral cowards) but tolerance.

The selection of the Venice competition films is traditionally eclectic. Invariably and inexplicably some of the best films (this year for example Maria Luisa Bemberg's fascinating *Miss Mary*, from Argentina) are relegated to non-competitive sections with queer names like "Spazio Libero Degli Autori" or "Venezia Giovani", while films appear in competition that are quite unworthy of entry. This year, for example, France accounted for five out of the 28 competition films. Four of them — Rohmer's *Le Rayon vert*, Resnais's *Melo*, Tavernier's *Round Midnight* and Angelopoulos's *The Beekeeper* — certainly merited a place, as the awards evidenced: the fifth, however, Jacques Doillon's *La Puritaine* would have been best left in obscurity. Modish and pretentious in casting and concept, it has Michel Piccoli as a crazed theatre director, Sandrine Bonnaire as his returning prodigal daughter and a lot of dispensable literary talk. *La Puritaine* had the single distinction of the most hostile reception from the Venice audience.

66 Pop stars are just spoiled brats surrounded by sycophants who get drunk and behave appallingly in nightclubs... 99 JOHN BLAKE OF THE DAILY MIRROR

66 He was one great guy, but part of his greatness was that he was not a saint. 99 MCCARTNEY ON LENNON

66 A tree impressionist. 99 ON CHARLES BRONSON

66 If your father was killed by a pig falling on his head, it is certain that whatever fame you earned, you would always be announced in terms connected with your father's demise. 99 ON GRAHAM GREENE'S SHORT STORIES

66 Hollis Brown? That's cough medicine isn't it? 99 RONNIE WOOD ON DYLAN

66 He warned me off Yoko once. Look, this is my chick! Just because he knew my reputation. 99 MCCARTNEY

66 Blacks got the blues through being licked around and subjected to the horrors of slavery and whites got 'em by listening to records, boozing, taking drugs and not washing. 99 ON JANIS JOPLIN

66 In the notebooks of New York's agents, Lenny Henry is now a name next to which many dollar signs can be doodled. 99 ON LENNY HENRY

66 We ought to be grateful to the Russians, rather than trying to blow them off the planet! 99 BOB DYLAN

66 And at number three, *Metamorphosis of Narcissus* by Dali. 99 ON THE TIMES BEST-SELLING POSTCARDS

66 The state of the nation viewed through a suburban parlour window: Mother in the kitchen, Britain in the drizzle. 99 ON BILLY BRAGG

66 At least Alexander The Great can stop wandering around Mount Olympus and moaning at the other Greek immortals that he's never had a song written about him. 99 ON IRON MAIDEN'S NEW RECORD

66 Perfectly balanced — chips on both shoulders. 99 ON BILLY JOEL

66 An LP so rampantly bulging with berefted vinyl that people got pregnant just by reading the sleeve notes. 99 ON WHAM!

66 As the old Peruvian folk song so movingly says, I'd rather be a jukebox than a filing cabinet. 99 ON RY COODER

66 On which album sleeve do binoculars hang from the head of the mule. 99 Q QUIZ

66 Written! Is that London! 99 SINGER TED HAWKINS ON HIS FORTHCOMING TOUR

66 The world they inhabit is notable for unfriendly animals and sluggish rivers. 99 ON REM

66 If someone took one of your wedding pictures and wrote "Tuneral" on it, you'd tend to feel a bit sorry for the guy. 99 MCCARTNEY ON LENNON

66 If ever a country needed scaring, it's America. 99 AUTHOR ALAN MOORE

66 Half the stuff I do is someone else's idea. 99 BOB DYLAN

66 Joe (Strummer) and I used to write everything together. Then we wrote sitting in separate parts of the same room. Then we got to the stage where we were sending lyrics over to each other through our manager. 99 MICK JONES

66 We are to Virgin what the ravens are to the Tower of London: nobody knows what good we do but if we weren't there is just wouldn't be right. 99 ANDY PARTRIDGE ON XTC

66 Q magazine is the modern guide to music and more. This month's issue is available at your newsagents now. 99 DAVE HEPWORTH

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Kinnock appeal for more peers

By Sheila Guna
Political Staff

Mr Neil Kinnock, the Labour leader, is pressing Mrs Margaret Thatcher to create more Labour peers to help to deal with the extra workload in the House of Lords.

Labour's frontbench peers are suffering, like the Conservatives, from the long hours and complex nature of the Government's heavy legislative programme.

Mr Kinnock is campaigning for the creation of more peers with expertise in particular subjects rather than peerages given as a reward for long and loyal service in the Commons or trade unions.

Experts are needed to scrutinize the redrafting of Bills during the committee stage.

Lord Cledwyn of Penrhos, leader of the Opposition in the Lords, yesterday blamed the Government for the shortage of talented peers.

"The House of Lords can only justify its existence if it does its job as a revising chamber effectively," he said.

Mrs Thatcher is said to be sympathetic to the problems of Labour peers.

But she is faced with the more pressing problem of finding effective Government spokesmen in the Lords after the resignations of two of her most valued Ministers, Lord Elton of Headington and Lord Swinton.

Some of her most highly-regarded spokesmen in the Lords have come from outside Westminster. But most of the successes are hereditary peers.

There also has been irritation in Government circles at the growing influence of the Lords on important Bills which has led to a series of embarrassing defeats.

Government ministers and several backbench MPs were learning their fate last night as Mrs Thatcher and Mr John Wakeham, her chief whip, began reshuffling the middle and lower ministerial ranks.

An announcement from Downing Street of all the main changes is expected later today.



Muslims abduct American in Beirut

Continued from page 1

lance, "was arrested (sic) noon-time today," said Beirut. "We found out that educational mission was mere disguise for his espionage efforts. We did not heed Reed's game."

In fact, Mr Reed is just founder and director of the privately-financed Lebar International School in the Muslim Sanayeh district, converted to Islam in order to marry his Syrian fiancée.

It is standard practice on the part of Islamic Jihad to claim that its victims are spies and westerners, the mere presence of a Westerner can still provoke suspicion, however innocent his reason for being here.

But the Americans are going to view this kidnapping with the gravest concern. With the release of the Rev. Lawrence Jenco by Islamic Jihad in July after 19 months of secret imprisonment, the US Government had hoped that the remaining three kidnap victims known to be alive, including Mr Terry Anderson, the AP bureau chief here, might soon be released.

If the Lebanese could grasp at any optimism for their future yesterday, their hopes lay behind the 10 ft of sandbags that surround the offices of the Beirut race-course on the city's frontline. For it was in these inauspicious headquarters that the Lebanese Cabinet - half of whose members are Christian and the other half Muslim - met for a second round of reconciliation talks.

The ministers agreed that all the illegal ports held by Christian and Muslim militias should be closed down and that the nation's principal harbours should be handed back to Government control by the various militia groups now in charge of them.

For 11 years, the Lebanese Government has been deprived of income from port taxation, while the Christian Phalange, the Druze Progressive Socialist Party, the Shia Muslim Amal movement and, for three years, the Israeli-aided South Lebanon Army collected millions of Lebanese pounds in illegal taxes.

Collector's reluctant auction

Britain's only collection of antique tradesmen's handbills will be reluctantly sold at an auction of unique flavour in Cambridge this Saturday.

More than 30 carts are to be sold by Mr Gerry Backhouse, including these examples of distinctive commercial vehicles dating from about 1800, which he is displaying above.

Mr Backhouse, who has been collecting and restoring the carts for 15 years, no longer has the space to keep them at his home in Ipswich.

He has been desperately trying to avoid dispersing his collection, believing they should be housed in a museum but has been unable to find one interested.

"There will never be another collection like it, because they are just disappearing," he said. "I'm distressed and rather angry that no one has shown the interest."

(Photograph: Chris Harris)

Russian at centre of Daniloff row

Spy case legal moves open

From Michael Dinyan, Washington

Mr Gennady Zakharov, the Soviet spy the Russians apparently wish to exchange for Mr Nicholas Daniloff, was indicted on espionage charges in New York yesterday.

In a few days he will be arraigned, the legal procedure under which a defendant and his lawyer appear before a judge who can then decide whether to grant bail.

The Reagan Administration wanted to use that occasion as a face-saving way to allow the release of Mr Zakharov into the custody of the Soviet Ambassador in Washington pending trial.

The Administration last week proposed that in return the Russians release Mr Daniloff immediately and unconditionally and allow him to return to the US. The Administration maintains this would not amount to a swap, as Mr Zakharov would still stand trial.

The affair began with Mr Zakharov's arrest on August 23 when he was caught by agents of the Federal Bureau of Investigation after meeting an employee of a military contractor and accepting classified documents.

By arresting Mr Daniloff, Washington believes Moscow did its best to conceal an equivalent. Neither man has diplomatic immunity, and both have been charged with accepting classified documents. Intelligence sources say the KGB would be anxious to obtain the return of Mr Zakharov as swiftly as possible.

Little is known about the previous background of Mr Zakharov, aged 39, a physicist who was working for the United Nations Centre for Science and Technology for Development. The centre's activities are ill-defined and the FBI said he had paid the student thousands of dollars for unclassified information.

After the student graduated in 1985 Mr Zakharov offered to pay for his graduate education and encouraged him to find a job with a high technology company.

The FBI said he had paid the student thousands of dollars for unclassified information. After the student graduated in 1985 Mr Zakharov offered to pay for his graduate education and encouraged him to find a job with a high technology company.

The FBI said he had paid the student thousands of dollars for unclassified information. After the student graduated in 1985 Mr Zakharov offered to pay for his graduate education and encouraged him to find a job with a high technology company.

Reagan 'spy' warning ignored by Kremlin

Continued from page 1

releasing by Tass alleged that a hysterical anti-Soviet campaign had been whipped in Washington over the case of Mr Daniloff, whom the agency dismissed as a spy "caught red-handed in Moscow."

Tass, whose commentaries reflect the view of the Kremlin, asked why Washington had made such a fuss over what it claimed was the "banal failure" of an agent.

"The powers that be in the United States badly want any pretext to evade, for the umpteenth time, a discussion of what really is the centrepiece issue not only of the Soviet-US relationship, but of international life in general - we need to end the arms race, keep it out of space and deliver mankind from the threat of a nuclear Armageddon," it said.

Earlier, Mr Gennady Gerasimov, the chief Kremlin spokesman, alleged that the row in Washington over the

affair was being used as a "pretext" by those in the US Administration who wanted to spoil Soviet-American relations.

Yesterday afternoon, Mr Daniloff, aged 52, was allowed his first visit by his wife and an American consular official, Mr Roger Daley, since being formerly charged with spying on Sunday under Article 65 of the Soviet Criminal Code which lays down a maximum sentence of death by firing squad.

Mr Daley said he had told Mr Daniloff, correspondent of US News & World Report, of "the deep concern" of the American Government of the personal letter sent to Mikhail Gorbachev, the Soviet leader, by President Reagan.

● BOMB: The Soviet Embassy in Bonn said yesterday that Moscow regarded the arrest of Mr Daniloff as a "routine case" and did not want it to hinder preparations for a superpower summit

THE TIMES INFORMATION SERVICE

Today's events

Royal engagements

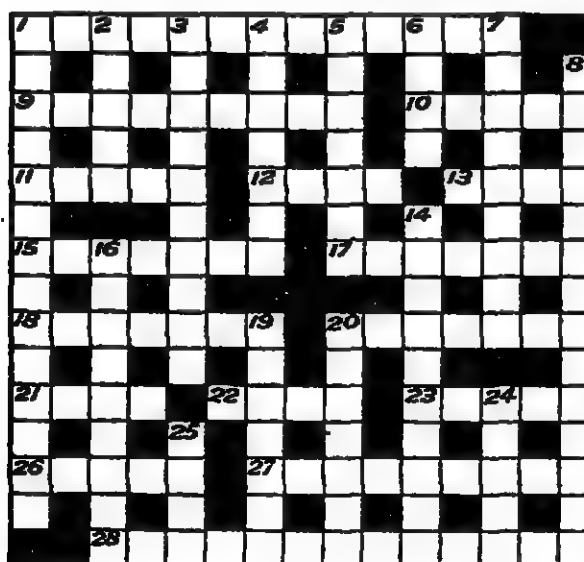
Princess Anne attends one day of the Olympic Yachting, organised by the Royal Yachting Association, Weymouth College, Dorset, 9.15.

The Duke of Kent opens a new tractor plant for CASE, Ltd, Doncaster, 11.05; and as Vice Chairman, the British Overseas Trade Board, attends the Industry Year Exhibition, Cutlers' Hall, Sheffield, 12.25; later he visits Endeavour Training, Glenbrook Lodge, Barnford, Derbyshire, 2.55.

New exhibitions

Aberdeen Ideal Home Exhibition; Aberdeen Exhibition

The Times Crossword Puzzle No 17,147



- ACROSS
- Sharper needle-pusher needed by sail-fitter (7-6).
 - Possibly logical way for a picture assembler (9).
 - They sound bright Muslims (5).
 - State how fast the maiden appears (5).
 - Veich container's net weight (4).
 - Put up with nuisance (4).
 - Eccentric device, say, for repelling insects (7).
 - Eating away the last of the cheese, the rat (7).
 - Accommodation for cattle for about, say, a 100 dinars (7).
 - The Venerable's back is trapped, moreover (7).
 - The Prince in Riddigrove (4).
 - One's sphere of operation that is included in the following pages (4).
 - In retreating Norse poetry, student gets muddled (5).
 - Younger son working for commission? (5).
 - Swing is awkward - no elastic left (9).
 - As a one-off sort of plane, the Jumbo is on its own (5,6).
- DOWN
- A failure, in the strict legal sense, to marry (9,5).
 - The whole Muslim world is on strike (5).
 - Via which Chertiston went to Birmingham one night (6,4).
 - Bouncer is eye-opener to champion (7).
 - American houseman sounds to be in a whirl (7).
 - Well up in extravagant sentiment (4).
 - Good player gets one to go down hill (3,2,4).
 - Set terms in dive variable for a bit of entertainment (1,4).
 - Nonsense from fools on the beer (10).
 - This brings things home to the customer (4,5).
 - Abstract sculpture's base propped up by religious book (7).
 - The sort of visual aid to make you see double? (7).
 - American prosecutor recovers the push - what a situation! (5).
 - The guns swivel to sight the deer (4).

Solution to Puzzle No 17,146

ACROSS

- SHARP
- LOGIC
- MUSLIMS
- FAST
- NET
- NUISANCE
- INSECT
- RAT
- CATTLE
- TRAPPED
- PRINCE
- OPERATION
- RETRACING
- YOUNGER
- SWING
- JUMBO

DOWN

- FAILURE
- MUSLIMS
- BIRMINGHAM
- BOUNCER
- AMERICAN
- WELL
- GOOD
- SET
- NONSENSE
- THIS
- ABSTRACT
- SCULPTURE
- VISUAL
- AMERICAN
- GUNS

Exhibitions in progress

Work by John Bellamy, Scottish National Gallery of Modern Art, Belford Rd, Edinburgh; Mon to Sat 10 to 5, Sun 2 to 5 (ends Sept 21).

Landscape watercolours by James Taylor; Towneley Hall Art Gallery, Burnley; Mon to Fri 10 to 5.30, Sun 12 to 5 (ends Sept 14).

The Danish Show; paintings and sculpture by Danish artists; Cartwright Hall, Lister Park, Bradford; Tues to Sun 10 to 6 (ends Sept 28).

The Danish Show; work by 12 Danish sculptors; Yorkshire Sculpture Park, West Bretton, N. Wakefield; Mon to Sun 10 to 6 (ends Nov 2).

Maritime exhibition; James Dun House, Schoolhill, Aberdeen; Mon to Sat 10 to 5 (ends Oct 18).

History of Dudley Castle; archaeological finds, paintings and prints; Art Gallery, St James's Rd, Dudley; Mon to Sat 10 to 5 (ends Sept 20).

Paintings by Jane Langley, ceramics by Susan Taylor and photographs by James Ravilious; Oxford Gallery, 23 High St, Oxford; 10 to 5.

Music

Recital by Susan Francis (cello) and students of Hatfield High School; Museum and Art Gallery, Chequer Rd, Doncaster.

Talks, lectures

You, your camera and the Lake District; by John Buech; Lake District National Park Visitor Centre, Brockhole, Windermere, 1.

Rembrandt's prints; by Sarah Hyde; The Whitworth Art Gallery, Whitworth Park, Manchester, 1.15.

General

Antiques Fair; Brighton Centre, Kings Rd, Brighton, 10 to 5.

Antiques Fair; Grey Roccus, St Leonard's Place, York, 3 to 9.

Roads

Wales and West M4: Intermittent lane closures on E and westbound carriageways between junctions 46 and 47 (Swansea). M5: Various lane closures between junctions 24 and 26 near Taunton. A431: British Telecom work at Bitton (the A420 junction); temporary lights at Willsbridge Hill, Avon.

The North A1 (M): Various lane closures on southbound carriageway between Burtree (W of Darlington) and Sinderby (W of Thirsk). M63: Major widening scheme at Burton Bridge; various traffic restrictions and lane closures operating. A49: Roadworks at Tiverton, S of Tarporey, Cheshire; single line traffic.

Scotland: A803: Patching work causing long delays between Glasgow and Kirkcaldie, between 8 am and 4 pm; avoid if possible. M9: Stirling-bound slip road closed at junction 4 (Lathallan) and the Edinburgh-bound carriageway is closed due to resurfacing work between junctions 5 (Colgates Brae) and junction 6 (Lathallan). A822: Single line traffic in North Bridge Street, Crieff, Perthshire, with lights; delays likely.

Information supplied by AA.

New books - hardback

The Library Editor's selection of interesting books published this week:

Another Voice, by Auberon Waugh (Fremont, £9.95).

Going Solo, by Ronald Dahl (Cape, £7.95).

Londoners, by Nicholas Shakespeare (Scribner & Jackson, £12.95).

Men of Letters, by John Julius Norwich (The Times under Charles Douglas-Horne, edited by Gerald Frost (Allison for the Institute for European Defence & Strategic Studies, £7.95).

Sieghard Saegrov letters to Max Beerbohm, and a few answers, edited by Rupert Hart-Davis (Faber, £9.95).

The Old Lady, by Kingsley Amis (Century Hutchinson, £9.95).

Je Suis La Caille, The Sketchbooks of Picasso (Thames & Hudson, £30).

The Steel Bonnets, The Story of the Anglo-Scottish Border Reivers, by George MacDonald Fraser (Collins Harvill, £12.95).

The Vices of Aristotle, by D.S. Hutchinson (Routledge & Kegan Paul, £12.95).

Theset, by Christopher Wood (Waldenfield & Nicolson, £20) PH

Best wines

In a blind tasting of 58 dry white Bordeaux wines which are still available, were judged excellent value:

Trois Moutons Sauvignons, Tannets of Shurewbury (0743-52421), £16.15; Pouligny Fumé, Cawdon (0284-5948), £3.25; Focand Sauvignons Sec, Victoria Wine Co. (04862-5066), £6.69; Chateau Callos 1983, Champagne de Villages (0473-56922), £4.85; "Les 1983 Chateau Kiosque, Prier, Dominie and Bottoms Up (0279-26801), £6.15; Pavillon Blanc 1981 Chateau Margaux, Corney & Barrow (01-251-4051), £20.70; Domaine de Chevalier 1980 Graves, Champagne de Villages (0473-56922), £24.95.

Source: Wine, September 1986.

Anniversaries

Births: Sir John Soane, architect, Goring-on-Thames, 1753; Anthony Faunt, Grey Roccus, St Leonard's Place, York, 3 to 9.

Deaths: Ugo Foscolo, poet, Turnham Green, Middlesex, 1827; Mary Wollstonecraft Godwin, feminist, London, 1797.

Portfolio Gold

Three Portfolio Gold rules are as follows:

1. The Portfolio is not a company of the Times.
2. The Portfolio is not a company of the Times.
3. The Portfolio is not a company of the Times.

How to play - Weekly dividend - Monday-Saturday record your daily share price in the Portfolio Gold book.

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Weather forecast

A ridge of high pressure extends southwards over much of the United Kingdom.

6 am to midnight

London, SE, central S, SW, NW, central N England, Midlands, Cheshire, Lancashire, Yorkshire, dry, sunny periods, early fog patches; wind light NW; max temp 16C (61F).

East Angles, E England: Sunny intervals, isolated showers, wind light NW; max temp 16C (61F).

N Wales, Lake District, Isle of Man, SW Scotland, Glasgow, Argyll, Northern Ireland: Mainly dry, sunny intervals, early fog patches; wind light NW; max temp 16C (61F).

NE England, Borders, Edinburgh, Dundee, Aberdeen, Central Highlands, Moray Firth, NE, NW Scotland, Orkney, Shetland: Sunny intervals, showers, some heavy; wind NW moderate, occasionally fresh; max temp 14C (57F).

Outlook for tomorrow and Friday: Rain spreading into some southern areas of England and Wales. Rather cool.

Lighting-up time

London 7.57 pm to 5.58 am

Bristol 8.07 pm to 6.08 am

Manchester 8.16 pm to 6.08 am

Penzance 8.16 pm to 6.21 am

Yesterday

Temperatures at midday yesterday: C F

London 12.3 54

Birmingham 10.2 50

Manchester 9.2 48

Cardiff 9.2 48

Edinburgh 8.1 47

Glasgow 8.1 47

Sheffield 8.1 47

South Coast 8.1 47

North Coast 8.1 47

Wales 8.1 47

Scotland 8.1 47

Ireland 8.1 47

Cucumber alert

Cucumber growers are urged to be on the alert following the discovery of a virulent disease which attacks cucumbers and makes the crop unmarketable.

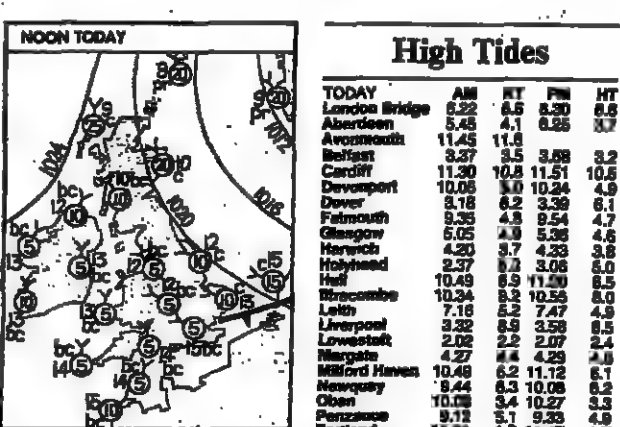
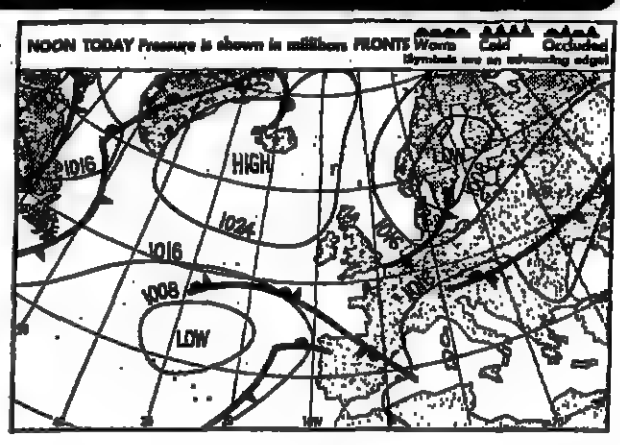
Several cases of cucumber downy mildew have been found in the Lea Valley area of Essex and Hertfordshire. The disease, which attacks the skin of the plant, can spread quickly, and Ministry of Agriculture scientists urge growers to report any suspicious symptoms immediately.

The disease is believed to have been introduced through grafted plants imported from the Continent in July. It is the first outbreak of the disease in Britain since 1977.

Tower Bridge

Tower Bridge will be raised today at 11.45 am, 12.10 pm, 3.30 pm and 6.30 pm.

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High Tides

TODAY

London Bridge 8.45 AM, 8.45 PM

Aberdeen 8.45 AM, 8.45 PM

Cardiff 8.45 AM, 8.45 PM

Dover 8.45 AM, 8.45 PM

Falmouth 8.45 AM, 8.45 PM

Glasgow 8.45 AM, 8.45 PM

Hull 8.45 AM, 8.45 PM

Leamington 8.45 AM, 8.45 PM

Liverpool 8.45 AM, 8.45 PM

Lowestoft 8.45 AM, 8.45 PM

Manchester 8.45 AM, 8.45 PM

Medford Haven 8.45 AM, 8.45 PM

Newquay 8.45 AM, 8.45 PM

Portsmouth 8.45 AM, 8.45 PM

Southampton 8.45 AM, 8.45 PM

Swansea 8.45 AM, 8.45 PM

Tees 8.45 AM, 8.45 PM

Wexham 8.45 AM, 8.45 PM

Widemouth 8.45 AM, 8.45 PM

Widemouth 8.45 AM, 8.45 PM

East Coast		Sunrise		Sunset		Moon		Moon		Moon	
Location	Time	Time	Time	Time	Time	Time	Time	Time	Time	Time	Time
London	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Birmingham	10.2	6.08	10.2	50	10.2	50	10.2	50	10.2	50	10.2
Manchester	9.2	6.08	9.2	48	9.2	48	9.2	48	9.2	48	9.2
Cardiff	9.2	6.08	9.2	48	9.2	48	9.2	48	9.2	48	9.2
Edinburgh	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
Glasgow	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
Sheffield	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
South Coast	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
North Coast	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
Wales	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
Scotland	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1
Ireland	8.1	6.08	8.1	47	8.1	47	8.1	47	8.1	47	8.1

Abroad		Sunrise		Sunset		Moon		Moon		Moon	
Location	Time	Time	Time	Time	Time	Time	Time	Time	Time	Time	Time
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3
Algeria	7.57	5.58	12.3	54	12.3	54	12.3	54	12.3	54	12.3



Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1331.1 (+7.4)
FT-SE 100
1673.4 (+6.8)
Bargains
21.711
USM (Datastream)
127.33 (-0.17)
THE POUND
US Dollar
1.4860 (-0.0010)
W German mark
3.0604 (-0.0191)
Trade-weighted
71.4 (-0.4)

Profits up
at Savoy

The Savoy Hotel reported a pretax profit of £5.03 million for the first six months of this year, up from £4.73 million a year earlier. Trading profit rose from £4.51 million to £4.73 million.

The company said that, after a bad August, bookings for the remainder of the year looked satisfactory. Directors would be disappointed if results for 1986 fell short of those for 1985. Mr Donald Main, Trusthouse Forte's finance director, said if THF gained control it would aim to double earnings.

Chalker attack

Mrs Lynda Chalker, Minister of State at the Foreign Office, yesterday attacked Japanese trade surpluses and warned the European Parliament that the EEC must seek redress in the forthcoming negotiations under the General Agreement on Tariffs and Trade (GATT).

Mrs Chalker said at the end of a debate on trade with Japan that the volume of the EEC's trade deficit was "quite staggering".

Booker up 21%

The agriculture and food distribution group, Booker, yesterday announced interim pretax profits up 21 per cent to £21.4 million for the six months to June 30 on turnover up 6.5 per cent to £564 million. The interim dividend was raised by 0.5p to 4.75p net.

Pearson rise

Pearson's pretax profits for the first half of 1986 rose from £41.7 million to £44.1 million on turnover of £455 million. The interim dividend was raised from 4.25p to 5p.

Profits jump

Willis Faber, the Lloyd's insurance broker, made interim pretax profits of £48 million, a rise of 47 per cent. The dividend was raised to 3.5p from 2.5p.

WA expands

WA Holdings is expanding the range of its distribution business with the acquisition of KD Thermoplastics, the plastic stockists and distributors, for an initial £1 million and three further profit-related payments of up to £715,000.

£2.23m rights

Leisuretime International proposes to exercise its option to acquire 90 per cent of Worldwide Dryers and to raise £2.23 million by a rights issue.

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MARKET SUMMARY

STOCK MARKETS

New York	1893.42 (+4.78)
Dow Jones	18474.18 (-78.07)
Nikkei Dow	1986.02 (+3.96)
Hong Kong	298.3 (-1.1)
Sydney	1220.9 (-14.5)
Frankfurt	2064.5 (-24.4)
Brussels	3634.33 (+13.85)
Paris CAC	400.4 (-4.2)
Zurich	504.7 (same)
SKA General	504.7 (same)
London closing prices	Page 25

INTEREST RATES

London:	
Bank Base: 10%	
3-month Interbank 10-10 1/2%	
3-month Treasury Bills 5.21-5.20%	
30-year bonds 9 1/2-9 5/8%	
US:	
Prime Rate 7 1/2%	
Federal Funds 5 1/4%	
3-month Treasury Bills 5.21-5.20%	
30-year bonds 9 1/2-9 5/8%	

CURRENCIES

London:	New York:
£ \$1.4860	£ \$1.4860
£ DM 2.0604	£ DM 2.0604
£ FF 6.5546	£ FF 6.5546
£ Y 231.15	£ Y 231.15
£ index: 71.4	£ index: 71.4

Big rise in bank lending rules out UK rate cut

By David Smith, Economics Correspondent

Bank lending rose strongly last month, Bank of England figures showed yesterday. The sterling M3 measure of the money supply rose by 1.25 per cent, enough to rule out an independent interest rate cut by the British authorities.

The bank lending increase of £2.5 billion in the August banking month was the main expansionary influence on the money supply. It followed an increase of £3 billion in July. Over the past six months, lending has risen at an unprecedent rate of £2.3 billion a month.

The figures, which reflect particularly buoyant lending to individuals, reinforce Bank of England concern about the build-up of liquidity in the economy. The Bank has given a warning that this could be released into the economy in a

way which could set off higher inflation.

The sterling M3 rise of 1.25 per cent came after a 0.1 per cent rise in July, when the Bank of England sold more gilt-edged stocks than were needed to fund the public sector borrowing requirement.

Overfunding continued last month, but to a smaller extent. The public sector borrowing requirement was £1.5 billion, while debt sales totalled £2.1 billion, of which £1.5 billion were to the non-bank private sector.

The over funding of £0.6 billion last month, followed £1.17 billion of overfunding in July. In the first five months of this financial year the authorities have sold £350 million net more gilts than needed to fund the public sector borrowing requirement. Money market interest rates

were slightly firmer last night after the money supply figures and government stocks fell by up to a point.

Yesterday's figures will ensure that the official approach to lower interest rates in Britain remains highly cautious. Taken together with recent indications that the scope for rate falls internationally has diminished, this may mean that base rates stay at or about present levels for the rest of the year.

However, traders said that interest rate cuts in the United States, Japan and Germany could still open the way for lower interest rates here.

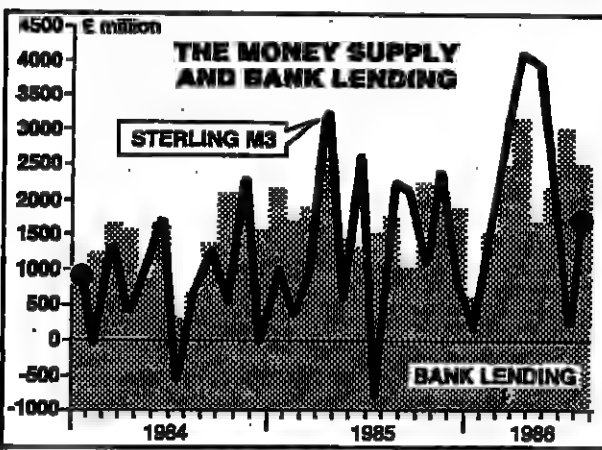
Over the past 12 months, sterling M3 has risen by 18.5 per cent, against the official target range of 11 to 15 per cent.

Narrow money, M0, rose by 0.5 per cent, to 4 per cent above its level a year earlier. Its target range is 2 to 6 per cent.

There was some evidence in the detailed figures for the clearing banks that the approach to the City's big bang could be boosting bank lending.

Banks took on additional gilt holdings of £278 million last month, which could reflect action by the gilt market-making subsidiaries of the banks.

The main message from the detailed clearing bank figures, however, was that personal sector lending was strong last month.



Builders hold back Expamet profits

By Carol Ferguson

Interim profits at Expamet International, the building, expanded metal and security company, were adversely affected by poor performance from its building subsidiaries, BAT and IBC, it was revealed yesterday.

The company blamed the bad weather in the first six months of the year which reduced the number of new housing starts.

As a result, the pretax profit to June 30 was virtually unchanged from last year, up only 1 per cent to £2.2 million on turnover up 11 per cent to £27.5 million.

The executive chairman,

Mr Jeremy Beasley, is optimistic about the second half. The building trade is seasonally buoyant and he expects Expamet's building division to make up the ground lost in the first half.

The group is continuing its expansion into the high-growth security business, where its Videocan unit, which is being integrated into the group.

The interim dividend was increased by nearly 15 per cent to 2.7p net. This is in line with the forecast of a 6.75p dividend made at the time of last June's rights issue.

New body to speak for futures professionals

By Our City Staff

An association was formally launched yesterday to represent the interests of those using the futures markets for investment.

The Association for Futures Investment is composed of about 30 investment managers, trading advisers and brokers specialising in the management and promotion of collective investment schemes which use international futures and options.

Members include the broker L Messel, the American financial conglomerate Drexel Burnham Lambert and the fund manager Foreign & Colonial.

The AFI intends to provide a voice for professional users of the futures market and to secure promotion for futures

funds in the United Kingdom to allow them to compete on an equitable basis with straightforward investments in equities.

It will be seeking changes to the fiscal treatment of futures so that dealings in them should be regarded as an investment activity subject to capital gains rather than income tax.

The AFI is also hoping to persuade the Government to alter some of the proposals contained in its recent consultative paper on unit trusts. It wants the Government to drop the proposed £1 million minimum size limit on unit trusts, arguing that it is possible to have a successful futures fund operating with as little as £250,000.

AE chief criticized by Panel

By Cliff Feltham

The Takeover Panel last night delivered a mild rap to Sir John Collyear, chairman of AE, the engineering group, which is fighting off a £260 million takeover bid from Turner & Newall.

Sir John had questioned why Turner & Newall had not commented on trading in the first six months of this year.

But the panel says that Sir John and his advisers were aware that Turner & Newall was not permitted to disclose the information under the code.

Turner & Newall last night said it had been surprised that Sir John had raised the matter because three weeks ago he had sought assurances that release of the figures would not be permitted before the offer closed this Friday.

ITC meets on wind-up call

Officials from the International Tin Council met officials from the Department of Trade and Industry last night.

The meeting was to discuss the position of the ITC in the light of the decision by a group of 11 metal brokers to claim up to £400 million losses and seek to wind up the ITC.

No one at ITC was available for comment last night.

CES success

The offer of shares to existing shareholders by Combined English Stores in connection with its acquisition of Zales Jewellers attracted applications for more than twice the number of shares on offer.



Mr Brian Beazer, chairman of C.H. Beazer, at the time of the French Kier takeover

Beazer pays £190m for US company

By Lawrence Lever

C.H. Beazer, the rapidly growing building company, yesterday announced terms for the £283 million (£190 million) purchase of Gifford-Hill & Co, a Texas construction materials company, which will be Beazer's largest acquisition to date.

Beazer intends to finance the purchase mainly through a two-for-three rights issue at 180p to raise £183 million. The 180p price is a 21.7 per cent discount on the company's share price of 230p immediately following the announcement. The shares dropped 30p on the news yesterday to close at 200p.

Yesterday's deal follows Beazer's £144 million, hotly contested takeover of the construction group, French Kier, in January and more recently its purchase of part of the housebuilding division of Salvesen (Christian) last month for £12.6 million.

The purchase of Gifford-Hill will create an enlarged group with annual sales of £1.2 billion and an extra 4000 employees.

The proposed acquisition is in the form of a tender offer for Gifford-Hill's shares, recommended by Gifford-Hill's board who already have accepted in respect of 5.5 per cent of the company and given Beazer an option over a further 15.6 per cent. Beazer requires total acceptances in respect of 51 per cent of the shares.

Gifford-Hill is currently quoted on the New York Stock Exchange where it has a market capitalisation of approximately \$200 million. The company's main area of

business is the production of construction materials, including cement, concrete products, ready mixed concrete and aggregates. It is the sixth largest cement producer in the United States with approximately 4.4 per cent of the US market.

In early 1985 the directors of Gifford-Hill faced large losses attempted unsuccessfully to sell the company. It has subsequently been rationalised with the loss making subsidiaries sold or closed down.

Losses for the year to June 30, 1986, before extraordinary items, were \$21.6 million. But in the second half of that year the company showed a pretax profit of \$12.9 million. It has net assets of \$164 million.

Mr Brian Beazer, the chairman of Beazer, which currently has a market capitalisation of £318 million, and existing US interests through its US housebuilding subsidiary, said yesterday:

"I wanted greater representation in the United States. For the past three years I have been saying that we wanted to stay within the building industry, that we wanted the widest spread of activity within that industry, to include building materials and that we wanted a base in aggregates."

The intention is that Gifford-Hill will operate as an autonomous and independent company, with Beazer providing appropriate strategic and financial support.

The management of our investment in Gifford-Hill will be mine," Mr Beazer stressed.

24-hour trade in Barclays Bank shares

Sir Timothy Bevan, the chairman of Barclays Bank, made the first New York stock market transaction in the bank's shares yesterday.

The trade was made in a ceremony on the floor of the New York exchange at which became the first British bank to have a share listing there. Barclays also recently gained a listing in Tokyo and is the first British bank with 24 hour dealing in its shares.

Maxwell backs Risk-less Guinness

By Alison Eadie

Battle lines hardened in the Guinness dispute yesterday ahead of tomorrow's crucial vote, with shareholders declaring publicly for different camps.

Mr Robert Maxwell, publisher of the *Daily Mirror*, rallied to the cause of Mr Ernest Saunders, chief executive of Guinness, saying that it was not in the interests of the company, its workers and shareholders that Sir Thomas Risk should be chairman.

Mr Maxwell, through companies and pension funds he chairs, controls 4.5 million shares.

The Co-operative Insurance Society, however, declared that it would be voting against the Guinness board.

The Manchester-based society said there had not been the kind of radical change in circumstances which would have been needed to justify the departure from the original proposals for a two-tier board structure. "Either the original proposals should not have been made or, once they had been made, they should have been adhered to."

The society added: "Shareholders are entitled to expect that statements made and undertakings given in a takeover document will be carefully thought out in advance and duly honoured."

Mr Maxwell, in his singular style, said he intended no criticism of Sir Thomas. He simply believed that the original proposed structure of Guinness would have been missed.

"The real boss would always have been Mr Ernest Saunders. The company would have been a house divided. There cannot be two commanders during the reconstruction and reorganization period."

Mr Maxwell added: "Mr Saunders must abide by his pledge to move the head office to Edinburgh. He has justification for breaking one promise. Any further breach of the conditions on which the sale of Distillers was made would be intolerable. But Riskless Guinness is good for you."

Tomorrow's extraordinary meeting of shareholders will be at the Mount Royal Hotel, Marble Arch, London (10am).

Kenneth Fleet, page 23

Grand Met to reduce pension surplus

By Richard Lander

Grand Metropolitan, the breweries, hotels and leisure group, is taking steps to reduce the actuarial surplus of its £700 million employees' pension fund by more than £100 million through a reduction in its contributions over the next five years and an increase in benefits to present and future pensioners.

The company is to reduce its pension contributions by £10 million a year starting in the current financial year which expires at the end of this month. Last year it paid £36.3 million in pension costs, or just over 10 per cent of pretax profits of £347.3 million.

Mr Michael Orr, the finance director, confirmed yesterday that the contribution reductions would be taken as a reduction in costs in the group's profit and loss accounts.

Under this year's Finance Act, companies are required to reduce the surplus of their pension funds' assets over liabilities to 5 per cent by the first revaluation after next April. The two methods chosen by Grand Met are both non-taxable, although a third way of refunding surpluses to the company itself is taxed at 40 per cent.

Mr Orr said Grand Met was aiming to reduce its surplus in line with the aims of the Act by the next revaluation in September 1988.

The improved benefits for past and present employees include higher widows' pensions, equal terms for widowers of Grand Met employees, who previously received less than widows, and a reduction in the pension discounts for employees who retire early.

In addition, employees who retired before 1982, will receive an improvement in the pensions to make up for the ravages of inflation in the 1970s.

The increases will be paid on a sliding scale with pensioners who retired in 1975 having their retirement cheques doubled. The improved benefits are estimated to cost slightly more than the £50 million contributions savings.

Grand Met is also anticipating another piece of pensions legislation by making membership of its schemes voluntary for new employees from next April.

Another Salvesen sale

By Our City Staff

Westbury, the Cheltenham housebuilder, is paying £12.6 million for the Midlands homebuilding division of Salvesen (Christian), the Edinburgh food distribution group, which is pulling out of the business.

The operation builds more expensive homes mainly in Northamptonshire, Cambridgeshire and Buckinghamshire, and has a land bank of almost 1,300 plots on 21 sites. Operating profits of the

business last year were £1.48 million on turnover of almost £13 million.

The Midlands division is the second of the company's five homebuilding operations to be sold. They are expected to raise a total of about £50 million.

Meanwhile, Westbury estimates that its own operating profit for the opening half of the year was up by 19 per cent at £3.66 million. Profits before tax are estimated to have been £2.80 million, up 44 per cent.

Bullish future poses threat to buyouts, warns survey

By Derek Harris, Industrial Editor

Management buyouts are a £1 billion financial market but a warning yesterday said it may become more difficult to finance this method of reforming businesses.

The warning was issued by the Centre for Buy-out Research. The Centre, which was set up at the University of Nottingham with the backing of Barclays Development Capital and Spicer and Pegler, claims that its research is the most comprehensive on management buyouts.

Financing could become a problem because the rise in share prices and bullish predictions fuel the price expectations of companies considering the sale of subsidiary operations to groups of managers. "If the vendor expects too high a premium on the business it may mean that a buy-out is not supportable," the survey says.

The report reveals that funding of management

buyouts was four times higher last year than the previous year.

The number of funds specialising in buyouts is rising. Three have nearly £500 million available for investment between now and 1988. As much as £5 billion and funds is likely to be available during next year, although some buyouts might be frustrated by a high level of takeover activity, according to Spicer and Pegler.

The survey warns: "Availability of funds might fuel vendors' price expectations rather than permit funding of a larger number of buyouts. Buyouts of about £2 million to £3 million may become more difficult to finance if these funds concentrate on the larger transactions."

There have been more than 1,000 buyouts since 1980, the survey discloses. One venture capital investor said it had

helped create 34 millionaires through its funding of 14 buyouts.

Barclays Development Capital said: "The rate of failures in management buyouts has been impressively low." Buyouts have performed better than average for venture capital investment.

Key elements for the successful deal are low investment needs, developed niche markets and good cash generation possibilities.

Last year there were 245 buyouts. Many have been considered choices rather than forced sales.

The size of transactions is increasing. Last year two transactions totalled more than £250,000, more than all the funds committed to buyouts in the previous year.

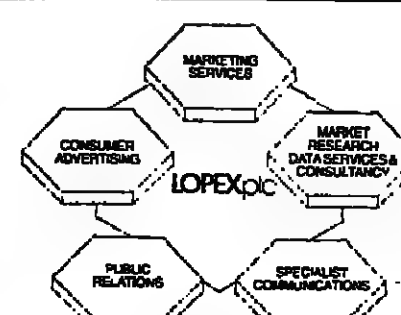
Review of Management Buyouts 1985 by Mr John Coyne and Dr Mike Wright (published by Venture Economics).



Half year Report 30 June 1986

	Unaudited 6 months ended 30 June	Audited year ended 31 Dec
Turnover	1986 1985 1985	
Profit before taxation	£000 £000 £000	
Profit after taxation	53,719 49,050 100,109	
Earnings per ordinary share	1.505 1.204 2.330	
Dividend per share	4.95p 4.54p 7.72p	
	1.8p 1.8p 4.0p	

- * Record half year trading results
- * Pre-tax profits up 25% on first half of 1985
- * Group on target to achieve forecast record pre-tax profits of £3,200,000 and earnings per share of 9.35p for the current year



Copies of the half year report are available from the Secretary, LOPEX plc, Finance House, 13-15, Mark Lane, London EC3N 4BA. Telephone: 01-560 0241

[illegible][illegible]

INVESTMENT TRUSTS

1996 High	Low	Company	Gross				1996 High	Low	Company	Gross				1996 High	Low	Company	Gross			
			Price	Chg	% p/a	Yld %				Price	Chg	% p/a	Yld %				Price	Chg	% p/a	Yld %
17	65	Alta	118	3.1	282	284	Great Strategy	281	8.1	82	83	Sea Tech Off	81	8.8
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Portfolio
-Gold-

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check against the daily dividend figure published on this page. If it matches you have won outright. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	Group	Gain or Loss
1	Eastern Prod	Industrials E-K	
2	Hestor	Industrials E-K	
3	Lopar	Paper, Print, Adv	
4	DDC	Industrials A-D	
5	Tomlinsons	Textiles	
6	Hunting Assur	Industrials E-K	
7	Merrill Lynch	Bank, Discount	
8	Nat West	Bank, Discount	
9	Dalgar	Industrials A-D	
10	Parland A	Textiles	
11	Guinness	Breweries	
12	Courtauld	Textiles	
13	Dalk	Industrials A-D	
14	Hill (M)	Industrials E-K	
15	Fisher (Alb)	Foods	
16	Brumfield	Paper, Print, Adv	
17	Lambert Horwath	Shoes, Leather	
18	Irish Dist	Beverages	
19	Samson (J)	Foods	
20	Utd Bocoils	Foods	
21	Elmer	Industrials E-K	
22	Cosalt	Industrials A-D	
23	Barker (Charles)	Paper, Print, Adv	
24	Garton Eng	Industrials E-K	
25	Armstrong	Metals, Alloys	
26	Beddown Hids	Foods	
27	Proct Marans	Property	
28	DRG	Paper, Print, Adv	
29	Bernfield (S&W)	Industrials A-D	
30	EIS	Industrials E-K	
31	Wace	Paper, Print, Adv	
32	BETEC	Industrials A-D	
33	Croda	Chemicals, Plastics	
34	Apel	Property	
35	Marlborough	Property	
36	AAH	Industrials A-D	
37	Begun	Foods	
38	Assoc Newspaper	Newspapers, Pub	
39	Johnson Maitley	Industrials E-K	
40	Hardgrave	Insurance	
41	Assoc Book	Newspapers, Pub	
42	Caffins	Metals, Alloys	
43	Howden	Industrials E-K	

Please be sure to take account of any minus signs

Weekly Dividend						
Please make a note of your daily totals for the weekly dividend of £16,000 in Saturday's newspaper.						
MON	TUE	WED	THU	FRI	SAT	WEEKLY TOTAL

BRITISH FUNDS			
1986	High	Low	Price

SHORTS (Under Five Years)			
1986	High	Low	Price

FIVE TO FIFTEEN YEARS			
1986	High	Low	Price

OVER FIFTEEN YEARS			
1986	High	Low	Price

UNDATED			
1986	High	Low	Price

INDEX-LINKED			
1986	High	Low	Price

BANKS DISCOUNT HP			
1986	High	Low	Price

BANKS DISCOUNT HP			
1986	High	Low	Price

STOCK EXCHANGE PRICES

Equities rally

ACCOUNT DAYS: Dealings began September 1. Dealings end on Friday. Contango day next Monday. Settlement day September 22. Forward bargains are permitted on two previous business days.

1986	High	Low	Company	Price	Change	%	YTD	P/E

BUILDINGS AND ROADS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

FINANCE AND LAND								
1986	High	Low	Company	Price	Change	%	YTD	P/E

FOODS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

CHEMICALS, PLASTICS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

CINEMAS AND TV								
1986	High	Low	Company	Price	Change	%	YTD	P/E

DRAPERY AND STORES								
1986	High	Low	Company	Price	Change	%	YTD	P/E

ELECTRICALS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

1986	High	Low	Company	Price	Change	%	YTD	P/E

E-K								
1986	High	Low	Company	Price	Change	%	YTD	P/E

INSURANCE								
1986	High	Low	Company	Price	Change	%	YTD	P/E

LEISURE								
1986	High	Low	Company	Price	Change	%	YTD	P/E

MINING								
1986	High	Low	Company	Price	Change	%	YTD	P/E

L-R								
1986	High	Low	Company	Price	Change	%	YTD	P/E

HOTELS AND CATERERS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

INDUSTRIALS A-D								
1986	High	Low	Company	Price	Change	%	YTD	P/E

1986	High	Low	Company	Price	Change	%	YTD	P/E

S-Z								
1986	High	Low	Company	Price	Change	%	YTD	P/E

NEWSPAPERS AND PUBLISHERS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

OIL								
1986	High	Low	Company	Price	Change	%	YTD	P/E

MOTORS AND AIRCRAFT								
1986	High	Low	Company	Price	Change	%	YTD	P/E

SHOES AND LEATHER								
1986	High	Low	Company	Price	Change	%	YTD	P/E

TEXTILES								
1986	High	Low	Company	Price	Change	%	YTD	P/E

TOBACCO								
1986	High	Low	Company	Price	Change	%	YTD	P/E

Portfolio
-Gold-

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£4,000
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+38 points
Claimants should ring 0254-53272

1986	High	Low	Company	Price	Change	%	YTD	P/E

OVERSEAS TRADERS								
1986	High	Low	Company	Price	Change	%	YTD	P/E

PAPER, PRINTING, ADVERT'G								
1986	High	Low	Company	Price	Change	%	YTD	P/E

PROPERTY								
1986	High	Low	Company	Price	Change	%	YTD	P/E

SHIPPING								
1986	High	Low	Company	Price	Change	%	YTD	P/E

MOTORCARS AND AIRCRAFT								
1986	High	Low	Company	Price	Change	%	YTD	P/E

SHOES AND LEATHER								
1986	High	Low	Company	Price	Change	%	YTD	P/E

TEXTILES								
1986	High	Low	Company	Price	Change	%	YTD	P/E

TOBACCO								
1986	High	Low	Company	Price	Change	%	YTD	P/E

From the cradle to the bank

Young people are in fashion with the banks as never before. The ponderous, tradition-bound clearers have suddenly started publishing trendy magazines, giving away piggy banks, offering discounts in record stores, handing out cash — generally trying to present a "young" image.

Judging from recent advertising, some would like their fusty, oak-panelled banking halls to look like discotheques. The problem for the young customer is to sort out the gimmicks from the genuinely useful offers.

The banks have become ultra image-conscious for a simple reason. After a sleep of many years, they have woken up to the potential of their own domestic markets.

Having taken the personal customer for granted for decades, the clearers now realize how profitable the ordinary account-holder can be. This has resulted in competition with good results for the consumer: it brought us free-if-in-credit banking, for example.

But a crucial element in attracting new customers is getting them young. Though

people switch banks more readily than in the past, there is still enormous inertia among bank customers and the banks calculate, correctly, that a customer picked up early on is likely to be a customer for life.

Students are the main field in which the banks aim to harvest these "seed-corn" accounts.

John Wilson, of National Westminster, the bank that claims to lead in the student market, says: "It is a long-term investment for us. The relationship with the bank that starts at that age will continue through later life when we will be able to sell the customer many of our other products."

With any luck the student will eventually become a wealthy professional person, the sort of customer bank managers dream about.

After six or seven years of experimenting in this market, the banks have each evolved student "packages" designed to make the standard cheque account look just a little more tempting than that of the bank next door.

They all, of course, include a cheque book, cheque card and cash-point card. Many



On his own account: Joe Jenkins, 14, is assisted by cashier Marion Dalrymple-George, of Lloyds Bank in Oxford Street, London. Getting them young is crucial in modern banking

include straightforward cash gifts, overdraft facilities at preferential rates, discounts in certain shops and even insurance policies (see table for details).

All of them include deed of covenant forms that enable parents to contribute tax-free to their children's education.

What counts as important will naturally differ from student to student. Many students own nothing worth stealing except a bicycle, so the offer of cheap personal property insurance cover from

banks such as Barclays and Trustee Savings will be of limited value. A free offer of cash — the £10 from NatWest and Lloyds is the most generous — might seem more useful.

Midland's package provides one of the most varied range of offers. You can choose a gift of either £5 cash or an alarm clock on opening the account.

You get a free National Express Coach student card and potentially handy services such as travellers' cheques provided commission-free

and Eurocheque cards at half-price.

Not all banks go for the youth market in the same way, however. One banker said: "We believe that if you have a loyal parent client base, they will open accounts for their children with the need for fancy gimmicks."

Most important are the basic banking facilities. Barclays gives you virtually automatically a Barclaycard with a £100 limit, which can

be used on top of a £200 limit overdraft.

Lloyds offers an Access card with a £200 limit. Most banks do not offer a credit card so freely, although the facility is somewhat double-edged since it is an expensive way to go into debt.

Overdraft facilities vary. While NatWest and TSB offer a preferential rate up to £200 of 1 per cent over base rate, Barclays charges 2 per cent over base rate.

Some banks offer free-if-in-credit services, others do not charge even when the account is overdrawn within the specified limit.

It is also worth checking on potentially useful services such as a guaranteed loan at preferential rates to tide the student over between the time he leaves university or polytechnic and starts his first job.

He or she will not get one from most unless a definite job offer has been received. Useful to parents, Lloyds Bank offers its higher educational loan scheme at special rates to help parents supplement the student grant.

Barclays, which suffers an image problem among students because of its South

African involvement, tries harder by providing student business officers in some branches. They are specially available to advise students.

But among the most useful elements of an account is probably pure convenience. NatWest almost certainly wins on the sheer number of branches located on or near university campuses — it claims to have 300.

Some banks, though, make

A family of little porcelain porkers was a success

less strenuous efforts to attract the young.

According to one clearing banker, "branches on campuses tend to be unprofitable." Hence some banks, such as the TSB, have no on-campus branches at all, which makes access to your money inconvenient and difficult if you are a student.

One word of warning. Parents are sometimes on the receiving end of reckless students who spend far more than they have.

Unfortunately, most of the clearers have a record of allowing some students to borrow hundreds, and sometimes thousands of pounds, which they cannot pay back.

Instead, their parents are expected to bail them out. The banks generally claim to keep a closer watch on student accounts than most others, but sometimes the checks appear to be minimal.

Apart from students, the banks have lately been pursuing an even younger clientele. The package is based on a deposit account with the usual bells and bows added.

NatWest has scored a notable success with its Piggy Bank account, which allows the young depositor to collect a family of quality porcelain pigs.

Since its launch in December 1983, 750,000 accounts have been opened and more than a million pigs given away. "The sty's the limit" quips the NatWest brochure advertising the account.

Another successful one is the Midland's Griffin Saver, which has attracted more than a million accounts. These schemes include a ragbag of statement holders, pencils,

birthday cards and other bits and pieces that tend to come with children's accounts.

TSB is rather more sophisticated, aiming at a slightly older age group. For the over-13s, there is the offer of a cash-point card as part of its Jeans Scheme account. The bank also operates a school bank scheme where the children at schools which run the scheme keep the bank books, with TSB help, and in the process learn how basic banking works.

Midland runs a similar scheme, now used in more than 800 schools.

But while children concentrate on the giveaways, parents are likely to look more at the rate of interest.

Here NatWest seems the obvious winner. Its net rate of 7.0 per cent comfortably outstrips 6 per cent from Lloyds, 5.7 per cent from Midland and a miserly 5.5 per cent from Barclays.

One problem the banks face on children's accounts, however, is that the difference between what attracts a three-year-old and a 13-year-old is enormous. Somehow, they have to make their accounts interesting to both. So for the younger groups, where the decision to open an account comes from the parents, banks content themselves generally with handing out toys related to banking. They do not seriously expect to make money on children's accounts.

The appeal to older groups — generally 13 to 17 — has to be more subtle. An important part of this are the regular magazines sent by most of the banks to their teenage account holders, containing articles on subjects considered relevant to the audience, such as pop music and clothes.

It is, of course, hard to gauge how successful this image-building is. But the banks are almost certain to find that they can count less and less on the traditional loyalty and inertia of their account holders.

Partly through their own efforts to educate a new generation to hold bank accounts, each clearer is already finding it harder to hold on to personal clients without offering more and more competitive terms in comparison with its rivals.

Richard Thomson
Banking Correspondent

Buy a Young Persons Railcard now and get money off money off.



Don't suppose there's any chance you could splash out £12 before the end of October, is there?

If so, you won't only get a Young Persons Railcard and be able to travel for at least a third (often a half) off the normal fare for twelve whole months... Wow.

You'll also be able to take advantage of a voucher which gives you another £5 off any rail journey you like within the first month.

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I'd welcome further details of your School Fee Plans, financing them by:
☐ A capital sum; ☐ Spreading the cost over a period.

Name (Mr/Ms/Ms)
Address

Postcode

Date of Birth

Tel: (Office)
Tel: (Home)

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FOCUS

FINANCE FOR YOUNG PEOPLE/2

The scramble to catch school savers

To death and taxes add a third inevitability of life: financial services. The Building Societies Act, which comes into effect next year, will make a huge difference to the scale and the marketing of the financial services we are offered.

Building societies and banks are set to scramble for our business as never before. There seem to be two basic routes to capturing a customer's loyalty and keeping it. An institution must either be different (and good) enough to attract business from its competitors, or it must catch its customers young and hope they will stay.

Building societies have traditionally been keener than banks to attract young savers as opposed to school-leavers and students. According to Building Societies Association estimates, they have had some success: 40 per cent of children in the UK now have a building society account. Three years ago only a third of Britain's children saved with building societies.

The predominance of building societies in the battle for young savers is all the more surprising in the light of the relatively unfavourable tax treatment their money used to receive in building society coffers.

Until the Government decided to impose Composite Rate Tax (CRT) on bank deposit accounts, a child's money would be taxed at source in a building society account, but not in a bank deposit account.

In the name of fiscal neutrality the Government intervened. The even-handed decision was, unfortunately, but not really surprising, to treat taxation of deposits alike by deducting tax at source from both bank and building society.

As the vast majority of children do not have enough income to qualify as taxpayers, it can be argued that they are at a distinct disadvantage when compared with adults. CRT is set at a lower rate than income tax — 25 as opposed to 29 per cent — but it cannot be reclaimed from the Revenue. Thus, an adult basic rate taxpayer receives a 4 per cent discount on taxed income, while a non-taxpaying child has to lose one quarter of the cash due.

The lower rate is supposedly justified by the fact that many savers do not pay tax. Yet it was set at 25 per cent when income tax was levied at a basic 30 per cent. Children did not benefit from the reduction in income tax in the 1986 Budget by a similar reduction in CRT.

Whatever the de-merits of the tax position the habit of saving is one which many parents wish to encourage. Some building societies have made a special effort to produce attractive rates of interest for special children's accounts, although many children's accounts have restrictions on the maximum amounts which can be saved or the number of withdrawals.

Children at a disadvantage

gimmickry which goes with young savers' accounts. Building societies use a variety of inducements — some serious and worthy, some less so. The majority are rather frivolous: most societies sport children's accounts with symbols akin to Roland Rat with a slot in his back.

But some manage to combine levity with attractions of a more serious nature. The Peckham Building Society, for example, has a Jumbo Savings Club for anyone up to the age of 18. A variety of balloons, badges and Jumbo paraphernalia is available to sustain the interest of the younger savers.

For the older or more sober-minded — the Peckham offers a year's free membership to the Panda Club (the junior section of the World Wildlife Fund), or the Young Ornithologists' Club, or Watch, the nature conservation organization. After the first year of saving the Jumbo Club member will have to pay at least half the costs of continued membership.

Some societies aim their gimmickry at a wider audience: the Bristol & West has a Snoopy account which is popular with children. But adults, if they join, are also eligible for a free Snoopy toy.

After the animals the most popular accessory is undoubtedly the money box.



Ken Rye

many of which come in animal shapes.

But accessories should not mask the importance of the rates and terms offered child savers. Our table shows some of the best on the market now. The returns are reasonable, but the restrictions on some of the accounts amount, perhaps not surprisingly, to financial paternalism.

The Harpenden 18 Club will not permit closure or withdrawal before the age of 18. The Ilkeston's Child Save allows withdrawal at 16, while Market Harborough permits

closure of the account, but no withdrawals before 18. In addition, many societies do not seem to trust in the acquisition of a regular savings habit. Most have strict rules on the frequency and size of payments.

The latest move from societies such as the Leeds, Cambridge and Ipswich, is to bring the high street into the classroom. Building societies are taking their services into schools in an attempt to interest children in saving as well as educating them in managing their finances.

Some societies let the children run their own branch, with help from teachers, parents and, of course, building society staff.

The Building Societies Association admits that societies are divided in their approach between education, an exercise in public relations among the young and a straightforward attempt to garner custom at an early stage. Whatever the motives, they are well ahead of the banks when it comes to catching them while they're young.

Martin Baker

BUILDING SOCIETIES: HIGHEST-PAYING CHILDREN'S ACCOUNTS

Society	Account	Rate (Annual % rate)	Restrictions
Sheffield (0742 25588)	High Interest	9.25 (9.46)	Max deposit £500 Children/grandchildren of existing members
Frome Selwood (0373 64367)	Gold Minors	8.75 (8.94)	Two withdrawals a year
Peckham (01-658 7221)	Jumbo Savings	8.25 (8.25)	Regular savings (£1.50 a month) cannot miss payments
Ilkeston (06082 225350)	Child Save	8.25 (8.25)	Regular savings (£1.10 a mth) can only miss one payment. No withdrawals until 16
Harpenden (05827 4904)	18 Club	8.0 (8.16)	Max. deposit £5,000. No closure or withdrawal until 18
Portman (01-935 09611)	Young Generation	7.5 (7.5)	—
Gainsborough (0427 2956)	Junior Savers	7.25 (7.25)	Max. deposit £1,000. Two days' notice for withdrawal
Clay Cross (0247 862120)	Young People's Own Share	7.0* (7.12)	Max. deposit £2,000
Market Harborough (0858 63244)	Junior Savers	6.75 (6.86)	Regular savings (£2.20 a mth). No withdrawals before 18, but closure possible
Chelsea (0242 521391)	Kids	6.75 (6.86)	Under 14s only

* Bonus of 1 per cent if balance does not decrease in first six months

Source: Building Society Choice

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And a Deed of Covenant form to help them make the most of tax concessions, should they wish to help supplement your grant.

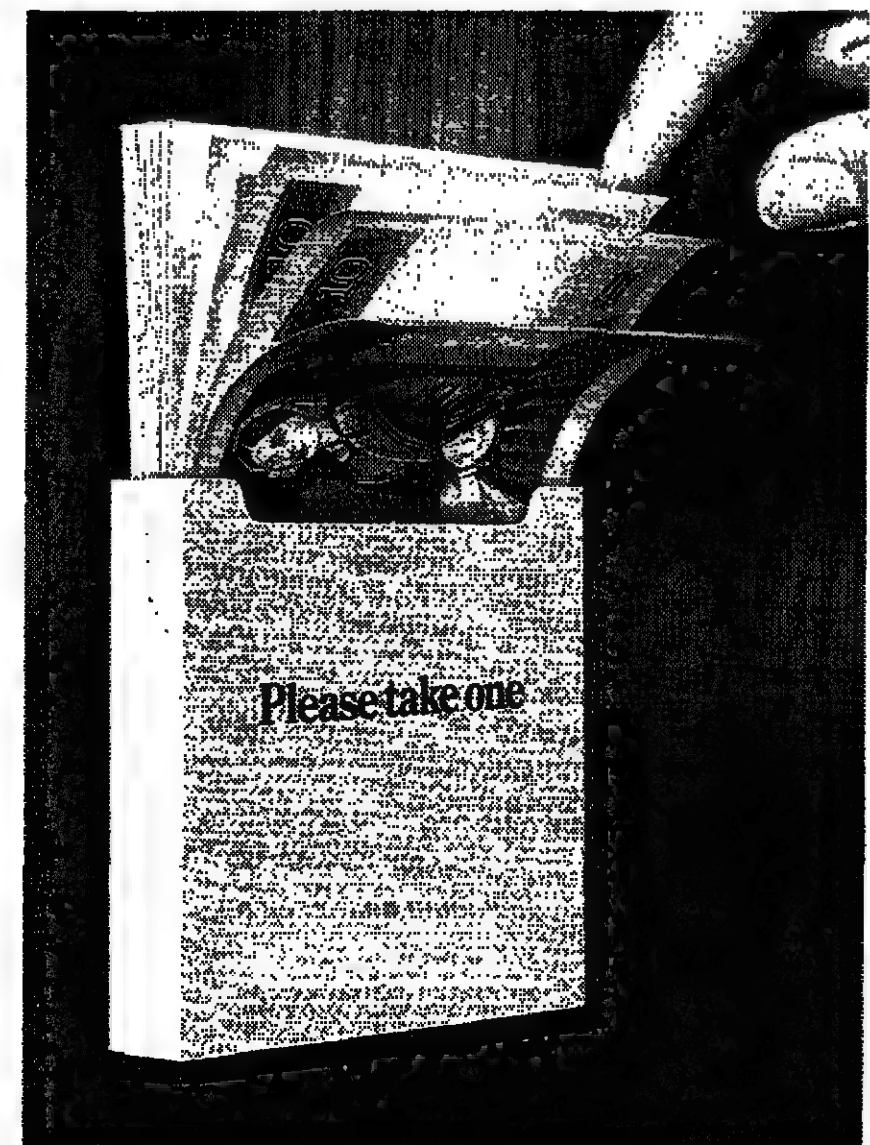
All in all, we can help make the task of managing your financial affairs a much less onerous one.

And we'll always be on hand to discuss a personal loan, for instance, or simply to lend you advice.

If you'd like to open an account with us, all you need to do is write to Lloyds Bank Plc, Freepost T3, London N4 1BR.

Alternatively, you can pay a visit to your local branch.

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Baby bonds reborn

Friendly societies were once simple savings clubs. They have now become sophisticated financial institutions playing cat and mouse with the taxman. MARTIN BAKER looks at the battle over one product of special interest to the young: the baby bond

It is always tempting to cast the Inland Revenue in the role of wicked uncle. Almost always, this is unfair. But the saga of the baby bond, first marketed last September by the Tunbridge Wells Equitable Society, makes the comparison all the more inviting.

First of all the Revenue took away tax-free savings for children by imposing composite rate tax on bank accounts. The savings industry clearly felt there was a bigger market for tax efficient savings than the Government's National Savings Certificates could cater for, and responded with the baby bond. This was a clever combination of tax breaks and it drew a huge response from the public.

The bond is aimed at adults but is for the benefit of children. More than 10,000 were sold in the first few weeks of the bonds being on the market.

The way the first version of the bond worked was to use the maximum tax-free contributions which may be made to a friendly society in conjunction with the tax reliefs available for covenant income.

The maximum contribution was limited to £9 a month, £100 a year for 10 years, or a lump sum of £800. Since the bonds were specially designed for the young, they could be bought in one transaction which could be set off against income tax and given to children.

Though the baby bond might not appear revolutionary, it was dynamic enough to cause the Revenue to step in and ban further sales.

There were several basic tax breaks available. First, the investment fund of the friendly society was allowed to grow without tax on income. Second, the gift of the bond could be made out of pre-tax income. Benefit would arise for the recipient if the gift of the bond were made by deed of covenant.

In this case the young recipient would be able to claim back any tax paid by the donor as part of his or her personal tax allowance.

To qualify for exemption from capital gains and income tax, the bond had to be left untouched for 10 years, after which it could be redeemed at will.

The original baby bond was an ingenious mixture of ordinary covenanting for tax relief out of income, where the obligation to pay must continue for a minimum of seven years (covenants are covered in detail elsewhere in this survey) plus the tax breaks on investment which accompany friendly societies.

Though the Revenue did not strangle the bonds at birth, it did partially asphyxiate them. After a hurried withdrawal from the market, they reappeared this spring minus their fully tax-exempt status. The practical effect is that the CGT and income tax might just apply at the end of the 10-year term.

The baby bond still represents a worthwhile long-term investment made by an adult for the benefit of a child. The institutions selling the bonds say they are still popular, although the public appetite is perhaps not quite so voracious.

Details: Tunbridge Wells Equitable Friendly Society, Abbey Court, St John's Road, Tunbridge Wells, Kent TW4 9TE (0892-41466); Dominion Growth, 120 Church Street, Brighton BN1 1WD (0273-696000).

at a top pool fees now and de which pool later

unstable life

School-fees plans pass the parent test



New-born, but perhaps their parents should already be investigating the possibility of insurance, particularly as a way of saving money for the child

Struggling to pay school fees out of taxed earnings rather than making financial provision well in advance is how most parents educating their children privately meet the bills. Yet it has long been a tradition for children's names to be entered at birth at a chosen school.

But there are signs that this cavalier attitude is giving way to a new mood of realism, especially among parents of children below school age.

Organizations working out school-fees schemes, including banks, building societies, insurance companies and specialist planners, are experiencing a dramatic increase in the number of inquiries.

Interest in lightening the load of school fees has coincided with the steady growth of the number of people choosing private education for their children. For the year ended January 1986, the Independent Schools Information Service reported a 1.2 per cent increase in the number of children attending more than 1,350 independent schools.

Isis figures based on January 1985 put the percentage of the school-age population being educated at these schools at 6.5 per cent. Independent schools are attracting more than 550,000 pupils from a wide variety of backgrounds.

Fees range from £360 a term for a day place at a small preparatory school to more than £2,000 a term for boarding places at top schools.

School fees last year went up by 9 per cent.

Isis publishes a forward-planning leaflet and a list of recommended brokers and agencies with good track records in developing school fees plans.

Specialists in school-fees savings schemes, usually linked to insurance or to covenants made by grandparents for grandchildren, work out tailor-made plans based on individual circumstances.

Parents approaching Invest for School Fees, based in Hemel Hempstead, Hertfordshire, are sent an example of a school-fees plan based on information supplied about where they plan to send their child to school, the age of the child and the preferred method of payment: from income, income and lump sum or lump sum.

Graham Smith, a director of Invest for School Fees, said: "If a scheme is entered into with us, we manage it from beginning to end. We advise each year about the state of the scheme, warn about projected rises in school fees, and update the plan."

"We are finding that more and more people are taking action earlier, particularly parents with young children. The younger the child the better. You can make huge savings."

"There are families prepared to make a sacrifice to make certain their children have the opportunity to go to independent schools should the need arise. It is a means of



Private education: new ways to pay

safeguarding their children's future."

Grandparents wanting to help financially with their grandchildren's education are wooed by insurance companies and building societies pointing out the tax advantages of covenanting money.

Cannon Assurance, based at Wembley in north-west London, puts the case in its leaflet, *The Children's Savings Plan*, for covenanting to pay for, among other things, a good education. Its plan combines the tax benefits of a deed of

covenanting money — restricted under the plan to £1,500 a year — the account, on which interest at 8.75 per cent is paid on balance of monies, is used to fund a life-insurance policy.

Respite for parents already stretched paying school fees out of income, came in a scheme launched last year, the school fees loan plan, run by the National Westminster Bank and Isis.

Claire Austin of Isis said: "The scheme was set up in response to the feedback we were getting that though there were many places parents could turn to for advice on forward planning for school fees, there was a gap in the market in relation to parents with children already at an age when they could go to private schools who were looking for financial assistance."

Designed to help the estimated 75 per cent of parents who had not made advance provision for school fees, the plan was taken up to the tune of more than £6 million in its first year of operation (1985-86).

By the end of last month, total loans approved to date since the scheme was launched in April last year topped £9 million. During the 20 working days of August, applications to borrow money for school fees were received at the rate of nearly 10 a day.

The amount of the loans applied for totalled nearly £2 million. This compares with requests to borrow that were

initially running at an average of £1 million monthly, which climbed to £1.5 million monthly in June and July this year.

Of the 1,288 applications received from the launch, 240 were withdrawn by the applicants or turned down by the bank. The average requirement is now £15,500.

Loan applicants must have equity. An applicant offering as security a house worth £80,000, with a mortgage of £25,000 outstanding, could qualify (subject to the income criterion and bank approval) for a maximum school fees fund of £31,000.

Interest is charged at 2.5 per cent over NatWest base rate and is paid quarterly by the borrower.

NatWest claims the plan is now firmly established as market leader among schemes designed to provide immediate funds for school fees.

The appeal of the scheme, NatWest and Isis believe, is the certainty of knowing that money is available to meet school fees each term, that the facility can be for the full amount of future fees but the parents draw only what they actually need through each school year and that the repayment period can range from 10 to 25 years to suit parents' circumstances.

A low-cost endowment policy is required to repay the loan and provide life coverage.

Irene Farnsworth

How to fulfil your life's ambitions

It might seem a little morbid to take out a life-assurance policy for a child for whom your natural hopes are that he or she will live to a ripe old age.

However, life assurance has more to do with saving up money than fearing for the worst, and an endowment policy can be an effective way for parents, grandparents or dotting uncles and aunts to provide a lump sum as a wonderful 18th birthday nest egg.

Most of the children's plans offered by the established life assurance companies are adaptations of the normal with-profits endowment policies that they sell to adults by the million every year.

As it is the adult, rather than the child that is being wooed, the companies offer little in the way of piggy banks, magazines and other goodies which building societies and banks use to entice junior investors across their portals.

The life insured, in fact, is usually that of the adult establishing the nest egg, rather than the child. Once a policy is taken out, the adult then contributes a regular monthly premium, perhaps £10 to £20, for a period of at least 10 years.

The size of the cash sum depends on bonuses paid

As with all endowment policies, the size of the cash sum at the end of the day depends on the bonuses paid by the life assurance company each year and at the time the policy matures.

There is a guaranteed cash sum, but this is usually less than the total contributions made over the years. Life companies can of course only project these bonuses based on past payouts and have now accepted the criticism that they are probably too high for an era of low inflation and high stock-market prices.

As a result, the companies are changing their methods of projecting the final payout from November 1, from when they will use a system based on an assumed rate of investment growth, similar to one already in use for unit-linked policies.

Thus it is difficult to compare companies and make a choice on which will fare better. To complicate matters, the life companies often have different rules on when they will pay the money.

Norwich Union, for instance, will let the policy mature on the child's 13th, 18th, or 21st birthday, while Friends' Provident and Clerical Medical give the option of any birthday between the 18th and 25th.

To give two examples of what the companies are quoting, the Norwich Union estimates that a 30-year-old man investing £10 a month from when his son is four might be able to hand over a cheque for £3,450 to go with the key of the door when he gets out the 18th-birthday champagne.

Over at Friends' Provident, the same amount saved by a 40-year-old when her daughter is six might bring £4,708 on her 25th birthday by the

Friends' estimates.

There are two other features about these children's policies. They usually provide an option for the child to take out a policy on his or her own life up to a certain limit, without medical reference, when the first policy matures.

In some cases, the cash lump sum can be transferred into the new policy.

Second, if the unthinkable happens and the paying adult dies, the policy fulfils its other function as a life-assurance scheme.

The Norwich, for instance, pays out the original sum insured and keeps the policy going without further premiums to pay until the maturity date, when the sum assured is paid out again along with all the bonuses.

A variation on a theme is offered by the Friends' Provident, which is allowed through a special Act of Parliament to insure the life of the actual child.

As a result, Friends' can offer the same policies to children as it does to adults — unit-linked or with profits — with the exception that the amount payable if a child dies before the age of 12 is limited to the return of premiums.

The big question is whether life-assurance plans are worthwhile for children, or indeed, for the adults who pay for them. One must remember that such plans suffer the same disadvantages as life policies for adults.

These include high administrative charges in the early years of the policy, which reduce the sums available for investment, and poor surrender values if they need to be cashed in before maturity, perhaps because the adult paying the premiums becomes unemployed.

Some experts are sceptical about value for children

In addition, life premiums no longer enjoy tax relief, a privilege taken away in 1984, although the cash payouts are tax-free.

Relatives, so long as they are not parents, can also enjoy tax breaks by arranging the policy through a deed of covenant.

Some financial intermediaries are frankly sceptical about the value of life policies for children and recommend other avenues for helping a youngster get a financial leg-up in later life.

Stephen Lansdown, of a Bristol firm of investment advisers, Hargreaves Lansdown, said: "I would prefer to use a unit-trust savings plan because you get a much cleaner investment and don't get creamed for charges early on."

He would also favour looking at the National Savings Bank investment account.

However, he said a life policy might help spread the risk if a unit-trust plan has already been taken out.

Richard Lander

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FOCUS

FINANCE FOR YOUNG PEOPLE/4

Covenants: easier, but still take care

Getting to grips with easing the financial hardship that many parents experience in funding their children's higher education has been made simpler by the availability of prepared forms and explanatory notes for deeds of covenant.

The Inland Revenue, banks and companies specializing in covenants now supply forms. Helpful information kits are also on the market either free or for a modest charge. This has removed some of the "pink string and sealing wax" mystique which in the past tended to make covenants the province of the well-off and well-informed.

A deed of covenant is nevertheless a legally binding agreement, signed, sealed and delivered in the presence of a witness and one cannot be too careful in the wording of it nor in the way it is administered.

Students whose parents made up their college grants through a covenant can into trouble with the Department of Health and Social Security in Oxford last year when applying for supplementary benefit during the summer vacation.

The DHSS interpreted official regulations to the letter and cut benefits on the basis that a covenant was intended to cover a full 52-week year.

Though this was technically correct, the DHSS was over-ruled on the grounds that the Government never intended covenant-holders to be penalized. Assurances were given that they would be treated on an "extra-statutory basis" un-



On campus: costlier than at first sight, deeds of covenant could have helped

til the rules were changed and be eligible for supplementary benefit. But it highlighted the need for covenants to be watertight and the wording specific.

The reason the Revenue produced a student pack which includes a covenant form — and the form for claiming the tax benefit on covenanted money — is that people were getting covenants wrong, creating a lot of work for the Inland Revenue, the covenants and covenantees.

Covenants are a perfectly legitimate way of recouping tax paid so the Inland Revenue thought it sensible to set out the requirements on a form acceptable to them. The

student tax pack was first produced in 1983 and as well as being available at Inland Revenue offices, has also been distributed to colleges through the National Union of Students.

Uncovenanted money can be used for any purpose but its most common application where parents are the givers is to take advantage of tax relief during the costly years when a child is at university. This above-board means of taking some of the sting out of maintaining full-time students aged 18 to 25 is possible if the parent pays tax and the student does not.

A child has to be over the age of 18 before a parent can

covenant money on which tax can be reclaimed at the basic rate of 29 per cent, although a grandparent can make cash gifts by covenant to grandchildren regardless of age.

The covenant must be capable of running for more than six years but can be terminated at any time by mutual agreement.

The fact that university and polytechnic courses run for three or four years is irrelevant because studies could continue for the length of time the covenant is required to cover.

Every £100 covenanted costs the parent £71, the student being able to claim £29 tax per £100 covenanted up to the single person's

allowance of £2,335, provided he or she has no other income liable for tax. The student's income dictates the level of the covenant.

The balance in relation to the personal allowance is the amount worth covenanteeing. There is no benefit in making covenanted payments for more because the student would then have income in excess of the personal tax allowance and would be taxed on this.

The starting point for most parents considering making a deed of covenant is the amount of the full university grant and how much their child falls short of it. The parental contribution towards the maintenance grant is means-tested and calculated by the education authority dealing with the application for a grant.

Bearing in mind the amount of the single person's allowance, the biggest headache in working out the sum to covenant is estimating what the student's holiday earnings are likely to be.

People who overlook this and covenant up to the full amount of the single person's allowance, if only to meet the student's living costs, are often quite put out when holiday earnings become liable to tax.

It is equally frustrating to find that casual earnings in the tax year before the covenant is taken out dictate the sum on which tax is reclaimable, the personal allowance having been eaten into. But do not discourage your children from taking paid employment dur-

ing vacations, urging them instead to do voluntary work.

This is not a good idea, because in the eyes of prospective employers it does not seem to count for as much as having had work experience in a "proper job".

A covenant does not have to be for topping up a grant to fund higher education. It can be for buying clothes or spending on the general maintenance of a child which would especially apply to money covenanted by grandparents to grandchildren under the age of 18.

The minimum period of a covenant is seven years. It is advisable that every payment under covenant goes through a building society or bank because the Inland Revenue must be satisfied that each covenanted payment has been made.

As well as the benefit of reclaiming tax, a deed of covenant in favour of a child under 18, either by a grandparent, godparent, other relative or friend, enables a fund to be created that can be invested for the child's benefit.

In case mention of "friend" sets minds working, note the law does not permit reciprocal arrangements where one taxpayer covenants another's child and vice-versa.

A comprehensive guide to the ins and outs of covenanteeing is available free from the Allied Dunbar Centre, Swindon, Wiltshire SN1 1EL.



Oliver Barron, aged four, deposits money at Horsham PO

Child's play if you bank on it early

The impulse to save is not one of childhood's most noted characteristics. To parents' despair, children are rarely willing to wait for anything, so it is hardly surprising that many parents start early to teach the principle of thrift.

At the same time there is a natural inclination to want the best return from the investment. In most cases, it is not easy to combine both of these aims.

By far the best choices from most points of view are products from the Department of National Savings — the Government's retail-savings operation. As a result of developing government policy, National Savings products are now the only method of saving within mainland Britain where you can get the interest paid gross — that is, without tax deductions.

More than a year ago the Government obliged banks to start paying interest on all their accounts net of composite rate tax, at 29 per cent. This brought them into line with building societies, which already did so.

Because everyone has to pay composite rate tax, whether a taxpayer or not, those who are not normally liable to tax lose out. Children and old people are the most obvious group affected.

A look at savings rates shows why. The National Savings Investment Account, probably the best choice, pays a gross interest rate of 10.75 per cent. It needs only a £5 minimum investment and requires one month's notice of withdrawals.

A National Savings official said: "We don't go in for free teddy-bears and whatnot to attract youngsters. We just give an honest-to-goodness good rate of return."

Besides that, the child is

officially responsible for his own account from the age of seven.

Other appropriate NS products are the Deposit Bond paying 11.25 per cent gross and the Income Bond paying 11.25 per cent. But their investment levels are consistently higher and may not be appropriate for the average children's account. The Deposit Bond requires a £100 minimum investment, while the Income Bond needs £500. Compare that with 7 per cent net of tax from NatWest, the most generous of the clearing banks. The building societies are also eager to court children's accounts but the best you are likely to get is 5.25 per cent on ordinary share accounts, which normally have a £1 minimum investment level.

You can get a better rate from the societies, but only if you invest larger amounts. At the Halifax, for instance, you can get 7.25 per cent net, but only if you invest a minimum of £1,000 for your child. Some smaller societies may offer a high rate for a smaller sum — the Paddington's seven-day notice account pays 7.75 per cent for a £100 investment, giving a compound annual rate of 7.9 per cent.

These high interest accounts can be useful as a way of investing large sums left to children, for example, by grandparents.

Quite obviously, for pure rate of return the National Savings products must be the best for non-taxpayers. But parents may of course want to give their children an account at a bank or building society mainly to get them accustomed to using financial institutions which they will certainly need when they grow older.

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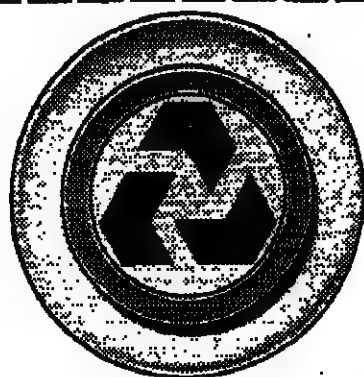
Surname Mr/Mrs/Miss/Ms _____
Other names _____
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Name and address of College/University _____

N.B. For your convenience your account will be opened at the branch nearest to your college address.

Course _____

To ensure that your account opening form receives the prompt attention it deserves, post it first class to: The Student Service Manager, National Westminster Bank PLC, PO Box 46, Hounslow TW4 6NE. We will drop you a line within one week of receiving your application.



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The £600 million that goes in pocket money

Recent reports of children getting £30 a week pocket money are greatly exaggerated. Parents who nearly died when they read this will be relieved to know that £30 plus was the maximum weekly holiday spending money thrown up in a survey on children's holiday pursuits commissioned by Pontin's Holidays.

Wall's Pocket Money Monitor, 1986, the twelfth annual publication of a survey regarded as the authority on the spending power of Britain's 10 million five to 16 year olds puts the average weekly pocket money at £1.17. This is 8p higher than last year but 5p less than 1983's record £1.22.

Even so, pocket money now tops £600 million a year and children's total income, including gifts and earnings from paper rounds, Saturday jobs and the like, is estimated to be worth more than £1 billion a year.

Where does it go? A survey of the buying habits of children aged between seven and 14 last year pinpointed sweets and chocolates (£113 million), clothes (£69 million), crisps and soft drinks (£62 million), records and books (£54 million) and comics and maga-

zines (£41 million) as major items of pocket money expenditure.

The Carrick James Market Research Annual Income and Spending Survey 1985 also singled out expenditure on ice-cream, sports goods, take away food, stationery, cosmetics and hair products and the cinema as "noteworthy" but found that buying toys came fairly low down on the list.

Research by Mintel for a report on the toy market in January this year, which also looked at the seven to 14 age group, showed that £35 million pocket money was spent on toys and games.

Action figures are a growth area

Kate Stevens of the British Toy and Hobby Manufacturers Association said: "Kids are becoming more sophisticated earlier."

The cut-off age for toys in the UK is 10 or 11 but in the US it is still 14 as it used to be here.

Because the size of the British toy market was worth £840 million at retail last year and is expected to grow to

£850 million this year, toys are clearly looked for as gifts as well as being bought for toddlers not yet getting pocket money.

The increase is expected to come from a buoyant preschool market and the popularity of character soft toys and action figures. This is seen as a growth area and at least one chain store is quadrupling the size of its "pocket money section" specializing in inexpensive items.

Wall's Pocket Money Monitor - fieldwork for the latest issue was conducted from January 8 to 21, 1986 - reveals that despite the wealth of the region, children in London and the south of England have in recent years seen their pocket money lagging behind the national average.

A jump of 18 per cent weekly now puts the region second in the national stakes, only 1p behind Scotland where parents are Britain's most generous. Pocket money in Scotland now averages £1.28p weekly, a 13 per cent increase on last year. There has also been a massive 41 per cent rise in cash gifts from relatives and friends, Wall's report.



Last year, children in the North-West came top in the pocket money league but this year they have slipped to joint third position, equal with the Midlands and East Anglia. The poor relations are children in Wales and the South-West who have suffered a 6 per cent decrease in their pocket money which averages 91p; the only region where children get less than £1 a week.

More than 200 sampling

points were used for this year's Monitor for which 978 parents and 1,558 children were interviewed. For the first time, Wall's looked at the difference in pocket money, earnings and gifts between children with employed and unemployed parents.

It was found that children of unemployed parents were given slightly less (7 per cent) pocket money than those whose parents were in work.

Even under-fives are allocated money by Dr Barnardo's but it is carefully controlled. The amount of weekly pocket money distributed to Barnardo children - 14,000 in the UK - is at the lower end of the rate local authorities are giving children in care.

Under-fives have 70p a week to call on and pocket money goes up approximately 10 per cent every birthday after that. Nine-year-olds get

£1.15. Pocket money stops at 16 and is replaced by a clothing and personal allowance of £15 a week.

"We are trying to make them more independent and responsible, explaining to them about bank accounts and credit cards and getting them to have a sensible attitude to spending money," said Dr William Beaver, the charity's director of publicity.

More than 70 per cent of Barnardo children live in the community in family groups or with foster parents - the philosophy is that "children belong in families not in institutions" - and the way they spend their money is watched as it would be in a normal family.

Parents of children at boarding school look to the school for guidance on the amount of pocket money to pay. At one boarding school in Hertfordshire the going rate for boys aged 10 to 13 is £1.50 a week but this is handed over only in the amount needed for particular purchases.

"We tell parents that £18 a term, 12 weeks, should be adequate," said George Pitman, head of the junior school at Berkhamstead School. "The money is banked with the house tutor and given out once or twice a week for sweets, pens, cards to send home and that sort of thing."

"We stipulate an amount for pocket money because what we don't want is some

boys having more to spend than others. We have been known to send money back to parents."

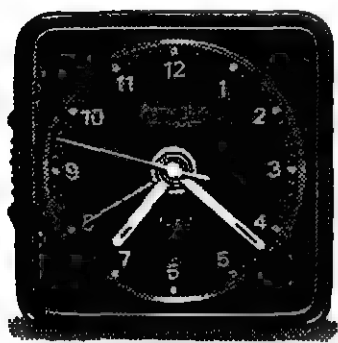
For children living at home with their parents the level of pocket money is usually dictated by what is already provided - comics on the paper bill for instance - and what it is needed for.

Some children settle for less than their peers because they know they can look forward to a super holiday. Grandparents and aunts and uncles can usually be counted on to boost pocket money.

The top rate was over £30 a week

Pontin's survey on holiday pocket money revealed that 16 per cent of children claimed to receive £10 a week followed by 13 per cent getting £5. Among the 12-15 year olds, 10 per cent of the children got £20 a week with children from the North doing better through the generosity of their parents than those from the South.

The figure that rocked the nation when it was publicized as being weekly pocket money was the top figure of £30 plus a week to spend on holiday, a figure gleaned from some of the 14 to 15 year-olds canvassed. They were among the 531 children aged between eight and 18 interviewed in Pontin's survey, which was carried out by an independent research company. IF



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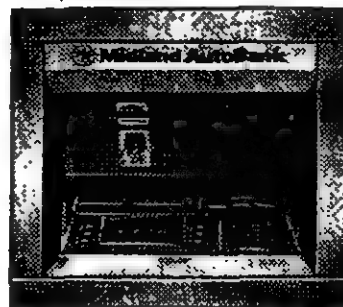
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It could be time to put your faith in a trust fund

What do you do if you want to give a substantial amount of money to your child, but do not trust his or her financial wisdom?

It would seem sensible to retain control of your money until you feel the child can be trusted with it. Then it would simply be a question of making a gift.

There are several problems with the straight gift, most of them related to rather thorny income and inheritance tax points. The simple fact is that you might die before the gift can be made, in which case the child may not benefit as you intended or there may be a significantly higher charge to inheritance tax than anyone, except the Inland Revenue, might wish.

One solution many parents adopt is to set up a trust for offspring. Even if you die, the trust will live on, and in addition to control, certain types of trust, notably accumulation and maintenance trusts, offer some tempting tax advantages. To set up the trust a legal animal is created by deed and money transferred to it. This is then managed by trustees (often the concerned parents plus a professional adviser) who will look after the money and distribute such parts of it as the law permits.

Benefit could be construed to have a wide meaning

To hold on to the tax breaks which go with accumulation and maintenance trusts the ultimate recipients of the money, the beneficiaries, can be paid only in respect of their education, maintenance or benefit.

Once the trust matures, or in legal jargon, the interest of the beneficiaries vests, more money can be paid. Meanwhile, the body of the trust is protected by the three maintenance concepts with a wealth of case law and lawyers' interpretation behind them.

"Benefit", for example, could be construed to have a wide meaning, but in practice this has not been the case. Trustees can be sure that they are within the terms of the trust if they pay out income for such solid purposes as school fees and clothing.

The law provides for further control in the inheritance tax provisions. Accumulation and maintenance trusts were specially exempted from the tax in the last Budget, but to qualify for exemption they must be constituted so that at least one or more of the beneficiaries will, by the age of 25, become entitled to at least an interest in the income of the trust.

Thus a potentially irresponsible beneficiary might be kept out of the income from the trust until the age of 25, or later in special circumstances if there are several beneficiaries.

Accumulation and maintenance trusts must have beneficiaries who are either grandchildren of a common parent, or the children, widows or widowers of a beneficiary who would have been entitled to a share in the trust but died before coming into the money.

The definition of a beneficiary must be reasonably tight or the courts will declare the trust void for uncertainty. Nevertheless, it is perfectly

possible to make an unborn or not yet conceived child the beneficiary of an accumulation and maintenance trust.

And the trust can be used to stipulate the occurrence of some neatly defined contingency as the event which will allow the beneficiary into his or her money.

It is acceptable, for example, that a beneficiary may not be allowed to gain access to the capital until he or she is married. An accumulation and maintenance trust will still qualify for exemption from inheritance tax even if the capital of the trust fund is not available to the beneficiary after the age of 25. The beneficiary could easily be kept waiting for another 10 years or more.

Why the person creating the trust might want to do this, apart perhaps from sheer vindictiveness, is not entirely clear.

The prime practical benefit of the trust is that it allows its creator to make a gift (thus reducing the value of the estate for inheritance tax purposes) while retaining effective control of the assets in the trust to a great extent.

The "managers" of the trust are of course the trustees, but most parents or grandparents who set up the trusts see to it that they are also trustees. These trusts are particularly popular in the case of the family company where the next generation is to inherit, while the older wishes to retain day-to-day management of the company.

The tax benefits are substantial. Apart from diminishing the value of the estate of the donor and so lowering the inheritance tax band, the accumulation and maintenance trust can help a basic rate income tax-paying beneficiary use up the full amount of the lower rate allowance.

Any income accumulated within the trust is charged to income tax at an effective rate of 45 per cent. If the income is paid out rather than allowed to accumulate, the beneficiary will be able to reclaim the tax if his or her marginal tax rate is less than 45 per cent.

But if the beneficiary is under 18, the payment may need to be deferred; the Inland Revenue does not like non-working children claiming tax advantages.

So how do you go about setting up your own trust, and are there any pitfalls?

The setting-up method is simple but expensive

The method of setting up is simple but expensive: see a solicitor. Lawyers vary, but the charge for setting up a trust could easily run to £350 or more. The complexity of the case, the amount of tax planning and the volume of money involved are all factors in deciding how much it will cost.

On top of that, the trustees, usually including the solicitor, may make a charge for running the trust. In general, it is not worth it unless you have about £10,000 to give away.

One final point: these trusts are the financial equivalent of a vasectomy. Once you have made up your mind to go ahead, it is not normally possible to reverse the decision.

Martin Baker

LA CRÈME DE LA CRÈME

Executive Secretary

Central London

£11,500

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THE TIMES

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Lauren Rabinowitz on:

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RACING: WEATHER WILL DECIDE WHO RIDES CUMANI'S LEGER CONTENDER

Startino has the right breeding to continue her winning sequence

By Mandarin (Michael Phillips)

Following that heartening display at York last month when she won the Galtres Stakes by three lengths from her stable companion Kenanga, Startino is a confident selection to extend her winning sequence at Doncaster today by landing the coveted Park Hill Stakes.

For Startino, this is a step up in class into group company for the first time. The way that she won the Galtres Stakes, which is a listed race, suggested to me that she would be more than equal to the task. Today's test also represents a step up in distance from a mile and a half to just over a mile and three quarters.

My feeling is that with the St. Leger winners, Bustino and Alcide, prominent in her pedigree on either side, Startino will not fail for lack of stamina even though there is some fast blood in the bottom half of that pedigree.

It was about this time last year that Startino began her racing career by splitting

beating her now. She also has the measure of Broken Wave judged on how they ran against one another at Leicester.

Rejuvenate and Salchow would each stand a chance at their best having won the Musidora Stakes and the Cheshire Oaks respectively in the Spring. But that was a long while ago. Much more recent form points to Startino rating a confident nap.

By the time that she goes to post, Daarkom could have paid her another compliment by at least running well in the Unipart Handicap even if he does just fail to beat Chauve Souris, which he might if they reproduce their Ebor form to the letter. However, ridden close to the pace, Daarkom could get his revenge.

Treasure Kay, beaten only half-a-length by Hallgate over six furlongs at Newmarket last time out, can return to winning form in the Scarborough Stakes now that he is reverting to five furlongs which appears to be his right distance. Even allowing for the fact that he was getting nine pounds from Hallgate that day, it was still not a bad performance because his conqueror has since run the race of his life against Green Desert at Haydock Park only last Saturday. Welsh Note, at her best, would be my idea of Treasure Kay's main danger.

Twelve months ago, the Electrocop Ubb Handicap pointed to Tremblant being capable of winning the Cambridgehire at Newmarket a little over three weeks later. This afternoon, many will be looking to Al Bashama to provide a similar hint in the hands of Pat Eddery.

Luca Cuman's three-year-old was earmarked for Royal Ascot after winning the Cecil Frail Handicap at Haydock in the Spring. But that ambitious plan had to be shelved after the horse was injured by the gallop. The inflammation which developed necessitated a long rest, and it was nearly three months before he eventually reappeared again at Newbury, midway through August. Considering that he looked as though a race would do him a power of good that day, I thought that he ran pretty well to finish sixth behind Pasticcio, whom he will be meeting on six pounds better terms now.

The EBF Queen's Own Yorkshires Stakes looks to be between Kalgourie and Young Judge, both second last time out, with a high draw perhaps just favouring Kalgourie who was pipped by Russian Steppe at Yarmouth.

At Salisbury, Geoff Wragg and Philip Robinson look to have a good chance of landing a double with Percy's Lass (2.45) and Street Party (3.45). In the unexpected absence of Cry For The Colour, the Hurstbourne Nursery now seems ripe for Percy's Lass who was such an impressive winner at Lingfield first time out.

Following that promising run behind Tahilla at Newbury, stable companion Street Party can win the Second Division of the EBF Quidhampton Maiden Fillies Stakes at the expense of Sanaabell. The earlier division going to Quelle Fille (1.45), who also performed well on her debut at Newbury when she finished third behind Sea Dera and Simple Taste.



Startino and Steve Causton team up again in the Park Hill Stakes at Doncaster

A royal show from Eddery

Princess Anne, who rode Well Wisher in the Windsor Hotel Amateur Stakes at Folkestone yesterday, finishing sixth to Camilla, arrived at the course 20 minutes before the first race and went straight out with the horse's trainer, David Nicholson, and two security men, the mile-and-a-quarter circuit.

The party had just reached the final furlong when the first race started and the Princess ducked under the running rail to enjoy a close-up of the 20 runners finishing the Royal Corrugated Cases Stakes. She saw the leading jockey, Pat Eddery, push the favourite, Days Like These, in front approaching the final furlong to win by three-quarters

of a length with less than two lengths covering the first six home.

This was a welcome success for the Salisbury-based Peter Bailey, who is better known as a trainer of jumpers. In fact, this was Bailey's first Flat winner for 11 years. He said: "I've got only half a dozen Flat winners. Days Like These will stick to five furlongs and may now go for a Nursery. My jumpers have a bit too hard for them again."

On to Glory, the 43rd winner of the season for Brent Thomson, is trained by John Dunlop, whose assistant, Tony Crouch, commented: "They went very early on and she picked them out readily."

TV rights undecided

The battle for the rights to screen the Prix de l'Arc de Triomphe between the BBC and Channel 4 was continuing yesterday, (Michael Seely writes) Last night.

In some newspapers on Tuesday it was announced that the deal was almost concluded and that it was only awaiting ratification by Louis Romanet, the president of the Société d'Encouragement, before Channel 4 were granted the right to screen a one-hour programme.

However, yesterday Peter Lorenzo, the press relations officer for BBC sport and outside broadcasting, commented: "We know nothing about it. As usual the race is being screened on Channel 1 of French television. And we are only awaiting confirmation."

Stoute prepares Shahrastani for the Arc attempt

By Michael Seely

Shahrastani is to attempt to give the Aga Khan a second victory in the Prix de l'Arc de Triomphe at Longchamp on Sunday, October 5, provided that Michael Stoute's English and Irish Derby winner gives every satisfaction in a race course gallop before the big day. "The horse is really well and has pleased me recently," the record-breaking trainer said yesterday. "So, after discussions with the Aga Khan and Robert Clay, I am now going to train him for the Arc."

After looking a racehorse of the highest possible calibre when slapping Bonhomie by eight lengths at The Curragh, the Nijinsky colt started favourite for the King George VI and Queen Elizabeth Diamond Stakes, but ran disappointingly behind Dancing Brave, finishing fifth beaten by nine and three-quarter lengths.

Paddock watchers had observed beforehand that Shahrastani had started to sweat a horse who has to get out there and attack and stretch his rivals. As for Dancing Brave, I can only say he's in awesome condition. He concluded about Khaled Abulla's champion, who has his warm-up race for the Prix de l'Arc de Triomphe at Goodwood on Friday.

Michael Stoute said: "Unfold is very, very well. Of course, she's venturing into unknown territory as far as stamina is concerned, but Greville Starkey, who rode her at York, says she's sure to stay. And I've always pinned a lot of faith in his judgement." Provided that the rain stays away from the Town Moor, it will be difficult to look beyond Untold on Saturday.

Finally, Luca Cuman's confident of obtaining a top-flight jockey for Celestial Storm. "If the ground is soft and Untold comes out, Walter Swinburn will ride. If it is firm, and Meezan is withdrawn, Steve Causton will be available. But if both those horses run, Ray Cochrane will have the mount."

As always, whatever the detractors may say, our oldest classic once again looks sure to provide a high class and demanding race and a magnificent spectacle.

DONCASTER C4

Televise: 2.35, 3.10, 3.40, 4.10

Going: firm

Draw: low numbers may have an advantage on soft going

2.0 PRINCE OF WALES' NURSERY HANDICAP (2-Y-O: 24.084; 1m) (8 runners)

1 MY NOBLE LORD (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
2 TOLUCA LAKE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
3 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
4 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
5 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
6 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
7 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
8 ALBION PLACE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10

Doncaster selections

By Mandarin

2.0 My Noble Lord. 2.35 Kalgourie. 3.10 Daarkom. 3.40 Treasure Kay. 4.10 STARTINO (nap). 4.40 Al Bashama.

By Our Newmarket Correspondent

2.0 Toluca Lake. 2.35 Kalgourie. 3.10 Daarkom. 3.40 Whipplet. 4.10 Startino. 4.40 Al Bashama.

By Michael Seely

3.10 BACKCHAT (nap). 4.10 Startino. 4.40 Al Bashama.

2.35 EBF QUEEN'S OWN YORKSHIRE DRAGONS STAKES (2-Y-O: 27.408; 7f) (15)

1 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
2 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
3 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
4 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
5 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
6 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
7 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
8 KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

4.20 ZARZEL. 2.70 Kalgourie. 4.20 Brentano. 4.10 Young Judge. 4.10 Moore Brass. 10-14 The Green. 12-14 Suri Road. 14-1 others.

2.10 UNIPART HANDICAP (E20.105; 1m 6f 127yds) (10)

1 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
2 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
3 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
4 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
5 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
6 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
7 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10
8 CHAUVES SOURIS (Fr) (P. O'Brien) 9-11 T. O'Brien 10

3.15 (1m 2f), 1. NORTHERN GUMMER (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

3.45 (1m 2f), 1. KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

3.15 (1m 2f), 1. KALGOURIE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

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Carabineer reigns at Kempton

By Christopher Goulding

Carabineer established himself as the champion Arab racehorse at the International Meeting at Kempton Park on Monday when he won the coveted Dubia Stakes from Cherif.

Carabineer, ridden by Kim Bradley, finished third in the Cherif, the French runner, in last year's contest. But on this occasion Cherif was firmly put in her place, finishing a well beaten second.

Crossing the finishing line, Miss Bradley punched the air with a victory salute. "If Jonjo O'Neill can do it so can I," said a jubilant Miss Bradley. "I have never had him better. It was all down to the knicker elastic, which we used to help him with the starting gate. Last year he was frightened by the elastic tape and he was off."

Woodlands Court Magician, the grand old war horse of the Arab racing circuit, won the Raynham Stakes for the third year running. In doing so he showed all his battling qualities.

Edmond Dante, inside the final furlong and roared home like a lion. He is trained and owned by Alan Kirkham and ridden by Kevin Gray. This pair returned up with the Kew Bridge Stakes with Sumal Golden Tonic.

Mrs Joan Ratcliff, who plays a vital role in the organization of the racing, had a well deserved victory in the Raynham Stakes. The French did not have an untroubled journey, as they won the Cherif, a half-brother to Carabineer, in the Guinness Stakes.

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SALISBURY

Going: firm

Draw: high numbers best

1.45 EBF QUIDHAMPTON MAIDEN FILLIES STAKES (Div 1: 2-Y-O: 23.086; 7f) (20 runners)

1 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
2 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
3 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
4 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
5 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
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7 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10
8 AMANDA JANE (USA) (P. S. O'Brien) 9-11 T. O'Brien 10

1.45 QUELLE FILLE (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

2.45 PERCY'S LASS (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

3.45 STREET PARTY (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

4.45 POLYNOR.

By Our Newmarket Correspondent

1.45 Ivory Fields. 2.45 Percy's Lass. 3.15 Woodfield. 3.45 Street Party. 4.15 Maitiysaah. 4.45 Polynor.

2.15 DANEBURY SELLING STAKES (E1.148; 1m 4f) (13)

1 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
2 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
3 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
4 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
5 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
6 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
7 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
8 DICK KIRK (Ireland) (G. L. Curren) 9-11 T. O'Brien 10

2.45 HUNTSMAN ALES HANDICAP (E1.128; 5f) (10)

1 HUNTSMAN ALES (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
2 HUNTSMAN ALES (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
3 HUNTSMAN ALES (Ireland) (G. L. Curren) 9-11 T. O'Brien 10
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3.15 HUNTSMAN ALES HANDICAP (E1.128; 5f) (10)

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3.15 HUNTSMAN ALES HANDICAP (E1.128; 5f) (10)

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Draw: high numbers best

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4.45 POLYNOR.

By Our Newmarket Correspondent

1.45 Ivory Fields. 2.45 Percy's Lass. 3.15 Woodfield. 3.45 Street Party. 4.15 Maitiysaah. 4.45 Polynor.

The Danger Sports: Day Two. John Francome was the great star of the high-risk excitement of National Hunt racing. Then, suddenly, he quit. His thrill had turned to terror. Why? He talks to **Simon Barnes**

He didn't give up then, not quite, but he did not forget it, and a short while later he had another fall: again on The Reject. This time he picked himself up and decided enough was enough.

Total rejection: Francone, leg entangled, body dangling, parts company with The Reject — and racing

call pain. At the time it's hurting you say you'll never ride again but as you heal you forget. You don't even think about it. Even when I gave up it wasn't that I'd lost my nerve. I couldn't have done it at all if I'd been frightened.

"But I know jockeys who are frightened. You see it every day. They've lost their nerve but they are still there because there's nothing else they can do. They don't give their horses a ride, they just go round. Win if they have to. Horses are funny things and they know."

"But it works the other way, too: when everything is in your favour and you are full of confidence it transfers to the horse. Always follow the jockey in form."

Simply following Francome was always a good way of keeping ahead of the game. He collected a number of falls, broken bones and the rest, but somehow never received his fair share. A dislocated shoulder was the most painful. By the standards of jump jockeys this is nothing. He has been immensely lucky

and knows it. A friend of his, Bob Woolley, is paralysed from the neck down after a racing fall.

"If you finish a race in one piece then the money is good," Francombe said. "£50 for a race, for four minutes' work, is good money; £50 for a broken leg is not. And the trouble is that there are too many jockeys, and many will go to a meeting for just one ride. They are taking all the risks but doing it for about £15 profit on the day. And they've got to do it, they've got to set their names up on

**Tomorrow: the fears and fortune
of grand prix racing and the lonely
exhilaration of rock climbing**

TODAY'S FIXTURES

By Peter Tatlow

"It is a stepping stone to the world game, and the debut is at the Luton Town v Manchester City match on September 27."

English men's lacrosse has now returned to the drawing boards following failures in the men's World Cup in Toronto. They suffered severe defeats at the hands of Australia, Canada and the United States, although there were illness problems.

Now a need is seen for more international competition. Two American university teams have been invited in January, and seven American coaching assistants have been appointed for the season.

By David Hands, Rugby Correspondent

RUGBY LEAGUE

Fulham ready to start again

The Rugby League said yesterday they expect Fulham to be playing again on Sunday, in the first round of the Lancashire Cup at Whitehaven. "We are expecting to hear that the consortium has been completed and that the re-launching is going ahead," said Dan Flowers, a spokesman, said.

Fulham withdrew from the League shortly before the start of the new season because of debts reportedly totalling £70,000. But the League have given two London businessmen approval to re-launch the club and they are now awaiting official confirmation that the new venture is to go ahead.

From Pat Butcher, Athletics Correspondent, Rome

through the grand prize has credibility in this year's event. In one year, many of the top fates we have seen on the circuit—Steve Nouri, Ed and Edie Moore—have simply decided not to compete for a variety of reasons, all of them legitimate. It's the business of the enterprise.

But the credibility of the event is consistently being

by the IAAF, and here they are blatantly breaking them. What is worse, the women's 400m is a close race contest for the \$10,000 prize. Jill Tarter, Debbie Dunlap and Deane Dixon tied on 41 points, with Valerie Brisscoe-Hooks four points behind. Miss Tarter, who has won the 400m in two points but it is unfair to the other women, since she is likely to affect the result.

—Nobuko

and Colin Reitz in steeplechase.

Thigh going

Ross Thorne, of Australia's top seed, made a nervous start in the Singapore squash of the 1988 Commonwealth Games. 9-3 to Cerry Jones, before Brivon, trailing 5-3 in the second game, was forced to retire with

Rome — Sebastian Coe, who

Coe has decided that he wants to have one last big race at 800 metres before retiring from the distance, having now won the European title (Pat Butcher writes).

Coe has asked that the 1,000 metres at Crystal Palace on Friday night be changed to a 800 metres, and Andy Norman, the promoter, has agreed. Coe said: "I thought it would be nice to have my swansong in Britain."

Nigel Pomphrey, the Bristol

Cardiff this evening and if the match maintains the standard of the equivalent game at the Memorial Ground two years ago, it will be an occasion worth celebrating (David Handley writes).

Cardiff are without Phillips, their captain, and three of their other international forwards are rested. Donovan will lead the side from centre.

Fulham ready to start again

The Rugby League said yesterday they expect Fulham to be paying again on Sunday, in the 15th round of the Lancashire Cup at Whitehaven. "We are waiting to hear that the shareholding transaction has been completed and that the re-launching is going ahead," Denis Howes, a spokesman, said.

Fulham withdrew from the League shortly before the start of the new season because debts reportedly totalling £70,000. But the League has given two London businessmen approval to re-launch the club and they are now awaiting official confirmation that the new venture is to go ahead.

By John Goodbody

Italian long distance runner, dominated at the recent European Championships in Stuttgart, has been smeared with allegations by their former coach of "blood doping" and drug taking. As the athletics season comes to a climax tonight with the Grand Prix final in Rome, the Italian Federation and Attorney General's Office are refusing to investigate the scandal.

The allegations have been made by Professor Romano Tordelli, responsible for all of Italian middle distance runners for the last 15 years. Despite documents, tapes and testimonies of other athletes, Primo Nebiolo, president of both the Italian Federation and the International Amateur Athletic Federation, has avoided any inquiry. Nebiolo says: "The athletes have all over the years and we are clearing it up. However, our athletes are very honest and in this respect we deny everything."

Professor Tordelli accuses some of the most famous names in athletics, including Alberto Cora, Olympic 10,000 metres champion and second last week in Stuttgart, and the world trier Stefano Mei. According to Tordelli, Cora, Gabriella Doris, the Olympic 1,500 metres champion, and Mariano Scartazzini, the 1981 Europa Cup steeplechase winner, "have been using those we have been 'blood doping' the forbidden practice of withdrawing a litre of blood from an athlete's body in training, refrigerating it and then injecting the blood back into the athlete's body immediately before a major competition.

Since the competitor has made up the litre of blood in the intervening period, he now has an extra litre in the body and can perform easily with fatigue.

The theory is simple. Muscles need oxygen which is carried by red blood cells. The more red cells there are, the more oxygen, and the longer muscles can go working after they have reached the normal point of exhaustion. There have been rumours of the practice for years.

Officials of the American cycling team admitted they had 'blood doped' seven of their team, including four medal winners. Professor Tordelli says: "The practice of blood transfusion has been known to exist since the Athletics Federation has now reached such a serious level as to create the assumption that real, punishable crimes are being committed. We must now consider the athletes subject to treatment."

Professor Tordelli's dossier, which also includes details of which athletes have been given steroids, the muscle-building drug, has been examined by a team of experts headed by Dr Adriano Ceri Bonifazi, who has been seeking a government inquiry. But so far this has been without success.

Ross Thorne, of Australia, the

top seed, made a nervous start in the Singapore squash open yesterday. He lost the first game 9-3 to Cerryg Jones, before the Briton, trailing 5-3 in the second game, was forced to retire with pulled muscle.

Neil Foster, the Essex and England fast bowler, has won

the Webster's Yorkshire Bitter award for August. His nine wickets for 107 runs against Middlesex was adjudged the best performance and Foster receives the 'Silver Can' Trophy and a cheque for £500.

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SPORT

Broad and Slack to open for England

By John Woodcock, Cricket Correspondent

At the end of a meeting which lasted for three hours, Peter May and his fellow selectors came up with a touring party of 16 players to Australia this winter that includes, to quote the chairman, "two exciting young men," Philip De Freitas and James Whitaker.

The specialist opening batsmen — there are only two of them — are not Broad and Robinson, as was generally expected, but Broad and Slack. For the first time in all England's tours of Australia neither Yorkshire nor Lancashire is represented, except indirectly by Athey, who began his career with Yorkshire, and Whitaker who was born there.

Only three of the party — Gower, Lamb and Botham — survive from the last tour to Australia in 1982-83, and only eight from the side that went to West Indies last winter. Three others, De Freitas (Dominica), Slack (St Vincent) and Small (Barbados) come from the West Indies. Gating's vice-captain will be Embury.

De Freitas came to England as a boy and from the Willesden High School joined the Lord's ground staff. Now 20, his rise in the last year has been meteoric. He is an athletic all-rounder — versatile in the field, a crisp striker of the ball and a lively medium-paced bowler. De Freitas is an enterprising choice.

Whitaker, too, has leapt to prominence. To be averaging 73, even after having a bone in both hands broken by Marshall in mid-season, is a remarkable achievement. He plays the ball late, which is a good sign, and hits it hard, like the previous Uppinghamian to go on a full tour of Australia, A. P. F. Chapman.

Botham gives his word

By Paul Martin

Ian Botham's return to the England Test squad came about after he gave assurances that he would adhere firmly to team discipline and maintain satisfactory conduct on and off the field, Mike Gatting, the tour captain, said yesterday.

Gatting said Botham had been asked to "conform with our set-up" and he had shown he could do so "magnificently" on and off the field during the last Test match against New Zealand. He had previously been told that "if he didn't like the arrangements we would have to manage without him," Gatting said.

"There was nothing aggressive about it," he continued. The team would hold a lunch before departure at which "everything will be covered" and all players would then be treated on the same footing. "I am confident they will all be sensible," Gatting added.

The management are determined that discipline be rigorous enough to avert the sort of disastrous press accusations that bedevilled the Caribbean tour. Peter Lush, the tour manager, said the handling of Botham was "a matter that will be dealt with privately — between the management team and the player himself".

Micky Stewart, who as assistant manager will have the main responsibility for team discipline, along with the captain, was at pains to stress that "every player without exception will comply with a tour policy that projects the English game of cricket in the right way both on and off the field".

Declaring that the West Indies tour controversies were "gone and past", Stewart said the players carried a "special responsibility" to the cricket public in view of past criticisms. "All that will be eliminated," he added, and players would be disciplined if they broke the rules.

Stress would be laid on the 16 cricketers playing as a unit, he said. "I expect every player to respond to the policies laid down."

All training and net practice would be compulsory but there would be no set bed-times, as, according to Lush, "they are grown men who have different sleeping habits".

Tony Brown, of Somerset, the manager of the last ill-fated tour to the West Indies and the happier tour to India, was dubious that any set of rules could provide a panacea. "You cannot devise a tour rule that punishes attitudes. Botham was not unco-operative on tour but he can be a bad influence. The crucial issue is whether a captain and manager can get the most out of people."

He could not imagine Gatting being able or willing to enforce a rigid set of rules, as "he is not that sort of a fellow".

Whitaker is 24 and a good back-foot player (this helps in Australia). Robert Bailey, who was vying for the same place, plays more off the front foot; but he, too, had they chosen him, would have been a worthwhile gamble. As things are, Bailey will go only if an exploratory operation Lamb is having on a knee reveals serious damage.

Much time was taken up deciding who should open the batting. In the event, neither of those chosen played in any of this season's six Test matches, though Athey, who supports Broad and Slack, went in first in the last of them.

Slack let it be known earlier this summer that he would rather not be considered for Test selection, his form was so bad. But he had a very good August.

Slack is fortunate, I think, to have got in ahead of Robinson. So far that matter is Athey, though in his case the selectors took into account a couple of poor decisions in the recent Test matches. They professed great faith in Athey's technique, although at 29 his career average is no better than 32 and his Test average a mere 15. I can't honestly say that I look forward with great relish to seeing Broad and Slack, two dourish left-handers, opening England's innings in Sydney; but they may still do a very fair job. No doubt Robinson's horrendous experience in the

or Second XI cricket in Australia, as there is here. Foster, Dilley and Small are the fast bowlers. Ellison and Thomas are to be referred to as Ken Higgs, Geoff Arnold or Fred Trueman, to sort out their technical problems. Edmonds and Embury, at 35 and 34 respectively, the two oldest members of the party, are the spinners, in preference to Childs, Hemmings, Nick Cook and Oxtoby who were all considered. Although Embury's experience of captaincy is slender, he was preferred as vice-captain to the two previous England captains in the team (Botham and Gower). French makes his third tour as wicketkeeper, though this time as the theoretical number one. Richards was preferred to Rhodes or Russell as the number two.

Something like 30 English first-class cricketers will be in Australia this winter, coaching or playing, should an emergency arise. From among them it would be possible to choose the following very decent side: Root (Somerset), Terry (Hampshire), Prichard (Essex), Robin Smith (Hampshire), Stewart (Sussex), Reeve (Sussex), Lloyds (Gloucestershire), Rhodes (Worcestershire), Greg Thomas (Gloucestershire), and Nick Cook (Northamptonshire), Illingworth (Worcestershire), or Mortensen (Derbyshire). Getting on for 60 registered players will be spending the winter away, a dozen or so of them in South Africa.

The Scottish Secretary, Mr Malcolm Rifkind, said yesterday that his position — that the Games must stick to their original promise to be self-financing — had not altered despite the announcement of the deficit and a letter from Mr Maxwell asking for £2.5 million.

Government sources said that Mrs Thatcher, the Prime Minister, who discussed the matter during a visit to Scotland last week, was equally adamant.

A Cabinet source suggested that Mr Maxwell should use his own resources to rescue the creditors. "If Mr Maxwell really is concerned about his creditors," the Cabinet source said, "he and his Mirror Group should make good the losses in recognition of the huge publicity he's got. It's a flea-bite to him."

Games sources disclosed yesterday that the Mirror Group would pay £250,000 for all its trackside advertising, its displays on the main electronic scoreboard and its hospitality suite. "A very good bargain for us," one Games Company director said. "But then at that late stage we were in no position for tough bargaining."

Mr Maxwell said last month that if the Scottish Office would not judge "the company" would certainly close down and let the Government pick up the pieces. He now maintains that he still has further sources to tap, including the Japanese benefactor, Mr Ryuchi Sasakawa — though he has said that he could cover only a part of the deficit.

One director argued yesterday that Mr Maxwell would himself have to bail out the company to avoid possible penalties under the Insolvency Act because he had caused the Games to continue running up debts when many directors had felt legally obliged to liquidate the company. And Mr Maxwell's decision to pay out all creditors owed less than £5,000 in full while paying the rest only one third constituted preferential treatment that contravened proper insolvency practice, he argued.

Several directors fear that unless Mr Maxwell himself comes up with the money they will all be pilloried by the liquidator.

More cricket on page 38

SPORT IN BRIEF

Pont short of record

The world cricket ball throwing record remains intact after yesterday's attempt to break it at March Town Cricket Club, Cambridgeshire (Marcus Williams writes). The event was won by Don Topley, the Essex bowler, with a throw of 102.35m (111yd 2ft 11in), and he beat Ian Pont, who had been favoured to beat the record mark of 128.6m (140yd 2ft) attributed to Robert Percival in the 1880s, into second place.

In perfect conditions Pont's best throw in four attempts was 109yd 6ft 4in, which was well short of the 138 yards that he threw in Cape Town in 1981. Darren Cook, of Hunstanton CC, finished third yesterday with 92.70m.

Pont said afterwards that a large television and media presence in expectation of a new record had made him "extremely nervous" and he never approached his true form. "But the worst thing was being beaten by one of my team-mates — I'll never hear the end of it," he said.

De Freitas and Whitaker exemplify modern trends

By Richard Streeton

He trains hard and keeps fit and has not missed a game this year. Ken Higgs, the Leicestershire coach, says: "He is not happy unless he has a ball in his hand. When he's finished bowling he wants to bat and when he's out he wants to bowl."

The family left Dominica when De Freitas was nine and he remembers little about the Windward Islands. Willesden High School in north-west London fired his enthusiasm for the game and a brother introduced him to local club cricket. Harry Sharp, the former Middlesex player, spotted him and he joined the Lord's ground staff. Middlesex offered him a contract but he felt

the opportunities would be greater at Leicestershire.

He heard of his selection when he arrived at Grace Road yesterday to play a benefit match for Paddy Clift and said: "When I started the season, I had no idea how it would go. I am just nine wickets away from a 100 and I have passed 700 runs, so everything now is a bonus. It is really quite incredible. I still can't believe that I am in the side for Australia."

"I thought my prospects would be better at Leicestershire and so it has proved. I'm really looking forward to playing in Australia. I played Grade cricket there for Port Adelaide last year and had a good season."

John James Whitaker, who

was born in Skipton in May 1962, was coached at school by Maurice Hiram and later helped by Brian Davison, two former Leicestershire batsmen, both of whose preference for driving can be seen in Whitaker's own style.

He is six feet and 13 stone and hits the ball hard, whether on the back or front foot. Boycott and Amiss are among two of his idols and their determination to make big scores has rubbed off on him. Whitaker also says that Gower's relaxed approach helped him as he worked his way through the lower Leicestershire levels to the first team. He recently told one interviewer: "You get to the stage when once you realize you can play, it is mainly a case of maintaining a stable mental state."

After three winters playing club cricket in Australia and South Africa, Whitaker decided last autumn to take a complete break. From the start of this season he has scored heavily and continues to do so after an enforced rest when he had a bone broken in each hand.

The news of Whitaker's selection reached him as he prepared for an exhibition match at Scarborough yesterday between Yorkshire and a Yorkshire Expatriates XI. He said: "It was a sickening blow from Marshall which put me out for five weeks. But I was determined to get back and did a lot of running and stayed in training. I made a difficult start but that century against Yorkshire got me going again."

Graham date Herol Graham, the British and European middleweight champion, of Sheffield, is expected to meet Mark Kaylor, of West Ham, later this year in a final eliminator for World Boxing Association title. The winner is likely to meet the champion, Marvin Hagler, in March or April.

Graham, who recently underwent hospital tests for headaches, was instructed by the British Boxing Board of Control on Monday to withdraw from his contest with Tony Harrison, of the United States, at the Albert Hall in September 17.

High fliers The British Gliding Association team of six pilots to represent Britain at the world championships in Australia in January next year will be: Andrew Davis, Christopher Garton, Brian Sprackley, David Watt, Martyn Wells, Justin Willis.

Sprackley, the 1986 15-metre champion, rejoins the team, while Wells, the 1986 standard class champion, was the highest-placed British pilot in Italy in 1985.

Boycott back Geoff Boycott has been included in the Yorkshire squad for the final championship match of the season against Northamptonshire beginning at Scarborough today. The 45-year-old opener has been out of the first team since breaking a bone in his left hand two months ago. Boycott, who will be looking for a new contract for next season, needs a further 69 runs to complete 1,000 first class runs this summer.



Celebration day: Whitaker (left) and De Freitas, who were chosen for the tour party

COMMONWEALTH GAMES

Maxwell told he must go it alone

By Paul Martin

Robert Maxwell's demands that the Government help bail out the Commonwealth Games Company which has admitted a £4 million debt, have met with a crushing rebuff.

The Scottish Secretary, Mr Malcolm Rifkind, said yesterday that his position — that the Games must stick to their original promise to be self-financing — had not altered despite the announcement of the deficit and a letter from Mr Maxwell asking for £2.5 million.

Government sources said that Mrs Thatcher, the Prime Minister, who discussed the matter during a visit to Scotland last week, was equally adamant.

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More golf, page 25

BOXING

Storm clouds over the Pavilion

By Srikanth Sen, Boxing Correspondent

Thunder and lightning in the shape of Dennis Andries and Tony Sibson are expected to hit Alexandra Pavilion, London, tonight, when they meet for the world light heavyweight championship. The bout so far has not generated enough energy to make a sleeping dog's tail twitch. But it could all change as Sibson, by moving up from middleweight, tries to succeed where Sugar Ray Robinson

failed. The evening's proceedings promise to be every bit as exciting as Bruno's world championship challenge against Tim Witherspoon, of the United States, in July. How will the heavier, taller Andries tackle the shorter, more experienced Sibson? How will Sibson avoid the bull-like rushes and wild swings of the champion that could send him out of the ring and into next year?

It says much for Sibson's stature that the Andries camp believe that victory tonight will make Andries as well-known as Bruno. The champion may be too shy to shout his own praises from the rooftops of Stoke Newington High Street, but Greg Steene, his manager, says that a spectacular destruction of Sibson will work wonders for Andries's popularity.

Even though the champion does not have the vaguest idea about the finer points of boxing, and is almost 33 years old, against Sibson's 29, he is the toughest, fittest, and most determined fighter in the game, and Steene believes that by the middle rounds his strength will tell against the blow-out, world-ranked middleweight. "While Sibson will not be able to hurt Dennis, Dennis will hurt him because he cannot take a punch any more. He is the most experienced fighter in Britain, but he has had too many wars and is on the decline. Dennis will stop him," Steene says.

Sibson, however, with 60 contests behind him against Andries's 35, thinks he will know too much for the champion.

GOLF

Norman risks \$500,000 sacrifice

Greg Norman plays in the Panasonic European Open, starting at Sunningdale tomorrow, well aware that he could forfeit a \$500,000 bonus to US PGA champion Bob Tway (Mitchell Platts writes).

Norman has concluded his US tour programme, in preference to playing in Europe and his native Australia, with winnings of \$653,296, so Tway (\$630,116) is likely to overhaul him and collect the bonus for being number one in the money-list.

Norman, who has averaged \$9,073 for each of his 72 rounds in the United States this season, said: "Bob plans to see the season out so he'll have to break a leg not to move past me."

"But if he has played 38 events to my 19 then I consider that I will have scored a moral win."

"The US PGA told me that if I played one more event over there then I would probably get the 'Player of the Year' Award. It would be nice, but I don't mind sacrificing it so that I can play in Europe and Australia. I enjoy playing the world tour — travelling is my blood."

More golf, page 25

TENNIS

German team gets boost with Becker

Bonn (Reuters) — Boris Becker, the Wimbledon champion, was named yesterday in the West German team to face Ecuador in the world group play-off tie in Essen on October 3-5.

His colleagues will be Eric Jelen, Damir Keretic and Ricki Osterthun. Becker and Jelen will play the singles matches.

Mexico beat West Germany, last year's Davis Cup finalists, 3-2 in Mexico City in a first round world group tie last March and the Germans must defeat Ecuador to avoid relegation to the European zone of the competition.

● FUJISAWA: Lisa Bonder, of the United States, seeded seventh, was eliminated by Denmark's top player, Tine Scheuer-Larsen, 6-3 3-6 7-5 in the first round of the \$300,000 Pan Pacific Open women's tennis tournament here yesterday.

Anke Volker, of East Germany, equalled the women's air pistol world record of 387 points to win the gold medal at the world shooting championships in Suhl, East Berlin, yesterday.

Dixon's name in neon lights

From Stuart Jones Football Correspondent Stockholm

The room was being hoovered as Bobby Robson walked in to announce his England side for the only practice match — against Sweden here this evening — before entering the qualifying stages of the European championship. "I could do with that," he said, as the machine was switched off. "I need a sweeper."

The spontaneous comment illustrated that Robson is relaxed. So is his squad, who trained under a cloudless sky yesterday. But all that is about to change and, particularly for Dixon, had it not been for a lengthy list of casualties, he would not have been chosen to lead the attack.

He stands in the queue of forwards behind Linaker, Beardsley and Hateley, all of whom are injured, and Barnes, who has been invited to come in from the wing and share the centre of the stage. Even though Dixon has previously made only four full appearances, the match represents a final audition.

Robson conveyed the message as clearly as if he was displaying it in neon lights. "He scored twice on his full debut in Mexico against West Germany last year and two more in his next game in Los Angeles against the United States which, without wishing to be disrespectful, didn't mean very much."

England team

P. Shilton (Southampton), V. Anderson (Aston Villa), K. Sansom (Aston Villa), G. Hoddle (Tottenham), A. Martin (West Ham), T. Butcher (Rangers), T. Steven (Everton), R. Wicks (AC Milan), K. Dixon (Chelsea), J. Barnes (Wolves), S. Hodge (Aston Villa), Substitutes: D. Seaman (QPR), G. Stevens (Tottenham), S. Robson (Aston Villa), G. Collins (West Ham), G. Waddle (Tottenham).

"In his last game, in Israel, he didn't play that well. That was partly my fault because he was rusty. His opportunities have been limited but he has to show us that he can make it at international level. This is his chance and, if he doesn't take it, he can have no complaints."

Dixon himself would have complained if he had not been selected. He had said that he was wasting his time. Now, as he steps into a vacancy that may be only temporary, anyway, he takes with him a record that is far from encouraging. This year he has scored a mere three goals.

The striking rate, overall ability and current form of Collins suggested that he might be Barnes's partner. Doubtless he will be in the future and possibly even during the later stages tonight. Robson pointed out that West Ham United's representative has "time on his side, more so than Dixon."

The other member of the team with an individual, albeit lighter, burden to carry is Hodge. He has retained his place on the left of midfield but, unlike Steven on the other flank, he has yet to confirm that he is comfortable there outside Hoddle and Wilkins.

The two wide players will at least have the benefit of an even surface. The middle of the pitch in the Råsunda Stadium, where rock concerts were staged under driving rain last week, is so rutted and bumpy in parts that Robson was prompted to describe it as "dreadful."

Shilton is given the captaincy that he held during the last three World Cup ties, although Wilkins will be the natural leader. Any suggestion that he is being punished for being sent off in Mexico were dismissed instantly by Robson. "If that was the case, he wouldn't even be in the squad," he said. "I just wanted to clear up a messy situation."

He would also prefer the two men that he has left out in the cold to be brought back into contention. He has asked permission for Watson, who is unfortunate to be omitted, and Thomas, one of his three newcomers, to join the other five substitutes and be suitably dressed in case of emergency.

Stewart Robson will be on the bench even though he experienced a slight recurrence of a groin strain yesterday. The others, and especially Barnes, confirmed their sharpness during training and all are fit. That is more than can be said for the Swedes, who lost Torben Nielsson, one of their most experienced internationals, before the season started. He retired.

Four others — Petersson, Helstom, Magnusson and Corneliussen — who could be considered forwards are also unavailable, as is their goalkeeper, Ravelli. His unlikely replacement is Moller, once of Bristol City. He has not been chosen since a World Cup qualifying tie against Northern Ireland seven years ago.

More football page 38



THURSDAY SEPTEMBER 11 1986

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1317.9 (-13.2)

FT-SE 100
1663.5 (-9.9)

Bargains
21609

USM (Datastream)
127.35 (+0.02)

THE POUND

US Dollar
1.4810 (-0.0005)

W German mark
3.0531 (-0.0073)

Trade-weighted
71.4 (same)

Norway
oil cut

Norway said yesterday it would cut crude oil exports by 10 per cent in November and December to try to boost world oil prices.

The Oil and Energy Ministry said in a statement that Norway would reduce its oil production to 1.5 million barrels a day, down from 1.6 million.

The ministry added it was working on plans to implement new measures after the two-month curbs ended.

Norway produces about 880,000 barrels of oil a day. Attention will now focus on Britain, which produces about 2.5 million barrels of North Sea oil a day.

So far Britain has resisted OPEC's calls for curbs on output. Course maintained, page 22

Blow for T&N
takeover bid

The hotly contested £260 million bid by the asbestos group Turner and Newall for the engineering group AE suffered a blow last night when some institutions changed their mind and decided not to support the takeover.

Sir John Collyer, the AE chairman, said holders of 2.7 per cent of the shares had withdrawn their acceptance of the offer, which was about a quarter of total acceptances.

Nicholas to go

Mr Tom Nicholas will resign as chairman and managing director of Columbia Pictures Corporation on January 1 to return to Australia. He will become a director of Columbia Pictures Proprietary.

BAT ahead

BAT Industries, the tobacco, financial services and retailing group, raised pretax profits from £438 million to £539 million in the first six months of this year. The interim dividend is raised from 4.75p a share to 5.5p.

BTR up 34%

BTR lifted its interim pretax profits by 34 per cent to £203 million in the six months to June 28 on turnover up 10 per cent to £1.8 billion. The interim dividend was raised a penny to 3.5p net.

Profits jump

Prudential Corporation, the life and general insurance company, made pretax profits in the six months to June 30 of £64.7 million, an increase of 43 per cent. The dividend was raised 16.3 per cent to 10p net.

MARKET SUMMARY

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STOCK MARKETS

New York	1880.78 (-3.38)
Dow Jones	1881.33 (+145.24)
Nikkei Dow	1976.18 (+10.14)
Hang Seng	296.5 (-1.4)
Amsterdam Gen	1232.2 (-11.7)
Sydney AO	2070.8 (+6.0)
Frankfurt	2070.8 (+6.0)
Commerzbank	2070.8 (+6.0)
Brussels	3628.00 (-8.39)
Paris CAC	4023 (+1.5)
Zurich	SKA General
London closing prices	Page 25

INTEREST RATES

London:	Bank Base: 10%
	3-month Interbank: 10-9%
	3-month Treasury Bills: 5.17-5.15%
	30-year bonds: 9.5-9.6%
US:	Prime Rate: 7%
	Federal Funds: 6%
	3-month Treasury Bills: 5.17-5.15%
	30-year bonds: 9.5-9.6%

CURRENCIES

London:	New York:
£1.4810	£1.4815
£1.0531	£1.0535
£1.0531	£1.0535
£1.0531	£1.0535
£1.0531	£1.0535
£1.0531	£1.0535
£1.0531	£1.0535
£1.0531	£1.0535

Two deals secure
Cazenove's
independence

By Kenneth Fleet

Cazenove, London's pre-eminent stockbroking firm, has taken two decisive steps to secure its independence after big bang - the City's pyrotechnic metaphor for October 27 when the Stock Exchange practice of charging minimum commissions for broking services ends.

It has arranged a syndicate of eight companies, six from outside its immediate orbit, which will make available to the firm "adequate resources to underwrite issues when required."

It is also raising about £32 million of additional capital through a 15-year variable-rate subordinated loan, the interest on which is geared to Cazenove's profits subject to a minimum rate of 8 per cent.

Mr John Kemp-Welch, one of the joint senior partners, who like all 36 Cazenove partners prizes the firm's independence for practical as well as family and historical reasons, has drawn strength from the strong support given to the firm's decision by its corporate and institutional clients.

"We are confident that we will be able to remain competitive and maintain our position in the market place after October," he said.

The syndicate, which is making available a facility, to quote the other senior partner, Mr Anthony Forbes, "of some hundreds of millions", is made up of the Bank of Scotland, whose detailed advice and guidance has been especially valuable; Witan

Investment, which is part of Henderson Administration and thus one of the family; Cazenove Securities Ltd; and five top drawer insurance companies, whose status and cash flows leave nothing to be desired: Legal & General, Norwich Union, Royal Insurance group companies, Scottish Equitable and Standard Life.

At a stroke, any fears that Cazenove would lack sufficient resources to act as a principal in the new issue market have been removed. The firm not only has a considerable sum available to use at its discretion, it also has

Comment 23

the knowledge that it could go back to the syndicate "if a particular deal stretched this sum."

The subscribers of the new fixed capital, in addition to the five insurance companies in the syndicate and Witan, include the no less illustrious Commercial Union, Equity & Law, Friends' Provident, Pearl, and Sun Life.

Mr Kemp-Welch described the two arrangements as "a long haul deal. No favours are expected on either side, but we are most excited that such quality names are prepared to back us. The arrangements are adequate to our needs, bearing in mind that we are not bankers and we shall not be in the gilt-edged market as a market maker."

Cazenove has scarcely wa-

vered in its belief that "there is a major role for a strong independent broker able to provide independent advice." Flexibility is also important - "not having to refer back." Like the wise owls they are, the Cazenove partners recognize that "being distinctive in the market place is no bad thing."

Both senior partners emphasized the importance of "continuity" in service to clients and the high value placed on personal relationships.

"It takes decades to put down roots in international business and to achieve the personal relationships we like to have."

Cazenove, which employs more than 500 people worldwide, has undergone considerable changes in recent years. In the last two years it has invested £10 million in a development programme.

It believes it is well established in all five sectors of its business: corporate finance, institutional broking, international activities, investment management and money broking. It is now confident that it has the resources as well as the expertise to act as principal in new issue underwriting and in block trading and market making in the secondary market.

Mr Kemp-Welch said: "In these two areas we are building on existing strength. But we recognize that we stand or fall by the practical virtues of our independence."

Channon cautious
on Gatt talks

By Derek Harris, Industrial Editor

Next week's meeting to establish an agenda for the new round of General Agreement on Tariffs and Trade negotiations could run into problems, and success is "by no means a certainty."

This warning came yesterday from Mr Paul Channon, Secretary of State for Trade and Industry, as he prepared to leave tomorrow for the meeting at Punta del Este, Uruguay, where he will not only be speaking for Britain but playing a key European Economic Community role because of Britain's presidency of the EEC.

Mr Channon said: "There are serious issues to be addressed and there is quite a lot of disagreement around. But I remain cautiously optimistic."

Next week's talks are crucial because they will set the bounds for the negotiations, which are expected to go on for several years. Among

controversial issues are whether financial, professional and other services should be covered in the new Gatt round with firm export subsidies and the Japanese trade surplus.

The inclusion of services for the first time in Gatt is being pursued by the United States, and Mr Channon made it clear that Britain will be supporting that call.

The British team is unlikely to support an idea floated by Argentina that a separate committee should be set up by the international community to deal with the lifting of national restrictions on provision of services.

Mr Channon, who had talks with French ministers earlier this week on Gatt issues, was optimistic about co-ordinating European Community views even though there were bound to be what he described as "some differences of emphasis."



Partners who prize independence: John Kemp-Welch and Anthony Forbes

Strong growth in calls helps
lift Telecom profits 12%

By Carol Ferguson

British Telecom is continuing to benefit from strong volume growth in telephone calls, it was revealed yesterday.

Stripped of the effect of price changes, inland call turnover was up 6 per cent in the three months to June 30, while international calls were 10 per cent higher than the corresponding period last year, which was also a strong quarter.

Telephone calls accounted for 52 per cent of turnover in the first quarter, when total turnover rose 12 per cent to £2.2 billion.

Pretax profit was also up 12 per cent, to £502 million while operating profit rose 10 per cent to £573 million. Excluding the effects of the Mtel acquisition, which was completed in March, the operating

profit increase would have been even higher at 13 per cent. The consolidated loss in Mtel was £3 million for the quarter.

British Telecom has benefited from the run up to the City's big bang through a higher level of installation of private circuits. Rental income, accounting for 33 per cent of turnover, improved by 14 per cent in the quarter of which 2 percentage points were attributable to new private circuits installed.

New exchange lines accounted for 4 per cent of the growth in rentals and the remaining 8 per cent was the effect of adjusting prices.

Mtel is on a clearly improving trend after two years of substantial losses. In the year to March, the losses were increased by once-for-all bal-

ance sheet adjustments and the effects of rationalization. British Telecom shed 5,000 staff in the last year, continuing the trend of the last four years. It is negotiating a pay package which includes changes in work practices to allow more efficient and cost effective working. In return, it is offering a pay award significantly ahead of the rate of inflation.

British Telecom is in the midst of a big renewal programme and the company said that depreciation charges for the quarter were £315 million, £64 million more than the same quarter last year. Much of the increase was attributed to faster writing off of analogue exchanges which are being replaced with System X.

Ship Canal stake page 27

BAe sets aside half of £80m
profits for redundancies

By Edward Townsend, Industrial Correspondent

British Aerospace, which yesterday reported pretax profits of £80.3 million for the first half, has set aside just over half of it - £44 million - to cover the cost of closing its factory at Weybridge, Surrey.

The cost, covering mainly redundancy payments for the 2,500 workers, will not be incurred until 1987 and 1988, but has been included in the current year's six-month accounts as an extraordinary item.

Sir Austin Pearce, the chairman, stressed that the cost did not take account of the increased efficiency of BAe that would occur after the closure, nor of the proceeds from the sale of the site, expected to be around £100 million.

The company's trading

profit of £95.6 million was slightly lower than a year ago because of the cost of a strike at its Tornado fighter plant at Warton near Manchester. But pretax profits for the six months at £144.3 million were up by 10 per cent.

Military aircraft and guided weapon systems continue to be BAe's chief source of profit, but civil aircraft sales, hit by strong competition, two small airline defaults and adverse exchange rate movements, produced a deficit of £5.3 million.

Sir Austin said that provision had been made for anticipated future losses on sales contracts over the next few years. The 125 business jet was now in profit, the Jetstream was breaking even

and the 146 regional airliner was expected to be in profit by 1989.

The group's order book has been boosted by the recent military aircraft order from Saudi Arabia, the largest ever defence contract won by Britain for which BAe is the prime contractor. Sir Austin said that five of the 13 memoranda of understanding covering the deal had now been implemented and the contract was "in very good shape."

The company was continuing to put together a proposal for the Government's launch aid for the A330 and A340, the new long-range airliners being planned by Airbus Industrie.

The BAe board has declared an interim dividend of 6.4p, up 10 per cent.

BICC profit fall disappoints
despite cost base reduction

By Alexandra Jackson

A weak Australian dollar and falling oil revenues had a damaging effect on BICC's first half results. Profits before interest, even after the help of a £5.8 million pension fund "holiday", were slightly lower at £54.4 million compared with £57.7 million last year.

At the pretax level, profits increased from £45.5 million to £47 million. Turnover fell from £1047 million to £977 million. The interim dividend was maintained at 3.5p.

Of the divisions, Balfour Beatty, the construction company, increased its profits by a third. Elimination of loss at BICC Technologies gave it a sixfold increase.

However, the larger di-

visions did not fare as well. Competition from Europe and lack of Middle East work depressed BICC Cables' profits, while the fall in the Australian dollar depressed the contribution from BICC International.

COMMENT: It would be difficult to fault the intentions of the new management at BICC. It is working hard to get the colossal moving but it is taking rather longer than the bulls who have been buying the shares over the last year might have hoped.

The business has been rationalized and pension fund write backs are being used further to reduce the group's cost base. BICC's inter-

national balance has changed, reducing exposure to the volatile Australian economy. Although a lower tax charge and a smaller minority will push earnings up at least 10 per cent this year, profits are unlikely to exceed £100 million. This is disappointing since estimates were 20 per cent higher than this at the beginning of the year. Over 16 million shares were placed last month, following the purchase of Haden Building Services Division.

This, and the fact that forecasts are coming down, is likely to leave the shares dull in the short term unless a predator starts sniffing around.

Costain profits down 20%

By Our City Staff

An uneven incidence of property profits led Costain to report yesterday interim pretax profits to June 30 down 20 per cent on 1985 to £21.2 million.

Trading profits rose 10 per cent to £23 million and turnover fell from £449 million to £375 million. The dividend, payable on a share capital increased after last June's profits issue, rose from 6.3p to 7p.

Mining profits matched last year's first half, helped by the Dole Hills joint venture in Louisiana. Housing was ahead while engineering and contracting held their own in a competitive market.

Property should redress the balance in the second half although profits will fall short of last year's £18.8 million. Costain should handle 18

million tonnes of coal in America and Australia this year. Excluding the 25-year contract at Dole Hills, about 40 per cent of Costain's coal operation is exposed to the spot market.

COMMENT: In the past five years Costain has worked hard to build a balanced business, encompassing traditional building and contracting, process engineering, private housebuilding and the mining of coal and other minerals as a contractor and owner. This strategy has done much to fill the gap left when the lucrative Middle Eastern work, which characterised Costain's portfolio of work in the 1970s, ended. Moreover, the group is becoming more marketing orientated. It is instituting work by being instrumental in its financing.

The City is not entirely familiar with the new shape of Costain, particularly vis-à-vis the incidence of property profits. As a consequence, analysts were taken by surprise this week by the modest contribution from property.

In the US, the group is an exceptionally low-cost producer of coal which enables it to remain competitive. This activity should account for 40 per cent of trading profits in 1986.

Although expectations may be tempered slightly after these results, Costain should make £65 million this year. The shares are selling on a prospective p/e for less than 10 times earnings, and appear to offer better value for money than Wimperley or Taylor Woodrow.

Institutions
line up
behind
Guinness

By Alison Eadie

The chances of Guinness winning support in its crucial shareholder meeting today were greatly enhanced yesterday when three of its biggest institutional shareholders declared for the board.

The Prudential Corporation (with 4.8 per cent), the Norwich Union (4.03 per cent) and Atlantic Nominees (3.5 per cent) said they would vote in favour of the board's resolution. The Prudential and Norwich, however, expressed strong reservations about the happenings of the past few weeks.

Prudential Portfolio Managers, the Prudential's investment arm, said its decision was made "notwithstanding great concern over the changes in the board structure at Guinness."

It pointed out that the decision was heavily influenced by the formation of the non-executive committee and the appointment of four non-executive directors.

"The management of Guinness would have a sufficiently demanding task without also having to cope with significant changes in the management at this time," it added.

A spokesman for Norwich Union said: "We don't like what happened or the way it happened, but our primary interest now is the future of Guinness."

Atlantic Nominees said it strongly supported the leadership of the chief executive, Mr Ernest Saunders.

Today's extraordinary meeting of shareholders, at the Mount Royal Hotel, London, will vote on the new board structure proposed by Guinness.

Mr Saunders wishes to scrap the two-tier structure, promised during the bid for Distillers, and replace it with a single structure, including a non-executive committee. The board has proposed that he should become chairman instead of Sir Thomas Risk, Governor of the Bank of Scotland.

Four new non-executive directors - Mr Ian MacLaurin, chairman of Tesco, Sir David Plaster, chief executive of Vickers, Mr Anthony Greener, managing director of Dunhill, and Sir Norman Macfarlane, chairman of Macfarlane - have also been nominated.

Several Scottish fund managers and Mr Paddy Linaker, deputy managing director of the M&G group, intend to speak and vote against the Guinness resolution.

Deal lapses

Sime Darby's agreement to sell IT International to Dunlop Malaysian Industries as SD Holdings, a Sime subsidiary, could acquire Dunlop shares, has lapsed because official approvals have not been received.

British TELECOM

FIRST QUARTER RESULTS

	3 months ended 30 June 1986	1985
Turnover	2,252	2,005
Operating profit	573	519
Profit before taxation	502	450
Profit attributable to ordinary shareholders	304	252
Earnings per ordinary share	5.1p	4.2p

■ Turnover up 12%
■ Profit before taxation up 12%
■ Earnings per ordinary share up 21%

Investing for growth

The unaudited figures above are extracted from the interim report, a copy of which may be obtained by telephoning London 0345 010707 (local call charge only within UK) or London 01-555 0853, or writing to Hugh Merril, Investor Relations Manager, Investor Relations Office, British Telecom Centre, 81 Newgate Street, London EC1A 7AL. For daily information on the British Telecom share price, dial Shareline on one of the numbers given below. Edinburgh 031-447 0555 Glasgow 041-558 4400 Leeds 0532 8038 Liverpool 051-488 0797 London 01-246 8022 Manchester 061-246 6800

STOCK MARKET REPORT

Saatchi loses \$60m slice of its Procter & Gamble account

By Michael Clark

Saatchi & Saatchi, which has been built up over the past few years into one of the biggest advertising agencies in the world, has lost a chunk of one of its most profitable accounts.

Shares & Saatchi fell 22p to 693p yesterday as word went round the stock market that the group had lost the Procter & Gamble account which was thought to have been worth millions of dollars to the group.

But the true version which emerged late last night was that Procter & Gamble, one of

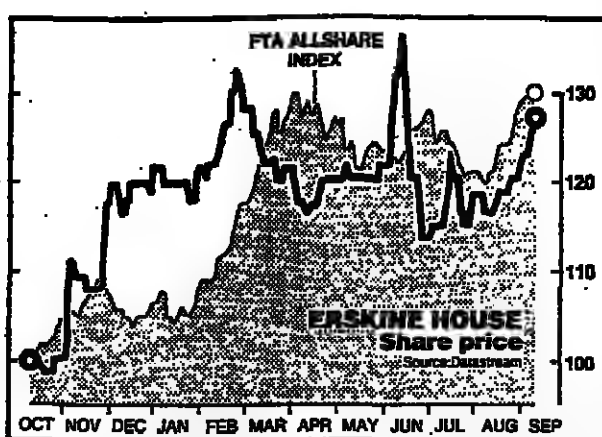
created a conflict of interest so it is "reassigning" a number of accounts, including Crisco cooking oil, Luvs diapers and Bounty paper towels.

The Saatchi & Saatchi view of the affair — and last night the company was maintaining a firm no comment — is that the decision to take away the food business will ironically place it in a stronger position now to go out and try and obtain similar business from other leading clients in the US, which it has been unable to do while locked into Procter & Gamble.

Saatchi & Saatchi has been expecting such a move since its acquisition earlier this year of DTS which had valuable accounts with Procter & Gamble rivals such as Nabisco and Johnson & Johnson.

The rest of the equity faded badly from a flood of trading from some of our biggest companies. Figures from BAT, British Telecom and British Aerospace were all well received, but the market gave a cool reception to those from BTR and Prudential.

It all provided for an unsettled day among investors who bear a hasty retreat to the sidelines. Some dealers laid the blame firmly on the shoulders of City analysts who, they



complained, had pitched their expectations too high. Most of the companies produced a solid performance, but the City had been led to believe they could do even better.

The FT 30 share index lost ground throughout the day finishing at 1,317.9. The FT-SE 100 share index lost 9.9 at 1,663.5.

With the prospect of a cut in bank base rates drifting even further away, gilt spent another dull session. Losses at the longer end of the market ranged to 2/8.

Among the leaders Tate & Lyle rose 13p to 623p following a bullish circular from Phillips & Drew, the broker.

Elsewhere in foodstuffs Rankin Hovis McDougall slipped 2p to 268p. But it is beginning to

look as if someone is building up a holding designed to block any bid from Goodman Fielder, the Australian food manufacturer which recently bought a 16 per cent stake in RHM and has been tipped as an eventual bidder.

BBA Group, which recently announced details of a rights issue, fell 3p to 215p after Cazenove, the broker placed 2 million shares with several institutions in the market.

Erskine House, the office equipment and pest control group, slipped 3p to 150p after announcing that it was breaking into the US photocopying and distribution market with the acquisition of Zeno Group, a privately-owned Dallas-based group selling

leasing and servicing Sharp photocopiers.

Erskine is paying an initial \$5 million (£3.38 million) for Zeno with a cash payment of \$700,000 and the issue of 1.9 million new shares. Zeno has guaranteed that it will earn not less than \$1.18 million for the 10 months to September 30, after which it will be entitled to an extra \$2.85 million.

The deal once again underlines Mr Brian McGillivray's talent for making attractive acquisitions. Mr McGillivray, was formerly managing director of Rentokil before joining Erskine House in 1982. Since then pretax profits have grown

● Bid hopes were revived in Belhaven Brewery Group yesterday as the price jumped 9p to a new peak of 72p. Fiske & Co, the broker, placed a line of 3.2 million shares (12.5 per cent) at 75p. It may have gone to Somportex, often tipped as a bidder. At the last count Nazam Virani, chairman, had 18 per cent of the shares and the Shohet family had 15.58 per cent.

from £179,000 to £2.77 million with around half a dozen acquisitions to his credit this year alone, and not even a glimpse of dilution in the share price.

This latest deal will enable him to boost Erskine's earnings and establish the group in the lucrative US market. He has also managed to retain the experienced Zeno management team, who will continue to boost profits in return for a share of the action over the next three years. This will have the twofold effect of boosting Erskine's own earnings while reducing Zeno's p/e. All this has all been achieved without stretching Erskine's own financial muscle and leaving the bulk of the proceeds from its recent £10 million rights in tact.

But the ambitious Mr McGillivray is unlikely to leave it there. Further acquisitions are already planned before the end of the year.

Hilldown Holdings, the fast growing group, lost an early lead to close unchanged at 315p following this week's announcement that it was seeking an American depositary receipt facility for its shares in the US. The group hopes this will create renewed support for the shares among overseas investors, but says it will not be taking the opportunity to raise extra funds with the listing.

COMMENT Kenneth Fleet

Almost the complete stockbroking service

There is no doubt that Cazenove has done a marvellous stroke of business in arranging to have available the kind of huge sums that a major player in the London new issue market will need after the dust of big bang has settled. Not surprisingly Cazenove found no shortage of leading insurance companies eager to help secure independence of a firm that is unique among London brokers in its abilities to place, and also to find, stock.

Cazenove has its critics, though they are far outnumbered by those who envy the firm, and there are some aspects of the business better done by others. But if there is one broker before all others that companies would like to have act for them in most situations, capital raising and contested takeover bids especially, it is Cazenove. The firm's strengths and practical virtues are worth preserving within an independent framework — of that there is no doubt. The syndicate arrangement and the injection of £32 million of fixed capital — without parting with a penny of equity nor impairing the partnership principle which is the centre of the structure — achieves that for as far ahead as anyone would want to look.

Few partnerships are like Cazenove: the family nature of the business has been preserved but without the loss of ambition, intelligence and professionalism that usually seep away with the generations. John Kemp-

Welch, joint senior partner, believes that partnership has both enabled the firm to grow and has created the best possible background of harmony and team spirit. But Cazenove was faced with a problem after big bang, notably in the area of new issues where its placing and distributive talents are perhaps most widely appreciated. In a market where the American "bought deal" might become the norm for equity issues as well as for fixed interest loans, Cazenove's capital resources might well have been too small to enable it to compete for the business. That is no longer a possibility.

For its part Cazenove has some reservations about the bought deal "it would look hard to see which companies and for what purpose the bought deal would be an advantage". Elsewhere the firm would provide liquidity in stocks where it was needed and only make a market in stocks where it had the research capability. It would not make markets either in gilts or in the alpha equities unless a client required the firm to do so.

Cazenove is clearly set on providing a wide-ranging stockbroking service but not to be all things to all men, or even, in the new issue market, to rival merchant banks and other issuing houses for whom it will be happy to act in alliance or in its customary role as an agent. It is a recipe for the future no other broking firm could have devised.

Bonn dashes rates hope

After Tuesday's money supply disappointments in Britain, yesterday's figures from the Bundesbank have put paid to remaining interest rate hopes. The money market yield curve points to steady base rates a year ahead.

The German figures, showing the central bank money stock growing at a 7.1 per cent rate last month, effectively removed the need for the Bundesbank council to get together today. But it will meet, though an announcement of an easing of policy looks beyond the realms of possibility.

Over the past six months, the central bank money stock in Germany has grown at an annual rate of 6.9 per cent. The target range, and the Germans tend to believe in such things, is 3.5 to 5.5 per cent.

To show that not all the pressure on the Bundesbank is from overseas, former Chancellor Helmut Schmidt called for a reduction in rates at today's meeting. The money figures, published soon after his comments, were thus both convenient and disturbing for the German authorities. In Tokyo, Satoshi Sumita, the Governor of the Bank of Japan, appears ever bolder in dismissing

suggestions that Japan should lead rates down. Fast money growth and the historically low level of the discount rate (3.5 per cent) provided the justification.

The gilt-edged market actually picked up a little in the afternoon, after a poor start. Punch drunk after the blows inflicted upon it from home and abroad in recent days, traders decided it was time for prices to stagger upwards.

Just as it was on the way down, the 10 per cent yield level is proving an important one as the yields have risen. Double-figure yields do look absurd with another set of inflation figures of under 2.5 per cent out on Friday.

The domestic numbers too, could have been worse. Half a billion or so on bank lending more than expected was bad but, rather against expectations, narrow money, M0, continued to behave itself.

If the expected mini-surge in M0 had occurred, then narrow money, broad money and the exchange rate could all be said to be misbehaving. The only way for base rates to go would have been upwards. We have not yet reached that stage.

RECENT ISSUES

Company	Price	Change
Anglia Gas (115p)	181	-2
Anglia (L) (135p)	150	-1
BBS Design (5p)	88	0
Barclays (145p)	150	0
Borland (125p)	150	0
Broad St (43p)	150	0
Chelsea Men (125p)	150	0
Crofton Lube (130p)	150	0
Evans Hattshaw (120p)	150	0
Fletcher Dennis (70p)	150	0
FT Management (100p)	150	0
Guthrie Corp (150p)	150	0
Harrison (150p)	150	0
Hale Ergonom (88p)	150	0

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

Market rates	Market rates
1 month	1 month
3 months	3 months
6 months	6 months
12 months	12 months

OTHER STERLING RATES

Country	Rate
Argentina	1.5478-1.5533
Australia	1.5478-1.5533
Bahian dollar	1.5478-1.5533
Brazil cruzeiro	1.5478-1.5533
Cyprus pound	1.5478-1.5533
Denmark	1.5478-1.5533
France	1.5478-1.5533
Germany	1.5478-1.5533
Greece drachma	1.5478-1.5533
Hong Kong dollar	1.5478-1.5533
India rupee	1.5478-1.5533
Italy lira	1.5478-1.5533
Japan yen	1.5478-1.5533
Malaysia dollar	1.5478-1.5533
Mexico peso	1.5478-1.5533
New Zealand dollar	1.5478-1.5533
Saudi Arabia riyal	1.5478-1.5533
Singapore dollar	1.5478-1.5533
South Africa rand	1.5478-1.5533
U A E dirham	1.5478-1.5533
Yemen rial	1.5478-1.5533

Rates supplied by Barclays Bank HOPEX and Etele.

DOLLAR SPOT RATES

Country	Rate
Argentina	1.5478-1.5533
Australia	1.5478-1.5533
Bahian dollar	1.5478-1.5533
Brazil cruzeiro	1.5478-1.5533
Cyprus pound	1.5478-1.5533
Denmark	1.5478-1.5533
France	1.5478-1.5533
Germany	1.5478-1.5533
Greece drachma	1.5478-1.5533
Hong Kong dollar	1.5478-1.5533
India rupee	1.5478-1.5533
Italy lira	1.5478-1.5533
Japan yen	1.5478-1.5533
Malaysia dollar	1.5478-1.5533
Mexico peso	1.5478-1.5533
New Zealand dollar	1.5478-1.5533
Saudi Arabia riyal	1.5478-1.5533
Singapore dollar	1.5478-1.5533
South Africa rand	1.5478-1.5533
U A E dirham	1.5478-1.5533
Yemen rial	1.5478-1.5533

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Settling
Sep 86	90.25	90.25	90.00	90.00	90.00
Dec 86	90.25	90.45	90.34	90.37	90.37
Mar 87	90.50	90.53	90.48	90.48	90.48
Jun 87	90.50	90.48	90.38	90.38	90.38
Sep 87	90.25	90.25	90.00	90.00	90.00
Dec 87	N/T			90.00	90.00
Previous day's total open interest 8075					
Three Month Eurodollar					
Sep 86	94.11	94.11	94.01	94.08	93.98
Dec 86	94.09	94.11	94.03	94.03	94.08
Mar 87	93.96	93.95	93.86	93.86	94.01
Jun 87	93.74	93.74	93.69	93.69	93.78
Previous day's total open interest 9977					
US Treasury Bond					
Sep 86	N/T	97-10	96-10	96-13	9416
Dec 86	97-04			96-18	9416
Mar 87	N/T			96-18	
Previous day's total open interest 2077					
Short Gilt					
Sep 86	N/T			100-13	93
Dec 86	99-58	100-07	99-52	100-13	93
Mar 87	N/T			100-18	
Previous day's total open interest 14284					
Long Gilt					
Sep 86	118-97	117-38	116-27	117-02	91
Dec 86	117-18	117-38	117-02	117-02	13996
Mar 87	N/T			117-18	
Jun 87	N/T			117-18	
Previous day's total open interest 15447					
FT-SE 100					
Sep 86	168.55	170.20	167.50	168.50	238
Dec 86	173.00	173.20	172.40	172.56	68

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UNLISTED SECURITIES

[illegible]

COMMODITIES

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prices in this section refer to Tuesday's trading

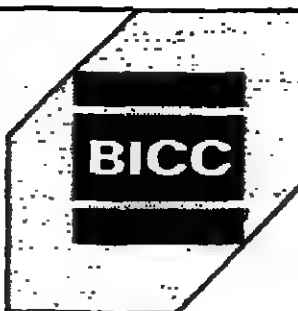
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929	211	●	5
Northrup Inc 03	01		4
New Tokyo	255	-7	1

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BICC

half-year results



1986 half-year results (unaudited)	1986 First Half £m	1985 First Half £m	1985 Year £m
Turnover	977	1,047	2,109
Profit before interest	54.4	55.7	110.7
Net interest payable	7.4	10.2	18.7
Profit before taxation	47.0	45.5	92.0
Taxation	17.4	18.0	36.4
Profit after taxation	29.6	26.5	55.6
Minority interests and preference dividends	7.6	7.2	18.7
Attributable profit before extraordinary items	22.0	19.3	36.9
Extraordinary items	(0.7)	—	(11.0)
Attributable profit	21.3	19.3	27.9
Earnings per ordinary share before extraordinary items	11.5p	10.1p	20.3p
Ordinary dividends per share	3.5p	3.5p	11.0p

Comparative figures for the first half of 1985 have been restated using average rates of exchange. The results for the full year 1985 have been extracted from the audited accounts, on which the auditors gave an unqualified report, and which have been filed with the Registrar of Companies.

The Chairman, Sir William Barlow, says:

I am pleased to be able to report a further rise in profits attributable to shareholders with earnings per share increasing from 10.1p to 11.5p, up 14% on the first half of last year.

Overall the Group performed well against an international and UK economic background that was far from easy. The growth of world trade slowed down during the first half, particularly as a result of the rapid fall in oil prices.

Turnover would have been slightly ahead of the first half of last year but for currency movements. Pre-tax profits were increased to £47 million, despite currency effects and reduced metal profits. Interest costs were lower by £2.8 million.

Balfour Beatty increased profits in the first half and maintained an excellent forward-order book. In August 1986 we completed the purchase of Haden Building Services, with annual sales of £241 million and 3900 employees. The addition of this important mechanical services organisation to Balfour Beatty's civil and electrical contracting capability provides an impressive and comprehensive capacity in this sector.

BICC Cables' profits were reduced due to trading in dull market conditions. The collapse of the oil

price caused a sharp reduction in demand for cables for the oil industry. Demand from the mining and railway industries was also down. Further progress continues to be made with optical fibre and optical cables.

BICC International's profit was significantly affected by currency changes and the absence of the copper profits seen in 1985, though the profits of the underlying operations improved in local currency terms. In Australia, Metal Manufactures, continues to do well, and shortly after the end of the period we made a successful public offer of 20% of the shares.

BICC Technologies has made a strong profit recovery. Companies in the group held their position in difficult markets in which most of our competitors have suffered significant profit reductions. The acquisition of the Imhoff/Bedco division of Phicom plc will greatly strengthen our position in the markets served by BICC-Vero Electronics.

We continue to improve the efficiency of our operations. Whilst these improvements will incur expenditure in the short term we plan to maintain the upward trend in earnings to which we are fully committed.

Engineering tomorrow's world in Cables, Components and Construction for communications and power

BICC plc Devonshire House, Mayfair Place, London W1X 5FH Telephone: 01-629 6622

This advertisement is issued in compliance with the Regulations of the Council of The Stock Exchange. It does not constitute or contain any offer or invitation to any person to subscribe for or purchase any securities of The Home Group, Inc.



THE HOME GROUP INC.

(a corporation incorporated with limited liability in the State of Delaware, U.S.A.)

The Home Group, Inc. owns all the issued and outstanding voting stock of The Home Insurance Company which in turn owns several property and casualty insurance subsidiaries. Founded in 1853, The Home Insurance Company provides an extensive range of property and casualty insurance throughout the United States and Canada. The Home Insurance Company participates in reinsurance markets, through its subsidiary, US International Re. Inc. and also provides risk management, claims administration and loss control services. The Group also provides financing for insurance premiums on policies written by the Group and by other insurers.

The Council of The Stock Exchange in London has admitted to the Official List all of the shares of Common Stock of par value \$1 each in The Home Group, Inc. set out below.

SHARES OF COMMON STOCK OF PAR VALUE \$1 EACH

Outstanding and fully paid	38,325,498
Held in treasury	1,359,509
Reserved in respect of employee benefit plan	1,294,365
Total	40,979,372

Particulars relating to The Home Group, Inc. are available in the statistical service of Extel Statistical Services Limited. Copies of the Listing Particulars may be obtained during normal business hours (Saturdays and public holidays excepted) up to and including 15th September 1986 from the Company Announcements Office, The Stock Exchange, Throgmorton Street, London EC2 and up to and including 25th September 1986 from:

Kleinwort Benson Limited
20 Fenchurch Street
London EC3P 3DB

Kleinwort Greaveson and Co.
20 Fenchurch Street
London EC3P 3DB

Fox-Pitt, Kelton Limited
Eldon House
2 Eldon Street
London EC2P 2AY

11th September 1986

COMMERCIAL PROPERTY

Norwich Union agrees £350m Spitalfields link

By Judith Huntley

Norwich Union, the insurance company, has come to an agreement with the Spitalfields Development Group, which comprises London & Edinburgh Trust and Balfour Beatty and is planning to redevelop Spitalfields Market on the fringes of the City in a £350 million scheme.

Norwich Union owns part of the key frontage to Bishopsgate. The rest is owned by the Spitalfields Development Group.

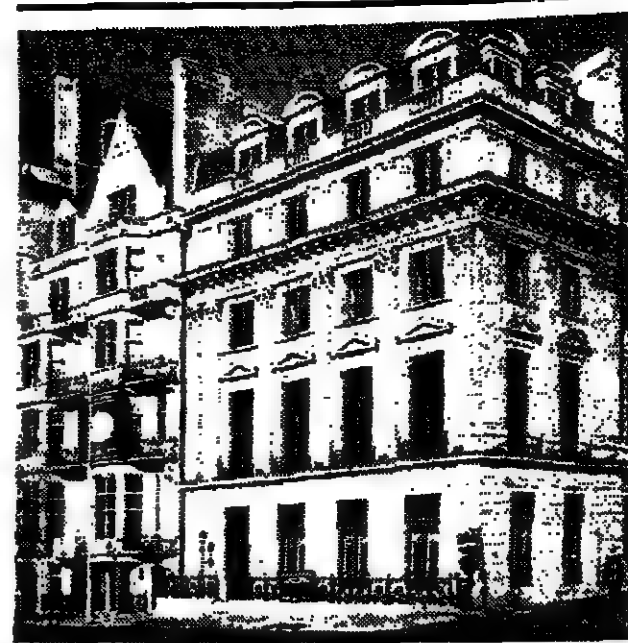
The two have reached an arrangement to incorporate both their holdings in any overall redevelopment plan.

Time is vital to the future of the scheme. The SDG has offered the City of London Corporation £150 million for the market site and has found an alternative location for the traders.

If the necessary Parliamentary Bill needed to move Spitalfields Market to make its November deadline, the Corporation has to act quickly over how and to whom it sells the site.

Failure to meet the November deadline means that another year would have to go by before a new Bill could be put before Parliament.

That kind of delay would



bring into question the viability of the plan.

Salomon Brothers, the US finance house, is to occupy a large amount of the near one million sq ft of offices forming part of the SDG proposals.

If a year is lost the development will take that much longer. Salomon may have found alternative premises and the huge pressure of demand for office space ahead

of the big bang could well have eased.

Meanwhile, Rosehaugh Stanhope which is developing nearly four million sq ft of offices at nearby Liverpool Street Station, has rival plans for Spitalfields.

But it is not revealing them until the London Borough of Tower Hamlets publishes its planning brief for the politically and architecturally sen-

Lettings by the floor

London & Leeds Investments, the property division of the Ladbrooke Group, is to let its 60,000 sq ft of offices at 100 Piccadilly in the West End of London, left, floor by floor. The building, formerly a gentlemen's club, came on the market at the end of 1984 with an asking rent of £1.45 million. The latest letting of three floors is at £30 a sq ft. The letting agents are Bailey, Posner & Partners, Edward Charles & Partners and D E & J Levy.

But Rosehaugh believes that a speculative office development at Spitalfields is commercially viable.

And another contender in the shape of C H Beazer, the construction and development company, has appeared. It too is waiting for the Tower Hamlets council to publish its development brief.

That brief is due at the end of the month.

It recently bought the residential part of the Port Solent project, Hampshire, in an agreement with Arlington Securities. Arlington Securities is building a commercial and leisure scheme there.

Regalian plans to develop luxury homes and a 100,000 sq ft office at the Docklands Free Trade Wharf site.

It has no intention of building that much office space speculatively and will take its time with the commercial part of the development.

Regalian in £40m development

Regalian Properties, known for its success in transforming run-down council estates into homes for the up and coming, is part of a consortium planning a £40 million commercial development at Whitechapel.

Whitechapel, on the eastern edge of the City, is attracting developers moving away from the Square Mile.

Interest has yet to reach Whitechapel tube station, but the consortium's plans for a 274,000 sq ft shopping centre there could change all that.

The Dee Corporation is to be the anchor tenant for the development proposed by the

consortium, one of two or three contenders for the site.

The consortium comprises Charterhall Properties, a subsidiary of Compact Retail Developments, Regalian Properties and the Dee Corporation in its guise as Carrefour, the superstore operator which has agreed financial terms with the developers for an 86,000 sq ft store.

Charterhall has undertaken inner-city schemes in the North of England at Preston, Lancashire, Warrington and Cheshire.

In London it has developments at Clapham Junction,

south of the Thames, where Carrefour is a tenant. In north London it has projects at Finchley Road and Barnet.

The novelty for Regalian is that it has been asked by commercial developers to undertake the residential elements of mixed schemes, particularly those which involve city-centre sites.

The company would be committed to £15 million of development at Whitechapel. Some grant aid will be needed.

Regalian has been approached by two other commercial developers, as yet

unnamed, to take part in their schemes.

It recently bought the residential part of the Port Solent project, Hampshire, in an agreement with Arlington Securities. Arlington Securities is building a commercial and leisure scheme there.

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COMPANY NEWS

● CLOGAU GOLD MINES:

For the year to March 31 turnover was £80,138 (£1,768) and other operating income nil (£1,923). Pre-tax loss £1,097,908 (loss £222,179), no tax (nil). Provisions include £83,436 against development expenditure, £335,281 writing down goodwill to estimated net realisable value and £100,000 depreciation of fixed assets. The company's exploration programme at the Clogau St David's mine has been concluded and no substantial pockets of the size and grade recorded in earlier operations have been discovered. The total gold found during these operations is estimated at about 40oz. While the results to date do not justify further substantial spending the possibility remains of striking a pocket. Accordingly, the number of employees and the work programme have been reduced substantially but exploration work continues. The directors will reconsider the position of the mine later in the year. The failure to establish a viable mining venture there has made it necessary for the directors to consider the group's future. The company's biggest shareholder, Great Victoria Gold and its controlling shareholder, Base Resources, have entered into a conditional agreement with Clogau whereby the US subsidiary of Base, Base Mines US, Hydromet Mining Corp and Vector Exploration are to acquire mining leases over two mining prospects in Nevada — Goldfield and Golden Arrow. The price of \$900,000 (\$604,000 for Goldfield and \$1,500,000 for Golden Arrow) is to be satisfied by the allotment to the vendors of 8,280,000 new ordinary shares (valued at 18p per share) and payment of \$260,000 in cash. Base, Great Victoria Gold, Hydromet and Vector will own 55.83 per cent of the enlarged capital.

● VIKING RESOURCES TRUST:

At an extraordinary meeting yesterday shareholders voted in favour of proposals for the future strategy of the company by 10,896,981 votes against 7,314,425.

● BODDINGTONS BREWERIES:

The company has acquired from Kaltenberg Brauerei the exclusive rights to brew and distribute in North West England Kaltenberg Brauerei, a draught Bavarian-style lager. It is being produced at Higgsens Brewery in Liverpool where £1 million is to be spent in the next six months to expand capacity.

● WEEKS PETROLEUM:

Weeks has exercised the call option dated April 27, 1985 from the Adelaide Steamship Co relating to Broken Hill Proprietary shares. Completion of the above purchase is to be effected by June 16 and June 18, 1987. The put option dated April 27, 1985 from the Bell Group to Adelaide Steamship relating to Broken Hill Proprietary shares has been extended so that subject to completion of the above purchase it is exercisable between June 16 and June 18, 1987.

● BBA GROUP: Of the 37,305,305 new ordinary shares offered by way of rights, over 94 per cent have been taken up. The shares not taken up have been sold and the excess over the subscription price (after deducting the expenses of sale) of approximately 26.53p per ordinary share will be distributed pro rata to the original allottees except that amounts of less than £2 will be retained for the benefit of the company.



21st CENTURY
MATERIALS AND
TECHNOLOGY
TODAY

PROGRESS REPORT

SIX MONTHS TO 30 JUNE 1986

Turnover	£111m	UP 37%
Profit before tax	£8.1m	UP 55%
Earnings per share	15.5p	UP 52%
Dividend per share	4p	UP 21%
Scrp issue proposed		1 FOR 2

CHAIRMAN'S COMMENTS

Good progress across broad front of its businesses
Greatly increased European profit following acquisitions
Group gearing down from 42% to 34%
Confidence for continued progress in second half

Copies of the Interim Report can be obtained from the Company Secretary
BRITISH VITA PLC, MIDDLETON, MANCHESTER M24 2DB
*Compared to the six months to 30 June 1985

INTERNATIONAL LEADERS IN POLYMER, FIBRE AND FABRIC MATERIALS AND TECHNOLOGY... SERVING THE FURNISHING, TRANSPORTATION, APPAREL, PACKAGING AND ENGINEERING INDUSTRIES.

Wagon Industrial Holdings p.l.c.

Salient Points from A.G.M. speech of Chairman, Mr. P. D. Taylor:

"... the strong trading position that characterised the second half of 1985/86 has continued. The order book is higher than at this stage last year and the prospects for the current year are good. Link 51 are having another excellent year and Vinco continues to show improved results. Oleo is building

upon the inroads it has made into the American and European railroad and industrial markets. Overall, our smaller companies are also performing well. Subject to unforeseen factors, the Group should show a further satisfactory growth in profits in 1986/87."

Key Figures for the Year 1986

	1986	1985
Turnover	£900's	£900's
Profit before Tax	83,410	75,280
Tax	6,140	4,714
Extraordinary Gain (Charges)	2,421	2,307
Profit attributable to Shareholders	515	(907)
Dividends per share	4,234	1,500
Earnings per share	8.50p	7.25p
Ratio of net profit to Shareholders' funds	18.51p	11.96p
	24.2%	20.8%



Copies of the Report and Accounts may be obtained from The Secretary, Wagon Industrial Holdings p.l.c., Haldane House, Halesfield, Telford, Shropshire, TF7 4PB.

Wagon Industrial Holdings p.l.c.

A £6m debut for Local London

By Cliff Feltham

Brothers Robert and Graham Bourne, the property developers, stumbled on a problem when they tried to start their business in the late 1970s. They could not find a suitable office from which to work.

"There was simply no small office available unless you wanted to work over the local fish and chip shop," Graham, aged 33, said.

The only solution was to take over a large building in Putney, south-west London, and split it into small offices suitable for new businesses.

They now operate eight business centres. Their Local London Group will be worth about £6 million when 35 per cent is floated on the Unlisted

Securities Market this month through a placing by the stockbrokers Greenwell Montagu.

Nearly 500 small businesses hire out small office units on a yearly lease. The lease covers the cost of reception and secretarial services, meeting rooms, photocopying machines, telex, telefax and other back-up services.

"This gives them the facilities which they could not possibly afford for themselves on an individual basis," Graham, a joint managing director, said.

The brothers have established their main centre in Kensington. This centre offers the unique feature of a "rent a desk" — a desk and telephone



Robert Bourne (left) with his brother Graham

in an open-plan room, available at £30 a week and suitable for the salesman or small businessman who needs a temporary base from which to operate.

A typical unit offered by Local London is between 100 and 800 sq ft. The rental var-



Robert Bourne (left) with his brother Graham

ies from £20 a sq ft in Kensington to £50 a sq ft in Knightsbridge.

The policy is to operate in the more prosperous parts of the capital where there is a shortage of small office accommodation and fittings. Mr Robert Bourne, aged 36,

is now looking for more properties to develop in joint ventures with city institutions.

He says there are many buildings in London which could be rented out to small businesses. "We've put out feelers for the old Greater London Council building. That has got real potential. It would also serve a useful social purpose." The spin-off achieved in stimulating employment, by providing suitable office premises, has helped the company to build up a good relationship with many planning authorities.

Local London's profits have grown steadily and last year topped £600,000. Although the company will not be making a forecast for the current year, an outcome of £1 million looks possible.

PRUDENTIAL CORPORATION

Interim Results 1986

Unaudited Results

Unaudited Results	Half year ended 30 June		Year
	1986	1985	1985
	estimated	estimated	actual
	£m	£m	£m
Profit before tax from:			
Long-term business	63.9	56.8	137.7*
General insurance business	(14.6)	(24.7)	(53.4)
Shareholders' other income	15.4	13.0	24.3
Total profit before tax	64.7	45.1	108.6
Tax	(19.1)	(14.4)	(31.5)
Minority interests	(0.6)	(0.5)	(1.0)
Profit attributable to shareholders	45.0	30.2	76.1
Dividends	36.2	27.1	78.3
Earnings per share	14.1p	9.6p	24.1p
Dividend per share	10.0p	8.6p	24.8p

*Includes a largely non-recurrent amount of £13.3m arising from conversion of terminal bonuses to reversionary form.

Estimated profit before tax for the first half of 1986 rose by £19.6m to £64.7m and the after tax profit attributable to shareholders increased to £45.0m (£30.2m in 1985). Improved results were achieved in both long-term and general insurance business. In general insurance there was a reduction in the trading loss at Mercantile and General and a return to profit in Canada, but in the United Kingdom marked worsening experience in the motor account offset improvements in other accounts.

Dividend

The directors have declared an increased interim dividend of 10.0p per share (8.6p in 1985, adjusted for the rights issue made earlier this year). The dividend will be paid on 13 November 1986 to shareholders on the Register at close of business on 16 October.

Long-Term Business

	Half year ended 30 June	
	1986	1985
£m		
Premium income	1038.0	849.4
Shareholders' profit before tax	63.9	56.8

Total shareholders' profit before tax from long-term business was £71.1m higher at £63.9m. The increase was mainly attributable to United Kingdom individual business and to Mercantile and General, but there was also an improvement from United Kingdom group pensions business. Helped by a special Canadian reinsurance arrangement at Mercantile and General, worldwide revenue premiums rose by 22% to £1,038m.

General Insurance Business

	Half year ended 30 June					
	Premiums written		Underwriting result		Investment Trading profit/(loss) before tax	
	1986	1985	1986	1985	1986	1985
£m						
UK Division:	183.5	164.3	(24.9)	(23.6)	12.8	11.6
Overseas Division:						
Canada	47.5	43.5	(1.4)	(5.8)	3.3	1.9
EEC	33.5	30.4	(7.3)	(6.5)	6.3	4.9
Other Countries	9.6	9.2	(1.4)	(0.7)	0.6	0.7
London Market Overseas	10.2	15.0	(2.5)	(2.4)	2.3	1.8
Marine & Aviation	17.2	14.1	(1.7)	(1.3)	1.5	1.2
Total Overseas	118.0	112.2	(14.3)	(16.7)	14.0	11.9
Mercantile and General Reinsurance	117.0	117.7	(19.1)	(22.0)	16.9	14.1
Total	418.5	394.2	(58.3)	(62.3)	43.7	37.6

The total trading loss before tax was reduced by £10.1m to £14.6m. In the United Kingdom, the trading loss was hardly changed at £12.1m. For home service domestic property business the trading loss fell from £5.4m to £4.6m, helped by the introduction of compulsory excesses. In line with the experience of many other insurers the private motor claims frequency continued to rise, being 10% higher than in the first half of 1985; as a result the trading loss for home service motor business deteriorated from £0.3m to £0.4m. The trading loss on personal lines business sold through brokers improved by £2.1m to £1.7m, but the results of the commercial accounts worsened by £0.3m to £1.8m.

Overseas, premium income increased by 6% in local currencies. The trading loss fell from £4.8m to £0.3m. Of this £4.5m improvement, £4.4m arose in Canada where there was a profit of £1.9m due to increased rates and more selective underwriting. In the EEC a trading profit in Belgium was offset by poor results from a number of smaller operations.

At Mercantile and General there was little change in premium income, reflecting our determination to continue a highly selective approach to underwriting. The trading loss improved from £7.9m to £2.2m and, in a hardening reinsurance market, the results emerging from recent business are encouraging.

Notes

- 1 Results for the first half year are estimated.
- 2 The half year results should not be taken as a guide to the likely results for the year as a whole.
- 3 For the half year to 30 June 1986 overseas currencies have been translated at the rates of exchange at that date. For the half year to 30 June 1985 and for the year 1985 overseas currencies have been translated at the rates at 31 December 1985.
- 4 For the half year to 30 June 1985 and for the year 1985, the earnings per share and dividend per share have been adjusted for the rights issue made earlier this year.

Prudential Corporation plc, 142 Holborn Bars, London EC1N 2NH
Copies of the Interim Report are available from the Registrar's Department at the above address.

Investment group buys MSCC stake

By Alison Eadie

Carroll Group, a privately-owned industrial and property investment group, yesterday announced it had built up a 3.6 per cent stake in the Manchester Ship Canal Company.

Carroll intends to increase its stake and support the board of MSCC against the £37 million bid from Highams.

Carroll paid an average 680p a share, which it considers to be a "substantial discount to the real asset value of the company".

Highams' final offer price is 625p. MSCC shares rose 5p yesterday to 670p.

Highams earlier this week attacked the MSCC board for its lack of independence.

Mr John Whitaker, chairman of Highams, said 11 Manchester city councillors were dictating policy to the remaining 10 directors.

Highams has 55 per cent of MSCC's equity, but only 38 per cent of the votes, because the share structure is weighted

in favour of small shareholders.

It plans to increase its voting share to more than 50 per cent by breaking up the shareholding into smaller lots for distribution to friendly nominees.

However, the board and its supporters could use the same tactics, preventing a way out of the stalemate.

Mr Whitaker said that although he was not receiving any agreement from the MSCC board, he expected common sense to prevail and his company to win in the end.

The permanent majority of city councillors, who strongly oppose Highams' plans to develop the Barton Dock Estate in Greater Manchester as a shopping centre, makes it impossible for Highams to seize management control.

Mr Whitaker said it would be possible to go over the heads of the councillors by calling an extraordinary meeting of shareholders every time Highams proposed doing something.

More success expected as ABP trebles profit

By Richard Lander

Associated British Ports Holdings almost trebled its pretax profits from £4 million to £11 million in the first half of 1986, assisted by higher earnings from port services and property interests.

Sir Keith Stuart, the chairman of ABP, said he was looking forward to "increases from both sectors in the next six months. The port side is expected to top the £8.2 million operating profits earned in the first half."

However, he said that property, which accounts for 32 per cent of pretax profits, "will assume a bigger proportion as years go on". ABP is developing a number of properties, including an Ocean Village project at Southampton with Roschagha Properties. It hopes to develop further projects within and outside its land bank.

With net gearing of about 4 per cent, the company had no need to raise money and might seek acquisitions to

expand and diversify its interests, Sir Keith added.

Most of the group's 19 ports performed well in the first half, with Southampton showing the best performance due to growth in motor vehicle and grain traffic. Although total port turnover grew by only 13 per cent to £73.5 million, with most of the increase reflecting the end of the coal miners' strike, margins were sharply higher — the result of radical cuts in workforce since ABP was privatized in 1983.

Severance costs have amounted to £2.7 million so far this year and are likely to equal 1985's £4 million for the full year. The group has reduced its workforce to 6,300 since leaving state ownership.

With earnings per share rising from 3.5p to 9.1p, ABP is paying an interim dividend of 2p compared with 1.625p in 1985. The shares, which have almost doubled in the past 12 months, increased by 7p to 293p.

BAT polishes its image with half-time advance

TEMPUS

Puff! Many analysts' forecasts disappeared in smoke yesterday as BAT Industries, the international tobacco and trading group, surprised the stock market with a much better set of half-year earnings, sending the shares — neglected of late — to their best level for the year.

Pretax profits rose by 23 per cent to £539 million — about £50 million more than expected. Analysts immediately began raising their forecasts for the full year to around £1,360 million, compared with a total of £1,168 million for 1985. The shares jumped 40p to 463p.

One analyst said: "The company has reached the position where it can shrug off any setback on the tobacco side because of the strength of the other businesses."

The main thrust of the increase came from improved performance in financial services, paper and retailing, with a handy reduction in the interest bill, although this will probably pick up in the second half to finish much the same as last year.

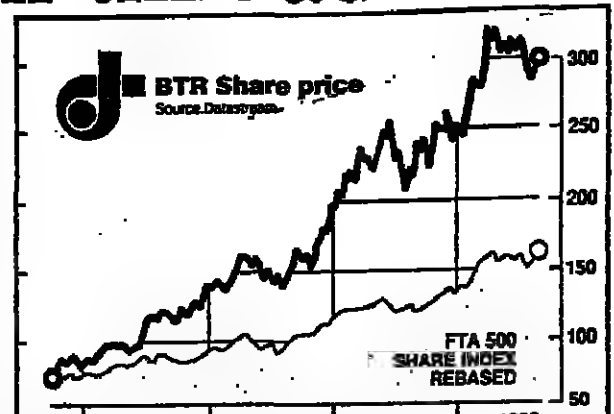
Tobacco remains the group's biggest division — and biggest problem. There was a 4 per cent increase in worldwide volume — confirming BAT's somewhat controversial comment that this provides ample testimony to its growth potential — but it ran into difficulties, forewarned by the chairman, Patrick Sheehy, at the annual meeting.

The main difficulty was in Brazil where a government-imposed price freeze reduced profit margins to a wafer thinness. However, the authorities yesterday took off the shackles, and BAT is expecting to recoup much of the lost ground.

Meanwhile, the United States market suffered from heavy stock-building by dealers at the end of last year ahead of a price rise. BAT's Brown and Williamson business also took the brunt of heavy spending on the launch of a brand.

In financial services, Eagle Star achieved a substantial improvement in premium income and Allied Dunbar, after a slow start, moved into higher gear, especially with the reception of its new permanent health insurance. BAT's paper business was a star performer.

The impressive results should help to restore the group's flagging image on the stock market, and the re-



juvenating effect on the shares yesterday could soon see them move to much higher ground.

Prudential

The Prudential Corporation weighed in at the bottom end of the range of expectations with interim profits of £64.7 million, causing the shares to sag 32p to 877p.

Its main disappointments were slower-than-expected recovery in general insurance and a marked deterioration on the UK motor account.

General insurance's trading loss fell to £14.6 million from £24.7 million. There were bright spots, particularly the return to trading profit in Canada, but European underwriting losses were slightly higher as a result of remedial action on poor accounts.

Domestic motor underwriting losses rose to £6.2 million from £2.4 million and the commercial account also worsened. The Prudential, as one of Britain's larger motor insurers, appears to be performing worse than its main competitors. It is now slapping on hefty rate rises, but the benefits are yet to show up.

Full-year forecasts are being trimmed back to around £170 million from hopes as high as £190 million before. The second half will have the benefit of interest from the rights issue, depending on how much is left after the estate agency buying spree.

A prospective yield, after a 16.3 per cent rise in the interim dividend, of 4.7 per cent should protect the shares from any further weakness.

BTR

BTR continues to stun the market. This time, it has clocked up a 34 per cent increase in interim pretax profits to £203 million, on a turnover up 10 per cent to £1.8 billion, for the six months to June 28. This result was achieved

despite adverse currency movements which reduced sales comparisons by £100 million and profits by £12 million.

A sustained commitment to value for money," is how BTR explains its ability to keep its profits growing faster than turnover in a disinflationary environment. And this applies equally to costs as to the earning of revenue.

BTR is involved in so many businesses, in so many different parts of the world, that it is impossible to discover exactly where the group did best.

The consumer sector is its biggest, accounting for 49 per cent of trading profit in the first half. It grew by 18 per cent to £113 million. Its activities range from motor components in Europe, South Africa and Australia, the Dunlop sports and aviation businesses and such well known names as Pretty Polly hosiery, Rest Assured furniture and Octopus publishing.

The fastest growing sector in the first half was the industrial sector which accounted for 22 per cent of trading profit and grew by 56 per cent to £50 million. This has world-wide interests in polymer-based products and engineering equipment.

Profits in the construction sector grew 25 per cent to £33 million, while the energy and electronics sector fell 5 per cent to £35 million.

In the absence of more informative analysis, we must continue to put our faith in the chairman Sir Owen Green. Such faith has not been misplaced in the past. As the chart shows, the shares have significantly outperformed the index for the last five years.

For the year as a whole, the group should make £470 million pretax profits giving earnings per share of 21.8p. At 320p, the multiple is 14.7 and the shares look fully valued.

Hongkong Land profits leap

From Stephen Leather, Hong Kong

Rich, said here that 95 per cent of the total commercial portfolio was now let.

There was a shortage of top office space in the crown colony, and rents had continued to increase.

However, there were many office developments in the pipeline and rents were expected to come under pressure from the end of next year. Hongkong Land plans to

float off its Dairy Farm retailing subsidiary later this year, and this will reduce the group's overall debt by HK\$1.5 billion to HK\$8 billion.

The company also plans to hived off the Mandarin Hotel chain, but not immediately. An interim dividend of 7 cents (5) is being paid on the ordinary shares and 12 cents (10) on the preference.

London United Investments
Public Limited Company

INTERIM RESULTS

	Six months to 30th June 1986	Six months to 30th June 1985	Year to 31st December 1985
Turnover	37,407	19,278	68,026
Operating profit	5,330	2,551	10,794
Group overheads	(1,200)	(610)	(1,357)
Share of profits of associated companies	2	544	1
Profit before taxation and extraordinary items	4,132	2,485	9,438
Taxation	1,656	982	4,090
Group profits after taxation	2,476	1,503	5,348
Minority interests	79	—	94
	2,397	1,503	5,254
Extraordinary items and transfers to reserves	100	—	13
Profit available for distribution	2,297	1,503	5,241
Cost of dividends	956	735	2,205
Earnings per share	16.30p	12.32p	38.75p
Dividends per share	6.50p	5.00p	15.00p

The interim dividend of 6.5p net per share (1985—5p) will be paid on Thursday, 16th October, 1986 to shareholders on the register at the close of business on Thursday, 25th September, 1986.

Notes:
1. The results have been prepared applying the accounting policies observed in respect of the year ended 31st December, 1985.
2. The audited Profit & Loss Account for the year ended 31st December, 1985 is an extract from the Group's latest published Accounts which have been filed with the Registrar of Companies; the report of the Auditors on those accounts was unqualified.
3. The results for the six month periods to 30th June, 1985 and 1986 are unaudited.

Copies of the Interim Report may be obtained from
The Secretary, 85 Gracechurch Street, London EC3V 0AA.

DEREK CROUCH

PLC
Interim Report for the Half Year to 30th June, 1986

	1986 First Six Months 1986 (audited)	1985 First Six Months 1985 (audited)	Year 1985 £000's (audited)
Turnover	27,331	10,727	65,456
Operating Profit	1,430	1,555	3,491
Net Interest Paid	54	243	383
Profit before taxation	1,376	1,312	3,108
Profit after all charges and taxation	878	820	2,538
Dividends	252	224	740
Earnings per Share	7.05p	6.56p	20.3p

Statement by the Chairman, Mr. D.G.H. Crouch

I am pleased to report that the strong improvement recorded in our group results last year has been maintained in the first half of 1986. Pre-tax profit of £1,376m was slightly ahead of last year despite a reduced level of turnover, which arose principally from the weaker US dollar exchange rate and the reduced level of local authority construction work being undertaken.

Although the Spring weather conditions were not very favourable, our UK mining operations maintained good levels of production and efficiency. We shall continue to tender for further new contracts as the opportunity arises.

Our coal operations in Pennsylvania are also running satisfactorily and the substantial capital plant replacement already undertaken this year together with an excellent local service will help ensure the future operating efficiency of the US subsidiary. Unfortunately the market for coal remains depressed and the severe drop experienced in world oil prices earlier this year inevitably led to a further softening of coal prices and a reduced profit contribution in the period. Nevertheless, with continued monitoring of production costs and techniques we still anticipate a profitable out-turn for the year.

Our construction activities were also hampered by the wet Spring weather and completions in our private homes division in the first half were slightly below expectations. However, the momentum is increasing and we are still on course to meet our objectives for the year. We shall continue to operate in accordance with our planned policy of growth in the private sector.

The group remains in a strong financial position, which will enable us to take advantage of any suitable opportunities which present themselves. The results for the full year should continue to reflect the performance reported for the first six months. An increase of 12½% in the interim dividend from 1.75p to 2.017p per share will be paid on 31st October, 1986 to shareholders on the register at close of business on 3rd October, 1986.

DEREK CROUCH PLC
Head Office: Peterborough PE6 7UW
Telephone: Peterborough (0733) 222341. Telex: 32129.

es awarded
University
Glasgow

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GENERAL APPOINTMENTS

SEPTEMBER 11 1986

Searing sales, improved profits, reduced costs, increased exports, new job opportunities... case histories abound to demonstrate the potency of design in creating commercial success. British designers have never been so busy.

The British Government is giving unprecedented support to design, with the Prime Minister clearly identifying design as a prime means of achieving economic recovery; this commitment was recognized last year by an unprecedented award to the Government by the International Council of Societies of Industrial Design.

This year the international recognition of the British design boom has been underlined by the annual United States design conference at Aspen, being devoted entirely to British design.

So why are we in the 'Design Council' not sitting back basking in the glow of a job well done? Why am I, my colleagues, and our allies in government, in the design professions, in the National Economic Development Office (NEDO) and elsewhere still anxiously seeking more action, faster progress, new initiatives?

A simple answer lies in the trade figures. The ultimate measure of our success is the competitiveness of British industry. Until the trend in our balance of trade in manufactured goods turns convincingly for the better — with exports increasing and imports reducing —

there is no reason for self-congratulation.

Some more complex answers can be drawn from the successes that have been achieved. For a start, it is worth looking in some detail at those much-vaunted case histories demonstrating the pay-off from good design.

During the past four years, the Design Council has been involved in specific design projects with almost 5,000 companies. Some of the results have been startling: sales increases of 100 per cent or more; manufacturing costs cut by 30, 40 or even 50 per cent; successful new products in areas previously written off to the bankrupt companies turned into successful enterprises; substantial increases in profits.

Such results are, of course, gratifying. But they carry with them two important messages. They demonstrate positively that Britain's economic decline is reversible, that we can win back a larger share of world markets. But they also indicate how far we have to go. After all, results such as these could be achieved only from a relatively low starting point. A recent survey among the managing directors of about 200 British manufacturing companies emphasized this point. While 76 per cent thought that their own company paid sufficient attention to design, 70 per cent believed that Britain is insufficiently design-conscious.

Our experience of these projects has also exposed a major weakness that, unless corrected, will seriously

Design has been singled out as a prime way to achieve an economic recovery says Keith Grant

ously inhibit the ability of British industry to benefit from improved design. Design can affect every part of a business, from marketing and production to purchasing and after-sales service. It therefore requires an input from almost all managers in an enterprise. It cannot be delegated to a "design manager" in charge of an isolated design department.

But few managers in British industry have the experience or knowledge to be able to get the most from designers. They know neither what to expect from design nor how to brief a designer or monitor a design project. As a result, many design projects prove abortive or fail to achieve their full potential.

This is why considerable efforts are being made to provide training in the management of design, both the company and the in-



dividual level. For the company, a special training pack has been produced by the Industrial Society and the Design Council — funded by the Manpower Services Commission — that prescribes a two-day in-house course where managers are given practice in product planning, writing a brief, scheduling resources, and monitoring and controlling a product design project.

Some time next year, this will be backed up by a new British Standard providing guidelines for managing product design. This will be analogous to the existing Quality Systems standard BS5750. For the individual, six polytechnics and several business schools now offer special modules on managing product design as part of their business courses, while the Open University is also

offering a module on the same subject.

Improving the ability of British managers to exploit the potential of design requires not just an understanding of the role of design within their own companies but an awareness of what is happening elsewhere. Design is, essentially, about the future. It is about creating products that beat the competition in terms of performance, value for money, reliability, appearance — all the qualities that persuade a customer to buy one product rather than another.

Design cannot stand still. A successful product will stimulate competitor manufacturers to do better, to leap-frog into the market lead, and so a constant programme of design improvement is essential to any manufacturing company.

This raises another worry for those concerned with ensuring that British industry fully exploits the potential of design. There is some evidence of a lack of understanding by manufacturers of the real priorities of their customers when making purchasing decisions. For example, a study among British textile machinery manufacturers and the purchasers of their equipment showed a serious mis-match in the characteristics that both believed influenced buying decisions, most notably in purchase price, rated many times more important by the manufacturer than by the purchaser, and overall running costs, rated first by purchasers but only fifth by manufacturers.

Of course, a company that recognizes the crucial role of design in its business and is equipped to manage its product design activity properly will ensure both that it is aware of developments that are likely to affect its product and markets and that it collaborates closely with the purchasers of its products to ensure that its designers are working to fulfil the real needs of tomorrow.

However, companies seeking to gain and maintain a competitive edge through design and innovation are still too often hamstrung by the short-term financial outlook of many investors.

Corporate investors need to review the technological and design expertise of firms in which they wish to invest with as much care as they study the financial balance sheet. As Sir Terence Beckett, director-general of the CBI, wrote recently, "in the modern world, a company's designs, patents, know-how and knowledge are more important than its capital assets in determining its earning power and even its capacity to survive".

Perhaps the biggest doubt of all concerns our ability to move fast enough. After all, it was 1965 when a NEDO study showed that product superiority and product uniqueness accounted for more than half the imports of machine tools into Britain, with price accounting for

only 5 per cent. And it was in 1971 that economists published the first real study demonstrating that non-price factors were at least as important as price factors in world trade.

Yet it is only now that this message is getting home. In the intervening 20 years, Britain has lost 50 per cent of its share of world trade and has seen imports of manufactured goods treble.

What is more, there is plenty of evidence that our industrial competitors are now concentrating not just on design improvement but on making sure that new designs can be developed and introduced at an ever faster rate. The target is very much on the move.

But, at least, design in Britain is on the move too. We still have some of the best designers in the world. We are providing the tools for the better management of product design. We have an ever-increasing band of companies that can demonstrate the benefits of good design in improving their competitiveness.

If our current upsurge is maintained, that final measure of success — the trade figures — will begin to improve. Then, and only then, can we afford a fleeting sense of satisfaction. Even then, there will be no room for complacency, for there will always be companies all over the world working hard to out-design us and wrest our market share away.

Keith Grant is Director of the Design Council

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J.L. Duff, Hoggett Bowers plc, 7/7 Hanover Street, LONDON, W1K 0WA, 01-734 0832. Ref: 18129/T

Sales and Marketing Director

Volume Consumer Products

North West - c £25,000, Car

A revitalisation programme within this large manufacturing and distribution company has recently been embarked upon. As part of a major British Group, this profitable £30m plus turnover company has faced the task head-on by restructuring the management team, developing the manufacturing capacity and introducing new marketing strategies. With a broad customer base, sales are achieved on a direct and distributor network basis. To drive forward the ambitious growth and re-directional plans of the company a highly energetic, results-orientated, accomplished Sales Director is required. Supported by a specialist and experienced team, the objectives will be to expand the existing client base and to develop into specialist product areas. Candidates aged 30-45 will need to be highly influential, have a direct approach to selling and above all be able to show a proven track record in sales management. A background in paper-related, wallcoverings or the floorcovering industry would be extremely beneficial. Success in this key and demanding role will be well rewarded.

G. Sahle, Hoggett Bowers plc, St. John's Court, 78 Carlisle Street, MANCHESTER, M3 3EL, 061-832 3500. Ref: 29690/T.

These positions are open to male or female candidates. Please telephone for a Personal History Form to the relevant office, quoting the appropriate reference.

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- but may come from other fields.

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Closing date: Wednesday 1st October, 1986.

South Bank Polytechnic

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If available, a CV would be most helpful. Interviews will be arranged locally.

Please contact Ian Adams, Help the Aged, St James's Walk, London EC1R 0BE. Tel: 01-253 0253.

Lifeline Alarm Appeal Help the Aged

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Ideally you will be a Chartered Secretary with some post qualification experience. A comprehensive knowledge of banking law and practice and a European language is desirable.

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Please apply in writing, enclosing a full c.v. and quoting present salary, to the Personnel Manager, Group Central Services, Thomas Cook Group Limited, PO Box 36, Thorpe Wood, Peterborough PE3 6SB.

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Portsmouth
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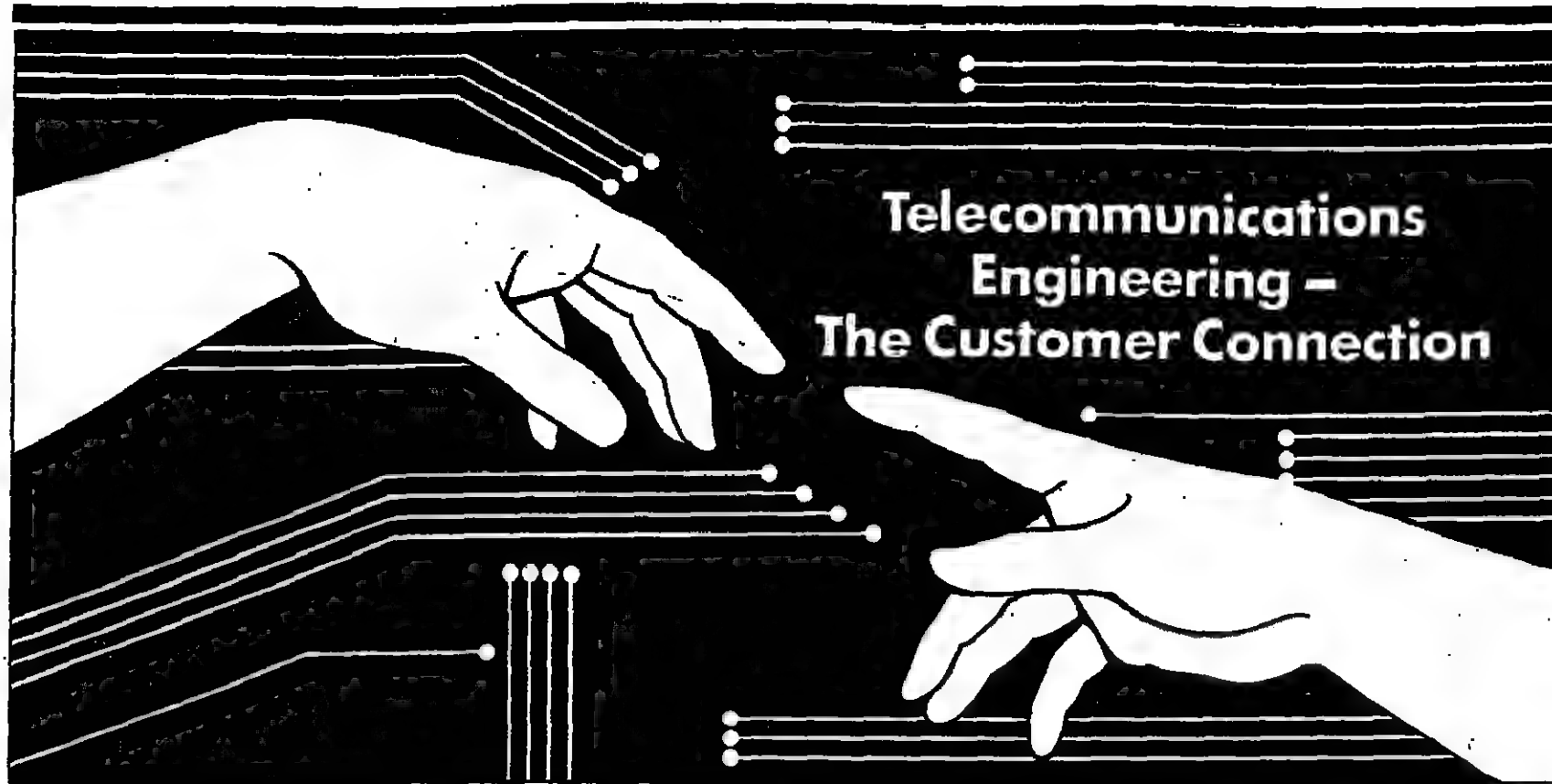
Starting salary: according to qualifications and experience from £7320 to £9450 for those aged under 26 and from £10,140 to £11,570 for those 26 and over; if you fulfil your promise you should be earning at least £10,545 after 2 years and, 2 years later, you should be on a scale rising from £15,815 to £19,465. Later there is the prospect of advancement to a scale rising to £24,300. Beyond this there are opportunities for further promotion to the most senior grades in the Civil Service. SALARIES HIGHER IN LONDON. (£1365, £765 or £545 according to location). Training can usually begin at an office in the area of your choice.

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GENERAL APPOINTMENTS



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For an application form, please contact Patricia Palmer on FREEPHONE 3027 or (0273) 568583, or send your CV to her at: British Telecom South Downs District, DP111, Telecom House, 125-135 Preston Road, Brighton BN1 6BG.

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British TELECOM

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BUSINESS/ACCOUNTING/SYSTEMS ANALYSTS

£neg aac

A major US bank is replacing its present accounting and associated international banking systems with PRIME hardware, PRIMOS software and CPL information equipment. Applications are therefore sought from ambitious individuals ('A' levels or graduates), aged 24 to 34 years with excellent communication skills. Candidates must be able to clearly demonstrate comprehensive programming analysis, testing and systems implementation experience, preferably utilising the above equipment, gained with a major bank. The FINANCIAL ANALYST position calls for management accounting, banking operations knowledge and ideally Lotus 1 2 3 experience.

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- PBX/Telephony/Voice

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Please apply on S.A.F. or with full C.V. to: D. G. Whittle, Recruitment Manager, Gallaher Limited, PO Box 14, Rowdell Road, Northolt, Middlesex UB5 5QU.



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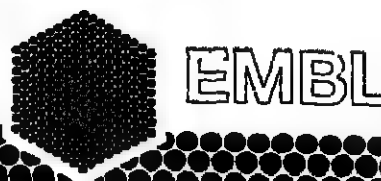
to be in charge of the Purchase Section and to have general responsibility for the Laboratory's purchases, purchase policy and stores management in the EMBL headquarters and in the Hamburg and Grenoble outstations.

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Imperial Cancer Research Fund
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The person appointed will have led a financial Control Department in the private or public sector and will have managed recent or current computer projects in both financial and non-financial applications. A professional accountancy qualification is essential. Preferred age - 40-50 years.

For further details and an application form, please contact Head of Personnel, British Tourist Authority/English Tourist Board, Black's Road, Hammersmith, London W6 9EL, telephone number 01-846 5000 ext 2900.

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APPOINTMENTS ALSO APPEAR ON PAGES

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EXECUTIVE CREME APPEARS ON PAGE 35

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GOLF: INTRIGUING FIELD TO CONTEST PANASONIC EUROPEAN OPEN

Ballesteros facing challenge

By Mitchell Platt

Severiano Ballesteros enters the Panasonic European Open at Sunningdale today eager to remove any doubt that his position as the world's leading golfer is in jeopardy.

Ballesteros unquestionably remains the most exciting force in the game, but his right to be labelled the No. 1 player has been thrown into confusion by the astonishing exploits of Greg Norman this season.

Norman started the year more than 300 points behind Ballesteros in the Sony rankings list, which is still the only one in the world. Norman, however, has moved into the first round on the Old Course only 18 points adrift.

Such startling progress has come about because of Norman's record in the four major championships. He won the Open at Turnberry, finished runner-up in the US Masters and US PGA championships, and came in second in the US Open.

More importantly, Norman finally accepted the advice of Jack Nicklaus to harness his naturally aggressive nature so that a steadier approach led to two other US Tour victories and a record \$653,000 (about £438,000) in winnings.

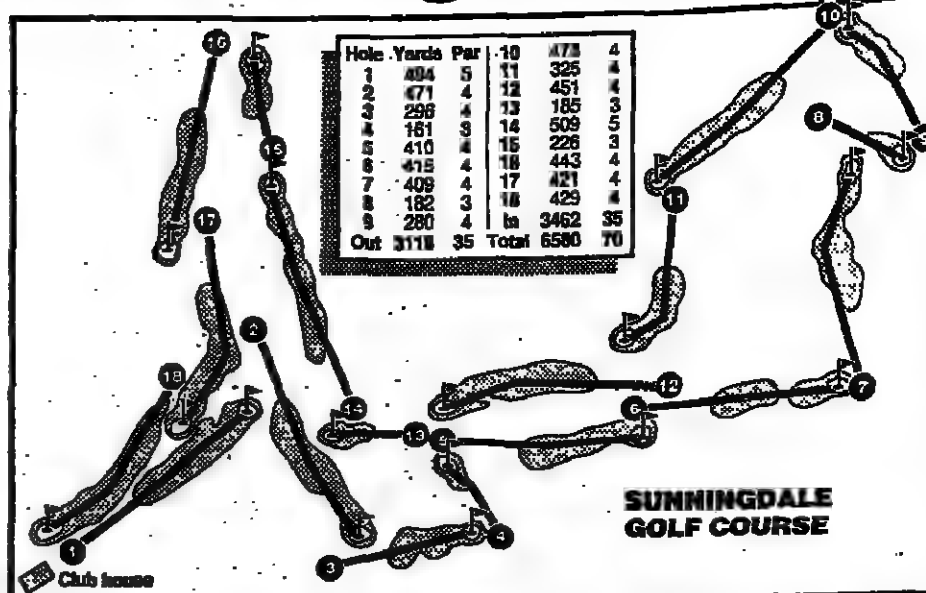
"Jack told me that sometimes I was just too aggressive," explained Norman. "He emphasized to me the importance of slowing down my urge to try and make every putt. And I found that by doing so it is easier to score well. My game and my attitude have improved so much that I believe that I have really established myself this year."

Even when the awful truth dawned on Norman that he had lost the US PGA championship last month when Bob Tway holed a bunker shot, the Australian still managed to learn something in defeat.

He said: "It was a great eye-opener to me because it brought home how in this game one shot can make or break you. I learnt more in those three or four minutes in Toledo than I have done in 10 years. Golf is a game of ups and downs and you have to accept everything that is thrown at you."

Ballesteros has enjoyed his fair share of 'ups' this year by winning five times on the European circuit but his disappointing performances in the major championships, highlighted by his unlikely collapse in the US Masters, tarnished what might have been his greatest season.

Even so the Spaniard is



convinced that he can win two of his remaining three European Tour events this season to equal the record of seven victories in one year. Moreover he is particularly keen to return home as the champion because not only has the European Open proved out of his reach in the past but he has two important dates next week.

"I am sponsoring the Cadiz Junior Championship at Pedraza (near Santander), where I learned to play, on Tuesday and two days later there is a civic reception because the mayor is naming a street in the town after me."

The presence of Bernhard Langer, the recent winner of the German Open, and Sandy Lyle strengthens a field which also includes Nick Faldo, Howard Clark and the new European Masters champion, Jose-Maria Olazabal.

Norman record winnings

BASKETBALL
Resignation robs game of a unifying force

By a Special Correspondent

After a summer of turmoil, hopes that basketball will enter the new season on an even keel were jolted yesterday by the news that one of the game's most forward-looking spokesmen, Peter Draper, has resigned as National League administrator to join the sports goods firm Umbro as a marketing executive.

In his nine years with the association, Draper played an important part in developing the game to its present status, negotiating the major sponsorship and television contracts. At the same time he had to cajole and persuade the often warring factions of the association and the clubs, themselves, by no means a united group, to pull in the same direction.

He admits, however, that the upheavals of the summer, with leading clubs Portsmouth, Kingston and Manchester United threatening a breakaway super league, made him feel that the sport "kept shooting itself in the foot, which was disappointing".

He said: "Our own marketing efforts were hindered considerably by the uncertainty and I think we lost two or three clubs for that reason."

Six clubs have effectively fallen by the wayside since last season, which has once again called the game's stability into doubt. Draper, however, denied that this was a major factor in his decision to leave, saying that on the contrary he believes the game is poised for another burst of growth after several years on a plateau.

"I believe that in the game's present position, a 12-team first division is machine-made realistic, because with 16 teams we were spreading resources too thinly. The clubs which have survived are stable, we have more returning Americans than ever before which is a good sign - and I think that a meeting last week suggested that the reality of our situation has begun to sink in, and people are prepared to pull together."

He said: "Our own marketing efforts were hindered considerably by the uncertainty and I think we lost two or three clubs for that reason."

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Bamford is in line of fire

By Conrad Voss Bark

One of the main problems of being an international coach is facing flak from former occupants of the post. Maurice Bamford is the man in charge of Great Britain's squad for the three matches against Australia, the world champions. Among those watching his progress, attitudes and techniques are two men who used to be abusive towards him in the business. Peter Fox and Alex Murphy, both of whom have handled international sides in the past and, if the truth were told, would be quite happy to be asked to coach the present one.

Bamford's ears must have burned at least twice in the past week. Fox and Murphy are the opposing coaches for the Yorkshire v Lancashire match at Headingley next week, the first of the three matches against Australia, the world champions. Among those watching his progress, attitudes and techniques are two men who used to be abusive towards him in the business. Peter Fox and Alex Murphy, both of whom have handled international sides in the past and, if the truth were told, would be quite happy to be asked to coach the present one.

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Truly Nureyev is back on the rails and on the trail of revenge

By Mandarin (Michael Phillips)

Truly Nureyev, the winter favourite for this year's 2,000 Guineas until a setback in training ruled him out of that classic, is my nap to win the Kiveton Park Stakes over seven furlongs at Doncaster today.

Richard Linley, the National Hunt jockey, celebrates his 32nd birthday today, and is making a slow but good recovery from a car accident in November, in which he lost his wife and left him fighting for his life (Christopher Goulding writes).

Linley cannot put a date on the day he hopes to resume racing. "My leg, which was broken, has given me a lot of trouble. I had to go back into hospital because it became infected. But now it is all right, and I have got a walking plaster, which enables me to get around."

Before the accident Linley was riding on the crest of a wave, having won the Mackeson Gold Cup, at Cheltenham, on Half Free for the second year running for his trainer Sheikh Ali Al-Khamis.

Linley is one of the most popular riders over the sticks. He is a great tactician in the art of race riding, and should soon be back in action to thrill his numerous supporters.

smart performers as Huntingdale and Nifnif at Newmarket before being put away for the winter.

What with that injury and a subsequent point-blank refusal to go into the stalls for the start of what should have been his reintroduction race at Kempton, Truly Nureyev has failed to live up to expectations so far this year.

However, I thought that that fine run against Hadeer in the Hungerford Stakes at Newbury last month augured well and I take him to get his revenge on Hadeer, who has been beaten at Goodwood in the meantime. What could easily be tip to the scales his way today is the draw near the rails. In contrast, Hadeer has been drawn low towards the middle of the course.

Seven furlongs proved too far for Gwydon in the spring and may well do so again. All her races in the interim have been over five and six furlongs, albeit at the highest level.

Cliveden was the comfortable winner of the Jersey Stakes at Royal Ascot. I find it significant that Greville Starkey will be at Salisbury riding for Guy Harwood instead of Doncaster to partner this colt, who has not raced for three months.

Sarah won the corresponding race two years ago and began this season in great style by winning group races in France, Germany and Ireland. But I was disappointed, to put



Cliveden, who returns today at Doncaster in the Kiveton Park Stakes

it mildly, at the way that he pettered out in the Waterford Crystal mile at Goodwood recently. Today I much prefer Truly Nureyev.

Valuable Witness will contest the Doncaster Cup only if there is no jar in the ground. In the event of it being good, I would still find it hard to believe that he is capable of outpacing Longboat, who looks set to emulate Le Moss and thus round off the stayer's treble, having already won the Ascot and Goodwood Cups.

And, talking of achievements, Lochtitlum will be only the third horse this century to win the Portland Handicap twice in a row if he manages to repeat his victory of 12 months ago. After that, eye-catching run behind George William at Sandown last month. I think Jamie Douglas-Horne's grand old servant

may well be up to emulating Shalflott and Tag End.

The East Handed trainer used the same Sandown sprint last year to put an edge on his horse for the Portland Handicap two weeks later. Lochtitlum was also fancied for the Gosforth Park Cup at Newcastle in June. His cause was ruined by a bad draw.

This time his connections have no such grouse because Lochtitlum looks ideally drawn at 16 in a 23-strong field.

Androx Lad, who is a fine advertisement for Mary Bromley's mending and local skills at Baydon, Dawn's Delight, the winner of this race two years ago, Chaplain's Club, Felipe Toro, Ferion and George William will combine to make life anything but easy for Lochtitlum. But on his day my selection is quick and he is capable of winning this after-

noon, carrying, as he does, only 4lb more than he did last year.

No two individuals will be keener to win the Dick Poole Stakes at Salisbury than Peter Walwyn and Alan Bailey. The man whose life this race honours was the first to send Walwyn a horse to train when he started up years ago and was a consistent supporter throughout. During that time one of his horses was Luncheon, the Dewhurst winner, whose lad was none other than Bailey. Today Walwyn pins his hopes on Khakis Love and Bailey on Rio Piedras.

Well that they should both go. I doubt if either will manage to cope with Tahilla, who is unbeaten, or Propensity who won over today's track before finishing second to Forest Flower in the Queen Mary Stakes at Royal Ascot. To me, that performance just gives her the edge.

Rejuvenate bursts through with a new lease of life for dissolving partnership

By Michael Seely

Brent Thomson drove Rejuvenate through a gap on the far rails to beat Willie Carson on Saturday by half a length in a thrilling finish to the Park Hill Stakes at Doncaster yesterday. After a lengthy interval the camera showed that Altiya and Starino had dead-heated for third place, three lengths farther away.

Thomson had excelled himself in his handling of Khaled Abdullah's filly. And it was ironic that he should have won this important race for Barry Hills, the trainer with whom he is to part company at the end of this season.

The former Melbourne champion jockey is still undecided about whether to return to England in 1987, now that he has no retainers. "Basically, it is all a question of timing," he said. "There just aren't many top jobs available at present. So it boils down to finance: whether I'd be better off in Australia or here. However, I've got the winner to think it over."

Thomson is delighted to have won the filly's St. Leger. "My old governor, George Coling, won it several times," he said. "Rejuvenate had been working well and I'd found the travelling head end, said, 'Backchat failed to stay in the Northumberland Plate and before that the ground was too soft for him.'"

Starkey is looking forward not only to riding Dancing Brave at Goodwood tomorrow but also to partnering Allez Milord in Saturday's St. Leger. "The horse is very well," he said. "He had no luck at all at York and is sure to get the trip."

All the jockeys in action announced the going as perfect and, with fine weather forecast, Untold was the best-backed horse for the big race. William Hill reported a single wager of £26,000-£4,000 each way and have trimmed the price of Michael Stoute's Yorkshire Oaks winner to 5-1.

Pat Eddery brought his total of winners at home and abroad this season to 189 when producing Treasure Kay with a well-timed run to win the Listed Scarbrough Stakes. "The colt will now go for the Diadem

Stakes at Ascot and after that he'll probably finish for the season," Peter Makin, the winning trainer, said.

Appropriately, the meeting started with a training success for Lester Piggott, who has a record of eight victories in the final classic to his credit. Tony Ives was exuding confidence throughout the Prince of Wales Nursery, before producing Toluca Lake to sprint home to an easy two-length win.

A winner in the Oatland, yesterday's 6-4 favourite is a last-improving two-year-old. Emproving briefly from the weighing room, the taciturn 50-year-old Piggott multered: "That's my first training winner at Doncaster."

Later Piggott explained: "This is a nice young horse and we'll have to go for something better in October but first he'll have a three-week rest. The training is looking forward to running the Gimcrack Stakes, the Gimcrack Stakes winner, in tomorrow's Laurence Perrier Champagne Stakes. He has saddled 28 winners, including his treble at Ascot."

In the other two-year-old race, the EBF Queen's Own Yorkshire Dragon Stakes, Piggott's runner, Kildgore, could finish only third to Brecon, the winner. Kildgore's trainer, Jim Bolger, has looked at Eddery to deputise for his Lower Stakes winner Polonia.

DONCASTER

Televcast: 2.35, 3.10, 3.40, 4.10

Going: good
Draw: low numbers may have an advantage on soft going

2.0 DEVONSHIRE SELLING STAKES (2-Y-O: 24.125; 6) (23 runners)

1. 000100 BOOTHAM LAD (J) (S) (M) 8-11 T New 21
2. 000101 MERE MUSIC (M) (S) (M) 8-11 T New 21
3. 000102 MICHAEL GEORGE (M) (S) (M) 8-11 T New 21
4. 000103 AEGEAN DANCE (M) (S) (M) 8-11 T New 21
5. 000104 RABBIT RABBIT (J) (S) (M) 8-11 T New 21
6. 000105 COMMERCE (M) (S) (M) 8-11 T New 21
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8. 000107 PRINCE ATTACHED (M) (S) (M) 8-11 T New 21
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10. 000109 DORING (M) (S) (M) 8-11 T New 21
11. 000110 EVENING PRINCE (J) (S) (M) 8-11 T New 21
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19. 000118 SINGING PARTNER (M) (S) (M) 8-11 T New 21
20. 000119 SOARING EAGLES (J) (S) (M) 8-11 T New 21
21. 000120 STARCH BUCK (M) (S) (M) 8-11 T New 21

Doncaster results

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Salisbury

1.45 MARLBOROUGH MAIDEN STAKES (Div 1, part 2) 2-Y-O: C & G: £1,204; 7) (13 runners)

1. 000100 BOOTHAM LAD (J) (S) (M) 8-11 T New 21
2. 000101 MERE MUSIC (M) (S) (M) 8-11 T New 21
3. 000102 MICHAEL GEORGE (M) (S) (M) 8-11 T New 21
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Salisbury results

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21. 000120 STARCH BUCK (M) (S) (M) 8-11 T New 21

Doncaster selections

By Mandarin

2.0 Singing Partner, 2.35 Wild Hope, 3.10 Lochtitlum, 3.40 Truly Nureyev (nap), 4.10 Longboat, 4.40 Port Helena.

By Our Newmarket Correspondent

2.0 Aegian Dance, 2.35 Wild Hope, 3.10 Careless Whisper, 3.40 Truly Nureyev, 4.10 The Prudent Prince, 4.40 Laloche.

By Michael Seely

3.10 LOCHTITLUM (nap), 4.40 Laloche.

2.35 'BET WITH THE TOT' HANDICAP (25.205; 1m 20yds) (16)

1. 000100 BOOTHAM LAD (J) (S) (M) 8-11 T New 21
2. 000101 MERE MUSIC (M) (S) (M) 8-11 T New 21
3. 000102 MICHAEL GEORGE (M) (S) (M) 8-11 T New 21
4. 000103 AEGEAN DANCE (M) (S) (M) 8-11 T New 21
5. 000104 RABBIT RABBIT (J) (S) (M) 8-11 T New 21
6. 000105 COMMERCE (M) (S) (M) 8-11 T New 21
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20. 000119 SOARING EAGLES (J) (S) (M) 8-11 T New 21
21. 000120 STARCH BUCK (M) (S) (M) 8-11 T New 21

Doncaster Cup

By Mandarin

2.0 Singing Partner, 2.35 Wild Hope, 3.10 Lochtitlum, 3.40 Truly Nureyev (nap), 4.10 Longboat, 4.40 Port Helena.

By Our Newmarket Correspondent

2.0 Aegian Dance, 2.35 Wild Hope, 3.10 Careless Whisper, 3.40 Truly Nureyev, 4.10 The Prudent Prince, 4.40 Laloche.

By Michael Seely

3.10 LOCHTITLUM (nap), 4.40 Laloche.

2.35 'BET WITH THE TOT' HANDICAP (25.205; 1m 20yds) (16)

1. 000100 BOOTHAM LAD (J) (S) (M) 8-11 T New 21
2. 000101 MERE MUSIC (M) (S) (M) 8-11 T New 21
3. 000102 MICHAEL GEORGE (M) (S) (M) 8-11 T New 21
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20. 000119 SOARING EAGLES (J) (S) (M) 8-11 T New 21
21. 000120 STARCH BUCK (M) (S) (M) 8-11 T New 21

Salisbury selections

By Mandarin

2.0 Singing Partner, 2.35 Wild Hope, 3.10 Lochtitlum, 3.40 Truly Nureyev (nap), 4.10 Longboat, 4.40 Port Helena.

By Our Newmarket Correspondent

2.0 Aegian Dance, 2.35 Wild Hope, 3.10 Careless Whisper, 3.40 Truly Nureyev, 4.10 The Prudent Prince, 4.40 Laloche.

By Michael Seely

3.10 LOCHTITLUM (nap), 4.40 Laloche.

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Salisbury results

1.45 MARLBOROUGH MAIDEN STAKES (Div 1, part 2) 2-Y-O: C & G: £1,204; 7) (13 runners)

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Salisbury results

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15. 000114 MISS EMILY (M) (S) (M) 8

Today's television and radio programmes

Edited by Peter Dear
and Peter Daville

BBC 1

6.00 Cee-fax AM. News headlines, weather, travel and sports bulletins.

6.50 Breakfast Time with Frank Bough and Debbie McGee. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55; regional news, weather and traffic at 6.57, 7.27, 7.57 and 8.27; national and international news at 7.00, 7.30, 8.00, 8.30 and 8.55; sport at 7.20 and 8.20; and a review of the morning newspapers at 8.37. Among other items is Beverly Hills fashion advice.

9.20 Cee-fax 10.30 Play School presented by Fred Harris with guest, Shaggy. 10.50 Cee-fax. 1.00 News After Noon with Richard Whitmore and Sue Carpenter, includes news headlines with subtitles.

1.25 Regional news. The weather details come from Michael Fish 1.30 Cee-fax. A See-Saw programme for the very young presented by Carol Leader. (r) 1.45 Cee-fax. 3.52 Regional news. 3.55 Whizz. (r) 4.10 The Adventures of Pinocchio and Rocky. The beginning of an eight-part cartoon series. Treasure of Monte Zoon 4.15 The Blisters. Cartoon series about a group of small dogs. (r) 4.35 Heartbeat. Tony Hart with the first of a new series on the art of making pictures.

5.00 John Craven's Newsworld 5.10 Eureka. A light-hearted look at the inventing of everyday objects. This week: Worcestershire sauce, mustard, and sauerkraut. (r) 5.35 The Filmmakers. Cartoon series about a modern Stone Age family. 6.00 News with Nicholas Witchell and Andrew Harvey. 6.35 London Plus presented by John Stapleton, Linda Mitchell and Caroline Righon.

7.00 Wogan. Tonight's guests are Tim Brooke-Taylor, talking about his love of cricket; actress Sheila Gish; and, via satellite, Los Angeles. William Shatner who is celebrating two decades of Star Trek. Music comes from Dead or Alive.

7.35 The Muppet Show. The puppets' guest this week is Glenda Jackson.

8.00 Dallas. Matt at last strikes it rich in the Colombian jungle. J.R. relieves the Martinezes; Clayton and Ray encourage Jack to stay in Dallas; and a lady arrives in the country, her heart set on revenge. Starring Jody Foster, Marc Singer, Howard Keel and Barbara Carrera. (Cee-fax)

8.50 Belinda of View. Anne Robinson selects misfires from the BBC's postbag. 9.00 News with Julie Somerville and John Humphrys. Regional news and weather.

9.30 Animal Squad. The second programme in the series following the rescue of HSPCA Chief Inspector Sid Jenkins and his team. This evening they inspect the house of a 'witch' following complaints; check cattle roaming on the A1; rescue a fox from a cramped cage; and fail to capture a giant tarpan in a power station reservoir.

10.00 Sportlight presented by Steve Rider. Highlights of this evening's football from the Stockholm between Sweden and England, and news of the Scotland/Bulgaria and Wales and Finland games; and the IAAF World Grand Prix athletics meeting in Rome, the last of the season.

11.35 Rhoda. Rhoda and her sister, Brenda, find that pressures at work lead to doubts about trusting best friends. Starring Valerie Harper, Julie Kavan, and the irrepressible Nancy Walker. (r)

12.00 Weather.

TV-AM

6.15 Good Morning Britain presented by Anne Diamond and Adrian Brown. News with Gordon Honeycombe at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; regional news at 6.55; sport at 6.40 and 7.40; exercises at 6.55 and 8.17; cartoon at 7.25; pop music at 7.55; video review at 8.35; a discussion on cancer at 9.12.

ITV LONDON

9.25 Thames news headlines followed by Wild, Wild World of Animals. Sea Otters. (r) 9.50 The Italian Connection. The Gatto family of Naples who provide shelter for underprivileged children 10.20 Prose: An Investigation. The Irish civilisation formed after the Norman invasion of 1169. (r) 11.20 Watson, 11.25 Home Cookery Club. Cheshire Soup. (r) 11.30 About Britain. Perthshire, the first of three films on the Tay. This film won a bronze award at New York's Television Festival.

12.00 Backyard. In this first of six programmes Robert Erskine investigates the different ways in which treasure is discovered and reminds amateur metal detector users that they could be bad news for the serious archaeologist. (r) 1.00 News at One with Leonard Parkinson. 1.20 Thames news. 1.30 Man in a Suitcase. A village boy disappears and McGill is called in to investigate. (r) 2.30 The Sinner. A new series begins with Pierre Salinger in Lyon to meet Paul Bocuse 3.00 Talk the High Road. Drama series 3.25 Thames news headlines 3.30 Some and Daughters.

4.00 The Little Green Man. (r) 4.10 Bugs Bunny. Cartoon. (r) 4.20 T-Bag Strikes Again. Debbie hides from T-Bag on a desert island. 4.45 Hot Light. Inter-school quiz from Alton Towers. The guests are Bucks Fizz, Hollywood Beyond, and two Japanese kite masters.

5.15 Blackadders. News with Alastair Stewart 6.00 Thames news. 6.25 Help! Lone Parents. Viv Taylor (see and the launch of a campaign - Facing Up to the One-Parent Family. Crossroads.

6.30 The Buckman Treatment. Dr Rob Buckman is in Chicago where among the week-end soldiers. 7.30 Coronation Street. Brian is urged to reconsider his responsibilities. (Cee-fax) 8.00 Pass the Buck. George Layton presents another edition of the quiz game for couples.

8.30 Slingshot. A comedy series starring Bruce Forsyth as a supermarket manager. (Cee-fax) 9.00 King and Castle. The Mayor of Castles. Agency is hired to find 272,000 which disappeared when a man died after crashing his car into a wall. (Cee-fax)

10.00 News at Ten with Alastair Burnet and Carol Barnes. Weather followed by Thames news headlines. 10.30 Midweek Sport Special introduced by Nick Owen. Live coverage of the world light-heavyweight bout at the Alexandra Pavilion between Tony Sibson and Dennis Andries; athletics from Rome; and news of the football matches concerning England, Scotland, Wales, and the Republic of Ireland.

12.15 Championship. The latest news from Leningrad. 12.35 Night Thoughts.



Eileen Harman as Rosalind on Channel Four at 9.00pm

• BLOOD, SWEAT AND TEARS (BBC2, 9.25pm) is a well-deserved opportunity for the playwright John Godber and his full-time Theatre Company to bring their work to a wider audience. Now that *Play for Today* and its ilk seem to have quit the screen, it is good to welcome drama which is fashioned from the realities of contemporary Britain rather than the mythical drawing rooms of Shaftesbury Avenue. Godber's play was inspired by a local girl made good, Hull's world champion, Karen Briggs, and is about dreams and ambitions and trying to find a role in a purposeless world. Louise (splendidly played by Jane Clifford) is a wide-eyed redhead who decides there is more to life than working in a fast food joint and takes her pal along

to the local judo club. To start with, it is just a juggle but Louise is soon determined to win her black belt and avenge humiliation by a domineering woman cop. Dialogue is sparse and plotting minimal but the strength of *Blood, Sweat and Tears* lies elsewhere, in its freshness, immediacy and emotional truth. • RUSALIND (Channel 4, 9pm) is another example of transcription from stage to small screen, in this case David Pountney's much-praised production for the English National Opera first seen in 1983. Dvořák's tragic fairy-tale of a water nymph who falls in love with a prince inspired Pountney to produce this theatrical magic and drew a

clutch of fine performances. The nymph, Rosalind, is sung by the Australian soprano, Eileen Harman, with John Trevelyan as the prince. • SOME LIKE THEM COLD (Radio 5, 10pm) is an evocation of Broadway in the 1920s through the songwriting career of Ring Lardner. Though best known for his stories about baseball, Lardner was heavily stagestruck as well as Mark Stary's programme is based on an autobiographical short story about a Chicago songsmith's ambition to make it in the Big Apple. Lardner is played by Subby Kaye, himself no stranger to the Broadway musical having played Nicely Nicely Johnson in the original production of *Gypsy* and *Dots*.

Peter Waymark

BBC 2

8.55 Open University: Data on Cars. Ends at 7.20. 9.00 Cee-fax. 12.45 Women Info. An Open University production examining why only one manager in five in Britain is female. 1.10 Mental Handicap. Patterns for Living. Helping the mentally handicapped to speak for themselves. 1.35 The Physics of Matter. The technology of semiconductor lasers which turn signals into light. Cee-fax.

5.30 News summary with subtitles. Weather. What on Earth? Michael Jordan chairs this wildlife quiz in which Johnny Morris has to answer a battery of questions with the help of his wife, Karen, and his children, Michael and Michael. 6.00 Masada. Part two of the four-episode series about the Romans' siege of the impenetrable fortress of Masada, held by a few Jewish rebels. General Siva (Peter O'Toole) is given six months to end the siege and he calls on the help of expert siege breaker Rubius Gallus (Anthony Quayle).

However, his non-compliance with the Romans' demands is the demoralisation of the Roman troops through the heat, the thirst, and the lack of food. The programme contains clips from *They Also Served*, *Millions Like Me*, and *Waterloo Road*. (Cee-fax) 7.00 Changing Times. The first programme of the documentary series on museums featuring The People's Palace, built on Glasgow Green in the 19th century. (Cee-fax)

7.30 International Boat Show. Paul Hainey is the guide round the Show which has more than 400 different craft on display. He takes us to two families with a nautical shopping list; and investigates how to go to sea without owning a boat. 7.55 The People's Palace. The People's Palace, built on Glasgow Green in the 19th century. (Cee-fax)

8.00 News. 8.30 News. 8.55 News. 9.00 News. 9.30 News. 10.00 News. 10.30 News. 11.00 News. 11.30 News. 12.00 News. 12.30 News. 1.00 News. 1.30 News. 2.00 News. 2.30 News. 3.00 News. 3.30 News. 4.00 News. 4.30 News. 5.00 News. 5.30 News. 6.00 News. 6.30 News. 7.00 News. 7.30 News. 8.00 News. 8.30 News. 9.00 News. 9.30 News. 10.00 News. 10.30 News. 11.00 News. 11.30 News. 12.00 News. 12.30 News. 1.00 News. 1.30 News. 2.00 News. 2.30 News. 3.00 News. 3.30 News. 4.00 News. 4.30 News. 5.00 News. 5.30 News. 6.00 News. 6.30 News. 7.00 News. 7.30 News. 8.00 News. 8.30 News. 9.00 News. 9.30 News. 10.00 News. 10.30 News. 11.00 News. 11.30 News. 12.00 News. 12.30 News. 1.00 News. 1.30 News. 2.00 News. 2.30 News. 3.00 News. 3.30 News. 4.00 News. 4.30 News. 5.00 News. 5.30 News. 6.00 News. 6.30 News. 7.00 News. 7.30 News. 8.00 News. 8.30 News. 9.00 News. 9.30 News. 10.00 News. 10.30 News. 11.00 News. 11.30 News. 12.00 News. 12.30 News. 1.00 News. 1.30 News. 2.00 News. 2.30 News. 3.00 News. 3.30 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